

The Waybill

News Bulletin of the Traffic Club of Chicago

February 2014



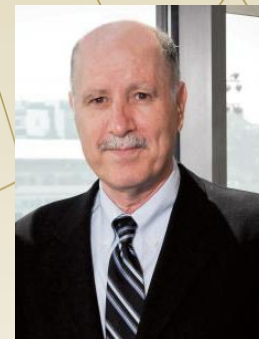
From the Traffic Club of Chicago Archives



There's a very prominent Traffic Club member in this photo. Do you know who he is? The gentlemen fourth from the left is Martin Kennelly, 47th Mayor of Chicago, who years earlier served as the 22nd president of the Traffic Club of Chicago. He is being greeted by members of the Club at a reception honoring Mr. Kennelly following his re-election to his second term as Mayor in 1951. Before entering politics Mr. Kennelly was the president of Werner-Kennelly Moving, and the founder and first president of Allied Van Lines, which united local moving & storage companies under a single brand name. Richard J. Daley went on to beat Mr. Kennelly in the 1955 Democratic Primary and the rest is history.

Annual Dinner Keynote Speaker Has Been Selected

The annual dinner committee has announced that Massachusetts Institute of Technology professor Dr. Yossi Sheffi will be the keynote speaker at this year's



107th annual dinner, Thursday, May 15th at the Sheraton Chicago Hotel & Towers. Dr. Sheffi serves as the Director of the MIT Center for Transportation and Logistics,

and is an expert in systems optimization, risk analysis and supply chain management, which are the subjects he teaches researches at MIT. Through his leadership, the Center for Transportation and Logistics launched numerous educational, research and industry/government outreach programs.

Outside the university he has consulted with governments and leading manufacturing, retail and transportation enterprises around the world. He is the author of many scientific publications and books, and has been recognized in numerous academic and industry forums. He is the recipient of many awards including the Distinguished Service Award by the Council of Logistics Management, the Salzberg Medal and Award for "outstanding leadership and innovations in Supply Chain Management" by the University of Syracuse, and is a life fellow of Cambridge University's Clare Hall College.

WELCOME NEW MEMBERS

We are pleased to welcome the following new members, who have recently joined the Club.

Steven Hendrix
Manager Sales, Industrial Products
BNSF Railway
5601 W. 26th Street
Cicero, IL 60804
708-924-6730
luke.hendrix@bnsf.com

Matt Davenport
Transportation Manager
Amerock Hardware
1750 S. Lincoln Avenue
Freeport, IL 61032
Of MIT
matt.davenport@newellco.com

Jim Roberts
Director Client Services
BDP International
844 Busse Road
Elk Grove Village, IL 60106
312-451-5341
james.roberts@bdpint.com

Ryan Smith
Account Manager
GE Transp. Optimization Solutions
3475 Piedmont Road, Suite 250
Atlanta, GA 30305
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ryan.k.smith@ge.com

Michael Marlowe
Sales Manager
CF Rail Services
15801 Fairchild Drive
Tampa, FL 33647
813-340-4377
mike.marlowe@cfrailservices.com

— continued on page 5

ON THE MOVE...

The following members have notified the Club office of a change in their current mailing status. Please be sure to change your records accordingly.

James Galen
Rail Logistics Manager
Agro-Culture Liquid Fertilizers
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St. Johns, MI 48879
989-227-3848
James.Galen@agroliquid.com

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Henderson, NV 89011
612-455-8869
tburke@tcompanies.com

Mike Shea
Sales Agent
Buchanan Hauling & Rigging
7446 Taney Place
Merrillville, IN 46410
219-381-6725
mike@mcshealogistics.com

Brad Hall
Vice President
Global Ind, Mining & Freight Solutions
Siemens Rail Automation
2400 Nelson Miller Parkway
Louisville, KY 40223
502-618-8807
brad.hall@siemens.com

Gabriel Forir
Business Development - Gulf Coast
A&R Logistics
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The Woodlands, TX 77380
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The Waybill



published by

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WEB traffic-club.org

Board of Directors

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GATX Corporation

Ken Madejczyk
UPS Supply Chain Solutions

Ellen Murphy
Polar Air Cargo

Jack Nelson
Union Pacific Railroad

Ronald Sucik
RSE Consulting

Tom Tisa
CN

Eddie Beard
Ark Logistics

Jim Keuck
BNSF Railway (retired)

Executive Director
William Fors

ADVERTISING

BUSINESS CARD: 3-1/2" w X 2" h

ONE TIME	\$30.00
2-3 INSERT	\$27.00 each
4 OR MORE	\$25.00 each

1/4 PAGE: 4-7/8" w X 3-1/4" h or 2-3/8" w X 6-3/4" h

ONE TIME	\$105.00
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1/2 PAGE: 4-7/8" w X 6-1/2" h or 7-1/2" w X 4-1/4" h

ONE TIME	\$170.00
2-3 INSERT	\$153.00 each
4 OR MORE	\$145.00 each

FULL PAGE: 7-1/2" w X 10" h

ONE TIME	\$225.00
2-3 INSERT	\$203.00 each
4 OR MORE	\$191.00 each

Artwork (**electronic file**) must be received by the club office no later than the 2nd Thursday of the month. For further information, call 630-529-1333.

Designed by Nite Owl Prints



The 6th Annual Critical Commodities Conference

Network with: Railroads, Shippers, Exporters, Importers, Producers, Logistics Companies, Port Authorities, Transporters and more

April 15-17, 2014
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Keynote Speakers Include:

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Wolfgang Freese
President
Hapag-Lloyd Americas

Russ Boullion
Manager Logistics
Westlake Chemical

Daniel DiMicco
Retired CEO & Board Chairman
Chairman Emeritus
Nucor Corporation

We will kick off the conference with a golf tournament.
Join us at Lakewood Country Club at 8 a.m. April 15, 2014.
To register as an Attendee, Exhibitor or Sponsor,
visit www.criticalcommoditiesconference.com or contact Jimmy Baldwin
at j.baldwin@saisla.com or (504) 588-2981.

Presented by Port of New Orleans and AIIS:



Box Seat Tickets Available

Chicago Traffic Club member is looking for a partner interested in sharing Chicago Cub box seat tickets for the 2014 season. The seats are located in the first, upper deck behind 3rd base. One partner needed for 20 games at 4 tickets per game. For additional information on these tickets please call Nick at 847-634-9055.

Reserve Your Room Now

The club has reserved a block of rooms for our 107th annual dinner on Thursday, May 15 at the Sheraton Chicago Hotel & Towers. The hotel is located at 301 E. North Water Street along Chicago's popular River Walk. The club has been given a special room rate of \$229 for single or double occupancy. For those coming into town to attend the golf outing the day before the dinner, this special room rate is also available. You can make your room reservations by going on line at: [HYPERLINK "https://www.starwoodmeeting.com/Book/TrafficClub"](https://www.starwoodmeeting.com/Book/TrafficClub) <https://www.starwoodmeeting.com/Book/TrafficClub> All room reservations must be made by April 16, 2014. Any rooms remaining in our room block after this date will be released back to the hotel for general sales, so be sure to get your reservations in as soon as possible.

Hospitality Suites

For those companies who wish to reserve a hospitality suite for the night of the dinner, please contact Ms. Natalie Kirylo at 312-329-7029. She is handling requests for this year's dinner and will be happy to help you with any needs that you may require.

2014 Executive Series Luncheon Program Schedule

The Education Committee has been hard at work, lining us some exciting, timely and informative luncheon programs for 2014 that should be of interest to our members and your guests. Please be sure to mark your calendars for these dates, and kindly forward this information on to anyone you feel would be interested in attending.

February 20

"Trends in Transportation. Lessons in Logistics & Secrets of Supply Chains"
The Carlisle Banquets
435 E. Butterfield Road
Lombard, Illinois

March 20

Joint Traffic Club-CSCMP program
"Panama Canal Update"
Harper College
Palatine, Illinois

April 17

Trucking Industry Program
St. Francis University
Joliet, Illinois

September 18

Location, Program & Speaker TBA

October 16

Air Freight Program
Avalon Banquets
Elk Grove Village, Illinois

November 20

Location, Program & Speaker TBA

Annual Dinner Program Will Offer Advertising

The Annual Dinner committee has announced that the Club will once make advertising available in this year's annual dinner program. The advertising will be available to both member and non-member companies. Since we will be limited on the number of advertising pages, the Club will offer full page and half page ads on a first come first serve basis. The rates for advertising will be:

Full Page - \$850.00

Half Page - \$550.00

Companies wishing to advertise must furnish a completed ad in PDF format as the Club will not be responsible for ad design or layout. Further information on advertising including dimensions and deadline will be forthcoming. Should you have any questions please e-mail us at staff@trfclub-chicago.org or call the office at 630-529-1333 for further assistance.

be Considerate of Your Fellow Members

As one of your membership benefits the club makes available in the "members Only" area of the club's website (www.traffic-club.org), the phone, fax and e-mail address of all our members. This is done in order to let members easily contact one another, thereby promoting the club's mission of fraternity. On behalf of the membership the House Committee requests that club members refrain from using this information for the purpose of generating any unwanted solicitation messages to the membership. The use of member's information for this purpose is unacceptable.

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see page 2 for additional information

MEMBERSHIP CHALLENGE 2014...LOOKING FOR A FEW GOOD MEMBERS

All we ask is that each of our members tries to bring in just *One New Member*.
 That's all ... just *One New Member*.

It doesn't take much effort and we will even help you there. Below is an application form you can fax to someone you know that's not currently a member and encourage them to become one. Better yet ... just forward them the newsletter so they can read first hand what the club has to offer. As a fellow club member you already know the many benefits available to you and a brief note from you is all that's required. That's all there is to it.

Thanks for your help in making 2012 another successful membership drive year!

THE TRAFFIC CLUB OF CHICAGO

Application for Membership

Resident - \$280

Anyone residing within a 75 mile radius from City Hall Chicago

Non-Resident - \$80

Anyone residing outside a 75 mile radius from City Hall Chicago

Young Professional - \$80

First time applicant, age 30 or younger. Can reside within or outside the 75 mile radius from City Hall Chicago

PRINT Applicant's Name _____ Date of Birth _____

TITLE _____ Co. _____

Business Address _____ Phone (____) _____

City _____ State/Zip _____ Fax (____) _____

E-mail _____ Website _____

Home Address _____ City _____ State/Zip _____

Please indicate the area your company represents:

Air Rail Truck Water Industry

Other _____

Signature _____ Date _____

Sponsor _____ Card No. _____

FOR CLUB USE ONLY

Year No. _____ Amount Paid \$ _____ Elected _____ Member No. _____

PLEASE FAX YOUR APPLICATION TO THE CLUB OFFICE AT: (630) 529-1331



Scholarship Committee in the Process of Judging Applications

The deadline has now passed and the Scholarship Committee is currently in the process of judging the applications for this year's scholarship awards program. The committee will announce the winning recipients in the March issue of The Waybill, and the presentation of these awards will be made at the March 20th Executive Briefing and luncheon which will be held at Harper College in Palatine, IL.

For those not familiar with the selection process, the committee members receive blind copies of the applications with all reference to the students and family member names removed. This creates an impartial judging process whereby all of the applicants are judged solely on their grade point average, their letter to the committee on why they have chosen their field of study, and any involvement in extra-curricular school activities, and outside school activities including internships.

Networking Committee Has New Ideas for 2014

Bryan Vaughan, chairman of the Networking Committee is reporting that the committee is working on a number of ideas to bring some great networking and entertainment events to the members for 2014. In addition to our usual Cubs and Sox baseball outings, the committee is tentatively looking at a number of other possible events including:

Goose Island Brewery beer tasting and tour networking event.

Family friendly Kane County Cougars game. Bring the kids and grandkids.

Summertime beer garden networking event in Rosemont.

Indoor Go-Cart racing and social hour

Fall United Center "skybox event" for either the Bulls or Blackhawks.

If you have any suggestions about other events that you would like to see, please contact Bryan at bryan.vaughan@ge.com or by calling the Club office at 630-529-1333.

...New Members

continued from page 2

Peter Doyle
AIESEC – VP Account Delivery
Northern Illinois University
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Batavia, IL 60510
630-631-7829
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Chang Ge
AIWSEC -VP Business Development
Northern Illinois University
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DeKalb, IL 60115
773-663-2979
change.ge@aiesec.net

Deidre Devick
Manager, Rail Transp. & Logistics
Aux Sable Liquid Products
6155 E. US Route 6
Morris, IL 60450
815-416-1549
Deidre.devick@auxsable.com

Heather Kinealy
Business Development Manager
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Morris, IL 60450
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heather.kinealy@auxsable.com

Tina Beckberger
Strategic Marketing Manager
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161 N. Clark Street
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312-853-5037
tina.beckberger@ge.com

Susan Mauney
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4080 Jenkins Road
Chattanooga, TN 37421
708-769-2600
smauney@usxpress.com

Todd Kahn
VP Portfolio Mgmt. & Marketing
Chicago Freight Car Leasing Co.
425 N. Martingale Road, 6th Floor
Schaumburg, IL 60173
847-384-4434
todd.kahn@crdx.com

Mahmoud Javanmardi
University of Illinois at Chicago
1936 S. Carpenter St. Unit 2F
Chicago, IL 60628
312-996-3441
m.javanmardi@gmail.com



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Traffic Club Dues = Priceless Benefits

Whether you are a Resident, Non-Resident or Young Professional member of the Club, we want to take this opportunity to remind you of the many valued benefits that the Traffic Club of Chicago offers our members, and trust that you will take advantage of these many opportunities.

Executive Series luncheons featuring top industry speakers

Scholarship Fund for children and/or grandchildren of members

Numerous customer entertainment venues including:

Dinner Theater Events

Golf Outings

Varied Sporting Events

Monthly newsletter which keeps our members notified on club happenings and events

Dining privileges at the private DuPage Club, including access to other private clubs around the country and overseas

Additional dining privileges at the private Itasca Country Club and Ridge Country Club

Endless opportunities to network with your peers

Belonging to one of the finest transportation organizations in the country

We sincerely thank you for your continued support of the club and encourage all of our members to become more involved, possibly by joining one of our many committees.

The Membership Committee

— Classifieds —

Experienced domestic account manager is looking for an opportunity to represent an asset based carrier. Territories called in have produced over \$25m. Have sold all forms of freight. Looking for full time. Contact me at scottsignorelli@gmail.com

Experienced international and domestic logistics and transportation manager is looking for opportunities. Has handled \$25 million worth of business, analyzed alternatives, written transportation logistics safety and security policies. Strong customer service skills. Interested in full time or temporary employment. Contact me at julianbl@sbcglobal.net or 312-408-0663.

Gateway Coordinator - BDP International seeking individual with 3-5 years Gateway experience. Also experience in negotiating airline rates. Hazmat Certification a plus or must be able to pass Hazmat. Please email resume: smccarthy@bdpnet.com

Transportation Sales, Elk Grove IL based company seeks an aggressive sales oriented individual with good communication skills, freight sales and or freight brokering experience. TL, LTL, local, national and Int'l. Please e-mail responses to: frtbroker@aol.com 708-606-2150

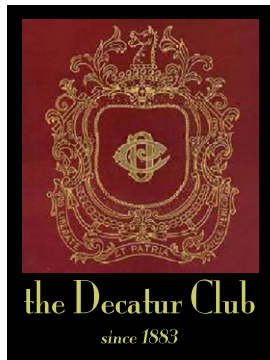
Reciprocal Clubs are Another Membership Benefit

One of the many benefits that are available to our members is the access to nearly 100 private dining and country clubs around the country as well as overseas. This benefit is due to our association with the DuPage Club, one of the finest private dining clubs in the Chicago area.

This month we highlight the Decatur Club, founded in 1883 and is located at 158 W. Prairie Avenue in the heart of downtown Decatur, Illinois. The club is open Monday-Friday for Lunch from 11:00am to 2:00pm, and for Dinner from 5:00pm to 9:00pm. Saturday they are open for Dinner from 5:00pm to 9:00pm and is closed on

Sunday. If you ever plan on being in the Decatur area, and would like to use their facilities, you must contact the Traffic Club office in advance. We will have Du Page Club fax a letter of introduction, requesting your use of their facilities for the period of time you request. For more information about the Decatur Club, please visit their website at: www.thedecaturclub.com

For a full list of reciprocal clubs that are available to you, please visit the club's website at www.traffic-club.org *Please note:* that except for the Chicago area, reciprocal clubs are not available to the members when they fall within a 50 mile radius of either your home or business location.



Lounge



Bar

Traffic Club Calendar for 2014

The following is a listing of Club activities that have been scheduled for 2014. Please be sure to mark your calendars accordingly, so that you don't miss any of these important events.

Feb 7	Membership Committee Meeting	May 15	107th Annual Dinner, Sheraton Chicago Hotel, Guest Speaker: Dr. Jossi Sheffi, Director of MIT Center for Transp. & Logistics	Oct 3	Membership Committee Meeting
Feb 10	Board of Governors Meeting	Jun 6	Membership Committee Meeting	Oct 8	10th Annual Transportation Night networking event, Rosewood Restaurant, Rosemont, IL
Feb 20	Executive Series Luncheon, Carlisle Banquets, Lombard, IL. Guest panel members: Joe Lombardo, Ege Avenue Associates and Justin Zubrod, Justin Zubrod and Co. LLC	Jun 9	Board of Governors Meeting	Oct 13	Board of Governors Meeting
Mar 7	Membership Committee Meeting	Jun 12	1st Golf Outing, Hawks View Golf Club, Lake Geneva, Wisconsin	Oct 16	Executive Series Luncheon, Avalon Banquets, Elk Grove Village, IL. Air Freight Program & Speaker TBA
Mar 10	House Committee Meeting	Jul 11	Membership Committee Meeting	Nov 7	Membership Committee Meeting
Mar 10	Board of Governors Meeting	Jul 14	Board of Governors Meeting	Nov 10	Board of Governors Meeting
Mar 20	Joint Traffic Club and CSCMP program, Panama Canal Update, Location & Speaker TBA	Jul 14	House Committee Meeting	Nov 20	Executive Series Luncheon, Location, Program & Speaker TBA
Apr 4	Membership Committee Meeting	Jul 17	2nd Golf Outing, Orchard Valley Golf Club, Aurora, IL	Dec 3	Annual Holiday Reception (tent)
Apr 14	Board of Governors Meeting	Aug 1	Membership Committee Meeting	Dec 5	Membership Committee Meeting
Apr 17	Executive Briefing and Luncheon Program, Location & Speakers TBA	Aug 11	Board of Governors Meeting	Dec 8	Board of Governors Meeting
May 2	Membership Committee Meeting	Aug 21	3rd Golf Outing, Blackstone Golf Club, Marengo, IL	Dates for 2015	
May 12	House Committee Meeting	Sep 5	Membership Committee Meeting	Jan 9	Membership Committee Meeting
May 12	Board of Governors Meeting	Sep 8	Board of Governors Meeting	Jan 12	Board of Governors Meeting
May 14	Annual Dinner Golf Outing, Cog Hill Golf Club, Lemont, IL	Sep 8	House Committee Meeting	Jan 12	House Committee Meeting
		Sep 18	Executive Briefing and Luncheon Program, Location & Speakers TBA	Jan 14	Joint Traffic Club-Midwest Assn. of Rail Shippers Luncheon, Oak Brook Hills Resort, Oak Brook, IL. Guest Speaker TBA
		Sep 25	Final Golf Outing, Geneva National Golf Club, Lake Geneva, Wisconsin		

Chicago Area Reciprocal Clubs Available to Club Members

THE DuPAGE CLUB

1901 S. Meyers Road
Oakbrook Terrace, Illinois
630-691-1300

Monday-Friday, Breakfast, Lunch and Dinner; 7:00 a.m. - 10:00 p.m. and Saturday, Dinner Only, 6:00 p.m. - 10:00 p.m. Meeting Rooms Available.

RIDGE COUNTRY CLUB

10522 S. California Avenue
Chicago, Illinois
773-238-9400

Winter Schedule

Tuesday-Sunday. Lunch Only 12:00 p.m.-2:30 p.m. Dinner, Wednesday-Sunday from 6:00 pm.- 8:00 pm. Meeting Rooms are Available. Dining Privileges Only. No Golf Privileges.

ITASCA COUNTRY CLUB

400 E. Orchard Street
Itasca, Illinois
630-773-1800

Tuesday-Sunday, Breakfast, Lunch and Dinner; 7:00 a.m. - 10:00 p.m. and Monday, Lunch Only, 11:30 a.m. - 2:30 p.m. Meeting and Banquet Facilities Available. Dining Only. No Golf Privileges.

THE ROSEWOOD RESTAURANT

9421 W. Higgins Road
Rosemont, Illinois
847-696-9494

Monday-Friday, Lunch and Dinner, 11:00 a.m. - 11:00 p.m. and Saturday-Sunday, Dinner Only, 4:00 p.m. - 11:00 p.m. Private Meeting Rooms and Banquet Facilities Available.

Nearly 100 private dining and country clubs are available to the members around the country and overseas.

To see the list of available clubs please visit our website at:

www.traffic-club.org