

ELD Mandate

Counting down to December



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Norm Ellis, *President*

November 16, 2017

What is an ELD?



§395.2 - “Electronic Logging Device (ELD) means a device or technology that automatically records a driver’s driving time and facilitates the accurate recording of the driver’s hours of service, and that meets the requirements of subpart B of this part.”

Key requirements:

- Not necessarily a physical device but a technology platform
- Integrally connected to the CMV’s engine to automatically track vehicle movement and operation
- Date, time and location automatically captured
- Satisfies display and data transfer requirements
- Resistant to tampering and ability to monitor compliance and detect malfunctions
- Allow for annotation by both driver and carrier to explain or correct records

ELD Compliance Requirements



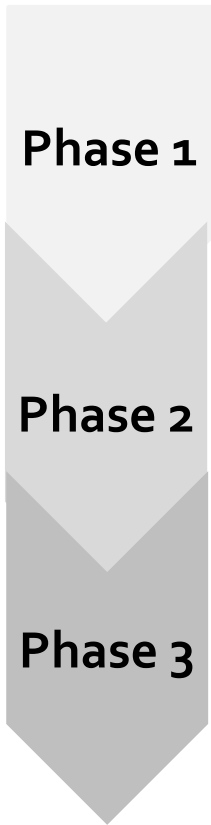
- Must be registered with the FMCSA registry; and
- Must be certified by the provider that it meets all technical specifications.

FMCSA Registry: <https://3pdp.fmcsa.dot.gov/ELD/ELDList.aspx>

The screenshot shows the FMCSA website's 'Registered ELDs' page. At the top, there is a navigation bar with 'United States Department of Transportation' on the left and 'About DOT | Our Activities | Areas of Focus' on the right. Below this is a blue header with the FMCSA logo and 'Federal Motor Carrier Safety Administration' on the left, and a 'LOGIN' button and a search bar on the right. The main content area is titled 'Registered ELDs' and includes a paragraph: 'Here you may view a list of Electronic Logging Devices registered with this site. These devices are self-certified by the manufacturer and not by the Federal Motor Carrier Safety Administration. Click [here](#) to return to the homepage.' Below the text is a table with 10 columns: Device Name, Model Number, Software Version, ELD Identifier, Image, User Manual, Company, Contact Company (Phone), Contact Company (Email), and Company Website. One row is visible, listing 'EROAD ELD' with details for the 'Ehubo 2' model.

Device Name	Model Number	Software Version	ELD Identifier	Image	User Manual	Company	Contact Company (Phone)	Contact Company (Email)	Company Website
EROAD ELD	Ehubo 2	v1.33.104 or higher	EROAD1	EROAD ELD - Confidence in Every Mile.png	EROAD ELD User Manual.pdf	EROAD	855-503-7623	eld@eroad.com	www.eroad.com/eld

Key Dates and Compliance Phases



			PAPER	ELS	AOBR	ELD
Phase 1	February 16, 2016	"Effective date" ELD providers with compliant product can register on the FMCSA registry				
	December 18, 2017	"Compliance date" ELD becomes mandatory for qualifying carriers and drivers				
	December 16, 2019	"Full compliance date" End of AOBR Grandfathering All carriers and drivers must abandon AOBRs and use ELDs				
			✓	✓	✓	✓
					✓	✓
						✓

Roadside implementation timeline



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December 18, 2017

April 1, 2018

ELD compliance date

- No ELD (or AOB RD) is a violation and will be documented on roadside inspection reports
- Issue citations to drivers operating without ELD
- Monetary penalty

- No ELD (or AOB RD) is an Out-of-Service (OOS) violation
- States may vary on how they interpret OOS
- E.g. truck to be towed, ELD installed

All drivers that require RODS must transition to ELDs



Except for the following drivers:

- Drivers currently allowed to use timecards could continue to do so under § 395.1(e)
- Drivers that are intermittently required to record HOS duty status (because they go outside of the specified short haul criteria), but for no more than 8 days in any 30 day period
- Drivers who conduct driveaway-towaway operations, where the vehicle being driven is the commodity being delivered
- Drivers of vehicles manufactured before model year 2000.

Impact of ELDs on violations and inspections



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- Expect reduction in form & manner and HOS violations from use of ELDs
- No ELD equivalent to no RODs
- Drivers not able to operate ELD and transfer or display can be treated as no RODS violation

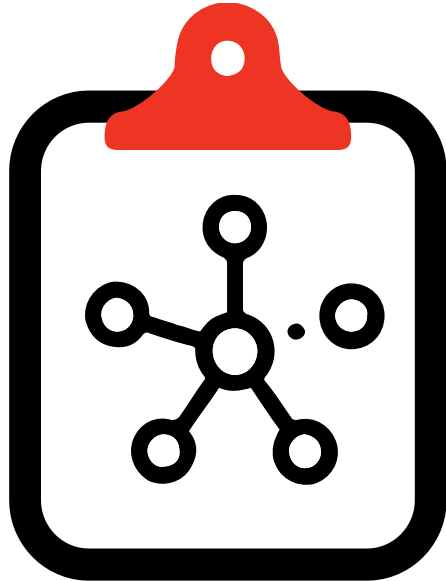
Roadside Inspection – Current State

Record of Duty Status Violation Trending – Fiscal Years (10/01 to 09/30) 2013-2017

Violation	2017	2016	2015	2014	2013
Form & Manner	▼ 135,893	▲ 172,183	▲ 164,728	▲ 163,110	155,266
False Logs	▼ 34,321	▲ 38,123	▼ 34,811	▲ 37,125	35,125
No RODS	▼ 24,746	▲ 28,090	▼ 26,604	▼ 28,124	29,135
Previous 7 Days	▼ 20,297	▼ 25,639	▼ 27,856	▲ 27,938	26,625
8-Hour Violation	▼ 43,078	▼ 61,737	▼ 74,341	105,652	—
14-Hour Violation	▼ 27,254	▼ 37,768	▼ 44,534	▼ 49,571	50,043
11-Hour Violation	▼ 15,612	▼ 21,198	▼ 24,206	▼ 26,428	27,219
Totals	▼ 301,201	▼ 384,738	▼ 397,080	▼ 437,948	323,413

Tips to prepare for compliance with the ELD mandate

Strategize your transition

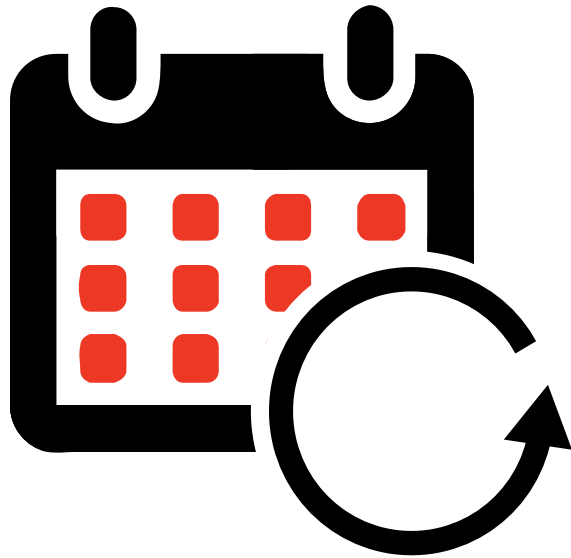


- Understand the device you are choosing
- Weigh up the impacts on your operations
- Consider and clearly outline:
 - i. Timing*
 - ii. Phases of implementation*
 - iii. Who needs to be involved*
 - iv. Who's doing what and why; pre, during and post on-boarding process*

Update company policies and practices



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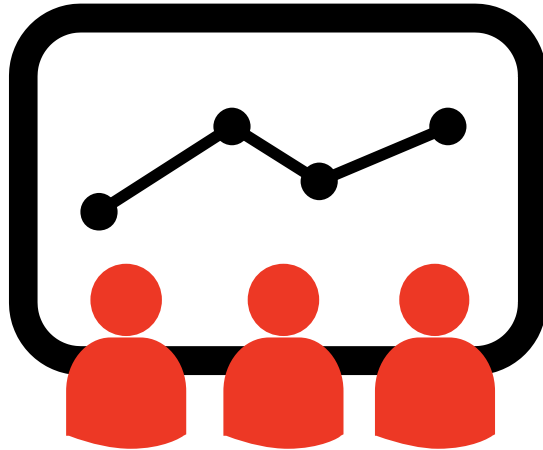


- Requirements for training
- Define and outline criteria and restrictions for use of special driving categories
- Set out expectations for drivers around reviewing, editing and submitting logs
- Develop and define policy for login and logout for all staff
- Continue to review and update

Train your team



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- Drivers
- Mechanics
- Dispatcher
- Fleet managers
- Safety managers
- HR

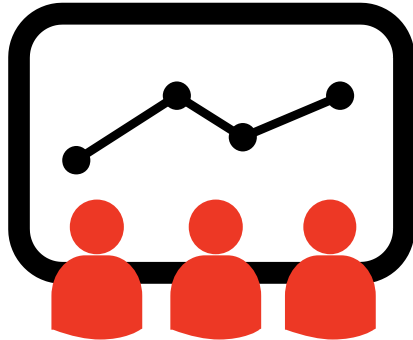
Unidentified driving



What's the rationale?



- ELD must record all driving time and trips for the vehicle
- All driving trips must be assigned to drivers or be explained by the carrier
- Any time vehicle is driven without a driver logged in is considered to be unidentified driving time
- Enforcement to have visibility over any unidentified driving events captured on the ELD at roadside inspections



Drivers

- Login and logout with personal pin

Mechanics

- Use login provided or advise fleet manager/ dispatcher
- Selecting yard move if within the definition
- Check to make sure drivers have logged out

Fleet managers / Safety managers / Dispatcher

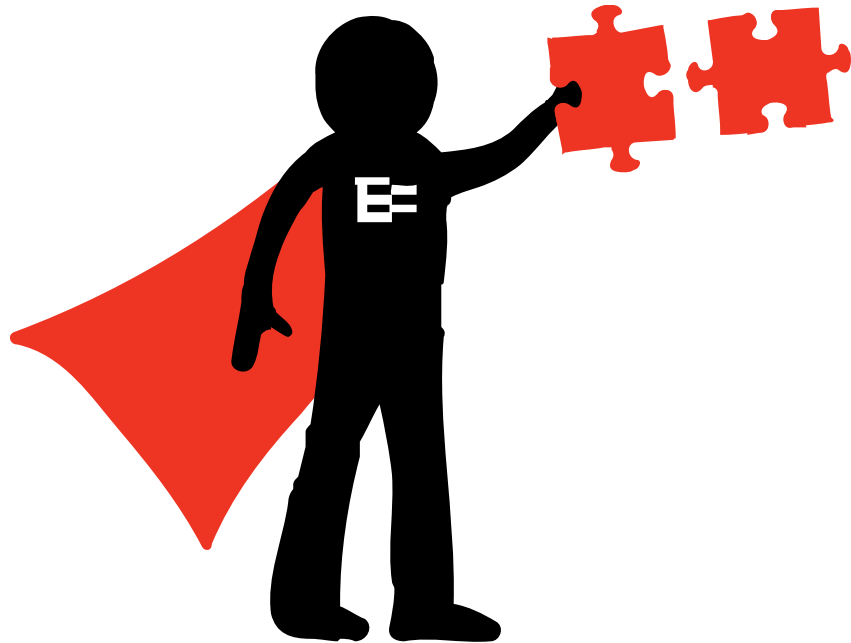
- Set up drivers, mechanics and support users
- Set out policies for login/logout and security with pin
- Responsible for managing unidentified driving trips



What other benefits can you unlock with ELD?

- Extra visibility and insights over your fleet
- Proactively manage driver behavior
- Go electronic with your tax compliance
- Improve vehicle utilization and efficiency
- Utilizing safety features to be a 'better bet'

Work with your ELD provider



- User manuals
- Training materials
- Instructions and guidance materials
 - Roadside inspections
 - Malfunctions and data diagnostics
- Customer and technical support

Know ahead of time where to go and how to get help on technical issues or compliance questions!

About EROAD



INTUITIVE IN-VEHICLE ELD

Rugged, driver-friendly device means no need to deal with lost or broken tablets



BEST-IN-CLASS CUSTOMER SERVICE

Responsive, knowledgeable and friendly customer service team dedicated to you



SIMPLIFIED COMPLIANCE

Easy to adopt and easy to use so you can be confident you're always compliant



SECURE, RELIABLE, ACCURATE

Highly reliable network that's always available; everything is recorded electronically means accurate data and less hassle



ALL IN ONE SOLUTION

User-friendly FMCSA registered and third-party verified ELD, electronic tax reporting, vehicle maintenance and fuel and fleet utilization reporting

Questions and Answers



THANK YOU



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President

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For more information about EROAD,
visit the website eroad.com
or call **503-305-2255**

