News Bulletin of the Traffic Club of Chicago January 2014

The Club's Officers and Directors wish all of our members and their families

a Happy New Year, that brings you a bounty full of health and prosperity.





President's Message

Happy New Year!

As the Traffic Club of Chicago celebrates its 107 year anniversary in 2014, your Club is hard at work to ensure that the Club's legacy continues.

It is with much sadness that I write my first President's letter after the passing of one of the Club's truly great leaders, Mr. George Baima. A cherished friend and colleague, George Baima, passed away on December 6, 2013. Mr. Baima was a member of the Traffic Club of Chicago for over 30 years and served as president in 1995. George was also a member and chair on numerous club committees, including the Scholarship Committee that he so strongly supported.

My personal interest in the Traffic Club of Chicago was fueled by George and his leadership peers. After attending my first Executive Series Luncheon, and then another, I was impressed by the knowledge, relationships, and experience of those Club members whom I had met. I was anxious to learn from them, and teach me they did. Not in the traditional school setting, but experience after experience, event after event, George and The Club taught me about the importance of relationships. They reinforced the importance of being involved in order to be respected. They taught me about the pride one feels when introduced as a friend, when being introduced by someone you admire and respect. And they taught me that our industry's work, Freight, Transportation, and Logistics, can and should be fun when it is done with people you know and respect.

My goal this year is simple: To communicate to each and every member, and all future members, the value of the Traffic Club of Chicago. Membership in the Traffic Club of Chicago makes transportation professionals more knowledgeable, creates strong relationships, and is fun!

Wishing you a healthy and successful 2014.

Sincerely, Craig Boroughf

WELCOME NEW MEMBERS

We are pleased to welcome the following new members, who have recently joined the Club.

Robert Haidari CEO LoadCost 222 W. Merchandise Mart, Suite 1212 Chicago, IL 60654 847-687-6070 Robert.haidari@loadcost.com

Bob Ognar Wealth, Growth & Protection Adviser Allstate Benefits 331 Kromray Lemont, IL 60439 630-697-8956 bobgs@aol.com

Joshua Pachol Student Western Illinois University 19733 Mokena Street Mokena, IL 60448 630-337-3810 Jd-pachol@wiu.edu

Jan Marino
Account Manager, Technical Services
Salco Products, Inc.
1385 101st Street, Suite A
Lemont, IL 60439
630-343-0821
jan_marino@salcoproducts.com

Jason Haskell Co-Owner JRH Rail Construction & Maintenance 1420 Sycamore Street Peru, IL 61354 815-830-8810 sajonh@jrhrail.com

...New Members Cont'd

Thomas Wolfe Northern Illinois University President - AIESEC 414 Locust Street DeKalb, IL 60115 815-210-6126 thomas.wolfe@aiesec.net

Matthew DiPilato North American Sales C.H. Robinson 10411 Corporate Drive, Suite 210 Pleasant Prairie, WI 53158 888-218-2449 dipimat@chrobinson.com

ON THE MOVE...

The following members have notified the Club office of a change in their current mailing status. Please be sure to change your records accordingly.

Beth Kleyn Account Manager, Industrial Products CN 1083 N. Paulina Street, Unit 1 Chicago, IL 60622 708-332-3155 Beth.kleyn@cn.ca

John Buteau General Partner Compass Land Group 47 Stephen Street Lemont, IL 60437 312-882-0746 ejbuteau45@yahoo.com



The 6th Annual

Critical Commodities Conference

Network with: Railroads, Shippers, Exporters, Importers
Producers, Logistics Companies, Port
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April 15-17, 2014 Hilton Riverside New Orleans, LA

Keynote Speakers Include:

Helge Hove Haldorsen, Ph.D.

VP, Strategy & Portfolio Development & Production North America Statoil

Russ Boullion

Manager Logistics Westlake Chemical Wolfgang Freese President Hapag-Lloyd Americas

Daniel DiMicco

Retired CEO & Board Chairman Chairman Emeritus Nucor Corporation

We will kick off the conference with a golf tournament.
Join us at Lakewood Country Club at 8 a.m. April 15, 2014.
To register as an Attendee, Exhibitor or Sponsor,
visit www criticalcommoditiesconference com or contact Jimmy Baldwin
at j.baldwin@sailsla.com or (504) 588-2981.









COC

published by

THE TRAFFIC CLUB OF CHICAGO

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PHONE 630-529-1333 FAX 630-529-1331

E-MAIL <u>staff@trfclub-chicago.org</u>

WEB <u>traffic-club.org</u>

Board of Directors

President

Craig Boroughf USG Corporation

Vice President Lynn Musillami Tri-Air Transportation

Treasurer
Jeffrey Leppert
The Treppel Group

Secretary Paul Deasy Chicago Freight Car Leasing

Directors:

Dave Anderson CN Bruce Betts Flak International

Tom Degnan
Elevance Renewable Sciences

William Doyle T.M. Doyle Teaming

Donley Forrest GATX Corporation Ken Madejczyk
UPS Supply Chain Solutions
Jack Nelson

Ellen Murphy Polar Air Cargo Ronald Sucik

Union Pacific Railroad

Tom Tisa

CN

RSE Consulting **Eddie Beard**

Jim Keuck BNSF Railway (retired)

Ark Logistics BNSF I

ADVERTISING

William Fors

BUSINESS CARD: 3-1/2"w X 2"h
ONE TIME \$30.00
2-3 INSERT \$27.00 each
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1/4 PAGE: 4-7/8"w X 3-1/4"h or 2-3/8"w X 6-3/4"h

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Artwork (**electronic file**) must be received by the club office no later than the 2nd Thursday of the month. For further information, call 630-529-1333.

Designed by Nite Owl Prints



January 31 & February 1, 2014

Peoria Civic Center, Peoria, Illinois 201 SW Jefferson Street, I-74, Exit 93

SHOW HOURS:

January 31st 9am - 5pm February 1st 9am - 4pm



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Mid-West Truckers Association

2727 N. Dirksen Parkway ■ Springfield, IL 62702

www.mid-westtruckers.com

2014 Election Results

The election for officers and directors to serve the club in 2014 took place during the members annual holiday reception, which was held December 4th in Harry Caray's Ballroom located in the Westin Hotel in Lombard, Illinois. Once all the votes had been tabulated, Bruce Betts, co-chair of the Nominating Committee announced the results to those in attendance that evening. The following are the incoming officers and directors who will serve on the 2014 board of governors.

President

Craig Boroughf USG Corporation

Vice President

Lynn Musillami Tri-Air Transportation

Treasurer

Jeff Leppert
The Leppert Group

<u>Secretary</u>

Paul Deasy Chicago Freight Car Leasing

Directors

Elected to serve two years with terms expiring year end 2015.

Dave Anderson

CN

Tom Degnan

Elevance Renewable Sciences

Donley Forrest

GATX Corporation

Jack Nelson

Union Pacific Railroad

Ronald Sucik RSE Consulting

...Election Results Cont'd

Returning Directors

Serving one more year with terms expiring year end 2014.

Bruce Betts Flak International

Bill Doyle

T.M. Doyle Teaming

Ken Madejczyk

UPS Supply Chain Solutions

Ellen Murphy Polar Air Cargo

Tom Tisa CN

Other Directors

Outgoing President Eddie Beard, Ark Logistics, along with Jim Keuck, Santa Fe Railway (retired) who will represent the honorary members on the board, will both serve as directors for one year with their terms expiring year end 2014.

Scholarship Deadline Nears

Just a final reminder, that the deadline to receive applications for our 2014 scholarship awards is just around the corner. Applications along with all required documentation and a letter from the student must be received by the club office postmarked no later than January 24, 2014. Applications or other required documents received postmarked after this date will not be accepted and will be returned to the applicant. The scholarship awards are made available to the children and/or grandchildren of club members, who are enrolled as a full-time student at an accredited college or university and can be studying any career field.

2014 Executive Series Luncheon Program Schedule

The 2014 program series kicks off with a joint Executive Series luncheon program between the Traffic Club and the Midwest Association of Rail Shippers (MARS). The luncheon will be held on Wednesday, January 15th at the Marriott Oak Brook Hills Resort in Oak Brook, Illinois. Our guest speaker that day will be Joseph Szabo, Federal Railway Administrator based in Washington, DC.

The Education Committee has also confirmed the following dates for additional programs for the coming year. Please be sure to mark your calendars and plan to attend one these timely and informative events.

February 20

The Carlisle Banquets 435 E. Butterfield Road Lombard, Illinois Program and Speaker TBA

March 20

Location, Program & Speaker TBA

April 17

Location, Program & Speaker TBA

September 18

Location, Program & Speaker TBA

October 16

Avalon Banquets Elk Grove Village, Illinois Program & Speaker TBA

November 20

Location, Program & Speaker TBA



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Annual Holiday Reception Harry Caray's Ballroom – Westin Hotel

The club held its annual holiday reception on December 4th in Harry Caray's Ballroom located in the Westin Hotel in Lombard, IL.

This was the first time that our holiday reception was held at this location, and you couldn't have found a nicer location.

The reception was attended by over 200 members and guests and from the positive comments that we received on the food, service and convenience of the location, there's a good chance that we will be back here again in the future.

Below are just a few of those who were on hand to enjoy the festivities that evening.



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"Trends in Transportation, Lessons in Logistics and Secrets of Supply Chains"

Our February 20, 2014 Executive Series luncheon program will be held at the Carlisle Banquets in Lombard, IL and will be a bit different from some of our past programs. "Trends in Transportation, Lessons in Logistics and Secrets of Supply Chains" provoke those never ending questions that shippers and carriers continue to contemplate as they move into the New Year. So what is "The Key" to filter these predictions and to make sense of the marketplace and the effect that it will have on business?

It's that time of the year when we are all asking the important questions. "What impact can I have on the marketplace, or what impact will the marketplace have on me? Do I lead, follow or get out of the way? What will I need to know and what must I do to find success in a world that has growing global competition, demands more regulation of people and equipment, while dealing with a government that is less business friendly and more imposing with their taxes? Two noted industry experts will discuss these concerns in a panel forum that day.

Joe Lombardo is President and Founder of Ege Avenue Associates, and has spent a career living the life of a shipper. He knows how to make it happen, answering to the corner office and justifying the investment required to make the companies where he has worked successful and their supply chains profitable. Today, he heads a consulting practice that serves those who need-to-know and place a value on his experience.

Justin Zubrod is Managing Partner of Justin Zubrod and Co., LLC and led the world class global transportation practices at A.T. Kearney Co. for nearly 20 years. Today he runs his own consulting firm and continues to be the "go-to-guy" for the knowledge and insight that he provides to the transportation industry and the "insiders" who run their companies. Due to his diligence, expert witness and market analysis, he's the first call from company decision makers.

These gentlemen will consult their "crystal balls" and pontificate for us, exposing their visions of the future for our market place, and will extol for us just what we will need to do to survive and flourish in the New Year. A flyer for this program will be sent out later next week. In the meantime, should you have any questions please contact the Club office by e-mail or by phone at 630-529-1333.



Welfare

George Baima 1937-2013



George Baima – Resident member, Past President of the Traffic Club of Chicago (1995)

and Vice President Sales for Pacella Trucking Express, passed away on December 6th after his long fight with cancer. He was 76. Mr. Baima joined the Club in 1980 as Vice President of Sales for Central States Trucking and was an active member from the start. Over the years he served numerous times as a board Director, and chaired a number of Club Committees including House, Finance and our 106th Annual Dinner in 2013. However, Mr. Baima's real passion was the Club's Scholarship Committee. He chaired this committee many times over the years and always fought to get more funds available for deserving students. This was not his only challenge, as he was also involved in raising funds for the scholarship programs at the Intermodal Assn. of North America (IANA) and the Intermodal Assn. of Chicago (IAC).

His long standing commitment to the industry over the years was well known, and he served in many capacities with numerous industry associations. In 2008 he was presented with the prestigious Silver King Pin Award by the Intermodal Assn. of North America, recognizing his many years of service to the industry, and in 2011 he was awarded Transportation Man of the Year by the Intermodal Assn. of Chicago. At the Traffic Club of Chicago's board meeting this past December, the board unanimously voted to approve the creation of the George Baima Scholarship Award, honoring Mr. Baima for his long standing commitment to higher education. This award will be presented annually to the student with the highest score judged by members of the Scholarship committee.

Rick Williams



E-mail: rick@ranktransportation.com

Phone: (630) 855-3053 Mobile: (630) 903-4098 F a x : (630) 855-5378

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Gift for Outgoing President



Outgoing club president Eddie Beard, Ark Logistics (left), is presented with his gift by incoming president Craig Boroughf, USG Corporation, thanking him for his service during his term as president of the Club in 2013. The presentation of the outgoing president's gift was made at the annual holiday reception at the Westin Hotel in Lombard, Illinois.

— Welfare -

Robert Mack – Honorary member and retired President of Private Couriers, Inc. passed away December 4th at the age of 89. Mr. Mack was a long-time member of the Club, joining in 1975 as General Agent for the Chicago & North Western Railway following his service as a sergeant with the Army Air Force during WWII. Mr. Mack remained with the C&NW for 15 years, when he left the railroad to start his own business as President of Private Couriers, Inc. a trucking and brokerage company. Although he was not an active member and did not serve on any of the Club committees, he was an avid bowler, and was a member of the Club's Bowling League for many years. Upon his retirement from the company in 1994, he was elected an honorary member. He and his wife Lorraine remained in the Chicago area, residing in Barrington, IL up until the time of his passing.

Membership Challenge 2013...Looking For a Few Good Members

All we ask is that each of our members tries to bring in just <u>One New Member</u>.

That's all ... just <u>One New Member</u>.

It doesn't take much effort and we will even help you there. Below is an application form you can fax to someone you know that's not currently a member and encourage them to become one. Better yet ... just forward them the newsletter so they can read first hand what the club has to offer. As a fellow club member you already know the many benefits available to you and a brief note from you is all that's required. That's all there is to it.

Thanks for your help in making 2012 another successful membership drive year!

THE TRAFFIC CLUB OF CHICAGO		
Application for Membership		
Resident - \$280 Anyone residing within a 75 mile radius from City Hall Chicago	☐ Non-Resident - \$80 Anyone residing outside a 75 mile radius from City Hall Chicago	8 8
PRINT Applicant's Name		Date of Birth
TITLE Co		
Business Address		Phone ()
City	State/Zip	Fax ()
E-mail Website		
Home Address	City	State/Zip
Please indicate the area your company represents: ☐ Air ☐ Rail ☐ Truck ☐ Water ☐ Industry Other	Signature	
Other	Sponsor	Card No
FOR CLUB USE ONLY Year No Amount Paid \$	Elected	Member No
PLEASE FAX YOUR APPLICATION TO THE CLUB OFFICE AT: (630) 529-1331		

Traffic Club Dues = Priceless Benefits

Whether you are a Resident, Non-Resident or Young Professional member of the Club, we want to take this opportunity to remind you of the many valued benefits that the Traffic Club of Chicago offers our members, and trust that you will take advantage of these many opportunities.

Executive Series luncheons featuring top industry speakers

Scholarship Fund for children and/ or grandchildren of members

Numerous customer entertainment venues including:

Dinner Theater Events Golf Outings Varied Sporting Events

Monthly newsletter which keeps our members notified on club happenings and events

Dining privileges at the private DuPage Club, including access to other private clubs around the country and overseas

Additional dining privileges at the private Itasca Country Club and Ridge Country Club

Endless opportunities to network with your peers

Belonging to one of the finest transportation organizations in the country

We sincerely thank you for your continued support of the club and encourage all of our members to become more involved, possibly by joining one of our many committees.

The Membership Committee

2014 Committee Chairs

Incoming President Craig Boroughf has announced the appointment of the following individuals who will chair the club's various committees for 2014. Members are encouraged to contact the committee chairs if you would like to get more involved in the club by serving on a committee.

Annual Dinner

Dennis Grim
Business to Business Communications
847-531-2207
denny@soundbusinessnetwork.com

Education

RJ "Skip" Marshall Trans Global Logistics 847-690-1188 skip marshall@tglogistics.net

Finance

Dan Behr Behr & Associates 847-951-7245 dbehr@behrandassociates.com

Golf

Ron Mazmanian Aim Transfer & Storage 262-770-7129 rmazmanian@aimtransfer.com

<u>House</u>

Mitch Estrada Aries Global Logistics 773-910-5477 goodoleboyaggie@yahoo.com

Membership

Tom Degnan
Elevance Renewable Sciences
630-215-7928
tom.degnan@elevance.com

Networking

Bryan Vaughan G.E. Equipment Services 312-853-5333 Bryan.vaughan@ge.com

Scholarship

Tom Tisa CN 708-332-3101 Tom.tisa@cn.ca

A Sincere Thanks to Our Holiday Reception Sponsors

The club would like offer its sincere thanks to the following companies whose sponsorship of this year's annual holiday reception at the Westin Hotel, Lombard, Illinois, made this an event to remember. Those companies are:

Diamond

Allstate Benefits

Platinum Sponsor

CIT Rail CN

T.M. Doyle Teaming
GATX Corporation
H&M International Transportation
Pacella Trucking Express

C.H. Robinson

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Innovative Transport Solutions

Traffic Club Calendar for 2014

The following is a listing of Club activities that have been scheduled for 2014. Please be sure to mark your calendars accordingly, so that you don't miss any of these important events.

- Jan 3 Membership Committee Meeting (tent)
- Jan 12 House Committee Meeting
- Jan 12 Board of Governors Meeting
- Jan 15 Joint Traffic Club and Midwest Assn.
 of Rail Shippers Luncheon, Marriott
 Oak Brook Hills Resort, Oak Brook, IL
 Guest Speaker: Joseph Szabo,
 FRA Administrator
- Feb 7 Membership Committee Meeting
- Feb 10 Board of Governors Meeting
- Feb 20 Executive Series Luncheon,
 Carlisle Banquets, Lombard, IL.
 Guest panel members: Joe Lombardo,
 Ege Avenue Associates and Justin
 Zubrod, Justin Zubrod and Co. LLC
- Mar 7 Membership Committee Meeting
- Mar 10 House Committee Meeting
- Mar 10 Board of Governors Meeting
- Mar 20 Joint Traffic Club and CSCMP program, Panama Canal Update,
 Location & Speaker TBA

- Apr 4 Membership Committee Meeting
- Apr 14 Board of Governors Meeting
- Apr 17 Executive Briefing and Luncheon Program, Location & Speakers TBA
- May 2 Membership Committee Meeting
- May 12 House Committee Meeting
- May 12 Board of Governors Meeting
- May 14 Annual Dinner Golf Outing, Cog Hill Golf Club, Lemont, IL
- May 15 107th Annual Dinner, Sheraton Chicago Hotel & Towers downtown, Speaker TBA
- un 6 Membership Committee Meeting
- Jun 9 Board of Governors Meeting
- Jun 12 1st Golf Outing, Hawks View Golf Club, Lake Geneva, Wisconsin
- Jul 11 Membership Committee Meeting
- Jul 14 Board of Governors Meeting
- Jul 14 House Committee Meeting
- Jul 17 2nd Golf Outing, Orchard Valley Golf Club, Aurora, IL
- Aug 1 Membership Committee Meeting
- Aug 11 Board of Governors Meeting
- Aug 21 3rd Golf Outing,
 Blackstone Golf Club, Marengo, IL

- Sep 5 Membership Committee Meeting
- Sep 8 Board of Governors Meeting
- Sep 8 House Committee Meeting
- Sep 18 Executive Briefing and Luncheon Program, Location & Speakers TBA
- Sep 25 Final Golf Outing, Geneva National Golf Club, Lake Geneva, Wisconsin
- Oct 3 Membership Committee Meeting
- Oct 8 10th Annual Transportation Night networking event, Rosewood Restaurant, Rosemont, IL
- Oct 13 Board of Governors Meeting
- Oct 16 Executive Series Luncheon, Avalon
 Banquets, Elk Grove Village, IL.
 Air Freight Program & Speaker TBA
- Nov 7 Membership Committee Meeting
- Nov 10 Board of Governors Meeting
- Nov 20 Executive Series Luncheon, Location, Program & Speaker TBA
- Dec 3 Annual Holiday Reception (tent)
- Dec 5 Membership Committee Meeting
- Dec 8 Board of Governors Meeting

Chicago Area Reciprocal Clubs Available to Club Members

THE DuPAGE CLUB

1901 S. Meyers Road
Oakbrook Terrace, Illinois
630-691-1300
Monday-Friday, Breakfast, Lunch and
Dinner, 7:00 a.m. - 10:00 p.m. and
Saturday, Dinner Only, 6:00 p.m. - 10:00 p.m.
Meeting Rooms Available.

RIDGE COUNTRY CLUB

10522 S. California Avenue Chicago, Illinois 773-238-9400 Winter Schedule Tuesday-Sunday. Lunch Only 12:00 p.m.-2:30 p.m. Dinner, Wednesday-Sunday from 6:00 pm.- 8:00 pm. Meeting Rooms are Available. Dining Privileges Only. No Golf Privileges.

ITASCA COUNTRY CLUB

400 E. Orchard Street Itasca, Illinois 630-773-1800 Tuesday-Sunday, Breakfast, Lunch and Dinner, 7:00 a.m. - 10:00 p.m. and Monday, Lunch Only, 11:30 a.m. - 2:30 p.m. Meeting and Banquet Facilities Available. Dining Only. No Golf Privileges.

THE ROSEWOOD RESTAURANT

9421 W. Higgins Road Rosemont, Illinois 847-696-9494 Monday-Friday, Lunch and Dinner, 11:00 a.m. - 11:00 p.m. and Saturday-Sunday, Dinner Only, 4:00 p.m. - 11:00 p.m. Private Meeting Rooms and Banquet Facilities Available.

Nearly 100 private dining and country clubs are available to the members around the country and overseas.

To see the list of available clubs please visit our website at:

www.traffic-club.org