

# The Waybill

News Bulletin of the Traffic Club of Chicago

October 2013



## *From the Office of the President*

September went by quickly and October will be action packed. For those of you who couldn't attend our September Executive Series luncheon at the Avalon Banquets, you really missed an informative and interesting program presented by Shawn McWhorter, President of Nippon Cargo Airlines. If you did miss it, you certainly don't want to miss October's Executive Series Luncheon. This month the Education Committee will offer another quality speaker, a past president of the Traffic Club, and a very dear friend, Jane Suter, Vice President Transportation for C.H. Robinson. Jane's topic will be Finding Supply-Chain Partnerships that Streamline Shipping. I'm sure that not only our transportation members, but the shipper membership will want to attend this luncheon. I would like to see all our board members turn out to hear Jane.

Our last golf outing of the season was held at Pinecrest Golf Club in Huntley, Illinois. Over 60 members and guests were in attendance and the day, and the weather could not have been better. My thanks to Ron Mazmanian for serving as my golf chairman this year. It's also my understanding that incoming president, Craig Boroughf, has asked Ron to return as golf chairman for next year. Ron has done an exemplary job as golf chairman over the years, so if you have any recommendations for golf courses next year, please be sure to give Ron a call.

It was my honor and privilege to speak at this year's annual Retirees Luncheon that was held at Itasca Country Club. What a great group of gentlemen who were the backbone of your club for so many years. I really enjoyed hearing some of their old (transportation) war stories and jokes about what went on during their years in the industry. All our retirees are encouraged to reach out to the club's younger generation and offer them your insight and best wishes.

Please make plans to attend our 9th annual Transportation Night networking event on October 9th at the Rosewood in Rosemont just minutes from O'Hare Airport. This is a great event that I have always looked forward to attending in the past. Unfortunately, I will not be able to attend this year as my wife has asked me to accompany her to Italy for a company sponsored event. Trust assured, I will be there in spirit.

Finally, our annual Holiday Reception will be held at the Westin Hotel in Lombard, Illinois. The Westin offers ample free parking and is easily reached from I-88, I-355 and Route 83. The Ballroom overlooks a beautiful pond and fountain surrounded by elegant landscaping. There's also an outside balcony adjacent to the ballroom, weather permitting. We are currently looking at reserving a block of sleeping rooms for our members and guests, and further information will be forthcoming. We will be looking for sponsors to help support this event, and all sponsors will have their company names prominently displayed at the reception that evening. My sincere thanks to all of our sponsors and members for your support this year.

Eddie Beard

## **November Luncheon Will Feature Fedex Custom Critical CEO**

The Education Committee is pleased to announce that Virginia Albanese, President and CEO of Fedex Custom Critical will be



the guest speaker at our November 21st Executive Series luncheon program. The luncheon will be held at the Avalon Banquets, located at 1905 E. Higgins Road

in Elk Grove Village, just minutes from O'Hare International Airport.

Ms. Albanese joined Fedex in 1986 and quickly worked her way up the ranks, holding director positions in various departments, where she placed a strong focus on organizational culture, customer satisfaction and developing people. Today she oversees a leading North American expedited freight carrier, providing 24/7 service throughout the United States, Canada and internationally, delivering hundreds of thousands of critical shipments each year.

## **Holiday Reception to be Held at the Westin-Lombard**

Club president Eddie Beard has announced that this year's annual holiday reception will be held on Wednesday, December 4, 2013 at the Westin Hotel, located at 70 Yorktown Shopping Center in Lombard, Illinois. The reception will be held in the Lobby Level



Ballroom from 6:30 p.m. to 9:00 p.m. The election of officers and directors for 2014 will also be held at the reception that evening. The hotel is easily accessible from I-88, I-355 and is just minutes west of route 83.

— continued on page 4

## WELCOME NEW MEMBERS

We are pleased to welcome the following new members, who have recently joined the Club.

Alan McCulloch  
Regional Sales Manager  
Boyd Brothers Transportation  
3275 Highway 30  
Clayton, AL 36016  
800-633-1502 ext. 1325  
amcculloch@boydbros.com

Jonathan McCarter  
Supply Chain Analyst  
J&A Freight Systems, Inc.  
4704 W. Irving Park Road  
Chicago, IL 60641  
312-285-4173  
jon@shipja.com

Spencer Schamun  
Sales Executive  
SEKO Logistics  
1100 Arlington Heights Rd., Suite 600  
Itasca, IL 60143  
949-690-0086  
spencer.schamun@sekologistics.com

Laura Oxley  
Logistics Coordinator  
Karlin Foods  
1845 Oak Street, Suite 19  
Northfield, IL 60093  
847-441-8330  
loxley@karlinfoods.com

Liz Howe  
Regional Sales Manager  
Midland Manufacturing  
7733 Gross Point Road  
Skokie, IL 60077  
847-929-6818  
lhowe@midlandmfg.com

Joe Bento  
Account Executive  
SEKO Logistics  
1100 Arlington Heights Rd., Suite 600  
Itasca, IL 60143  
281-450-4659  
joseph.bento@sekologistics.com

Graham Brisben  
CEO  
Professional Logistics Group  
200 W. Madison, Suite 1820  
Chicago, IL 60606  
708-386-0700  
gbrisben@plgconsulting.com

Jeff Pennington  
President  
LeSaint Logistics  
868 W. Crossroads Parkway  
Romeoville, IL 60446  
630-243-5950  
jpennington@lesaint.com

## ...New Members Cont'd

Pawel Kuklinski  
Lewis University  
924 Princeton Avenue  
Romeoville, IL 60446  
708-949-9736  
pawelkuklinski@lewisu.edu

Tracy Davis  
President  
Acme Transportation Company  
P.O. Box 388549  
Bedford Park, IL 60638  
708-594-3900  
tdavis@scmetrans.com

Rick Onken  
Regional Vice President Sales  
Hub Group  
3050 Highland Parkway, Suite 100  
Downers Grove, IL 60515  
630-427-5821  
ronken@hubgroup.com

Mark Bertone  
Regional Sales Manager  
Landstar Transportation Logistics  
13410 Sutton Park Drive South  
Jacksonville, FL 32224  
800-872-9400  
mbertone@landstar.com

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## ON THE MOVE...

The following members have notified the Club office of a change in their current mailing status. Please be sure to change your records accordingly.

Jennifer Crotty  
District Sales Executive  
Expeditors International  
849 Thomas Drive  
Bensenville, IL 60106  
630-595-3770  
jennifer.crotty@expeditors.com

Mike Keasling  
15128 LaGrange Road, # 2241  
Orland Park, IL 60462  
815-708-2181  
e-mail: JMKeas46@gmail.com

Tim O'Donnell  
Financial Advisor  
Ode Financial Services  
2500 W. Higgins Road, Suite 360  
Hoffman Estates, IL 60169  
847-533-6948  
timothy.odonnell@lpl.com

# The Waybill



published by

**THE TRAFFIC CLUB OF CHICAGO**  
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Bloomingdale, IL 60108

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FAX 630-529-1331  
E-MAIL [staff@trfclub-chicago.org](mailto:staff@trfclub-chicago.org)  
WEB [traffic-club.org](http://traffic-club.org)

## Board of Directors

**President**  
Eddie Beard  
Ark Logistics

**Vice President**  
Craig Boroughf  
USG Corporation

**Treasurer**  
Lynn Musillami  
Tri-Air Transportation

**Secretary**  
Jeffrey Leppert  
The Treppel Group

## Directors:

**William Doyle**  
T.M. Doyle Teaming

**Bruce Betts**  
Flak International

**Mike Faucher**  
RJW Transport Group

**Paul Deasy**  
Chicago Freight Car Leasing

**Sean Kelly**  
CSX Transportation

**Ken Madejczyk**  
UPS Supply Chain Solutions

**Kathy Knight**  
K.A. Knight Consulting

**Ellen Murphy**  
Polar Air Cargo

**Frank Meidl**  
Union Pacific Railroad

**Tom Tisa**  
CN

**Myles Tobin**  
Fletcher & Sippel

**Jim Keuck**  
BNSF Railway (retired)

**Executive Director**  
William Fors

## ADVERTISING

**BUSINESS CARD:** 3-1/2" w X 2" h

ONE TIME	\$30.00
2-3 INSERT	\$27.00 each
4 OR MORE	\$25.00 each

**1/4 PAGE:** 4-7/8" w X 3-1/4" h or 2-3/8" w X 6-3/4" h

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2-3 INSERT	\$94.00 each
4 OR MORE	\$89.00 each

**1/2 PAGE:** 4-7/8" w X 6-1/2" h or 7-1/2" w X 4-1/4" h

ONE TIME	\$170.00
2-3 INSERT	\$153.00 each
4 OR MORE	\$145.00 each

**FULL PAGE:** 7-1/2" w X 10" h

ONE TIME	\$225.00
2-3 INSERT	\$203.00 each
4 OR MORE	\$191.00 each

Artwork (**electronic file**) must be received by the club office no later than the 2nd Thursday of the month. For further information, call 630-529-1333.

Designed by Nite Owl Prints



## S-O-L-U-T-I-O-N-S

CWS is one of North America's leading transportation companies operating over 1500 trucks and 4500 trailers in 37 states, Canada and Mexico. We are one of the top providers of JIT transportation service to Ford, General Motors and Chrysler. In business for over 30 years we provide a financially strong and secure business model. Offering warehousing, cross dock operations, yard management services, logistics and safety support within the assembly plants. In addition we provide kitting, and sub-assembly work as well as JIT over the road transportation service to every American automotive assembly and stamping plant in North America. We also move coils of steel that are utilized to make body parts.

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**George Drain**

**800-832-7036 Ext 1224**

**Steve Plake**

**800-832-7036 Ext 1253**



**...Holiday Reception**

*continued from page 1*

As in the past, there is no cost for members to attend, but there will be a nominal cost for invited guests which will be announced as we get closer to the event. Just as in years past, the Club will be looking for companies to help sponsor this much anticipated event, and information on sponsorship is included in this newsletter.

This venue is a great opportunity for you to invite your spouse or significant other, as well as your more important customers. You can even invite your staff as a way of saying thanks for their hard work during the year. Open parking is abundant and free, and there's also a free parking garage adjacent to the hotel, just in case of inclement weather. We are currently looking at the possibility of having sleeping rooms available that evening and will have more information as we move forward. So be sure to mark your calendar and plan to join us for an evening of fun and fellowship.

**...New Members**

*continued from page 2*

Dennis Wierzbicki  
Regional Director  
Omnitrax Logistics Services  
1135 S. Delano Court East, Apt. 315E  
Chicago, IL 60605  
312-810-5219  
dwierzbicki@omnitrax.com

Paula Tillman  
President  
Butler-Tillman Express Trucking, Inc.  
P.O. Box 604  
Chesterton, IN 46304  
219-764-2100  
paula.tillman@btexpresstrucking.com

**Nominating Committee Announces 2014 Slate**

Nominating Committee co-chairman Bruce Betts and Tom Mitropoulos have announced that the committee has selected the following members who will run for office in 2014. The election will take place at our annual holiday reception which will be held on Wednesday, December 4th at the Westin Hotel in suburban Lombard, Illinois. Official election ballots will appear in the November issue of The Waybill.

President

Craig Boroughf  
USG Corporation

Vice President

Lynn Musillami  
Tri-Air Transportation

Treasurer

Jeff Leppert  
The Treppel Group

Secretary

Paul Deasy  
Chicago Freight Car Leasing

The following members have been nominated to run for the position of Director which is a two year term expiring at year end 2016.

David Anderson  
CN

Jeff Clark  
Eagle Corporate Solutions

Thomas Degnan  
Elevance Renewable Sciences

Eric Emerson  
Tressler, LLP

**2014 Slate Cont'd**

Donley Forrest  
GATX Corporation

Jack Nelson  
Union Pacific Railroad

Ronald Sucik  
RSE Consulting

**Golf Committee Announces 2014 Outing Locations**

Ron Mazmanian, chair of the 2014 Golf Committee has announced that the committee has selected most of the dates and locations for next year outing, with a couple of "New" courses being selected for the first time. Below are the dates and locations for those courses that have been selected for next year.

May 14

Annual Dinner Golf Outing  
Cog Hill Golf Club  
Lemont, Illinois

June 12

Hawks View Golf Club  
Lake Geneva, Wisconsin

July 17

Orchard Valley Golf Club "New"  
Aurora, Illinois

August 21

Course yet to be decided

September 25

Geneva National Golf Club  
Lake Geneva, Wisconsin

Be sure to mark your calendars and join us on the tee next year for another great selection of quality golf courses.



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sanderson@lee-associates.com

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YOU ARE CORDIALLY INVITED TO ATTEND

**KEYNOTE SPEAKERS:**

**VICTOR SMITH**  
SECRETARY OF COMMERCE,  
INDIANA

**BRAD SKINNER**  
CHAIRMAN OF OMNITRAX

**PETER A. GILBERSTON**  
CEO OF ANACOSTIA &  
PACIFIC COMPANY INC,



RAIL DELIVERS  
**JOBS**



FRIDAY  
OCTOBER  
**25**  
2013

FRIDAY,  
OCTOBER 25, 2013

7:30 A.M.  
REGISTRATION

2:30 P.M.  
ADJOURNMENT

BREAKFAST WITH PANEL  
OF CEOS OF SHORT LINE  
RAILROADS

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LUNCHEON RECEPTION

LUNCHEON WITH  
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Total Purchase \$ \_\_\_\_\_

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### September Speaker's Gift Presented



From left: Jim Giblin, Chairman of the Education Committee poses with Shawn McWhorter, President, Nippon Cargo Airlines after receiving his speaker's gift following his presentation to our members at our September 19 Executive Series luncheon program at the Avalon Banquets. Looking on is Club president Eddie Beard who was also present at the luncheon.

### Transportation Night Just Around the Corner

On October 9th the Club will host its 9th annual "Transportation Night" networking event at the Rosemont Restaurant in Rosemont, Illinois. Along with the Traffic Club, there will be many other transportation associations from the Chicago area also joining us as exhibitors that night.

This popular and much anticipated event is a great opportunity for our members to come out and visit your Club's booth, and say hello to those members who will be volunteering their time that evening. It's also a great venue for you to meet and greet others in our industry.

Members and non-members alike are invited to attend. There's no cost and you don't have to make reservations. This event will run from 5:30 pm to 8:00 pm, so be sure to bring plenty of business cards and just start networking.

### Scholarship Applications Will be Sent Shortly

The Scholarship Committee has announced that the applications for the 2014 scholarship awards program will be sent out to the members via e-mail sometime this month. For those honorary members who do not have e-mail access, the applications will be sent to you via regular mail. The scholarship awards will be presented at the March 2014 luncheon program and that location will be announced at a later date. Applications must be received post-marked no later than January 24, 2014 which will allow students ample time to get all required documentation into the Scholarship Committee. Applications or any other supporting documentation post-marked after January 24 will not be accepted and the application will be considered incomplete.

## MEMBERSHIP CHALLENGE 2013...LOOKING FOR A FEW GOOD MEMBERS

All we ask is that each of our members tries to bring in just One New Member.  
That's all ... just One New Member.

It doesn't take much effort and we will even help you there. Below is an application form you can fax to someone you know that's not currently a member and encourage them to become one. Better yet ... just forward them the newsletter so they can read first hand what the club has to offer. As a fellow club member you already know the many benefits available to you and a brief note from you is all that's required. That's all there is to it.

**Thanks for your help in making 2012 another successful membership drive year!**

### THE TRAFFIC CLUB OF CHICAGO

#### Application for Membership

Resident - \$280

Anyone residing within a 75 mile radius from City Hall Chicago

Non-Resident - \$80

Anyone residing outside a 75 mile radius from City Hall Chicago

Young Professional - \$80

First time applicant, age 30 or younger. Can reside within or outside the 75 mile radius from City Hall Chicago

PRINT Applicant's Name \_\_\_\_\_ Date of Birth \_\_\_\_\_

TITLE \_\_\_\_\_ Co. \_\_\_\_\_

Business Address \_\_\_\_\_ Phone (\_\_\_\_\_) \_\_\_\_\_

City \_\_\_\_\_ State/Zip \_\_\_\_\_ Fax (\_\_\_\_\_) \_\_\_\_\_

E-mail \_\_\_\_\_ Website \_\_\_\_\_

Home Address \_\_\_\_\_ City \_\_\_\_\_ State/Zip \_\_\_\_\_

Please indicate the area your company represents:

Air  Rail  Truck  Water  Industry

Other \_\_\_\_\_

Signature \_\_\_\_\_ Date \_\_\_\_\_

Sponsor \_\_\_\_\_ Card No. \_\_\_\_\_

#### FOR CLUB USE ONLY

Year No. \_\_\_\_\_ Amount Paid \$ \_\_\_\_\_ Elected \_\_\_\_\_ Member No. \_\_\_\_\_

PLEASE FAX YOUR APPLICATION TO THE CLUB OFFICE AT: (630) 529-1331

**The Traffic Club of Chicago**  
is proud to offer  
**Sponsorship Opportunities for our Annual Holiday Party**

**Wednesday December 4, 2013**  
6:30pm to 9:00pm

The Westin Hotel  
Lobby Level Ballroom  
70 Yorkville Shopping Center  
Lombard, Illinois 60148



*The elegance of the Main Lobby is very inviting*

<b>Platinum Sponsorship</b>	\$500 – 3 complimentary guest passes
<b>Gold Sponsorship</b>	\$400 – 2 complimentary guest passes
<b>Silver Sponsorship</b>	\$300 – 1 complimentary guest pass
<b>Bronze Sponsorship</b>	\$200 – <b>Friend of Club</b> \$100

*The generous support of your company for this much anticipated event will be recognized on a Sponsor Sign at the event and is the Club's newsletter The Waybill.*

*For more information please e-mail us at [staff@trfclub-chicago.org](mailto:staff@trfclub-chicago.org)  
or call the Club office at 630-529-1333*



## Annual Honorary Members Complimentary Luncheon

This year's annual complimentary luncheon for our honorary members was held September 12th at Itasca Country Club with over 40 members and guests in attendance. Everyone enjoyed the day as they renewed old acquaintances from near and far, while enjoying a wonderful buffet luncheon. The honorary member who traveled the farthest to attend the luncheon was Phil Boyle and wife Eileen who came all the way from Spring Hill, Florida. Following lunch, Club president Eddie Beard spoke to those in attendance thanking them for their support over the years, and discussed the Club's new Student, Educator and Young Professional membership levels, as well as other proposed plans that are in the works as the Club moves forward. He also wanted to thank Retiree's Committee chair Jim Keuck whose hard work made sure that this year's luncheon was another success.

## 2013 Executive Series Luncheon Program Schedule

Continuing to present quality speakers to our members and their guests, the Education Committee has confirmed the following dates for 2013 and 2014. Please be sure to mark your calendar and plan to attend these very informative programs.

### October 17

Jane Suter  
Vice President Transportation  
C.H. Robinson Worldwide  
  
Holiday Inn  
Matteson, Illinois

### November 21

Viginia Albanese  
President  
Fedex Custom Critical  
  
Avalon Banquets  
Elk Grove Village, Illinois

### 2014

### January 15

Joint Traffic Club and Midwest Association of Rail Shippers Luncheon.  
Marriott Oakbrook Hills Resort,  
Oak Brook, Illinois. Speaker TBA

## Thanks to Our Sponsors

The Golf Committee would like to thank the following companies and individuals who were either a contest sponsor or donated door prizes for our final golf outing of the season on September 26 at the Pinecrest Golf Club in Huntley, Illinois. It is their support that helps to make these summer tournament outings enjoyable and successful events to attend.

A&R Logistics  
Aim Transfer & Storage  
American Railcar Industries  
APL Logistics  
Ark Logistics  
Boyd Brothers Transportation  
Canal Terminal Company  
Chicago Export Packing  
Chicago Freight Car Leasing  
T.M. Doyle Teaming  
First Union Rail  
Heavyweight Air Express  
Frank Hennig  
Internet Truckstop  
Mediterranean Shipping  
Peoplease Corporation  
Pinecrest Golf Club  
Russell Logistics  
TransQuip USA  
Visual Pak Logistics  
Watco Mechanical Services  
Westwood Shipping

In the September newsletter we overlooked listing Mediterranean Shipping as one of the contest sponsors for our August golf outing, and we want to apologize for this oversight.



**Rick Williams**  
E-mail: rick@ranktransportation.com  
Phone: (630) 855-3053  
Mobile: (630) 903-4098  
F a x : (630) 855-5378

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## A Gathering of Presidents

The retiree's luncheon at Itasca Country Club also drew a number of the Club's past presidents who joined current club president Eddie Beard for a group photo below. Unfortunately, a number of past presidents weren't able to attend due to business commitments or health reasons.



*Seated left to right:*  
Paul Eggert-1998,  
Eddie Beard-2013,  
George Baima-1995,  
Tom Mitropoulos-1994  
*Standing left to right:*  
Jim Keuck-2006,  
Ray Holloway-1996,  
Archie Walters-1980,  
John Buteau-2009,  
Bruce Betts-2010

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# Great Weather for Final Outing at Pinecrest Golf Club

Our last outing of the season was held on September 26th at Pinecrest Golf Club in Huntley, Illinois. This was the first time that the Club has played this course, and you couldn't have asked for better weather to end the season with the temperature in the low 70's under bright sunny skies. From the comments received from those in attendance, it was a great course to play and many look forward to coming back here in the future. Winners of the Team "Scramble" Award was the Russell Logistics foursome which took home the \$200 cash prize courtesy of First Union Rail. Golf was followed by a great buffet dinner and with the addition of some great door prizes, including \$300 in cash from Scott Moscrip of the Internet Truckstop, it created a nice ending to a very successful season. Our thanks go out to all our sponsor companies and to Ken Ryan with Rockford International Airport and Diane Lawrin with United Express, who worked our betting hole that day.

It was a great year and we look forward to seeing you all back on the tee for the 2014 golf season.





## Traffic Club Dues = Priceless Benefits

Whether you are a Resident, Non-Resident or Young Professional member of the Club, we want to take this opportunity to remind you of the many valued benefits that the Traffic Club of Chicago offers our members, and trust that you will take advantage of these many opportunities.

Executive Series luncheons featuring top industry speakers

Scholarship Fund for children and/or grandchildren of members

Numerous customer entertainment venues including:

Dinner Theater Events

Golf Outings

Varied Sporting Events

Monthly newsletter which keeps our members notified on club happenings and events

Dining privileges at the private DuPage Club, including access to other private clubs around the country and overseas

Additional dining privileges at the private Itasca Country Club and Ridge Country Club

Endless opportunities to network with your peers

Belonging to one of the finest transportation organizations in the country

We sincerely thank you for your continued support of the club and encourage all of our members to become more involved, possibly by joining one of our many committees.

*The Membership Committee*

## — Classifieds —

If you thrive on developing new business and being rewarded through a base salary and lucrative commission plan, as a Senior Business Development Executive, you will help our organization remain competitive and grow by identifying and acquiring new accounts that will have a major strategic impact on the long-term success of the company. The Senior Business Development Executive will lead and oversee the development and growth of profitable new business; develop and maintain effective key customer relationships as well as ensure business growth through directing and managing business development activities. Qualifications: 7-10+ years' direct sales experience; BA/BS degree or equivalent preferred; Supply Chain, Logistics, Warehousing, Manufacturing or related industry experience preferred. Please contact Barbara Goff, Director, Human Resources at 773-269-6952 or [barb@optimalfreight.com](mailto:barb@optimalfreight.com)

First Union Rail seeks a Manager – Tank Car Compliance. This position is responsible for managing company programs and the documentation required to maintain compliance with AAR, US DOT, and other federal regulatory agency rules and directives regarding tank car assets. Candidate must possess knowledge of AAR Interchange Rules, FRA safety standards, and regulatory requirements for tank car assets. College degree is required. Please email resume to [michelle.cizmar@wellsfargo.com](mailto:michelle.cizmar@wellsfargo.com)

Transportation Sales, Elk Grove IL based company seeks an aggressive sales oriented individual with good communication skills, freight sales and or freight brokering experience. TL, LTL, local, national and Int'l. Please e-mail responses to: [frtbroker@aol.com](mailto:frtbroker@aol.com) 708-606-2150

First Union Rail seeks an Assistant Director – Tank Car Compliance. This position is responsible for managing the regulatory, compliance, maintenance, and tank car assets of the company. Candidate must possess knowledge of D.O.T. regulations and AAR rules relating to tank cars, tank car construction, tank car appurtenances, and commodity requirements is necessary. College degree or equivalent are required. Please email resume to [michelle.cizmar@wellsfargo.com](mailto:michelle.cizmar@wellsfargo.com)

Experienced international and domestic logistics and transportation manager is looking for opportunities. Has handled \$25 million worth of business, analyzed alternatives, written transportation logistics safety and security policies. Strong Customer Service Skills. Interested in full time or temporary employment. Contact me at [julianbl@sbcglobal.net](mailto:julianbl@sbcglobal.net) or 312-408-0663.

First Union Rail seeks a Manager – Fleet Maintenance and Repair. Position is responsible for reviewing and approving estimates for repairs, and performing analyses of repair activity and recommending changes to maintenance practices. Candidate must possess knowledge of AAR interchange rules and car repair billing. An understanding of railcar repair processes and railcar construction preferred. College degree or equivalent work experience desired. Please email resume to [michelle.cizmar@wellsfargo.com](mailto:michelle.cizmar@wellsfargo.com)

Gateway Coordinator - BDP International seeking individual with 3-5 years Gateway experience. Also Experience in negotiating airline rates Hazmat Certification a plus or must be able to pass Hazmat. Please e-mail resume: [smccarthy@bdpnet.com](mailto:smccarthy@bdpnet.com)

First Union Rail seeks a Manager – Car Repair Auditing This position is responsible for performing railcar repair bill technical auditing, and ensuring repairs performed are in compliance with AAR rules. Candidate must possess knowledge of AAR Interchange Rules and AAR Car Repair Billing procedures. Associates degree or the equivalent is required. Please email resume to [Michelle.cizmar@wellsfargo.com](mailto:Michelle.cizmar@wellsfargo.com)

First Union Rail seeks a Vice President – Acquisitions. A Sr. level railcar portfolio management position that is charged with ensuring that the company achieves its financial and strategic objectives through fleet growth and gain on sale. Minimum 15 years of railroad experience in equipment leasing required. Undergraduate degree required, MBA preferred. Please email resume to [Michelle.cizmar@wellsfargo.com](mailto:Michelle.cizmar@wellsfargo.com)

## Traffic Club Calendar for 2013

The following is a listing of Club activities that have been scheduled for 2013. Please be sure to mark your calendars accordingly, so that you don't miss any of these important events.

- Oct 4 Membership Committee Meeting
- Oct 9 9th Annual Transportation Night networking event, Rosewood Restaurant, Rosemont, IL
- Oct 14 House Committee Meeting
- Oct 14 Board of Governors Meeting
- Oct 17 Executive Series Luncheon, Guest speaker: Jane Suter, C.H. Robinson Worldwide, Holiday Inn, Matteson, IL
- Nov 11 Board of Governors Meeting
- Nov 11 House Committee Meeting
- Nov 21 Executive Series Luncheon, Avalon Banquets, Elk Grove Village, IL Guest Speaker: Virginia Albanese, President, Fedex Custom Critical
- Dec 4 Annual Holiday Reception and Election of Officer and Directors, Westin Hotel, Lombard, IL
- Dec 6 Membership Committee Meeting
- Dec 8 House Committee Meeting
- Dec 8 Board of Governors Meeting

### Dates for 2014

- Jan 3 Membership Committee Meeting (tent)
- Jan 12 House Committee Meeting
- Jan 12 Board of Governors Meeting
- Jan 15 Joint Traffic Club and Midwest Assn. of Rail Shippers Luncheon, Marriott Oak Brook Hills Resort, Oak Brook, IL Speaker TBA
- Feb 7 Membership Committee Meeting
- Feb 10 Board of Governors Meeting
- Feb 20 Executive Series Luncheon, Speaker & Location TBA
- Mar 7 Membership Committee Meeting
- Mar 10 House Committee Meeting
- Mar 10 Board of Governors Meeting
- Mar 20 Executive Series Luncheon, Location & Speaker TBA
- Apr 4 Membership Committee Meeting
- Apr 14 Board of Governors Meeting
- Apr 17 Executive Briefing and Luncheon Program, Location & Speakers TBA
- May 2 Membership Committee Meeting
- May 12 House Committee Meeting
- May 12 Board of Governors Meeting

- May 14 Annual Dinner Golf Outing, Cog Hill Golf Club, Lemont, IL
- May 15 107th Annual Dinner, Sheraton Chicago Hotel & Towers downtown, Speaker TBA
- Jun 6 Membership Committee Meeting
- Jun 9 Board of Governors Meeting
- Jun 12 1st Golf Outing, Hawks View Golf Club, Lake Geneva, Wisconsin
- Jul 11 Membership Committee Meeting
- Jul 14 Board of Governors Meeting
- Jul 14 House Committee Meeting
- Jul 17 2nd Golf Outing, Orchard Valley Golf Club, Aurora, IL
- Aug 1 Membership Committee Meeting
- Aug 11 Board of Governors Meeting
- Aug 21 3rd Golf Outing, location TBA
- Sep 5 Membership Committee Meeting
- Sep 8 Board of Governors Meeting
- Sep 8 House Committee Meeting
- Sep 18 Executive Series Luncheon, Location & Speaker TBA
- Sep 25 Final Golf Outing, Geneva National Golf Club, Lake Geneva, Wisconsin

## Chicago Area Reciprocal Clubs Available to Club Members

### THE DuPAGE CLUB

1901 S. Meyers Road  
Oakbrook Terrace, Illinois  
630-691-1300

*Monday-Friday, Breakfast, Lunch and Dinner; 7:00 a.m. - 10:00 p.m. and Saturday, Dinner Only, 6:00 p.m. - 10:00 p.m. Meeting Rooms Available.*

### RIDGE COUNTRY CLUB

10522 S. California Avenue  
Chicago, Illinois  
773-238-9400

Winter Schedule  
*Tuesday-Sunday. Lunch Only 12:00 p.m.-2:30 p.m. Dinner, Wednesday-Sunday from 6:00 pm.- 8:00 pm. Meeting Rooms are Available. Dining Privileges Only. No Golf Privileges.*

### ITASCA COUNTRY CLUB

400 E. Orchard Street  
Itasca, Illinois  
630-773-1800

*Tuesday-Sunday, Breakfast, Lunch and Dinner; 7:00 a.m. - 10:00 p.m. and Monday, Lunch Only, 11:30 a.m. - 2:30 p.m. Meeting and Banquet Facilities Available. Dining Only. No Golf Privileges.*

### THE ROSEWOOD RESTAURANT

9421 W. Higgins Road  
Rosemont, Illinois  
847-696-9494

*Monday-Friday, Lunch and Dinner; 11:00 a.m. - 11:00 p.m. and Saturday-Sunday, Dinner Only, 4:00 p.m. - 11:00 p.m. Private Meeting Rooms and Banquet Facilities Available.*

Nearly 100 private dining and country clubs are available to the members around the country and overseas.

To see the list of available clubs please visit our website at:

[www.traffic-club.org](http://www.traffic-club.org)