

Biography of Mr. Theodore Prince

Mr. Prince is a co-founder and Chief Strategy Officer of Tiger Cool Express LLC, a venture founded in 2014 that is dedicated to rail intermodal transportation of temperature-controlled freight. The service offers a lower-cost, more dependable, and environmentally friendly alternative to long-haul truck transportation.

Mr. Prince has spent his career of 40+ years in the transportation industry and is a globally recognized intermodal thought leader. He was awarded IANA's Silver King Pin Award in 2022 for lifetime achievement and contribution to the intermodal industry. He has also published over 400 articles and columns

He was formerly Principal, T. Prince & Associates, LLC, which provided consulting services for a wide variety of surface freight transportation stakeholders around the world. Some of his more notable assignments include developing the "Ocean 53" program for JB Hunt; creating an intermodal competition model for the Panama Canal Authority; developing the first cadre of intermodal managers for the China Ministry of Railways; and reconfiguring the import supply chain for a major retailer. Other clients included major transportation and logistics companies from around the world. He has also served as an M&A advisor to both financial and strategic investors.

Previous transportation experience includes President, Consolidated Chassis Management, LLC, which was formed to develop and own chassis pools. Prior to that, he was Vice President of Intermodal and International for Kansas City Southern. He was previously Chief Operating Officer, responsible for the management and profitability of "K" Line's North American trades. He was with "K" Line America for ten years. Prior to that, he was with Conrail and its motor carrier subsidiary for nine years.

Mr. Prince is a graduate of the Wharton School of the University of Pennsylvania, which awarded him a Bachelor of Science in Economics. He also received his Master of Science in Transportation from the University of Pennsylvania Graduate School of Engineering and Applied Sciences in 1990—while working full-time. His thesis, *Double Stack Transportation as a Means to Domestic Containerization*, served as a business plan to increase domestic business by 300% in two years.

Mr. Prince is active in many industry organizations. He is a past chairman of the Intermodal Association of North America (IANA) and was a founding Board member of the University of Denver's Intermodal Transportation Institute (ITI.) He personally revamped the core curriculum and taught those courses for seven years.

He has been invited to speak about intermodal issues throughout the world and is a frequent lecturer at universities and industry organizations. A firm believer in public-private partnerships, Mr. Prince has participated in numerous advisory roles for the public sector. He was twice appointed by the US Secretary of Transportation to the Maritime Transportation System National Advisory Council (MTSNAC) and served as Intermodal Vice Chairman for four years.