

The Waybill

News Bulletin of the Traffic Club of Chicago

October 2014



Wishing All Our Members



an Enjoyable Fall Season!



President's Message

The theme this month is "Orchards". September and October are apple picking season in Chicago, and this means a trip to the apple Orchard. It's a family ritual for us, and based on the crowds every weekend, for many of you too. Everyone has their favorite orchard, and sometimes it's kind of a family secret; tell too many friends and it might become too popular! We've had to change orchards over the years, but we keep going. After all, the cider and donuts are as much of the draw as the apples.

An Orchard is a collection of trees, all in one place, working together to pollinate each other, but they don't have to be all of the same variety. In fact, the Orchard is strongest if there are different varieties of trees in it. I'm no botanist, but certain apple trees are better pollinators than others and for this reason, it's best to have different types of trees in the Orchard.

The Traffic Club of Chicago is just like the Orchard! We have different industries and different modes, all working together to pollinate the knowledge of how best to solve transportation problems. We have experienced experts and new members with creative ideas and solutions. And the Club is a dedicated place for all these different types of professionals to come together and make each one of us stronger.

The Traffic Club of Chicago supports my work by continuing to introduce me to people who have experiences and expertise that I do not have. Many times, I may meet these members when I do not have a problem to solve. But something they said, or learning about what they do, will come back to me at a later time and help with solutions that I did not know we would need at the time I learned of them. I believe that this is a critical component of business and career success; learning about solutions to unforeseen problems. It is the definition of being proactive. More than

WELCOME NEW MEMBERS

We are pleased to welcome the following new members, who have recently joined the Club.

J. Kevin Chapman
National Account Executive
JMR Graphics
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jkchapman@jmrgraphics.com

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Burr Ridge, IL 60527
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tdelany@compassholding.net

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Jeff.mlinarcik@gmail.com

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City Colleges of Chicago
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Chicago, IL 60629
773-225-2895
gmendoza57@student.ccc.edu

— continued on page 8

ON THE MOVE...

The following members have notified the Club office of a change in their current mailing status. Please be sure to change your records accordingly.

Joseph Joyce
Principal
3MD Relocation Services
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Melrose Park, IL 60160
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The Waybill



published by

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WEB traffic-club.org

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2-3 INSERT	\$27.00 each
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1/4 PAGE: 4-7/8" w X 3-1/4" h or 2-3/8" w X 6-3/4" h

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Artwork (**electronic file**) must be received by the club office no later than the 2nd Thursday of the month. For further information, call 630-529-1333.

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CF Rail Services provides a wide variety of railcar and locomotive maintenance, repair and refurbishment services. With our well-established and widely-located network of shops, we are able offer convenient and high quality services to railroads, private car owners, and industrial shippers throughout North America. www.CFRailServices.com



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CORPORATE SPONSOR

The club would like to acknowledge and thank the following companies for their support through our corporate sponsorship program.



GOLD SPONSOR

...President's Message

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ever before, organizations value professionals that are agile, think creatively, and can provide solutions. The Traffic Club of Chicago supports those professionals.

Capacity challenges, congestion challenges, and a tough pricing environment, continue to define our industry today. New and creative solutions are needed more than ever. The best are those that started as ideas well before they were needed.

I hope that you are working on the ideas you started growing earlier in the year, and that you and your company are already enjoying the fruits of that labor.

Sincerely,
Craig Boroughf

Nice Turnout for Our Annual Retirees Luncheon

This year's annual complimentary luncheon for our honorary members was held on September 11th at Itasca Country Club with over 40 members and guests in attendance. Everyone enjoyed the day as they renewed old acquaintances from near and far, while enjoying a wonderful buffet luncheon. The honorary member who traveled the farthest was Phil Boyle and his wife Eileen, who came all the way up from Spring Hills, Florida to attend the luncheon. Our thanks to Jim Keuck, chair of the honorary members committee who put the plans for this annual event in motion, and to Paul Eggert who filled in for Jim, who could not attend as he was traveling overseas on vacation.

Union League Club to Host Annual Holiday Reception

Club president Craig Boroughf has announced that this year's annual holiday reception will be held on Wednesday, December 3, 2014 at the Union League Club, located at 65 W. Jackson Blvd. in downtown Chicago. The reception will be held on the 6th floor main dining room from 6:30 pm to 9:00 pm. In addition, the election of officers and directors for 2015 will also be held that evening.

There is no cost for members to attend, but there will be a nominal cost for invited guests, which will be announced as we get closer to the event. Just as in years past, the Club will be looking for member companies to help sponsor this much anticipated event. This event is a nice opportunity for you to invite your spouse or significant other, as well as some of your more important customers.

The Union League Club has their own sleeping rooms, and we are looking into the possibility of having these made available on the night of the reception, and will have more information available as we move forward. Please be sure to mark December 3rd on your calendar, and plan to join us that evening.

Box Seat Tickets Available

Chicago Traffic Club member is looking for a partner interested in sharing Chicago Cub box seat tickets for the 2015 season. The seats are located in the first row, upper deck behind 3rd base. One partner needed for 20 games at 4 tickets per game. For additional information on these tickets please contact Nick at 847-634-9055.

Great Weather for Final Outing at Geneva National

Our last outing of the season was held on September 25th at Geneva National Golf Club in Lake Geneva, WI, and you couldn't have asked for better weather to end the season with the temperature in the low 70's under party sunny skies. This was our first time back to Geneva National in over 5 years since we last played here, and from the comments that we received from those in attendance, they look forward to coming back here again in the future.

Following golf everyone was treated to a wonderful buffet dinner which was followed by the presentation of the course contest awards and some great door prizes. Winners of the Team "Scramble" Award was the Warehouse Specialists foursome out of Green Bay, Wisconsin which took home the \$200 cash prize courtesy of First Union Rail. The big winner of the day was Eddie Beard with Ark Logistics who won a foursome of golf courtesy of Geneva National.

Finally, our thanks to Scott Moscrip with the Internet Truckstop who once again donated \$300 in cash door prizes, and to all of this year's sponsor companies whose support of this year's outings helped make this golf season a successful one. It was a great year, and we look forward to seeing everyone back on the tee for the 2015 season.

Locations for Our 2015 Summer Outings Announced

Golf Committee Chairman Ron Mazmanian announced that the committee has selected most of the dates and locations for next year's outings. This includes a "new" private country club golf course that we have never played before. Below are the dates and locations for those courses that have been selected for next year.

July 23

Abbey Springs Golf Club,
Fontana, WI

August 20

Calumet Country Club,
Homewood, IL "New"

September 24

Thunder Hawk Golf Club,
Zion, IL

A Wonderful Day of Golf at Geneva National Golf Club

Below are just a few of our members and guests who enjoyed a wonderful day of golf at our final outing of the 2014 season on September 25th at Geneva National Golf Club in Lake Geneva, Wisconsin. Everyone loved the course, and you couldn't have asked for a nicer late September day with the temperature in the low 70's under partly sunny skies.



Traffic Club Dues = Priceless Benefits

Whether you are a Resident, Non-Resident or Young Professional member of the Club, we want to take this opportunity to remind you of the many valued benefits that the Traffic Club of Chicago offers our members, and trust that you will take advantage of these many opportunities.

Executive Series luncheons featuring top industry speakers

Scholarship Fund for children and/or grandchildren of members

Numerous customer entertainment venues including:

- Dinner Theater Events
- Golf Outings
- Varied Sporting Events

Monthly newsletter which keeps our members notified on club happenings and events

Dining privileges at the private Millhurst Charhouse & Banquets, including access to other private clubs around the country and overseas

Additional dining privileges at the private Itasca Country Club and Ridge Country Club

Endless opportunities to network with your peers

Belonging to one of the finest transportation organizations in the country

We sincerely thank you for your continued support of the club and encourage all of our members to become more involved, possibly by joining one of our many committees.

The Membership Committee

Thanks to Our Sponsors

The Golf Committee would like to thank the following companies who were contest sponsors or donated door prizes for our final golf outing of the season on September 25 at the Geneva National Golf Club in Lake Geneva, WI. It is the support of our member companies that helps make our summer tournament outings both enjoyable and successful events.

- Aim Transfer & Storage
- Air Canada Cargo
- American Railcar Industries
- BCS Placement
- Canal Terminal Company
- Chicago Freight Car Leasing
- CN
- Deven Transport
- First Union Rail
- GE Capital Rail Services
- Geneva National Golf Club
- Internet Truckstop
- Mediterranean Shipping
- Midwest Express
- Nike Golf
- Purolator International
- RJW Transport Group
- Roadrunner Transportation Services
- Watco Mechanical Services
- Worldwide Logistics Partners

Executive Series Luncheon Program Schedule

The Education Committee has been diligently at work lining us some exciting, timely and informative luncheon programs for 2014-15 that should be of interest to our members and your guests. Please be sure to mark your calendars for these dates, and kindly forward this information on to anyone you feel would be interested in attending these programs.

October 16

- Air Freight Program
- Jim Bellinder
- VP Worldwide Global Sales
- United Airlines Cargo
- Avalon Banquets
- Elk Grove Village, IL

November 13

- Southland Economic Development program covering the Illiana Expressway, Illiana Railroad, South Suburban Airport and more.
- Location TBA

2015

January 14

- Joint TCC-MARS Luncheon
- Claude Mongeau, President & CEO
- CN
- Hilton Oak Brook Hills Resort
- Oak Brook, IL



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Annual Honorary Members Complimentary Luncheon

This year's annual complimentary luncheon for our honorary members was held September 11th at Itasca Country Club with 40 members and guests in attendance. Everyone enjoyed the day as they renewed old acquaintances from near and far, while enjoying a wonderful buffet luncheon. The honorary member who traveled the farthest to attend the luncheon was Phil Boyle and wife Eileen who came all the way from Spring Hill, Florida. Thanks to Jim Keuck, chair of the honorary members committee who put the plans for this annual event in motion, and to Paul Eggert who filled in for Jim who could not attend as he was in England on vacation.



— Classifieds —

Northbrook, IL, privately owned automotive chemical manufacturer and distributor is seeking an International Export Logistics Manager. Bachelor degree preferred. 5+years of experience in coordination and documentation of international shipments. Working knowledge of international transportation rules and regulations. Coordinate and negotiate with suppliers, steam ship lines, freight forwarders and domestic carriers. Experienced with compliance, carrier selection and performance and cost analysis. Work closely with and provide support to customer service and sales. Must have excellent oral & written communication skills. Advanced PC skills required. Knowledge of AS400 system would be helpful. Bilingual in Spanish language is a plus. If interested in working with a growing, fast paced company please send resume to: dromanazzi@oldworldind.com.

3PL in Chicago looking for a sales rep with a background in air freight and expedites. Salary range: 50 – 100K with bonus on GP. Interested parties send resumes in MS Word format to: ablrecruiter@gmail.com or call Dan Auslin @ 630-234-2713.

SAGE Truck Repairs & Maintenance in Merrillville, IN 46410 is opened for business (3 miles West of I-65 Exit 253 off US 30). PMs, Factory Diagnostic Software, DOT Inspections, Complete Diesel Truck Repair, Engine Rebuilding, Repower & Tuning, Transmissions, Electrical, AC, Clutch & Drive Line, Brakes, Suspension & Welding. 24 hour towing, call us now! (219) 472-0343 or email brian.dowling@sagetruckrepairs.com

Transportation professional with over 15 years of experience and ability is looking for an organization that needs an account manager or operations excellence. Past positions include dedicated operations, terminal manager, materials planner and regional sales manager. Looking to use my knowledge and abilities to help an organization achieve their goals and strategic plans. Contact Mike at (219) 381-6725 or email me at mike100e@sbcglobal.net

...Classifieds Cont'd

Transportation Sales, Elk Grove IL based company seeks an aggressive sales oriented individual with good communication skills, freight sales and or freight brokering experience. TL, LTL, local, national and Int'l. Please e-mail responses to: frtbroker@aol.com 708-606-2150

Innovative Transport Solutions in Bensenville, IL 60106 is hiring Local/OTR drivers with CDL Class A. Great pay, call us now! (630) 350-2402 or email sales@innovativetransportsolutions.com

Goose Island Event a Success

Our 2nd annual informal networking event was held on October 2nd at the Goose Island Brewery in Chicago, and from all the positive comments that were received that night, everyone really enjoyed the evening. Over 80 members and nonmembers were on hand to enjoy a casual evening of fellowship, with many positive comments on the private room we were in, as well the appetizers that were served including pesto chicken pizza and pulled pork sandwiches, just to name a few.

Networking Committee Chairman Bryan Vaughn would like to thank the following sponsor companies without whose help, this event would not have been possible.

Gold Sponsors

- Chicago Freight Car Leasing
- COFC Logistics
- GE Capital Rail Services
- GE Transportation
- Transportation Solution Enterprises

Silver Sponsors

- Celtic International
- CN
- Quality Transportation Services
- USG Corporation

Scholarship Applications Will be Sent Shortly

Scholarship Committee has announced that the applications for the 2015 scholarship awards program will be sent out via e-mail later this month. For those honorary members who do not have e-mail access, the applications will be sent to you via regular mail. The scholarship awards are tentatively scheduled to be presented at the March, 2015 Executive Series luncheon program. That location will be announced at a later date. Applications must be received post-marked no later than January 23, 2015, which will allow students ample time to get all the required documentation to the committee. Applications and any other supporting documents post-marked after January 23 will not be accepted and the application will be considered incomplete.

...New Members

continued from page 2

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MEMBERSHIP CHALLENGE 2014...LOOKING FOR A FEW GOOD MEMBERS

All we ask is that each of our members tries to bring in just *One New Member*.
That's all ... just *One New Member*.

It doesn't take much effort and we will even help you there. Below is an application form you can fax to someone you know that's not currently a member and encourage them to become one. Better yet ... just forward them the newsletter so they can read first hand what the club has to offer. As a fellow club member you already know the many benefits available to you and a brief note from you is all that's required. That's all there is to it.

Thanks for your help in making 2013 another successful membership drive year!

THE TRAFFIC CLUB OF CHICAGO

Application for Membership

Resident - \$280

Anyone residing within a 75 mile radius from City Hall Chicago

Non-Resident - \$80

Anyone residing outside a 75 mile radius from City Hall Chicago

Young Professional - \$80

First time applicant, age 30 or younger.
Can reside within or outside the 75 mile radius from City Hall Chicago

PRINT Applicant's Name _____ Date of Birth _____

TITLE _____ Co. _____

Business Address _____ Phone (____) _____

City _____ State/Zip _____ Fax (____) _____

E-mail _____ Website _____

Home Address _____ City _____ State/Zip _____

Please indicate the area your company represents:

Air Rail Truck Water Industry

Other _____

Signature _____ Date _____

Sponsor _____ Card No. _____

FOR CLUB USE ONLY

Year No. _____ Amount Paid \$ _____ Elected _____ Member No. _____

PLEASE FAX YOUR APPLICATION TO THE CLUB OFFICE AT: (630) 529-1331

Traffic Club Calendar for 2014

The following is a listing of Club activities that have been scheduled for 2014. Please be sure to mark your calendars accordingly, so that you don't miss any of these important events.

- Oct 2 Information Networking Event, Goose Island Brewery, Chicago, IL
- Oct 8 10th Annual Transportation Night networking event, Rosewood Restaurant, Rosemont, IL
- Oct 13 Board of Governors Meeting
- Oct 16 Executive Series Luncheon, Avalon Banquets, Elk Grove Village, IL Air Freight Program with United Airlines Cargo
- Nov 7 Membership Committee Meeting
- Nov 10 Board of Governors Meeting
- Nov 13 Southland Economic Development Program, Location TBA
- Dec 3 Annual Holiday Reception, 6:30-9:00 pm, Union League Club, Chicago Loop
- Dec 5 Membership Committee Meeting
- Dec 8 Board of Governors Meeting
- Dec 8 House Committee Meeting

Dates for 2015

- Jan 9 Membership Committee Meeting
- Jan 12 Board of Governors Meeting
- Jan 12 House Committee Meeting
- Jan 14 Joint Traffic Club-Midwest Assn. of Rail Shippers Luncheon, Guest Speaker, Claude Mongeau, President & CEO, CN, Oak Brook Hills Resort, Oak Brook, IL
- Feb 6 Membership Committee Meeting
- Feb 9 House Committee Meeting
- Feb 9 Board of Governors Meeting
- Feb 19 Executive Series Luncheon, Location & Speaker TBA
- Mar 6 Membership Committee Meeting
- Mar 9 Board of Governors Meeting
- Mar 19 Executive Series Luncheon, Location & Speaker TBA
- Apr 3 Membership Committee Meeting (tent)
- Apr 13 Board of Governors Meeting
- Apr 13 House Committee Meeting
- May 1 Membership Committee Meeting
- May 11 House Committee Meeting
- May 11 Board of Governors Meeting

- Jun 5 Membership Committee Meeting
- Jun 8 Board of Governors Meeting
- Jun 18 First Golf Outing of the Season, Location TBA (tent)
- Jul 10 Membership Committee Meeting
- Jul 13 Board of Governors Meeting
- Jul 13 House Committee Meeting
- Jul 23 2nd Golf Outing, Abbey Springs Golf Club, Fontana, WI
- Aug 7 Membership Committee Meeting
- Aug 10 Board of Governors Meeting (tent)
- Aug 20 3rd Golf Outing, Calumet Country Club, Homewood, IL
- Sep 4 Membership Committee Meeting
- Sep 14 Board of Governors Meeting
- Sep 14 House Committee Meeting
- Sep 17 Executive Series Luncheon, Program, Speaker & Location TBA
- Sep 24 Final Golf Outing, Thunderhawk Golf Club, Zion, IL
- Oct 2 Membership Committee Meeting
- Oct 12 Board of Governors Meeting
- Oct 15 Executive Series Luncheon Program, Location & Speaker TBA

Chicago Area Reciprocal Clubs Available to Club Members

MILLHURST CHARHOUSE & BANQUETS

1901 S. Meyers Road
Oakbrook Terrace, Illinois
630-691-1300

Monday-Friday, Breakfast, Lunch and Dinner; 7:00 a.m. - 10:00 p.m. and Saturday, Dinner Only, 6:00 p.m. - 10:00 p.m. Meeting Rooms Available.

RIDGE COUNTRY CLUB

10522 S. California Avenue
Chicago, Illinois
773-238-9400

Winter Schedule
Tuesday-Sunday. Lunch Only 12:00 p.m.-2:30 p.m. Dinner, Wednesday-Sunday from 6:00 pm.- 8:00 pm. Meeting Rooms are Available. Dining Privileges Only. No Golf Privileges.

ITASCA COUNTRY CLUB

400 E. Orchard Street
Itasca, Illinois
630-773-1800

Tuesday-Sunday, Breakfast, Lunch and Dinner; 7:00 a.m. - 10:00 p.m. and Monday, Lunch Only, 11:30 a.m. - 2:30 p.m. Meeting and Banquet Facilities Available. Dining Only. No Golf Privileges.

THE ROSEWOOD RESTAURANT

9421 W. Higgins Road
Rosemont, Illinois
847-696-9494

Monday-Friday, Lunch and Dinner, 11:00 a.m. - 11:00 p.m. and Saturday-Sunday, Dinner Only, 4:00 p.m. - 11:00 p.m. Private Meeting Rooms and Banquet Facilities Available.

Nearly 100 private dining and country clubs are available to the members around the country and overseas.

To see the list of available clubs please visit our website at:

www.traffic-club.org