

The Waybill

News Bulletin of the Traffic Club of Chicago

February 2013

From the Office of the President

Wow! Where did January go? Dan Linklater, one of our past presidents, talked about the crazy weather we had in 2008. Well, how about January 2013? Sleet one day, shrimp on the BBQ the next. Please be sure to keep yourself and your family safe.

Our annual TCC-MARS joint luncheon on January 23rd at the Marriott Oak Brook Hills Resort was well attended. Our guest speaker that day was Jim Hertwig, President and CEO of the Florida East Coast Railway who gave those in attendance an update on expanding their terminals and rail lines. MARS also presented its annual two-day seminar which included many interesting speakers, and we thank all those who attended and wanted to learn more about what's going on in the industry.

Now that it is February, it's time to start thinking about our upcoming Annual Dinner golf outing at Cog Hill Golf Club and the Annual Dinner the following night. I am sure you are looking forward to this event as you experience the doldrums of winter. Please be sure to out the following dates in your calendar:

Wednesday, May 15th, 2013, Annual Golf Outing at Cog Hill Golf Club in Lemont, Illinois

Thursday, May 16th, 2013, our 106th Annual Dinner at the Hilton Hotel in downtown Chicago. I have a feeling the dinner will be one that will be talked about for a long time.

The speaker for our February 21st Executive Series luncheon will be one you don't want to miss. Jeff Rodgers is President of YRC Freight and will be giving us an industry update. Jeff has held numerous positions at YRC. Please feel free to invite a guest and enjoy the event.

For those of you that missed our networking event at the Goose Island Brewery— it was well planned, well attended and a great success. Kathy Knight, Chair of our Entertainment Committee went all out to ensure that those who attended experienced great food and beverages, and the door prizes were a big hit as well. The committee's next outing will be a Chicago Bulls Skybox event and information can be found in this issue of The Waybill.

As I mentioned last month, your Club is focused on growing the membership this year and you will be hearing from me from time to time about this. Education chairman Jim Giblin and I had a conversation recently about social media and how can we use this venue to serve the club more efficiently. From a synergy standpoint, the Membership Committee chaired by Tom Degan has a social media committeeman. Donley Forrest is currently using social media in publications and announcements for the Membership Committee. Tom was more than generous to have Donley work with Jim when I asked for their expertise in social media. I want to thank Tom and Donley for their support. If any other of our members would like to help with social media, please contact the club office by email or call Bill Fors at 630-529-1333. We also have other committees that could use your help.

Eddie Beard

Annual Dinner Program Will Offer Advertising

The Annual Dinner committee has announced that the Club will once make advertising available in this year's annual dinner program. The advertising will be available to both member and non-member companies. Since we will be limited on the number of advertising pages, the Club will offer full page and half page ads on a first come first serve basis. The rates for advertising will be:

Full Page - \$850.00

Half Page - \$550.00

Companies wishing to advertise must furnish a completed ad in PDF format as the Club will not be responsible for ad design or layout. Further information on advertising including dimensions and deadline will be forthcoming. In the meantime should you have any questions please e-mail us at staff@trfclub-chicago.org or call the office at 630-529-1333.

Scholarship Applications In the Hands of the Judges

The deadline has now passed and the Scholarship Committee is currently in the process of judging the applications received for this year's scholarship awards program. The committee will announce this year's winners in the March issue of The Waybill, and the presentation of these awards will be made at the March 21st Executive Series luncheon program, which will be held at the Carlisle Banquets in Lombard, Illinois.

For those not familiar with the judging process, the judges receive copies of the applications with all reference to the students and relatives removed. This creates an impartial judging process whereby all applicants are judged based solely on their grade point average, their letter to the committee on why they've chosen their field of study, and any involvement in extra-curricular school activities or outside non-school activities.

WELCOME NEW MEMBERS

We are pleased to welcome the following new members, who have recently joined the Club.

Daniel Clark
Manger Sales & Business Development
TransInternationalSystem, Inc.
130 E. Wilson Bridge Road, Suite 150
Worthington, OH 43085
614-259-1278
e-mail: Daniel.clark@trnj.com

Mark Van Cleave
Sr. Vice Pres. Commercial Sales
Trinity Rail
70 W. Madison Street, Suite 2350
Chicago, IL 60602
e-mail: mark.vancleave@trinityrail.com

Alan Wilson
Director Marketing & Sales
National Steel Car Limited
600 Kenilworth Avenue North
Hamilton, Ont. Canada L8N 3J4
905-544-3311
e-mail: wilsona@steelcar.com

Wing Sham
Director Midwest
Hong Kong Trade Development Council
333 N. Michigan Ave. Suite 2028
Chicago, IL 60601
312-726-4515
e-mail: wing.sham@hktcdc.org

Ty Reasonover
Trade Development Manager
Port of Houston Authority
P.O. Box 2562
Houston, TX 77252-2562
713-670-2585
e-mail: reasonover@gmail.com

Tim Salaba
Station Manager
Tiger (USA) Global Logistics, Inc.
2551 Allan Drive
Elk Grove Village, IL 60007
847-460-8360
e-mail: tim.salaba@go2tigers.com

Matthew Dannegger
Vice President
Landstar
13410 Sutton Park Drive South
Jacksonville, FL 32224
636-288-7974
e-mail: mdannegger@landstar.com

...New Members Cont'd

Norma Haase
Transportation Coordinator
USG Corporation
550 W. Adams Street
Chicago, IL 60661
312-436-4266
e-mail: nhaase@usg.com

Emily Smith
Transportation Analyst
USG Corporation
550 W. Adams Street
Chicago, IL 60661
312-448-1854
e-mail: emasmith@usg.com

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ON THE MOVE...

The following members have notified the Club office of a change in their current mailing status. Please be sure to change your records accordingly.

Dave Long
Vice President Marketing & Sales
Twin Cities & Western Railroad
2925 12th Street East
Glencoe, MN 55336
320-864-7206
e-mail: dlong@tcwr.net

Derrel Chappell
Director Sales NADS
SynchroNet Intermodal Services, Inc.
6700 W Dover Terrace
Ft. Worth, TX 76132
817-346-2854
e-mail: derrel_chappell@synchronetintermodal.com

David Arganbright
1206 W Wynnewood Road
Wynnewood, PA 19096
215-205-0202
e-mail: david.arganbright@gmail.com

Gabriel Forir
Vice President Sales & Marketing
Vectora Transportation
200 W. Madison, Suite 1820
Chicago, IL 60606
502-415-3731
e-mail: gforir@vectoratransportation.com

The Waybill



published by

THE TRAFFIC CLUB OF CHICAGO

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Bloomingdale, IL 60108

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E-MAIL staff@trfclub-chicago.org
WEB traffic-club.org

Board of Directors

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Ark Logistics

Vice President
Craig Boroughf
USG Corporation

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Tri-Air Transportation

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Jeffrey Leppert
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UPS Supply Chain Solutions

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K.A. Knight Consulting

Ellen Murphy
Polar Air Cargo

Frank Meidl
Union Pacific Railroad

Tom Tisa
CN

Myles Tobin
Fletcher & Sippel

Jim Keuck
BNSF Railway (retired)

Executive Director
William Fors

ADVERTISING

BUSINESS CARD: 3-1/2" w X 2" h
ONE TIME \$30.00
2-3 INSERT \$27.00 each
4 OR MORE \$25.00 each

1/4 PAGE: 4-7/8" w X 3-1/4" h or 2-3/8" w X 6-3/4" h
ONE TIME \$105.00
2-3 INSERT \$94.00 each
4 OR MORE \$89.00 each

1/2 PAGE: 4-7/8" w X 6-1/2" h or 7-1/2" w X 4-1/4" h
ONE TIME \$170.00
2-3 INSERT \$153.00 each
4 OR MORE \$145.00 each

FULL PAGE: 7-1/2" w X 10" h
ONE TIME \$225.00
2-3 INSERT \$203.00 each
4 OR MORE \$191.00 each

Artwork (**electronic file**) must be received by the club office no later than the 2nd Thursday of the month. For further information, call 630-529-1333.

Designed by Nite Owl Prints



THE TRAFFIC CLUB OF CHICAGO

Invites you to attend our

EXECUTIVE SERIES LUNCHEON PROGRAM

THURSDAY, FEBRUARY 21, 2013

Carlisle Banquets

435 E. Butterfield Road – Lombard, Illinois

www.carlislebanquets.com



Guest Speaker

JEFF ROGERS

President

YRC Freight

Overland Park, Kansas

Topic

“Industry Update”

YRC Freight is a leading provider of industrial, commercial and retail goods that specializes in solutions for businesses across North America. A 28-year veteran of the transportation industry, Jeff Rogers has brought to YRC Freight a simple and direct approach to leadership that is very results-oriented. Prior to assuming his current role as president in September 2011, Jeff served for three years as president of another YRCW company, Holland, which provides regional transportation service in 12 states and two Canadian provinces. His previous assignments have also included serving as chief financial officer of YRC Worldwide’s regional companies, and various operations and finance roles at Yellow Transportation and with United Parcel Service.

EDUCATION COMMITTEE:

JAMES GIBLIN, *Chairman*
Occam Consulting Group

201 E. Army Trail Road, Suite 100-A
Bloomington, Illinois 60108

staff@trfclub-chicago.org • www.traffic-club.org

TICKETS: MEMBERS \$45.00 each, and up to 2 GUESTS \$35.00 each
NON-MEMBERS \$55.00 EACH

CASH BAR FROM 11:30 A.M. - LUNCHEON PROMPTLY AT 12:15 P.M.
TABLES OF EIGHT, INDIVIDUALS WELCOME
NO CANCELLATIONS AFTER FEBRUARY 19, 2013

“Follow the Club on Facebook and Twitter”

THE TRAFFIC CLUB OF CHICAGO
201 E. Army Trail Road, Suite 100-A
Bloomington, Illinois 60108
(630) 529-1333 FAX (630) 529-1331

JEFF ROGERS
YRC Freight

Please reserve the following tickets for your February 21, 2013 Executive Series Luncheon at the Carlisle Banquets, Lombard, Illinois:

_____ Member - \$45.00 each, and up to 2 Guests _____ at \$35.00 each _____ Non-Member - \$55.00 each

Name _____ Company _____ Phone _____

Charge my Traffic Club account number _____ Enclosed is my check for \$ _____

Please send me information on your organization.

Address _____ City _____ State / Zip _____

2013 Executive Series Luncheon Program Schedule

Continuing to present quality speakers to our members and their guests, the Education Committee has confirmed the following dates for 2013 with additional event information to be forthcoming. Please be sure to mark your calendar and plan to attend these timely and informative programs.

February 21

Jeff Rogers
President, YRC Freight
Carlisle Banquets
Lombard, Illinois

March 21

Location and Speaker TBA

April 18

Fountain Blue Banquets
Des Plaines, Illinois
Program & Speaker TBA

September 19

Shawn McWhorter
President, the Americas
Nippon Cargo Airlines
Avalon Banquets
Elk Grove Village, Illinois

October 17

Location and Speaker TBA

November 21

Location and Speaker TBA

Goose Island Event a Success

Our first networking event in quite some time was held on January 16th at the Goose Island Brewery in Chicago. From all the positive comments that were received that night, the Club will certainly be looking at holding another such event either in the spring or later this summer. One location that is being considered is the newly opened Hofbrauhaus Chicago in Rosemont, Illinois. It is the only German micro-brewery in the Chicago area and a replica of the legendary Hofbrauhaus in Munich, Germany.

Kathy Knight, chairperson of the Entertainment Committee said the event was attended by over 80 members and non-members who enjoyed a casual evening of fellowship, with many commenting on the great appetizers that were served that night. Members who came the farthest to join us that evening were Jim Brooks, PODS, and Wayne Miller

Our sincere thanks to the following companies whose sponsorship helped to make this event possible:

Ark Logistics
GATX Corporation
Highroad Consulting Ltd.
J.B. Hunt Transportation Services
RJW Transport Group
T.H. Ryan Cartage
The Treppel Group
USG Corporation

...New Members

continued from page 2

Bill Murphy
Vice President Business Development
A.G. Adjustments, Ltd.
740 Walt Whitman Road
Melville, NY 11747-9090
631-719-8095
e-mail: billm@agaltd.com

Brian Boston
New Business Development
C.L. Services, Inc.
600 S. Central Avenue, Suite 300
Atlanta, GA 30354
678-538-2646
e-mail: bboston@clservicesinc.com

Mike Clemons
Area Director
Road One Intermodal Logistics
24051 S. Northern Illinois St.
Channahon, IL 60410
815-521-9200
e-mail: mclemons@roadone.com

Scott Lurkins
Industrial Development Director
Illinois Western Railroad
404 S. Third Street
Greenville, IL 62246
618-977-4561
e-mail: slurkins@greenvilleillinois.com

Chris Winkler
President
Aim Transfer & Storage, LLC
7774 S. 10th Street
Oak Creek, WI 53154
414-762-7769
e-mail: chris.winkler@aimtransfer.com

Michael Winkler
Sales Executive
Aim Transfer & Storage, LLC
7774 S. 10th Street
Oak Creek, WI 53154
414-762-7769
e-mail: michael.winkler@aimtransfer.com

Dane Hiteman
Vice Pres. Transportation Division
Champion Logistics Group
200 Champion Way
Northlake, IL 60164
708-562-4200 ext. 148
e-mail: dhiteman@champlog.com

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Call 630-657-1100 for more information.

Traffic Club Dues = Priceless Benefits

Whether you are a Resident, Non-Resident or Young Professional member of the Club, we want to take this opportunity to remind you of the many valued benefits that the Traffic Club of Chicago offers our members, and trust that you will take advantage of these many opportunities.

Executive Series luncheons featuring top industry speakers

Scholarship Fund for children and/or grandchildren of members

Numerous customer entertainment venues including:

- Dinner Theater Events
- Golf Outings
- Varied Sporting Events

Monthly newsletter which keeps our members notified on club happenings and events

Dining privileges at the private DuPage Club, including access to other private clubs around the country and overseas

Additional dining privileges at the private Itasca Country Club and Ridge Country Club

Endless opportunities to network with your peers

Belonging to one of the finest transportation organizations in the country

We sincerely thank you for your continued support of the club and encourage all of our members to become more involved, possibly by joining one of our many committees.

The Membership Committee

The ENTERTAINMENT COMMITTEE

Invites You and a Guest to...

SKYBOX NIGHT

at
THE UNITED CENTER

Thursday, February 28, 2013

To See The

CHICAGO
BULLS

VS

PHILADELPHIA
76ERS

\$145⁰⁰ PER PERSON

**Suite
Opens
6:30 pm**

**INCLUDES TICKET,
FOOD & BEVERAGES**

**Game
Begins
7:00 pm**

**TICKETS ARE VERY LIMITED
DO NOT E-MAIL YOUR REQUEST FOR TICKETS
CALL THE CLUB OFFICE ANY TIME AFTER 9AM AT:**

630-529-1333

**No Cancellations After February 25, 2013
ONLY TWO TICKETS PER MEMBER**

Golf Dates for 2013

Ron Mazmanian, chair of next year's Golf Committee has announced that all but one location has been finalized for the 2013 golf season. Since the Club is moving the Annual Dinner back to its original date in May, the committee will once again feature four regular outings during the summer and two of these courses will be first time venues for our members and guests.

May 15

Annual Dinner Golf Outing
Cog Hill Golf Club
Lemont, Illinois

June 19

Seven Bridges Golf Club (tentative)
Woodridge, Illinois

July 18

Abbey Springs Golf Club
Lake Geneva, Wisconsin

August 15

Odyssey Golf Club "New"
Tinley Park, Illinois

September 26

Pinecrest Golf Club "New"
Huntley, Illinois

Hole Sponsors – during the regular golf outings the golf committee will have a contest on every hole and will be looking for companies to sponsor for these hole contests. This is an easy way to get your company recognized and will help to make the outings more enjoyable. For more information please contact the Club office at 630-529-1333 or golf chair Ron Mazmanian at 262-770-7129.

— **Welfare** —



Charles E. Lumpp
Club Member for 65 Years

Charles E. Lumpp – Honorary member and retired Asst. General Traffic Manager for Kraft Foods, passed away on December 2, 2012. He was 99. Mr. Lumpp joined the Club in March, 1948 making him a member for nearly 65 years. His membership was the longest continuous membership in the Club's history, a record that will most likely never be seen again. He joined Kraft Foods in 1932 and remained with the company for 43 years until his retirement in 1975 at which time he was elected to honorary member status. Although a long time member, Mr. Lumpp was not that active within the Club, only serving on the House Committee from 1953 to 1956 and the Public Affairs Committee from 1964 to 1966. He was also a member of the Rutland Lions Club and the Kiwanis Club of Homewood, Illinois. Following his retirement, he moved to Altoona, Florida where he lived for many years before moving to Macon, Georgia where he resided at the time of his passing.

— **Classifieds** —

Innovative Transport Solutions is looking for (1) driver with Class A license for local service, and (1) driver with Class A license for OTR service. A minimum of one year experience required with a clean CDL and must be a legal U.S. resident. Must pass DOT drug screen & physical and needs to provide references from previous employer on driving experience. Interested parties please send resumes to: William.Gerst@InnovativeTransportSolutions.com or call 630.350.2402, ext. 101.

Traffic/Logistics Manager with over 26 years of experience is looking for new opportunities. All modes including private fleet, intermodal, international, analyzed alternative methods. Reviewed and written transportation agreements. Strong management skills. Interested in full time. Please contact 708-606-8635 or Ajhauser79@sbcglobal.net

19 year veteran in the Chicago land market is looking to represent a quality asset based carrier. I have sold everything from LTL through refrigerated. Done with asset based through brokerage. Proven sales skills with hunter mentality. Please call Scott Signorelli at (630)334-9855 or scottsignorelli@gmail.com

Global product sourcing, vendor management and supply chain management leader. My name is Beth Lowry, my expertise is in inventory control, logistics (international and domestic) new product development, sales and marketing in the consumer goods industry. Most recently controlled all sourcing and vendor management for \$75 million in sales with raw materials including plastics, stainless steel and aluminum. On the ground vendor visits in Asia, Central and South America and Europe. I can be reached at 773-871-2363 or by e-mail at: elizabet.lowry@att.net

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T. 815-993-8701
F. 815-339-4044



Rick Williams
E-mail: rick@ranktransportation.com
Phone: (630) 855-3053
Mobile: (630) 903-4098
F a x : (630) 855-5378

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MEMBERSHIP CHALLENGE 2013...LOOKING FOR A FEW GOOD MEMBERS

All we ask is that each of our members tries to bring in just *One New Member*.
That's all ... just *One New Member*.

It doesn't take much effort and we will even help you there. Below is an application form you can fax to someone you know that's not currently a member and encourage them to become one. Better yet ... just forward them the newsletter so they can read first hand what the club has to offer. As a fellow club member you already know the many benefits available to you and a brief note from you is all that's required. That's all there is to it.

Thanks for your help in making 2012 another successful membership drive year!

THE TRAFFIC CLUB OF CHICAGO

Application for Membership

Resident - \$280

Anyone residing within a 75 mile radius from City Hall Chicago

Non-Resident - \$80

Anyone residing outside a 75 mile radius from City Hall Chicago

Young Professional - \$80

First time applicant, age 30 or younger.
Can reside within or outside the 75 mile radius from City Hall Chicago

PRINT Applicant's Name _____ Date of Birth _____

TITLE _____ Co. _____

Business Address _____ Phone (____) _____

City _____ State/Zip _____ Fax (____) _____

E-mail _____ Website _____

Home Address _____ City _____ State/Zip _____

Please indicate the area your company represents:

Air Rail Truck Water Industry

Other _____

Signature _____ Date _____

Sponsor _____ Card No. _____

FOR CLUB USE ONLY

Year No. _____ Amount Paid \$ _____ Elected _____ Member No. _____

PLEASE FAX YOUR APPLICATION TO THE CLUB OFFICE AT: (630) 529-1331

Traffic Club Calendar for 2013

The following is a listing of Club activities that have been scheduled for 2013. Please be sure to mark your calendars accordingly, so that you don't miss any of these important events.

Feb 1 Membership Committee Meeting	Jun 7 Membership Committee Meeting	Oct 14 House Committee Meeting
Feb 11 Board of Governors Meeting	Jun 10 House Committee Meeting	Oct 14 Board of Governors Meeting
Feb 21 Executive Series Luncheon, Carlisle Banquets, Lombard, IL	Jun 10 Board of Governors Meeting	Oct 17 Executive Series Luncheon, location TBA
Mar 1 Membership Committee Meeting	Jun 19 1st Golf Outing – Sevens Bridges Golf Club, Woodridge, IL	Nov 1 House Committee Meeting
Mar 11 House Committee Meeting	Jul 5 Membership Committee Meeting (tent)	Nov 11 Board of Governors Meeting
Mar 11 Board of Governors Meeting	Jul 8 Board of Governors Meeting	Nov 11 House Committee Meeting
Mar 21 Executive Series Luncheon, Maggiano's Restaurant, Downtown Chicago (tent)	Jul 18 2nd Golf Outing – Abbey Springs Golf Club, Lake Geneva, WI	Nov 21 Executive Series Luncheon, location TBA
Apr 5 Membership Committee Meeting	Aug 2 Membership Committee Meeting	Dec 4 Annual Holiday Reception, location TBA (tent)
Apr 8 Board of Governors Meeting	Aug 12 Board of Governors Meeting (tent)	Dec 6 Membership Committee Meeting
Apr 18 Executive Series Briefing & Luncheon, Fountain Blue Banquets, Des Plaines, IL (tent)	Aug 12 House Committee Meeting (tent)	Dec 8 Board of Governors Meeting
May 3 Membership Committee Meeting	Aug 15 3rd Golf Outing – Odyssey Country Club, Tinley Park, IL	
May 13 House Committee Meeting	Sep 6 Membership Committee Meeting	
May 13 Board of Governors Meeting	Sep 9 Board of Governors Meeting	
May 15 Annual Dinner Golf Outing, Cog Hill Golf Club, Lemont IL	Sep 19 Executive Series Luncheon, Avalon Banquets, Elk Grove Village, IL	
May 16 106th Annual Dinner, Chicago Hilton Hotel, International Ballroom. Guest speaker: Don Mann, former member of famed Seal Team 6	Sep 26 Final Golf Outing – Pinecrest Golf Club, Huntley, IL	
	Oct 4 Membership Committee Meeting	
	Oct 9 9th Annual Transportation Night networking event, Rosewood Restaurant, Rosemont, IL	

Dates for 2014

Jan 3 Membership Committee Meeting (tent)
Jan 12 House Committee Meeting
Jan 12 Board of Governors Meeting
Feb 7 Membership Committee meeting
Feb 10 House Committee meeting
Feb 10 Board of Governors meeting
Feb 20 Executive Series luncheon, Speaker & Location TBA

Chicago Area Reciprocal Clubs Available to Club Members

THE DuPAGE CLUB

1901 S. Meyers Road
Oakbrook Terrace, Illinois
630-691-1300

Monday-Friday, Breakfast, Lunch and Dinner; 7:00 a.m. - 10:00 p.m. and Saturday, Dinner Only, 6:00 p.m. - 10:00 p.m. Meeting Rooms Available.

RIDGE COUNTRY CLUB

10522 S. California Avenue
Chicago, Illinois
773-238-9400

Winter Schedule

Tuesday-Sunday. Lunch Only 12:00 p.m.-2:30 p.m. Dinner, Wednesday-Sunday from 6:00 pm.- 8:00 pm. Meeting Rooms are Available. Dining Privileges Only. No Golf Privileges.

ITASCA COUNTRY CLUB

400 E. Orchard Street
Itasca, Illinois
630-773-1800

Tuesday-Sunday, Breakfast, Lunch and Dinner; 7:00 a.m. - 10:00 p.m. and Monday, Lunch Only, 11:30 a.m. - 2:30 p.m. Meeting and Banquet Facilities Available. Dining Only. No Golf Privileges.

THE ROSEWOOD RESTAURANT

9421 W. Higgins Road
Rosemont, Illinois
847-696-9494

Monday-Friday, Lunch and Dinner, 11:00 a.m. - 11:00 p.m. and Saturday-Sunday, Dinner Only, 4:00 p.m. - 11:00 p.m. Private Meeting Rooms and Banquet Facilities Available.

Nearly 100 private dining and country clubs are available to the members around the country and overseas.

To see the list of available clubs please visit our website at:

www.traffic-club.org