

The Waybill

News Bulletin of the Traffic Club of Chicago

October 2015



From the Office of the President

The Club is closing out our 2015 Golf Season and opening our 2015-2016 Education Season. Thanks to all of our loyal members who supported our golf outings and a special thanks to Ron Mazmanian for a job well done as always.

The Education Committee has a very special October planned. The Education Committee is having its first two-day Business Development Symposium titled **“Raising the Bar – mentoring, coaching, and training for the business development professional”** to be held on October 13th and 14th at the NIU Naperville campus. The club will also be hosting the 11th Annual Transportation Night to be held at the NIU Naperville campus as well. Transportation Night is free to attend, with free parking and complimentary food. We hope to see all of our members coming out to network at this great event. To register for the Business Development Symposium, please go to our website www.traffic-club.org, or call the club office at 630-529-1333. Transportation Night requires no registration.

October is also a special month for transportation as the Department of Transportation was founded in October 1966.

The Department of Transportation was established by an act of Congress on October 15, 1966. The Department’s first official day of operation was April 1, 1967.

On founding day, President Johnson stated,

“In a large measure, America’s history is a history of her transportation. Our early cities were located by deep-water harbors and inland waterways; they were nurtured by ocean vessels and by flatboats.

The railroad allowed us to move east and west. A thousand towns and more grew up along the railroad’s gleaming rails.

The automobile stretched out over cities and created suburbia in America. Trucks and modern highways brought bounty to remote regions.

Airplanes helped knit our Nation together, and knitted it together with other nations throughout the world.

And today, all Americans are really neighbors.

Transportation is the biggest industry we have in this country. It involves one out of every five dollars in our economy.”

Transportation is a rich part of the United States history. Just think The Traffic Club of Chicago has been around 59 years longer than the DOT. We need our members to continue our legacy. Please support our events and reach out to the Club office for any information you may need.

Lynn Musillami
President, The Traffic Club of Chicago, 2015

New Business Development Symposium to Bookend Transportation Night

The Traffic Club of Chicago has been hosting ‘Transportation Night’ for several years. For 2015, Transportation Night is being expanded to add value to our Association Network and members.

TCC has developed a two-day Business Development Symposium titled **“Raising the Bar – mentoring, coaching, and training for the business development professional”** that will bookend the Transportation Night networking event. Raising the Bar is targeted for individuals in the business development functions (inside/outside sales, marketing, customer service, communications and leadership) across transportation, logistics, distribution, warehousing, and supply chain industries.

To register for this event, please visit the TCC website at www.traffic-club.org, or call the TCC office at 630-529-1333.

Scholarship Applications Will be Sent Shortly

The Scholarship Committee has announced that the applications for the 2016 scholarship awards program will be sent out via e-mail later this month. For those honorary members who do not have e-mail access, the applications will be sent to you via regular mail. The scholarship awards are tentatively scheduled to be presented at the March, 2016 Executive Series luncheon program. That location will be announced at a later date. Applications must be received post-marked no later than January 22, 2016, which will allow students ample time to get all the required documentation to the committee. Applications and any other supporting documents post-marked after January 22 will not be accepted and the application will be considered incomplete.

11th Annual Transportation Night

Transportation Night had been held at the Rosewood restaurant in Rosemont. Unfortunately the Rosewood has changed ownership and is no longer a viable location for Transportation Night. This year, Transportation Night and the *New* Business Development Symposium will be held at NIU Naperville on October 13 - 14, 2015.

Transportation Night will take place on the first evening of this two-day Business Development Symposium from 5pm - 8pm. The Traffic Club, along with a number of other local and national transportation associations, will be exhibiting.

This popular and much anticipated event is a great opportunity for our members to come and visit the Club's booth and say hello to the members who will be volunteering their time. It's also a great venue for you to meet and greet your fellow peers in the industry.

Both members and nonmembers are invited to attend the Transportation Night at no cost. Be sure to bring plenty of business cards for networking!

2016 Annual Dinner Location Announced

The Annual Dinner Committee has finalized a location and date for next year's 109th Annual Dinner!

The Annual Dinner will take place at the Sheraton Chicago Hotel and Towers located in Downtown Chicago on May 19th, 2016.

Also, the Annual Dinner Golf Outing will once again be taking place the day prior to the Annual Dinner, May 18th, 2016, at Cog Hill Golf Club.

More details will be released as the event nears!

2015 Executive Series Luncheon Program Schedule

The Education Committee has been hard at work, lining up some exciting, timely and informative luncheon programs for 2015 that should be of interest to our members and your guests. Please be sure to mark your calendars for these dates, and kindly forward this information on to anyone you feel would be interested in attending these programs.

October 13 & 14

Business Development Symposium for Transportation and Logistics Sales Professionals

NIU Naperville
1120 E. Diehl Rd.
Naperville, IL 60563

November 19

"The South Side"
An Executive Series Lunch

Holiday Inn - Matteson
500 Holiday Plaza Drive
Matteson, IL 60443

2016

January 14

Joint TCC-MARS Luncheon

Pat Ottensmeyer, President
Kansas City Southern

Hilton Oak Brook Hills Resort
3500 Midwest Road
Oak Brook, IL 60523

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published by

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ADVERTISING

BUSINESS CARD: 3-1/2" w X 2" h
ONE TIME \$30.00
2-3 INSERT \$27.00 each
4 OR MORE \$25.00 each

1/4 PAGE: 4-7/8" w X 3-1/4" h or 2-3/8" w X 6-3/4" h
ONE TIME \$105.00
2-3 INSERT \$94.00 each
4 OR MORE \$89.00 each

1/2 PAGE: 4-7/8" w X 6-1/2" h or 7-1/2" w X 4-1/4" h
ONE TIME \$170.00
2-3 INSERT \$153.00 each
4 OR MORE \$145.00 each

FULL PAGE: 7-1/2" w X 10" h
ONE TIME \$225.00
2-3 INSERT \$203.00 each
4 OR MORE \$191.00 each

Artwork (**electronic file**) must be received by the club office no later than the 2nd Thursday of the month. For further information, call 630-529-1333.

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Goose Island Networking Event Planned for November 12

J. Kevin Chapman, chair of the club's networking committee has announced that the committee will hold its 3rd annual networking event on November 12, 2015 at the Goose Island Brewery located at 1800 N. Clybourn Avenue in Chicago's near northwest side. This event is open to both member and nonmember transportation and logistics professionals. The cost to attend will be \$30 for members and \$40 for non-members.

Last year's event drew over 80 attendees and we hope to have an even greater participation this year. The event will run from 5:00pm to 8:00pm and the committee is looking for companies who would be like to help sponsor this event.

Cantigny Park to Host Annual Holiday Reception

Club president Lynn Musillami has announced that this year's annual holiday reception will be held on Tuesday, December 8th, 2015 at Cantigny Park, located at 1S151 S Winfield Rd in Wheaton, IL. The reception will be held in the Le Jardin room from 6:30 pm to 9:00 pm. In addition, the election of officers and directors for 2016 will also be held that evening.

There is no cost for members to attend, but there will be a nominal cost for invited guests, which will be announced as we get closer to the event. Just as in years past, the Club will be looking for member companies to help sponsor this much anticipated event. This event is a nice opportunity for you to invite your spouse or significant other, as well as some of your more important customers.

Please be sure to mark December 8th on your calendar, and plan to join us that evening!

Locations for Our 2016 Summer Golf Outings Announced

Golf Committee Chairman Ron Mazmanian announced that the committee has selected the dates and locations for next year's summer golf outings. Below are the dates and locations for those courses that have been selected for next year.

July 21

Hawks View Golf Club
Lake Geneva, WI

August 18

Orchard Valley Golf Course
Aurora, IL

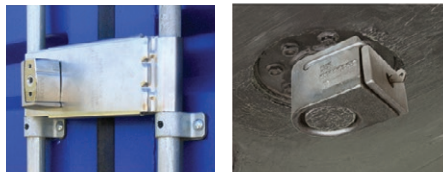
September 22

Geneva National
Lake Geneva, WI

THE ENFORCER®

CARGO SECURITY SOLUTIONS >>

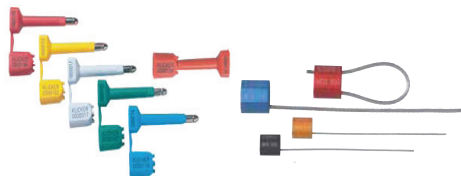
TRAILER/CONTAINER LOCKS



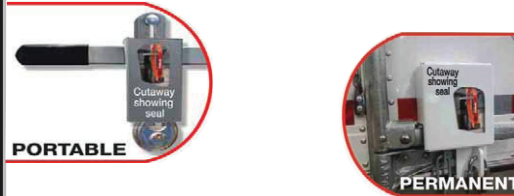
TRACTOR LOCKS



C-TPAT SECURITY SEALS



SEAL GUARD LOCK



Covert GPS tracking technology also available.

TRANSPORT SECURITY, INC.

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952-442-5625

The Traffic Club of Chicago

Invites One and All to Our

3rd Annual Brew Pub Networking Event

THURSDAY, NOVEMBER 12, 2015

5:00 pm - 8:00 pm

Goose Island Brewery

1800 N. Clybourn Avenue – Chicago, Illinois



**Anyone Involved in Transportation is Welcome -
Members and Non-Members Alike**

**Meet and Greet Your Fellow Peers in the Industry
Meet Old Friends and Make New Ones**

Reservations are required:

Online at www.traffic-club.org

Email us at staff@traffic-club.org

Call us at 630-529-1333

TICKETS:

Members - \$30

Non-members - \$40

Includes 2 Drink Tickets and Appetizers



FREE PARKING

THE TRAFFIC CLUB OF CHICAGO
800 Roosevelt Rd., Suite 312-C
Glen Ellyn, IL 60137
(630) 529-1333 FAX (630) 790-3095

Brew Pub Networking Event
Goose Island Brewery

Yes, I would like to attend your Brew Pub Networking Event on Thursday, November 12, 2015 at the Goose Island Brewery.

Please reserve _____ ticket(s) at \$30.00 each (members)

Please reserve _____ ticket(s) at \$40.00 each (non-members)

Name _____ Company _____ Phone _____

Enclosed is my payment for \$ _____

Traffic Club Dues = Priceless Benefits

Whether you are a Resident, Non-Resident or Young Professional member of the Club, we want to take this opportunity to remind you of the many valued benefits that the Traffic Club of Chicago offers our members, and trust that you will take advantage of these many opportunities.

Executive Series luncheons featuring top industry speakers

Scholarship Fund for children and/or grandchildren of members

Numerous customer entertainment venues including:

- Dinner Theater Events
- Golf Outings
- Varied Sporting Events

Monthly newsletter which keeps our members notified on club happenings and events

Dining privileges at the private Millhurst Charhouse & Banquets, including access to other private clubs around the country and overseas

Additional dining privileges at the private Itasca Country Club and Ridge Country Club

Endless opportunities to network with your peers

Belonging to one of the finest transportation organizations in the country

We sincerely thank you for your continued support of the club and encourage all of our members to become more involved, possibly by joining one of our many committees.

The Membership Committee

— Classifieds —

Northbrook, IL privately owned automotive chemical manufacturer and distributor is seeking a Sr. International Logistics Manager. Bachelor degree required. 5-10 years of experience in managing an International logistics department. Monitor operations to ensure compliance of International and U.S. regulations. Responsible for handling the technical details of international transportation, multiple modes, complex documentation and varying customs regulations, developing distribution strategies and building relationships with logistics intermediaries. Directly supervise team members, evaluate performance and develop skills through leadership and training. Must have excellent oral & written communication skills. Advanced PC skills required. Knowledge of AS400 system would be helpful. Bilingual in Spanish language is a plus. If interested in working with a growing, fast paced company, please send your resume to: dromanazzi@oldworldind.com

Gateway Coordinator - BDP International seeking individual with 3-5 years Gateway experience. Also experience in negotiating airline rates. Hazmat Certification a plus or must be able to pass Hazmat. Please email resume: smccarthy@bdpnet.com Transportation Sales, Elk Grove IL based company seeks an aggressive sales oriented individual with good communication skills, freight sales and or freight brokering experience. TL, LTL, local, national and Int'l. Please e-mail responses to: frtbroker@aol.com 708-606-2150

SAGE Truck Repairs & Maintenance in Merrillville, IN 46410 is opened for business (3 miles West of I-65 Exit 253 off US 30). PMs, Factory Diagnostic Software, DOT Inspections, Complete Diesel Truck Repair, Engine Rebuilding, Repower & Tuning, Transmissions, Electrical, AC, Clutch & Drive Line, Brakes, Suspension & Welding. 24 hour towing, call us now! (219) 472-0343 or email brian.dowling@sagetruckrepairs.com

Looking for new opportunities. Software development and Information Technology professional with over fifteen years of experience successfully developing, integrating and supporting software solutions for the logistics and transportation industry. Eight years of experience managing teams and project leadership. TMS and WMS experience, Microsoft and ConnectShip certified. Contact Alex at (847) 282-4471

Innovative Transport Solutions in Bensenville, IL 60106 is hiring Local/OTR drivers with CDL Class A. Great pay, call us now! (630) 350-2402 or email sales@innovativetransportsolutions.com

3PL in Chicago looking for a sales rep with a background in air freight and expedites. Salary range: 50 – 100K with bonus on GP. Interested parties send resumes in MS Word format to: ablrecruiter@gmail.com or call Dan Auslin @ 630-234-2713

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Recap: Golf Outing at Thunderhawk Golf Club

Traffic Club golf outing at Thunderhawk Golf Club took place on Thursday, September 24th, 2015. The weather was beautiful, and a great time was had by all!



MEMBERSHIP CHALLENGE 2015...LOOKING FOR A FEW GOOD MEMBERS

All we ask is that each of our members tries to bring in just *One New Member*. That's all ... just *One New Member*.

It doesn't take much effort and we will even help you there. Below is an application form you can fax to someone you know that's not currently a member and encourage them to become one. Better yet ... just forward them the newsletter so they can read first hand what the club has to offer. As a fellow club member you already know the many benefits available to you and a brief note from you is all that's required. That's all there is to it.

Thanks for your help in making 2015 another successful membership drive year!

THE TRAFFIC CLUB OF CHICAGO

Application for Membership

Resident - \$280
Anyone residing within a 75 mile radius from City Hall Chicago

Non-Resident - \$80
Anyone residing outside a 75 mile radius from City Hall Chicago

Young Professional - \$80
First time applicant, age 30 or younger. Can reside within or outside the 75 mile radius from City Hall Chicago

PRINT Applicant's Name _____ Date of Birth _____

TITLE _____ Co. _____

Business Address _____ Phone (_____) _____

City _____ State/Zip _____ Fax (_____) _____

E-mail _____ Website _____

Home Address _____ City _____ State/Zip _____

Please indicate the area your company represents:

Air Rail Truck Water Industry

Other _____

Signature _____ Date _____

Sponsor _____ Card No. _____

FOR CLUB USE ONLY

Year No. _____ Amount Paid \$ _____ Elected _____ Member No. _____

PLEASE FAX YOUR APPLICATION TO THE CLUB OFFICE AT: (630) 790-3095

Traffic Club Calendar for 2015

The following is a listing of Club activities that have been scheduled for 2015. Please be sure to mark your calendars accordingly, so that you don't miss any of these important events.

Feb 6	Membership Committee Meeting	May 13	Annual Dinner Golf Outing, Cog Hill Golf Club, Lemont, IL	Sep 10	Annual Complimentary Retirees Luncheon, Itasca Country Club, Itasca, IL
Feb 9	House Committee Meeting	May 14	108th Annual Dinner, Fairmont Chicago, Millennium Park downtown,	Sep 14	Board of Governors Meeting
Feb 9	Board of Governors Meeting	Jun 5	Membership Committee Meeting	Sep 14	House Committee Meeting
Feb 19	Executive Series Luncheon, Ditka's, Oakbrook Terrace, IL Speaker: Darren Hawkins, President, YRC Freight	Jun 8	Board of Governors Meeting	Sep 24	Final Golf Outing, Thunderhawk Golf Club, Zion, IL
Feb 25	2nd Annual Career Fair	Jun 25	1st Golf Outing of the Season, Pinecrest Golf Club, Huntley, IL	Oct 2	Membership Committee Meeting
Mar	March Madness Virtual Event	Jul 10	Membership Committee Meeting	Oct 12	Board of Governors Meeting
Mar 6	Membership Committee Meeting	Jul 13	Board of Governors Meeting	Oct 13	Transportation Night
Mar 9	Board of Governors Meeting	Jul 13	House Committee Meeting	Oct 13-14	Business Development Symposium for Transportation and Logistics Sales Professionals, NIU Naperville, Naperville, IL
Mar 19	Executive Series Luncheon, Chandler's, Schaumburg, IL	Jul 23	2nd Golf Outing, Abbey Springs Golf Club, Fontana, WI	Nov 6	Membership Committee Meeting
Apr 3	Membership Committee Meeting	Aug 7	Membership Committee Meeting	Nov 9	Board of Governors Meeting
Apr 13	Board of Governors Meeting	Aug 10	Board of Governors Meeting (tent)	Nov 12	Brew Pub Happy Hour, Goose Island Brewery
Apr 13	House Committee Meeting	Aug 13	Cubs Outing	Nov 19	Executive Series Luncheon, Holiday Inn, Matteson, IL Speaker TBA
Apr 16	Joint Executive Series Luncheon	Aug 20	3rd Golf Outing, Calumet Country Club, Homewood, IL	Dec	Annual Holiday Reception, Cantigny Park, Wheaton, IL
May 1	Membership Committee Meeting	Aug/Sep	Ravinia Networking Event		
May 11	House Committee Meeting	Sep 4	Membership Committee Meeting		
May 11	Board of Governors Meeting	Sep 9	Intermodal Forum, An Executive Briefing, Avalon Banquets, Elk Grove Village, IL		

Chicago Area Reciprocal Clubs Available to Club Members

MILLHURST CHARHOUSE & BANQUETS

1901 S. Meyers Road
Oakbrook Terrace, Illinois
630-691-1300
Monday-Friday, Breakfast, Lunch and Dinner; 7:00 a.m. - 10:00 p.m. and Saturday, Dinner Only; 6:00 p.m. - 10:00 p.m. Meeting Rooms Available.

ITASCA COUNTRY CLUB

400 E. Orchard Street
Itasca, Illinois
630-773-1800
Tuesday-Sunday, Breakfast, Lunch and Dinner; 7:00 a.m. - 10:00 p.m. and Monday, Lunch Only; 11:30 a.m. - 2:30 p.m. Meeting and Banquet Facilities Available. Dining Only. No Golf Privileges.

RIDGE COUNTRY CLUB

10522 S. California Avenue
Chicago, Illinois
773-238-9400
Winter Schedule Tuesday-Sunday. Lunch Only 12:00 p.m.-2:30 p.m. Dinner; Wednesday-Sunday from 6:00 pm.- 8:00 pm. Meeting Rooms are Available. Dining Privileges Only. No Golf Privileges.

Nearly 100 private dining and country clubs are available to the members around the country and overseas.

To see the list of available clubs please visit our website at:
www.traffic-club.org