

The Waybill

News Bulletin of the Traffic Club of Chicago

June 2013



From the Office of the President

Our spring is in full swing and summer is soon upon us. What a great start to 2013! I'm very proud to have been given the opportunity to serve as your President this year. I also want to personally thank the members for your support and participation at our many Networking Events and Executive Series luncheon programs so far this year. These events received very positive results and we will strive to make this the norm throughout the rest of the year.

Of course, the highlight of the year was our 106th Annual Dinner and accompanying golf outing. The weather couldn't have been more beautiful! I want to thank Ron Mazmanian for his superb job in coordinating the golf outing and to George Baima for planning another great, successful Annual Dinner. Additional accolades go to Jim Keuck and members of the Retirees Committee, who volunteered their time to assist with the golf outing as well as the dinner.

Most of all, I want to thank the largest body of the club, our members. As Henry Ford said, "Coming together is the beginning. Keeping together is progress. Working together is success." The Membership Committee is crucial to the sustainability of our club. As we move into the 2nd half of 2013, we still have some exciting Networking Events, Executive Series luncheons and golf outings planned. Please check the events calendar in the newsletter, and plan to support these events. Finally, if each member recruits just one person every year to join the club, we will achieve great success!

Eddie Beard

Another Successful Annual Dinner

Our 106th annual dinner on Thursday, May 16 at the Hilton Chicago was another great success with over 800 members and guests in attendance that evening. This was the second year in a row that we've held the dinner at the Hilton Chicago and the first time in over 20 years when we last held the annual dinner in the International Ballroom.

Positive comments were the norm as the Club received numerous compliments on both the dinner and our much anticipated guest speaker, former SEAL Team Six member Don Mann.



Mr. Mann did not disappoint those attending, captivating them with stories of some of the daring military missions that he was involved in during his active service with this elite group of warriors. Following his speech Mr. Mann received a standing ovation and was presented with a gift of a Chicago Blackhawks jersey by Master of Ceremonies Gabriel Forir.

Once again the Hilton did an outstanding job presenting a fabulous combination dinner, followed by an even more impressive dessert.

We would be remiss if we failed to thank a few people who were instrumental in making this dinner a success. They are George Baima, chair of the Annual Dinner committee who was responsible for bringing everything together. Gabriel Forir, who as Master of Ceremonies,

— continued on page 3

WELCOME NEW MEMBERS

We are pleased to welcome the following new members, who have recently joined the Club.

Allen Brillhart
Vice President Sales & Marketing
Foodliner, Inc.
2099 Southpark Court, Suite 1
Dubuque, IA 52003
563-213-0355
e-mail: alb@foodliner.com

Zach Pollock
Regional Vice President
Pilot Freight Services
695 Touhy Avenue
Elk Grove Village, IL 60007
734-740-3534
e-mail: zpollock@pilotdelivers.com

Dr. Jim Patterson
Assistant Dean
College of Business & Technology
Western Illinois University
3300 River Drive
Moline, IL 61265-1746
309-762-9481
e-mail: JL-Patterson2@wiu.edu

Doug Thompson
Senior Account Manager
Norfolk Southern Corporation
5 Westbrook Corp. Center, Suite 260
Westchester, IL 60154
708-308-7335
e-mail: dcthompson@nscorp.com

Taylor Byram
Logistics Sales Representative
American Transport Group
1900 W. Kinzie Street
Chicago, IL 60614
773-413-6524
e-mail: tbyram@atgfreight.com

ON THE MOVE...

The following members have notified the Club office of a change in their current mailing status. Please be sure to change your records accordingly.

Ed Van Poucke
Chief Operating Officer
Ozinga Materials, Inc.
19001 Old LaGrange Road, Suite 300
Mokena, IL 60448
(708) 326-4266300
e-mail: edvanpoucke@ozinga.com

Summerford
Regional Manager Midwest
Cargolux Airlines International
10700 Seymour Avenue
Franklin Park, IL 60131
773-686-0532
e-mail: gina.summerford@cargolux.com

Michael Wastchak
Commercial Account Manager
Kinder Morgan Bulk Terminal Group
333 Rouser Road, Bldg. 4, Suite 400
Moon Township, PA 15108
412-397-9353
e-mail: michael_wastchak@kindermorgan.com

Jerry Pietryk
Manager Business Development
Yusen Logistics
650 E. Diehl Road, Suite 120
Naperville, IL 60563
(630) 548-0309
e-mail: jerry.pietryk@us.yusen-logistics.com

Colleen Gravina
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Mohawk Global Logistics
501 Frontier Way
Bensenville, IL 60106
630-994-3030
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The Waybill



published by

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ADVERTISING

BUSINESS CARD: 3-1/2" w X 2" h

ONE TIME	\$30.00
2-3 INSERT	\$27.00 each
4 OR MORE	\$25.00 each

1/4 PAGE: 4-7/8" w X 3-1/4" h or 2-3/8" w X 6-3/4" h

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2-3 INSERT	\$153.00 each
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FULL PAGE: 7-1/2" w X 10" h

ONE TIME	\$225.00
2-3 INSERT	\$203.00 each
4 OR MORE	\$191.00 each

Artwork (**electronic file**) must be received by the club office no later than the 2nd Thursday of the month. For further information, call 630-529-1333.

Designed by Nite Owl Prints

Timeshares at Royal Resorts, Cancun, Mexico

(5) Star Vacation, Gulf of Mexico
Call Cindy at 630-657-1100

Royal Mayan - June 29, 2013 through July 6, 2013

2 BR villa, LR, KIT, bath, terrace, ocean view. Dining, golf, fishing, water sports. Asking \$1,400.00.

Royal Caribbean - July 6, 2013 through July 13, 2013

2 BR villa, LR, KIT, bath, terrace, ocean view. Dining, golf, fishing, water sports. Asking \$1,400.00.

Thanks to Our Sponsors

The Board of Governors, along with the Annual Dinner Committee and the Golf Committee, would like to acknowledge and offer their sincere thanks to the following companies for their generous support of this year's annual dinner and accompanying golf outing. It is their continued support that makes these events a success every year.

General Reception

CN

Head Table Reception

BNSF Railway

Dinner Sponsor

Norfolk Southern Corporation

Speaker

Ark Logistics
C&K Trucking
T.M. Doyle Teaming
Florida East Coast Railway
Hub Group
Milestone Equipment Holdings
Pacella Trucking Express

Dinner Program

J.B. Hunt Transport

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Schneider National

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Belt Railway Company of Chicago
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Quality Transportation Services

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Sweetener Supply Corporation
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Golf Event Sponsor

GP Logistics
Internet Truckstop
Polar Air Cargo
Vectora Transportation
Watco Mechanical Services
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General Sponsor

Fairmount Minerals
Flak International
FreightCar America
Helm Financial Corporation
Hempel (USA)
Indiana Harbor Belt Railroad
Merrill Lynch
New York Air Brake
Prairie Transportation

An Open Invite from T.O.T.S.

Are you retired or soon to be retired from the industry? If so, the Transportation Old Timers, an organization of retired transportation executives would like to invite you to become a member. The T.O.T.S. hold a luncheon twice a year, one at LaGrange Country Club and the other at Itasca Country Club. Members receive a quarterly newsletter and the luncheons offer you the opportunity to socialize with your fellow retired peers from the industry. For those who would like further information, please contact Gene Schmittgens at 708-748-5366 or e-mail at: epsnets@yahoo.com

...Annual Dinner

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made sure the evening's program went off smoothly and Lynn Musillami and Frank Meidl, who were responsible for making sure that the head table reception, went off as planned.

Finally, we would also like to thank the Jim Keuck and the Retirees Committee for all their hard work. Not only were they responsible for getting the formal dinner invitations in the mail, but they also manned the dinner registration table, handing out tickets and assisting those who had questions regarding table seating.

M.A.R.S. to Hold Meeting July 8-9 in Lake Geneva

The Midwest Association of Rail Shippers (MARS) has announced it will hold its 241 meeting, July 8-9, 2013, at the Grand Geneva Resort in Lake Geneva, Wisconsin. As in the past, a golf outing supporting their scholarship fund will be held on Monday, July 8, followed by a full day of meetings on July 9.

Their keynote speaker will be Rick Webb, CEO of Watco Companies, a diversified railroad shortline and services company, including several shortline railroads here in the Midwest. The meeting will also be addressed by Eric Starks, President of FTR Associates who will present their view on the coming economy. In addition, a legislative update will be presented by Peter Pfohl, Partner in the law firm of Slover & Loftus, and there will be a panel discussion on the housing markets and crude oil by rail.

Hotel accommodations at the Grand Geneva are available at a special rate of \$144 for guest rooms and \$244 for a two bedroom suite at the Timber Ridge Lodge on site. The cut-off date for the special room rates is June 7, so make your reservation early by calling Christine Johnson at 262-249-4708. To make your reservation for the meeting, please use the link listed here: <http://bit.ly/18qCKPX>

Annual Dinner - International Ballroom - Hilton Chicago

Below are just some of our members and guests who attended our 106th annual dinner held on May 16th in the International Ballroom of the Hilton Chicago. Those attending came from all points of the U.S. including Canada and Mexico.



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Traffic Club Dues = Priceless Benefits

Whether you are a Resident, Non-Resident or Young Professional member of the Club, we want to take this opportunity to remind you of the many valued benefits that the Traffic Club of Chicago offers our members, and trust that you will take advantage of these many opportunities.

Executive Series luncheons featuring top industry speakers

Scholarship Fund for children and/or grandchildren of members

Numerous customer entertainment venues including:

Dinner Theater Events

Golf Outings

Varied Sporting Events

Monthly newsletter which keeps our members notified on club happenings and events

Dining privileges at the private DuPage Club, including access to other private clubs around the country and overseas

Additional dining privileges at the private Itasca Country Club and Ridge Country Club

Endless opportunities to network with your peers

Belonging to one of the finest transportation organizations in the country

We sincerely thank you for your continued support of the club and encourage all of our members to become more involved, possibly by joining one of our many committees.

The Membership Committee

Thanks to Our Advertisers

For the first time ever, advertising was made available in this year's annual dinner program, and we want to thank the following companies who took advantage of this opportunity. Their support is sincerely appreciated.

BNSF Railway

Chicago Freight Car Leasing
CN

First Union Rail Corporation

GATX Corporation

J.B. Hunt Transport

Interdom LLC

Kansas City Southern Railway

LaPorte CSA

Norfolk Southern Corporation

Pacella Trucking Express

Q Product Services

Schneider National

Transportation Intermediaries Association

Trinity Rail

Great Day for a Golf Outing

One would have to agree that you couldn't have asked for better weather for this year's annual dinner golf outing on May 15th at Cog Hill Golf Club in Lemont, Illinois. Over 350 golfers from across the country were on hand to enjoy a warm, sunny day. This was the second year in a row that Mother Nature was kind to us and we hope this trend will continue in 2014.

Once again all four courses at Cog Hill were put to use that included numerous contests to help make the day a little more challenging but fun. From the comments received there was hardly any back up all day long, except for those unfortunate individuals who had the bad luck of losing their balls in the tall rough. Following golf, members and guests enjoyed a relaxing informal BBQ buffet and open bar that was available on the patio until early that evening.

All in all, it was a wonderful day of golf. Our thanks to Ron Mazmanian and the Golf Committee, and all the volunteers who helped the day run smoothly. Now all the committee has to do is top this one next year. Good luck!

2013 Executive Series Luncheon Program Schedule

Continuing to present quality speakers to our members and their guests, the Education Committee has confirmed the following dates for 2013 and 2014. Please be sure to mark your calendar and plan to attend these very informative programs.

September 19

Shawn McWhorter
President, the Americas
Nippon Cargo Airlines
Avalon Banquets
Elk Grove Village, Illinois

October 17

Jane Suter
Vice President Transportation
C.H. Robinson Worldwide
Holiday Inn
Matteson, Illinois

November 21

Location, Program and Speaker TBA

2014

January 15

Joint Traffic Club - Midwest Association of Rail Shippers Luncheon.
Marriott Oakbrook Hills Resort
Oak Brook, Illinois. Speaker TBA

— Welfare —

Shirlee Feekin – wife of Fred Feekin, Honorary member and retired General Traffic Manager for Edward Hines Lumber Co. passed away on May 21st at the age of 86. For those members who know Fred and would like to send your condolences, please mail them to 100 Cannon Lane, Taylors, SC 29687.

Annual Dinner Golf Outing - Cog Hill Golf Club

Below are just some of the 350 members and guests who attended our May 15 annual dinner golf outing at Cog Hill Golf Club in Lemont, Illinois. Mother Nature was kind to us giving us a beautiful sunny day of golf, followed by a relaxing BBQ buffet on the patio which was enjoyed by all.



Golf Committee Looking For Contest Sponsors

Our 2013 summer golf season is just around the corner with our first outing on June 19th at Seven Bridges Golf Course in Woodridge, Illinois. The committee is looking for companies who would like to support the outings by being a contest sponsor at one of this year's outings. The cost is a nominal \$75, of which \$50 is given out as the prize on the contest you sponsor, and the other \$25 goes towards the door prizes that evening. If you don't want to be a contest sponsor, you can still help support the outing by donating a door prize. For those interested in being a sponsor, please e-mail the club office at: staff@trfclub-chicago.org or call golf chair Ron Mazmanian at 262-770-7129. Your support is greatly appreciated.

— Classifieds —

My name is Lucas Wantroba and I have recently completed my MSSC certification at Harper Community College. In order to continue on with my education in the manufacturing field I am required to obtain a paid internship for the fall semester. I am going into supply chain/ logistics field and would like an internship that pertains to that field. Please contact me at lucasjwantroba@sbcglobal.net or (630) 336-0842

Experienced international and domestic logistics and transportation manager is looking for opportunities. Has handled \$25 million worth of business, analyzed alternatives, wrote transportation logistics safety and security policies. Strong Customer Service Skills. Interested in full time or temporary employment. Contact me at julianbl@sbcglobal.net or 312-408-0663.

Gateway Coordinator - BDP International seeking individual with 3-5 years Gateway experience. Also experience in negotiating airline rates. Hazmat Certification a plus or must be able to pass Hazmat. Please e-mail resume: smccarthy@bdpnet.com

Recent DeVry University graduate with a Bachelor of Science Degree seeks either an entry level programmer's position (willing to relocate) or a local internship, experienced with C++, Java and C#. Please contact me at: maryehauser@gmail.com or 708-606-2150

Transportation Sales, Elk Grove IL based company seeks an aggressive sales oriented individual with good communication skills, freight sales and or freight brokering experience. TL, LTL, local, national and Int'l. Please e-mail responses to: frtbroker@aol.com

MEMBERSHIP CHALLENGE 2013...LOOKING FOR A FEW GOOD MEMBERS

All we ask is that each of our members tries to bring in just *One New Member*.
That's all ... just *One New Member*.

It doesn't take much effort and we will even help you there. Below is an application form you can fax to someone you know that's not currently a member and encourage them to become one. Better yet ... just forward them the newsletter so they can read first hand what the club has to offer. As a fellow club member you already know the many benefits available to you and a brief note from you is all that's required. That's all there is to it.

Thanks for your help in making 2012 another successful membership drive year!

THE TRAFFIC CLUB OF CHICAGO

Application for Membership

Resident - \$280

Anyone residing within a 75 mile radius from City Hall Chicago

Non-Resident - \$80

Anyone residing outside a 75 mile radius from City Hall Chicago

Young Professional - \$80

First time applicant, age 30 or younger. Can reside within or outside the 75 mile radius from City Hall Chicago

PRINT Applicant's Name _____ Date of Birth _____

TITLE _____ Co. _____

Business Address _____ Phone (_____) _____

City _____ State/Zip _____ Fax (_____) _____

E-mail _____ Website _____

Home Address _____ City _____ State/Zip _____

Please indicate the area your company represents:

Air Rail Truck Water Industry

Other _____

Signature _____ Date _____

Sponsor _____ Card No. _____

FOR CLUB USE ONLY

Year No. _____ Amount Paid \$ _____ Elected _____ Member No. _____

PLEASE FAX YOUR APPLICATION TO THE CLUB OFFICE AT: (630) 529-1331

Traffic Club Calendar for 2013

The following is a listing of Club activities that have been scheduled for 2013. Please be sure to mark your calendars accordingly, so that you don't miss any of these important events.

Jun 7	Membership Committee Meeting	Sep 19	Executive Series Luncheon, Avanton Banquets, Elk Grove Village, IL. Speaker: Shawn McWhorter, President, Nippon Cargo Airlines
Jun 10	House Committee Meeting	Sep 26	Final Golf Outing – Pinecrest Golf Club, Huntley, IL
Jun 10	Board of Governors Meeting	Oct 4	Membership Committee Meeting
Jun 13	Chicago Cubs vs. Cincinnati Reds. Lunch in the exclusive United Center Club. Terrace reserved seats	Oct 9	9th Annual Transportation Night networking event, Rosewood Restaurant, Rosemont, IL
Jun 19	1st Golf Outing – Sevens Bridges Golf Club, Woodridge, IL	Oct 14	House Committee Meeting
Jul 5	Membership Committee Meeting (tent)	Oct 14	Board of Governors Meeting
Jul 8	Board of Governors Meeting	Oct 17	Executive Series Luncheon, Guest speaker: Jane Suter, C.H. Robinson Worldwide, Holiday Inn, Matteson, IL
Jul 18	2nd Golf Outing – Abbey Springs Golf Club, Lake Geneva, WI	Nov 6	Informal Networking Event, Haubrauhaus Restaurant, Rosemont, IL (tent)
Aug 2	Membership Committee Meeting	Nov 11	Board of Governors Meeting
Aug 12	Board of Governors Meeting (tent)	Nov 11	House Committee Meeting
Aug 12	House Committee Meeting (tent)	Nov 21	Executive Briefing & Luncheon, Program & Location TBA
Aug 15	3rd Golf Outing – Odyssey Country Club, Tinley Park, IL	Dec 4	Annual Holiday Reception, location TBA (tent)
Aug 28	Chicago White Sox vs. Kansas City Royals. Night game with pre-game dinner at Bacardi in the Park	Dec 6	Membership Committee Meeting
Sep 6	Membership Committee Meeting	Dec 8	House Committee Meeting
Sep 9	Board of Governors Meeting	Dec 8	Board of Governors Meeting
Sep 12	Annual Complimentary Retirees Luncheon, Itasca Country Club, Itasca, IL		

Dates for 2014

Jan 3	Membership Committee Meeting (tent)
Jan 12	House Committee Meeting
Jan 12	Board of Governors Meeting
Jan 15	Joint Traffic Club-Midwest Association of Rail Shippers Luncheon. Marriott Oakbrook Hills Resort, Oak Brook, Illinois. Speaker TBA
Feb 7	Membership Committee Meeting
Feb 10	Board of Governors Meeting
Feb 20	Executive Series Luncheon, Speaker & Location TBA
Mar 7	Membership Committee Meeting
Mar 10	House Committee Meeting
Mar 10	Board of Governors Meeting
Mar 20	Executive Series Luncheon, Location & Speaker TBA
Apr 4	Membership Committee Meeting
Apr 14	Board of Governors Meeting
Apr 17	Executive Series Luncheon, Location & Speaker TBA (tent)
May 2	Membership Committee Meeting
May 12	House Committee Meeting
May 12	Board of Governors Meeting
Jun 6	Membership Committee Meeting
Jun 9	Board of Governors Meeting

Chicago Area Reciprocal Clubs Available to Club Members

THE DuPAGE CLUB

1901 S. Meyers Road
Oakbrook Terrace, Illinois
630-691-1300

Monday-Friday, Breakfast, Lunch and Dinner; 7:00 a.m. - 10:00 p.m. and Saturday, Dinner Only, 6:00 p.m. - 10:00 p.m. Meeting Rooms Available.

RIDGE COUNTRY CLUB

10522 S. California Avenue
Chicago, Illinois
773-238-9400

Winter Schedule

Tuesday-Sunday. Lunch Only 12:00 p.m.-2:30 p.m. Dinner, Wednesday-Sunday from 6:00 pm.- 8:00 pm. Meeting Rooms are Available. Dining Privileges Only. No Golf Privileges.

ITASCA COUNTRY CLUB

400 E. Orchard Street
Itasca, Illinois
630-773-1800

Tuesday-Sunday, Breakfast, Lunch and Dinner; 7:00 a.m. - 10:00 p.m. and Monday, Lunch Only, 11:30 a.m. - 2:30 p.m. Meeting and Banquet Facilities Available. Dining Only. No Golf Privileges.

THE ROSEWOOD RESTAURANT

9421 W. Higgins Road
Rosemont, Illinois
847-696-9494

Monday-Friday, Lunch and Dinner; 11:00 a.m. - 11:00 p.m. and Saturday-Sunday, Dinner Only, 4:00 p.m. - 11:00 p.m. Private Meeting Rooms and Banquet Facilities Available.

Nearly 100 private dining and country clubs are available to the members around the country and overseas.

To see the list of available clubs please visit our website at:

www.traffic-club.org