News Bulletin of the Traffie Club of Chicago November 2012





We Wish All Our Members and Their Families



a Safe and Enjoyable Thanksgiving Holiday!





President's Message

On behalf of the Club I'd like to wish each of you and your families a very safe and happy Thanksgiving holiday!

We have some great events coming up during the months of November and December. On November 29th the Education Committee will present "CSA – What Shippers Should Know" at the Wojcik Center of Harper College. This timely and informative program should be attended by anyone who's involved in the trucking industry.

Of course everyone looks forward to our annual holiday reception and this year's is no exception. This year's party will be held on December 5th at the Union League Club of Chicago, which was recently voted as the number one private city club in the country.

I'll look forward to seeing you at these and other upcoming events:

Sincerely, Myles Tobin

Thanks to Our Sponsors

Last month's Transportation Night networking event was an outstanding success with over 300 members, guests and other association members attending this 8th annual event. A new addition was added to the list of exhibiting associations this year as Nasstrac joined us for the first time, making a total of 14 organizations that joined us this year. This event would not have been possible if not for the support of these organizations, but especially those companies who helped to sponsor this event and these companies are listed below.

Fairmount Minerals
Flak International
Hong Kong Trade Development Council
LabelMaster Packaging Services

WELCOME NEW MEMBERS

We are pleased to welcome the following new members, who have recently joined the Club.

Thomas Waskiewicz
Director Rail Transportation
Ingredion, Inc.
5 Westchester Corporate Center
Westchester IL 60154
708-551-2785 – no fax
e-mail: Thomas.Waskiewicz@ingredion.com

Maralee Lech Senior Transportation Manager Old World Industries 4065 Commercial Avenue Northbrook IL 60062 847-559-2149 – Fax 847-664-7149 e-mail: mlech@oldworldind.com

Derrick Sibbitt
Account Executive
Supply Vision
661 W. Lake Street Suite 1E
Chicago IL 60661
847-348-9618 – no fax
e-mail: derrick.sibbitt@supply-vision.com

Brian Bauman National Account Manager CN 2699 Boxwood Circle De Pere WI 54115

920-391-8412 – no fax e-mail: brian.baumann@cn.ca

Bruce Hartman Professor of Logistics University of Saint Francis 517 Wilcox Street Joliet IL 60435 815-740-3849 – no fax e-mail: bruce@hartman.bz

George Sullivan Vice President Leasing CIT Rail 15610 Cedarmill Drive Chesterfield MO 63017 636-519-8142 – no fax e-mail: george.sullivan@cit.com

...New Members Cont'd

Richard Johannes Regional Vice President Stoughton Trailers 106 W. Calendar Court, Suite 310 LaGrange IL 60525 708-579-2600 – Fax 708-579-0137 e-mail: rjohannes@sti-mc.com

— continued on page 4

ON THE MOVE...

The following members have notified the Club office of a change in their current mailing status. Please be sure to change your records accordingly.

Eddie Beard Business Development Ark Logistics 2005 Delany Road Gurnee IL 60031 630-546-2460 – no fax 847-244-3475 e-mail: eddie beard@yahoo.com

John Houdek Regional Vice President DNJ Intermodal Services 23937 S. Northern IL Drive Channahon IL 60410 815-828-6041 – no fax e-mail: JHoudek@godnj.com

Farm2Fleet Trucking
25 Cherokee, Suite C
Chattanooga TN 37405
217-727-7715 – Fax 217-727-7720
Lauren Hood
Managing Partner
lauren.hood@farm2fleet.com
William Hood
Managing Partner
bill@farm2fleet.com

Robert Tomlin Trans Merchant Logistics LLC 15W700 N. Frontage Rd., Suite 105 Burr Ridge IL 60527 630-321-1222 – Fax 630-321-1238 e-mail: tomlbob@yahoo.com



RFDCARGO.com

For cargo related questions, contact **KEN RYAN** kryan@flyrfd.com • 815-703-5187



published by

THE TRAFFIC CLUB OF CHICAGO

201 E. Army Trail Road, Suite 100-A Bloomingdale, IL 60108

PHONE 630-529-1333 FAX 630-529-1331

E-MAIL <u>staff@trfclub-chicago.org</u>

WEB <u>traffic-club.org</u>

Board of Directors

President Myles Tobin Fletcher & Sippel

Vice President Eddie Beard Central Manufacturing Services

> Treasurer Craig Boroughf USG Corporation

Secretary Lynn Musillami Tri-Air Transportation

Directors:

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RJW Transport Group Pacella Trucking Express

Kathy Knight TTS Terminals Tim Cunningham Hassett Air Express Frank Moczulewski

Sean Kelly CSX Transportation Jeffrey Leppert The Treppel Group

Norfolk Southern (retired)

Mike Rulis

First Union Rail

Frank Meidl Union Pacific Railroad Tom Tisa CN

Jim Galen Keywell LLC Jim Keuck BNSF Railway (retired)

Executive Director William Fors

ADVERTISING

BUSINESS CARD: 3-1/2"w X 2"h
ONE TIME \$30.00
2-3 INSERT \$27.00 each
4 OR MORE \$25.00 each

1/4 PAGE: 4-7/8"w X 3-1/4"h or 2-3/8"w X 6-3/4"h

ONE TIME \$105.00 2-3 INSERT \$94.00 each 4 OR MORE \$89.00 each

1/2 PAGE: 4-7/8"w X 6-1/2"h or 7-1/2"w X 4-1/4"h

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FULL PAGE: 7-1/2"w X 10"h
ONE TIME \$225.00
2-3 INSERT \$203.00 each
4 OR MORE \$191.00 each

Artwork (**electronic file**) must be received by the club office no later than the 2nd Thursday of the month. For further information, call 630-529-1333.

Designed by Nite Owl Prints



... Thanks to Our Sponsors

continued from page 1

Larsen Leasing Panther Expedited Services Partners Logistics **RJW Transport Group** C.H. Robinson Worldwide Schneider National Senko-USA T.H. Ryan Cartage Time X Express Tri-Air Transportation Transportation Employment Specialists **UPS Supply Chain Solutions** Warehouse Education & Research Council

Entertainment Committee Plans January Network Event

The Club's Entertainment Committee will be promoting a member and prospective member "Networking" night at the Goose Island Brewery on January 16th, 2013. Please mark your calendar and plan to attend this event. Updated details will be forthcoming as we get closer to the date. The committee is also looking for sponsors to help keep the cost down for this event. Anyone interested in being a sponsor please contact Kathy Knight at: knight1210@comcast.net

Golf Committee Schedules Five Outings for 2013

Ron Mazmanian, chair of the Club's Golf Committee has announced that with the move of the Annual Dinner back to May next year, the committee will once again present five golf outings for the 2013 season. The first outing will be May 15 at Cog Hill Golf Club in Lemont, Illinois.

Currently, only one other date has been finalized for next year. That date is July 18th at Abbey Springs Golf Club in Lake Geneva. The committee is looking into the following golf courses for the remainder of the season:

Old Oak, Homer Glen, IL Ruffled Feathers, Lemont, IL Seven Bridges, Woodridge, IL Balmoral Woods, Cre@te, IL Chalet Hills, Cary, IL Pine Crest, Huntley, IL

If you have any suggestions regarding a possible golf course, please e-mail the Club office at staff@trfclub-chicago.org by contacting Ron at 262-770-7129 or by e-mail at rmazmanian@aimtransfer.com. Any suggestions given to the committee will be greatly appreciated.

...New Members

continued from page 2

Randel Thomas Director of Transportation Cliffs Natural Resources 200 Public Square Cleveland OH 44114 216-694-4026 - no fax e-mail: randel.thomas@cliffsnr.com

Thomas Reynolds Traffic Manager Independence Tube 6226 W. 74th Street Chicago IL 60638 708-496-0380 - Fax 708-563-1950 e-mail: treynolds@independencetube.com

Anthony Turk Student Western Illinois University 8807 S. 79th Avenue Hickory Hills IL 60457 309-298-1414 e-mail: Aj-turk@wiu.edu

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Holiday Reception is Just Round the Corner

By now you all know that this year's annual holiday reception will be held on Wednesday, December 5th at the Union League Club of Chicago. The reception will be held in the main dining room located on the 6th floor from 6:30 p.m. to 9:00 p.m. For those of you who have never been to the Union League Club this is an event that you don't want to miss. There's no cost for members to attend and the cost for invited guests is a nominal \$30.00 per person. The reservation form for this event has already been sent to the members, so please get your reservations in as soon as possible.

Additionally, a block of sleeping rooms has been set aside at the Union League Club for those who wish to stay overnight following the reception. The cost for a room is \$180.00 inclusive, and the number of rooms we have reserved are limited so you need to make your reservations as soon as possible. Below is one of of the Union League Club's newly remodeled sleeping rooms.



To make your reservations please call the Union League Club at 312-427-7800 and tell them you would like to reserve a room under the Traffic Club of Chicago room block.

Scholarship Application Update

The application for the Scholarship Committee's 2013 awards program has now been send to the members. This year's application has been designed whereby the student can fill the application out on-line which can then be e-mailed back to the Club office upon completion.

Please not that it is the responsibility of the student that their completed application along with all other required documentation be sent to the Club office postmarked no later than January 25, 2013. Any applications received postmarked after this deadline will not be accepted by the committee and will be returned to the student.

Hilton Chicago Will Host 2013 Annual Dinner

Just a reminder that next year's 106th Annual Dinner will be held on Thursday, May 16, 2013 at the Hilton Chicago located at 720 S. Michigan Avenue, downtown. Both the general reception and dinner will be moved to the International Ballroom which will allows us more room to expand the event.

It's not too early for those companies who had hospitality suites this year, to make your arrangements for next year. Please contact Martha Itulya-Omollo, Catering Manager at 312-663-6549. She will be able to assist you with making those arrangements. We will also have a block of sleeping rooms for the night of the dinner, and as soon as we finalized these arrangements we will make that information available.

CBSL TRANSPORTATION SERVICES has an exciting opportunity for an Account Manager. This is an outside sales position. Founded in 1972, CBSL has grown to become the premier provider of services to the liquid bulk logistics industry.

We are seeking a polished professional, with 5 years sales experience. This confident person will represent the company in front of key decision makers at chemical firms, NVOCCs, freight forwarders and others. The ability to establish, develop and nurture long term customer relationships is a must. The position is based out of our Chicago terminal.

Bachelor's degree preferred.

Familiarity with transportation and or our major service lines along with established customer contacts would be looked upon favorably.



For more information or to apply, visit our website at www.cbsltrans.com

Transportation Night is a Proven Success Once Again

Last month's 8th annual Transportation Night networking event at the Rosewood Restaurant continued its success with over 300 attendees taking advantage of the evening to meet and greet their fellow peers in the industry. Mother Nature was also kind to us by giving us an evening that was void of any inclement weather that is always possible at this time of the year. Although a couple of associations were unable to join us again this year due to scheduling conflicts, another organization joining us for the first time helped to offset this loss, giving us a total of 13 organizations being represented that night. We want to thank the following industry groups who helped make the event a success and we look forward to having them join us again next year. That date is tentatively set for October 9, 2013.

Chicago Customs Brokers & Forwarders Association

Council of Supply Chain Management Professionals

International Air Cargo Association of Chicago

International Warehouse Logistics Association

Intermodal Association of Chicago

Midwest Association of Rail Shippers

Midwest Foreign Commerce Club

National Shippers Strategic Transportation Conference

Transportation Intermediaries Association

Transportation Marketing & Sales Association

Women's Transportation Seminar

Will County Center for Economic Development

Transportation Night 2012

Below are just a few of the 300 plus members, guests and other exhibiting association members who came out to join us for our 8th annual Transportation Night networking event at the Rosewood Restaurant in Rosemont, Illinois.































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Traffic Club Dues = Priceless Benefits

Whether you are a Resident, Non-Resident or Young Professional member of the Club, we want to take this opportunity to remind you of the many valued benefits that the Traffic Club of Chicago offers our members, and trust that you will take advantage of these many opportunities.

Executive Series luncheons featuring top industry speakers

Scholarship Fund for children and/ or grandchildren of members

Numerous customer entertainment venues including:

Dinner Theater Events Golf Outings Varied Sporting Events

Monthly newsletter which keeps our members notified on club happenings and events

Dining privileges at the private DuPage Club, including access to other private clubs around the country and overseas

Additional dining privileges at the private Itasca Country Club and Ridge Country Club

Endless opportunities to network with your peers

Belonging to one of the finest transportation organizations in the country

We sincerely thank you for your continued support of the club and encourage all of our members to become more involved, possibly by joining one of our many committees.

The Membership Committee

2012-13 Executive Series Luncheon Program Schedule

Continuing to present quality speakers to our members and their guests, the Education Committee has scheduled the following dates for 2012 and 2013. Please be sure to mark your calendar and plan to attend these very informative programs.

November 29

CSA Seminar
"What Shippers Should Know"
Wojcik Conference Center
Harper College
1200 W. Algonquin Road
Palatine, Illinois

2013

January 23

Joint Traffic Club-MARS Luncheon Marriott Oak Brook Hills Resort 3500 Midwest Road Oak Brook, Illinois Program & Speaker TBA

February 21

Carlisle Banquets 435 E. Butterfield Road Lombard, Illinois Program & Speaker TBA

March 21

Location, along with Program and Speaker TBA (tent)

September 19

Avalon Banquets 1905 E. Higgins Road Elk Grove Village, Illinois Guest Speaker: Shawn McWhorter President, The Americas Nippon Cargo Airlines

October 17

Location, along with Program and Speaker TBA (tent)

November 21

Location, along with Program and Speaker TBA (tent)

Classifieds

Looking for new opportunities. Software development and Information Technology professional with fifteen years of experience successfully developing, integrating and supporting software solutions for the logistics and transportation industry. Eight years of experience managing teams and project leadership. TMS and WMS experience, ConnectShip certified.Contact Alex at (847) 282-4471

Recent Loyola University graduate seeking position in the transportation industry. Graduated in May, 2012 with BA in International Business and Marketing with minor in French language. I'm the son of TCC Member Jody Chisholm and if you have a full time position, internship opportunity or a lead, please contact Bill Chisholm at: William.d.hisholm@gmail.com

I hope you can help me with this position. Looking for a full truckload general commodities sales rep. to cover all of Chicago and Milwaukee. The carrier is running 1300 company tractors coast to coast. Salary would be in 100 k dollar range + full benefits and car allow. Please contact Roger Sulkowski at 724-733-1130 or e-mail at: sulkowski@comcast.net

Traffic/Logistics Manager with over 26 years of experience is looking for new opportunities. All modes including private fleet, intermodal, international, analyzed alternative methods. Reviewed and written transportation agreements. Strong management skills. Interested in full time. Please contact Ajhauser79@sbcglobal.net or at 708-606-8635

Transportation Sales Professional experienced in Full 3PL – Integrated Supply Chain Solutions (not just Brokerage, but 'everything') OR selling Dedicated Contract Carriage. Send resumes or referrals to Allan Medina, Senior Executive Recruiter at allan@mrtampanorth.com or call (813) 490-3541 or (800) 878-7165 ext.111.

Asset Based Van Truckload Sales Professional (who lives within a 75 mile radius of Chicago) and has experience selling OTR Dry Van Truckload. Send resumes or referrals to Allan Medina, Senior Executive Recruiter at allan@mrtampanorth.com or call (813) 490-3541 or (800) 878-7165 ext.111.







THIS SPACE COULD BE YOURS for as little as \$25 a month!

see page 2 for additional information

Membership Challenge 2012...Looking For a Few Good Members

All we ask is that each of our members tries to bring in just *One New Member*.

That's all ... just *One New Member*.

It doesn't take much effort and we will even help you there. Below is an application form you can fax to someone you know that's not currently a member and encourage them to become one. Better yet ... just forward them the newsletter so they can read first hand what the club has to offer. As a fellow club member you already know the many benefits available to you and a brief note from you is all that's required. That's all there is to it.

Thanks for your help in making 2012 another successful membership drive year!

THE TRAFFIC CLUB OF CHICAGO		
Application for Membership		
Resident - \$280 Anyone residing within a 75 mile radius from City Hall Chicago	☐ Non-Resident - \$80 Anyone residing outside a 75 mile radius from City Hall Chicago	
PRINT Applicant's Name		Date of Birth
TITLE Co		
Business Address		Phone ()
City	State/Zip	Fax ()
E-mail Website		
Home Address	City	State/Zip
Please indicate the area your company represents: ☐ Air ☐ Rail ☐ Truck ☐ Water ☐ Industry Other	Signature	
	Sponsor	Card No
FOR CLUB USE ONLY Year No Amount Paid \$	Elected	Member No
PLEASE FAX YOUR APPLICATION TO THE CLUB OFFICE AT: (630) 529-1331		

Traffic Club Calendar for 2012

The following is a listing of Club activities that have been scheduled for 2012. Please be sure to mark your calendars accordingly, so that you don't miss any of these important events.

- Nov 9 Membership Committee Meeting
- Nov 12 House Committee Meeting
- Nov 12 Board of Governors Meeting
- Nov 29 CSA Seminar, "What Shippers Should Know", Wojcik Conference Center, Harper College, Palatine, IL
- Dec 5 Annual Holiday Reception and Election. Union League Club of Chicago, Main Dining Room
- Dec 7 Membership Committee Meeting
- Dec 10 Board of Governors Meeting

Dates for 2013

- Jan 4 Membership Committee Meeting
- Jan 14 House Committee Meeting
- Jan 14 Board of Governors Meeting
- Jan 16 Networking Night at Goose Island
 Brewery in Chicago, further information to come.
- Jan 23 Joint Traffic Club-MARS Luncheon,
 Program & Speaker TBA, Marriott
 Oak Brook Hills Resort, Oak Brook, IL

- Feb 1 Membership Committee Meeting
- Feb 11 Board of Governors Meeting
- Feb 21 Executive Series Luncheon, Carlisle Banquets, Lombard, IL Program & Speaker TBA
- Mar 1 Membership Committee Meeting
- Mar 11 House Committee Meeting
- Mar 11 Board of Governors Meeting
- Mar 21 Executive Series Luncheon, Location & Speaker TBA
- Apr 5 Membership Committee meeting
- Apr 8 Board of Governors meeting
- Apr 18 Executive Series Briefing & Luncheon, Program & Speakers TBA
- May 3 Membership Committee meeting
- May 13 House Committee meeting
- May 13 Board of Governors meeting
- May 15 Annual Dinner Golf Outing, Cog Hill Golf Club, Lemont IL
- May 16 106th Annual Dinner, Chicago Hilton Hotel, International Ballroom
- Jun 7 Membership Committee Meeting
- un 10 House Committee Meeting
- Jun 10 Board of Governors Meeting

- Jul 5 Membership Committee meeting (tent)
- Jul 8 Board of Governors meeting
- Jul 18 2nd Golf Outing of the Season (tent)
- Aug 2 Membership Committee meeting
- Aug 12 Board of Governors meeting (tent)
- Aug 12 House Committee meeting (tent)
- Aug 15 3rd Golf Outing of the Season (tent)
- Sep 6 Membership Committee meeting
- Sep 9 Board of Governors meeting
- Sep 19 Exeutive Series Luncheon, Avalon
 Banquets, Elk Grove Village IL, Guest
 Speaker: Sean McWhorter, President,
 Nippon Airlines.
- Oct 4 Membership Committee meeting
- Oct 9 9th Annual Transportation Night networking event, Rosewood Restaurant, Rosemont, IL (tent)
- Oct 14 House Committee Meeting
- Oct 14 Board of Governors meeting
- Oct 17 Executive Series Luncheon, Location & Speaker TBA
- Nov 1 House Committee meeting
- Nov 11 Board of Governors meeting
- Nov 11 House Committee meeting
- Nov 21 Executive Series Luncheon, Location & Speaker TBA

Chicago Area Reciprocal Clubs Available to Club Members

THE DuPAGE CLUB

1901 S. Meyers Road
Oakbrook Terrace, Illinois
630-691-1300
Monday-Friday, Breakfast, Lunch and
Dinner, 7:00 a.m. - 10:00 p.m. and
Saturday, Dinner Only, 6:00 p.m. - 10:00 p.m.
Meeting Rooms Available.

RIDGE COUNTRY CLUB

10522 S. California Avenue Chicago, Illinois 773-238-9400 Winter Schedule Tuesday-Sunday. Lunch Only 12:00 p.m.-2:30 p.m. Dinner, Wednesday-Sunday from 6:00 pm.- 8:00 pm. Meeting Rooms are Available. Dining Privileges Only. No Golf Privileges.

ITASCA COUNTRY CLUB

400 E. Orchard Street
Itasca, Illinois
630-773-1800
Tuesday-Sunday, Breakfast, Lunch and Dinner,
7:00 a.m. - 10:00 p.m. and Monday, Lunch
Only, 11:30 a.m. - 2:30 p.m.
Meeting and Banquet Facilities Available.
Dining Only. No Golf Privileges.

THE ROSEWOOD RESTAURANT

9421 W. Higgins Road Rosemont, Illinois 847-696-9494 Monday-Friday, Lunch and Dinner, 11:00 a.m. - 11:00 p.m. and Saturday-Sunday, Dinner Only, 4:00 p.m. - 11:00 p.m. Private Meeting Rooms and Banquet Facilities Available.

Nearly 100 private dining and country clubs are available to the members around the country and overseas.

To see the list of available clubs please visit our website at:

www.traffic-club.org