

The Waybill

News Bulletin of the Traffic Club of Chicago

September 2012



From the Office of the President

As you read this message, I'm in Hong Kong having discussions with various Hong Kong companies regarding the possibility of organizing a Traffic Club trade mission later this year. Details will follow in our October newsletter. In the meantime, don't forget about our upcoming events in September and October.

On September 20, 2012 our Executive Series Luncheon will feature Robbie Anderson, President of United Cargo at the Avalon Banquets in Elk Grove Village. The golf committee will hold its final golf outing of the season on September 27, 2012 at the Highlands of Elgin. If you haven't had the chance to attend an outing this year, this is your last chance so get your reservations in now!

You also will not want to miss our 8th Annual Transportation Night Networking Event on October 10, 2012 at the Rosewood Restaurant in Rosemont. The Traffic Club along with other local and national transportation associations will be exhibiting that evening. We typically have well in excess of 300 attendees at this much anticipated networking event, and there should be lots of opportunities to make solid business contacts.

On October 18, 2012, our Executive Series Luncheon will feature three prominent Chicago area attorneys who will discuss a multitude of regulatory issues facing the transportation industry. As I mentioned in our last newsletter, I will be one of those attorneys, so this is an event not to be missed! The luncheon will be held at Maggiano's Restaurant in downtown Chicago.

I certainly look forward to seeing you at all of these fine events.

Very truly yours,

Myles L. Tobin

CSA is Intimidating for Shippers...But it doesn't have to be.

The Traffic Club of Chicago's Education Committee understands the new federal Compliance, Safety and Accountability (CSA) regulations are potentially one of the most intimidating challenges any shipper has ever faced. But the Club wants to make it easier for Chicago area shippers to survive this new challenge.

On Thursday, November 29, 2012, in cooperation with the Continuing Education Department of Harper College, the Traffic Club of Chicago will present a Mini-Seminar called, "CSA – What Shippers Need to Know".

— continued on page 4

Scholarship Applications Will be Sent Shortly

The Scholarship Committee has announced that the applications for the 2013 scholarship awards program will be sent out to the members via e-mail later this month. For those honorary members who do not have e-mail access, the applications will be sent to you via regular mail. The scholarship awards will be presented at the March 2013 luncheon program whose location will be announced at a later date. Applications must be received post-marked no later than January 18, 2013 which will allow students ample time to get all required documentation into the Scholarship Committee. Applications or any other supporting documentation post-marked after January 18 will not be accepted and the application will be considered incomplete.

WELCOME NEW MEMBERS

We are pleased to welcome the following new members, who were elected to the Club at the August Membership Committee meeting.

Jeffrey Kotiw
Vice President of Sales
McLeod Express & Logistics
1000 Declaration Drive
Savoy IL 61874
217-519-2343 – Fax not available
e-mail: jeffreykotiw@aol.com

Thomas Hartenbach
Vice President Business Development
Redbird Carriers
101 Lombard Street
St. Louis MO 63102
314-703-7279 – Fax not available
e-mail: twhartenbach@redbirdcarriers.com

John Bauer
Senior Vice President
TJX Companies, Inc.
770 Cochituate Road, J4S
Framingham MA 01701
508-390-2380 – Fax not available
e-mail: john_bauer@tjx.com

Kelly Hoffman
Sales Representative
JR Cartage, Inc.
3108 S. Route 59 Suite 124-254
Naperville IL 60564
(630) 390-8547 – Fax not available
e-mail: khoffman@jrcartage.com

Amy Homan
Director Carload Marketing
Iowa Northern Railway Company
305 Second Ave. SE, Suite 400
Cedar Rapids IA 52401
319-297-6000 – Fax not available
e-mail: ahoman@iowanorthern.com

ON THE MOVE...

The following members have notified the Club office of a change in their current mailing status. Please be sure to change your records accordingly.

Scott Anderson
Vice President
Lee & Associates
9450 W. Bryn Mawr Ave. Suite 550
Rosemont IL 60018
773-355-3021 – Fax 773-693-9921
e-mail: sanderson@lee-associates.com

Daniel Linklater
123 Acacia Circle, Unit 403
Indian Head Park IL 60525
708-552-3508 – No fax available
e-mail: dan.linklater@yahoo.com

John Houdek
Senior Manager
Central States Trucking Co.
476 Thomas Drive
Bensenville IL 60106
630-787-8775 – Fax 630-595-9594
e-mail: jhoudek@cstruck.com

Bob Reinecke
Vice President, Global Account Sales
South Carolina Ports Authority
P.O. Box 1089
Batavia IL 60510
630-815-9390 – Fax not available
e-mail: breinecke@scspa.com

Patti Baumgartner
Director National Accounts
Matson Logistics
1815 S. Meyers Road, Suite 700
Oakbrook Terrace IL 60181
630-465-6319 – Fax not available
e-mail: pbaumgartner@matson.com

John Hynes
Chesterfield MO
New e-mail: hynesjf@gmail.com

The Waybill



published by

THE TRAFFIC CLUB OF CHICAGO
201 E. Army Trail Road, Suite 100-A
Bloomington, IL 60108

PHONE 630-529-1333
FAX 630-529-1331
E-MAIL staff@trfclub-chicago.org
WEB traffic-club.org

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Artwork (**electronic file**) must be received by the club office no later than the 2nd Thursday of the month. For further information, call 630-529-1333.

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THE TRAFFIC CLUB OF CHICAGO
and the
ASSOCIATION OF TRANSPORTATION LAW PROFESSIONALS

Invites you to attend our
JOINT EXECUTIVE SERIES LUNCHEON PROGRAM

THURSDAY, OCTOBER 18, 2012

Maggiano's Restaurant

Banquets Entrance

111 W. Grand Avenue – Chicago, Illinois

valet parking available

Topic

“A Railroad Regulatory Update”

Guest Speakers

CINDY BERGMANN

Partner

Freeborn & Peters

DAN MOHAN

Partner

Daley Mohan

MYLES TOBIN

Partner

Fletcher & Sippel

This panel of three prominent transportation law professionals will present the audience with updates to current railroad regulatory affairs, focusing primarily on issues covering the Surface Transportation Board, Federal Railroad Administration, along with other areas of interest to those involved in the industry.

EDUCATION COMMITTEE:

JAMES GIBLIN, *Chairman*
Occam Consulting Group

201 E. Army Trail Road, Suite 100-A
Bloomington, Illinois 60108

staff@trfclub-chicago.org • www.traffic-club.org

TICKETS: MEMBERS \$45.00 each, and up to 2 GUESTS \$35.00 each
ATLP MEMBERS \$45.00 each – NON-MEMBERS \$55.00 EACH

CASH BAR FROM 11:30 A.M. - LUNCHEON PROMPTLY AT 12:15 P.M.
TABLES OF EIGHT, INDIVIDUALS WELCOME
NO CANCELLATIONS AFTER OCTOBER 15, 2012

“Follow the Club on Facebook and Twitter”

THE TRAFFIC CLUB OF CHICAGO

201 E. Army Trail Road, Suite 100-A
Bloomington, Illinois 60108

(630) 529-1333 FAX (630) 529-1331

A RAILROAD REGULATORY UPDATE

Please reserve the following tickets for your October 18, 2012 Joint Executive Series Luncheon at Maggiano's Restaurant in downtown Chicago:

_____ Members - \$45.00 each, and up to 2 Guests _____ at \$35.00 each

_____ ATLP Members - \$45.00 each _____ Non-Members - \$55.00 each

Name _____ Company _____ Phone _____

Charge my Traffic Club account number _____ Enclosed is my check for \$ _____

Please send me information on your organization.

Address _____ City _____ State / Zip _____

Thanks to Our Sponsors

The Golf Committee would like to recognize and thank the following companies who were either a contest hole sponsor or donated door prizes for our August 16 golf outing at Ravilsoe Country Club in Homewood. It is their support that continues to help make our outings such successful venues and enjoyable outings to attend.

- American Railcar Industries
- Ark Logistics
- Canal Terminal Company
- Chicago Rail Link
- Fairmount Minerals
- First Union Rail
- Fletcher & Sippel
- Hub Group
- Innovative Transport Solutions
- Interdom Partners
- Mi-Jack Products
- The Modal Group
- RJW Transport Group
- Ravisloe Country Club
- Roadlink
- Transquip USA
- The Treppel Group
- Watco Mechanical Services
- Worldwide Logistics Partners

Retirees Luncheon Set for September 13th

Attention Honorary members! This year's complimentary luncheon recognizing your support of the Club over the years has been set. The date is Thursday, September 13th and the location for the luncheon will once again be Itasca Country Club. A flyer for this event will go out to our retired members in the near future.

The day will begin with a social period beginning at 11:15 am, followed by a wonderful buffet luncheon at 12:30 pm. Remember, this luncheon is only complimentary to our honorary members. For those retired members wishing to bring your spouse or a friend, the cost for their tickets is a nominal \$25.00 per person, the same price as last year.

As in the past, this luncheon is also open to the general membership and anyone who would like to attend is welcome. Your ticket price is \$25.00 as well. We especially hope that many of our board members and other club members will attend, just to say thanks for all the support that these retired members have given to the Club over their many years of membership.

...CSA Program

continued from page 1

The program will start at 9:30am with an introduction to CSA, followed by an in depth panel discussion of CSA by industry experts. This discussion will include:

- How CSA can inadvertently negatively impact shippers.
- What shippers need to know in order to be fully compliant with CSA regulations.

The morning panels will be followed by a luncheon presentation by TranZact Technologies President Mike Regan, a leading industry expert on the real world impact of CSA on shippers.

When: November 29, 2012.

Cost: \$75 for Traffic Club members and \$85 for non-members. Includes both continental breakfast and luncheon.

Where: Wojcik Conference Center on the campus of Harper College in Palatine, Illinois (located just west of Woodfield Mall off Interstate 90).

Seating is limited, so once you receive the flyer on this event, be sure to make your reservations as soon as possible. If you have any questions regarding this program please contact the Club office at 630-529-1333 or by e-mail at: staff@trfclub-chicago.org



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Rain Holds For Our Outing at Ravisloe Country Club

Although the skies were threatening all day long, Mother Nature held off and allowed us to finish our August 16th golf outing at Ravisloe Country Club in Homewood. The golf outing began with a 1:30 pm shotgun start following our Executive Series luncheon earlier that day. This was the second time in as many years that we've played this course, and although the skies were threatening rain all day long, not a drop of rain fell and everyone was able to get all eighteen holes in.

A special note of thanks goes out to First Union Rail for continuing their \$200 "Team Scramble" cash award which was won by the John Janczak foursome. In addition, another note of thanks goes out to Lynn Musillami with Tri-Air Transportation, who in addition to the members of the golf committee also helped to work our Fantasy Card betting hole that day.

Finally, don't forget to attend our last outing of the season on September 27th at the Highlands of Elgin in Elgin, Illinois. This will be the first time that we've played here, and from what we hear it's a really nice course. So get your reservations in now!



Transportation Night Just Around the Corner

October 10th the Traffic Club will host its 8th annual "Transportation Night" networking event at the Rosewood Restaurant in Rosemont with numerous other transportation associations from the Chicago area also joining us as exhibitors that night. This popular and much anticipated event is a great opportunity for our members to visit your Club's booth, and say hello to our members who will be working that evening.

This is also a great venue for you to meet and greet others in our industry. There's no cost for anyone to attend and you are not required to make any reservations. This event will run from 5:30 pm to 8:00 pm, so just show up and be sure to bring plenty of business cards.

We will offer a complimentary sandwich buffet, along with a cash bar that evening. A flyer regarding this event will be e-mailed shortly to our members, as well as to the members of all the other participating associations. Please pass the flyer on to anyone you feel would be interested in attending, as it's open to any and all in the industry. We look forward to seeing you that evening.

Holiday Reception to be Held at the Union League Club

As we mentioned last month, this year's annual Holiday Party will be held on Wednesday, December 5th from 6:30 p.m. to 9:00 p.m. at the exclusive and historic Union League Club in downtown Chicago. The election of officers and directors for 2013 will also be held that evening. We first held this event in their Main Lounge in 2010 and from the comments we received that night, this too should be a night to remember. This time we will have exclusive use of their Main Dining Room located on the 6th floor. For those of you who could not join us last year, the accompanying photo shows the elegance of the Main Dining Room.



As in the past, there is no cost for members to attend, but there will be a nominal cost for invited guests which will be announced as we get closer to the event. Just as last year, the Club will be looking for companies to help sponsor this event and information on this will be forthcoming. This venue is a great opportunity for you to invite some of your more important customers or, to invite your office staff to say thanks for all their hard work during the year. Very reasonable discounted parking through the Union League Club is available right next door. We are still looking into the possibility

of having sleeping rooms available for those who have an interest in overnight accommodations. More information will be out shortly, so be sure to mark your calendar and join us that evening.


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Visit Our New Website

By now you should all be aware that the Club's new website is up and running. We would like you to visit the new website and gives us your comments on all the added features that are now available to you. To visit the website go to: www.traffic-club.org. To access the member's secured area is very easy. In the upper right hand corner of the main page, enter your Account Number or your E-Mail address as your ID. Your Password is your Last Name all in lower case. Once done you will have access to all the areas of the website that are for Members Only. If you have any problems getting into the member's area, please e-mail us or call us at 630-529-1333. Once again, your comments are appreciated.

It's a Hole-In-One!

The day was overcast and the threat of rain lingered all day long at our recent outing at Ravisloe Country Club, but as far as honorary member Paul Eggert was concerned, it was a great day for golf! Mr. Eggert who is retired from the CN, joined a special group of individuals as he shot his first ever "hole-in-one" on the 4th hole that day. Mr. Eggert went on to say that all he needs to do now is "shoot a perfect 300 game in bowling and his life will be complete".



Paul Eggert poses at the 4th hole at Ravisloe Country Club, showing off the ball that he used to shoot his first ever "hole-in-one" that day.

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MEMBERSHIP CHALLENGE 2012...LOOKING FOR A FEW GOOD MEMBERS

All we ask is that each of our members tries to bring in just *One New Member*.
That's all ... just *One New Member*.

It doesn't take much effort and we will even help you there. Below is an application form you can fax to someone you know that's not currently a member and encourage them to become one. Better yet ... just forward them the newsletter so they can read first hand what the club has to offer. As a fellow club member you already know the many benefits available to you and a brief note from you is all that's required. That's all there is to it.

Thanks for your help in making 2012 another successful membership drive year!

THE TRAFFIC CLUB OF CHICAGO

Application for Membership

Resident - \$280

Anyone residing within a 75 mile radius from City Hall Chicago

Non-Resident - \$80

Anyone residing outside a 75 mile radius from City Hall Chicago

Young Professional - \$80

First time applicant, age 30 or younger. Can reside within or outside the 75 mile radius from City Hall Chicago

PRINT Applicant's Name _____ Date of Birth _____

TITLE _____ Co. _____

Business Address _____ Phone (____) _____

City _____ State/Zip _____ Fax (____) _____

E-mail _____ Website _____

Home Address _____ City _____ State/Zip _____

Please indicate the area your company represents:

Air Rail Truck Water Industry

Other _____

Signature _____ Date _____

Sponsor _____ Card No. _____

FOR CLUB USE ONLY

Year No. _____ Amount Paid \$ _____ Elected _____ Member No. _____

PLEASE FAX YOUR APPLICATION TO THE CLUB OFFICE AT: (630) 529-1331

Traffic Club Dues = Priceless Benefits

Whether you are a Resident, Non-Resident or Young Professional member of the Club, we want to take this opportunity to remind you of the many valued benefits that the Traffic Club of Chicago offers our members, and trust that you will take advantage of these many opportunities.

Executive Series luncheons featuring top industry speakers

Scholarship Fund for children and/or grandchildren of members

Numerous customer entertainment venues including:

Dinner Theater Events

Golf Outings

Varied Sporting Events

Monthly newsletter which keeps our members notified on club happenings and events

Dining privileges at the private DuPage Club, including access to other private clubs around the country and overseas

Additional dining privileges at the private Itasca Country Club and Ridge Country Club

Endless opportunities to network with your peers

Belonging to one of the finest transportation organizations in the country

We sincerely thank you for your continued support of the club and encourage all of our members to become more involved, possibly by joining one of our many committees.

The Membership Committee

2012 Executive Series Luncheon Program Schedule

Continuing to present quality speakers to our members and their guests, the Education Committee has confirmed the following dates and speakers for 2012 and 2013. Please be sure to mark your calendar, and plan to attend these very informative programs.

September 20

Robbie Anderson
President
United Cargo
Avalon Banquets
1905 E. Higgins Road
Elk Grove Village, Illinois

October 18

Joint Traffic Club-Association of Transportation Law Professional (ATLP) Luncheon Program
"A Railroad Regulatory Update"
Maggiano's Restaurant
Banquets Entrance
111 W. Grand Avenue
Chicago, Illinois

November 29

CSA Seminar
"What Shippers Need to Know"
Wojcik Conference Center
Harper College
1200 W. Algonquin Road
Palatine, Illinois

2013

January 23

Joint Traffic Club-MARS Luncheon Program & Speaker TBA
Marriott Oak Brook Hills Resort
3500 Midwest Road
Oak Brook, Illinois



Visit our website:
www.traffic-club.org

— Classifieds —

Transportation Sales Professional experienced in Full 3PL – Integrated Supply Chain Solutions (not just Brokerage, but ‘everything’) OR selling Dedicated Contract Carriage. Send resumes or referrals to Allan Medina, Senior Executive Recruiter at allan@mrtampanorth.com or call (813) 490-3541 or (800) 878-7165 ext.111.

Linguist with 3 years of experience supporting U.S. Army operations in Iraq. Extensive experience in global freight transportation operations as well as quality and process auditing. Ability to work in high-pressure environments. Interested in full time employment. Please contact me at ngzacharia@yahoo.com or by phone 847-845-0217.

Looking for new opportunities. Software development and Information Technology professional with fifteen years of experience successfully developing, integrating and supporting software solutions for the logistics and transportation industry. Eight years of experience managing teams and project leadership. TMS and WMS experience, ConnectShip certified. Contact Alex at (847) 282-4471

Asset Based Van Truckload Sales Professional (who lives within a 75 mile radius of Chicago) and has experience selling OTR Dry Van Truckload. Send resumes or referrals to Allan Medina, Senior Executive Recruiter at allan@mrtampanorth.com or call (813) 490-3541 or (800) 878-7165 ext.111.

Traffic/Logistics Manager with over 26 years of experience is looking for new opportunities. All modes, private fleet, intermodal, analyzed alternative methods. Reviewed and written transportation agreements. Strong management skills. Interested in full time. Interested parties please contact Ajhauser79@sbcglobal.net or phone 708-606-8635

Experienced international and domestic logistics and transportation manager is looking for opportunities. Has handled \$25 million worth of business, analyzed alternatives, wrote transportation logistics safety and security policies. Strong customer service skills. Interested in full time or temporary employment. Please contact me at julianbl@sbcglobal.net or phone 312-408-0663.

Traffic Club Calendar for 2012

The following is a listing of Club activities that have been scheduled for 2012. Please be sure to mark your calendars accordingly, so that you don't miss any of these important events.

Sep 7	Membership Committee Meeting	Nov 12	Board of Governors Meeting	Apr 5	Membership Committee meeting
Sep 10	House Committee Meeting	Nov 29	CSA Seminar, "What Shippers Should Know", Wojcik Conference Center, Harper College, Palatine, IL	Apr 8	Board of Governors meeting
Sep 10	Board of Governors Meeting			Apr 18	Executive Briefing & Luncheon, Program & Location TBA
Sep 13	Honorary Members Annual Complimentary Luncheon, Itasca Country Club, Itasca, IL	Dec 5	Annual Holiday Reception and Election. Union League Club of Chicago, Main Dining Room	May 3	Membership Committee meeting
Sep 20	Executive Series Luncheon, Guest Speaker, Robbie Anderson, President, United Cargo, Avalon Banquets, Elk Grove Village, IL	Dec 7	Membership Committee Meeting	May 13	House Committee meeting
Sep 27	Final Golf Outing, Highlands of Elgin Golf Course, Elgin IL	Dec 10	Board of Governors Meeting	May 13	Board of Governors meeting
Oct 5	Membership Committee Meeting			May 15	Annual Dinner Golf Outing, Cog Hill Golf Club, Lemont IL (tent)
Oct 8	Board of Governors Meeting			May 16	106th Annual Dinner, Hilton Chicago (tent)
Oct 10	8th Annual Transportation Night networking event, Rosewood Restaurant, Rosemont, IL			Jun 7	Membership Committee Meeting
Oct 18	Joint Traffic Club-Assn. of Transportation Law Professionals Luncheon Program. "A Railroad Regulatory Update". Maggiano's Restaurant, downtown Chicago			Jun 10	House Committee Meeting
Nov 9	Membership Committee Meeting			Jun 10	Board of Governors Meeting
Nov 12	House Committee Meeting			Jul 5	Membership Committee meeting (tent)
				Jul 8	Board of Governors meeting
				Jul 18	1st Golf Outing of the Season (tent)
				Aug 2	Membership Committee meeting
				Aug 12	Board of Governors meeting (tent)
				Aug 12	House Committee meeting (tent)
				Aug 15	2nd Golf Outing, Location TBA (tent)
				Sep 6	Membership Committee meeting
				Sep 9	Board of Governors meeting
				Sep 19	Executive Series Luncheon, Location and Speaker TBA

Dates for 2013

Jan 4	Membership Committee Meeting	Jul 5	Membership Committee meeting (tent)
Jan 14	House Committee Meeting	Jul 8	Board of Governors meeting
Jan 14	Board of Governors Meeting	Jul 18	1st Golf Outing of the Season (tent)
Jan 23	Joint Traffic Club-MARS Luncheon, Program & Speaker TBA, Marriott Oak Brook Hills Resort, Oak Brook, IL	Aug 2	Membership Committee meeting
Feb 1	Membership Committee Meeting	Aug 12	Board of Governors meeting (tent)
Feb 11	Board of Governors Meeting	Aug 12	House Committee meeting (tent)
Feb 21	Executive Series Luncheon, Location & Speaker TBA	Aug 15	2nd Golf Outing, Location TBA (tent)
Mar 1	Membership Committee Meeting	Sep 6	Membership Committee meeting
Mar 11	House Committee Meeting	Sep 9	Board of Governors meeting
Mar 11	Board of Governors Meeting	Sep 19	Executive Series Luncheon, Location and Speaker TBA
Mar 21	Executive Series Luncheon, Location & Speaker TBA		

Chicago Area Reciprocal Clubs Available to Club Members

THE DuPAGE CLUB

1901 S. Meyers Road
Oakbrook Terrace, Illinois
630-691-1300

Monday-Friday, Breakfast, Lunch and Dinner; 7:00 a.m. - 10:00 p.m. and Saturday, Dinner Only, 6:00 p.m. - 10:00 p.m. Meeting Rooms Available.

RIDGE COUNTRY CLUB

10522 S. California Avenue
Chicago, Illinois
773-238-9400

Winter Schedule

Tuesday-Sunday. Lunch Only 12:00 p.m.-2:30 p.m. Dinner, Wednesday-Sunday from 6:00 pm.- 8:00 pm. Meeting Rooms are Available. Dining Privileges Only. No Golf Privileges.

ITASCA COUNTRY CLUB

400 E. Orchard Street
Itasca, Illinois
630-773-1800

Tuesday-Sunday, Breakfast, Lunch and Dinner; 7:00 a.m. - 10:00 p.m. and Monday, Lunch Only, 11:30 a.m. - 2:30 p.m. Meeting and Banquet Facilities Available. Dining Only. No Golf Privileges.

THE ROSEWOOD RESTAURANT

9421 W. Higgins Road
Rosemont, Illinois
847-696-9494

Monday-Friday, Lunch and Dinner, 11:00 a.m. - 11:00 p.m. and Saturday-Sunday, Dinner Only, 4:00 p.m. - 11:00 p.m. Private Meeting Rooms and Banquet Facilities Available.

Nearly 100 private dining and country clubs are available to the members around the country and overseas.

To see the list of available clubs please visit our website at:

www.traffic-club.org