

The Waybill

News Bulletin of the Traffic Club of Chicago

August 2012



From the Office of the President

I hope that you're all enjoying summer events! And speaking of summer events, don't forget to join us for our August 16, 2012 golf outing at Ravisloe Country Club in Homewood, Illinois as well as our Executive Series Luncheon featuring Ms. Bola Delano, Deputy Director, Illinois Department of Transportation. On September 20, 2012, our Executive Series Luncheon will feature Robbie Anderson, President of United Cargo and will be held at the Avalon Banquets in Elk Grove Village. Our final golf outing will be held on September 27, 2012 at the Highlands of Elgin Golf Course in Elgin, Illinois.

Please mark your calendars in October for two great events. First, on October 10, 2012, our 8th Annual Transportation Night Networking event will be held at the Rosewood Restaurant in Rosemont. Then, on October 18, 2012, our Executive Series Luncheon will feature three prominent Chicago area attorneys who will discuss a multitude of regulatory issues facing the transportation industry, including STB rail regulation, health care reform, whistleblower law developments and much, much more. I will be one of the speakers – that alone should be worth the price of admission! Consistent with our efforts to bring some of our events to downtown Chicago, this luncheon will be held at Maggiano's Restaurant downtown.

Later this summer I will be visiting Hong Kong to meet with various business leaders. The trip is being promoted by the Hong Kong Trade Development Council and may lead to a Traffic Club Trade Delegation visiting Hong Kong in November. Further details will follow, but don't hesitate to contact me if you're interested in being a part of such a Delegation.

As info, the Club is planning to form a new Communications Committee which would be responsible for providing assistance with Club communications, marketing efforts and technological issues. If any member is interested in participating on this committee please contact club director Bill Fors at 630-529-1333 or staff@trfclub-chicago.org

Finally, please mark your calendars for our 2012 Holiday Party which will be held on Wednesday, December 5, 2012 at the Union League Club of Chicago. Our experience with Union League Club events over the years has been phenomenal and this promises to be another excellent and well-attended event.

Very truly yours,

Myles L. Tobin

Union League Club To Host Holiday Reception

This year's annual Holiday Party and Election of Officers and Directors will be held on Wednesday, December 5th from 6:30 p.m. to 9:00 p.m. at the exclusive and historic Union League Club in downtown Chicago. We first held this event in their Main Lounge in 2010 and from the comments we received that night, this too should be a night to remember. This time we will have exclusive use of their Main Dining Room located on the 6th floor. For those of you who could not join us the accompanying picture shows the elegance of the Main Dining Room



As in the past, there is not cost for members to attend, but there will be a nominal cost for invited guests which will be announced as we get closer to the event.

— continued on page 2

**Inland Port Logistics Conference
September 5-6, 2012**

**THE JOURNAL
OF COMMERCE**

WELCOME NEW MEMBERS

We are pleased to welcome the following new members, who were elected to the Club at the July Membership Committee meeting.

Sam Brown
Principal
Pickands Mather
9717 Chillicothe Road
Kirkland OH 44094
440-256-3946 – Fax not available
e-mail: sam.brown@pmlake.com

Randy Rudecki
Distribution Sales Manager
Labelmaster
5724 N. Pulaski Road
Chicago IL 60646
773-279-2240 – Fax 773-279-2329
e-mail: randyr@alc-net.com

Robert Adams
Principal
Tippmann Engineering
2135 Spy Run Ave.
Fort Wayne IN 46805
260-414-1829 – Fax not available
e-mail: radams@tippmannco.com

David Brown
National Accounts Director
Covered Logistics & Transportation
100 S. Saunders
Lake Forest IL 60045
847-582-9566 – Fax not available
e-mail: dbrown@coveredlt.com

Larry Blecka
Traffic Manager
Magellan Corporation
1650 Lake Cook Road
Deerfield IL 60015
224-533-2201 – Fax not available
e-mail: lblecka@e-magellan.com

...Holiday Reception

continued from page 1

This venue is a great way for you to invite some of your more important customers or, to invite your office staff to say thanks for all their hard work during the year. Very reasonable discounted parking through the Union League Club is available right next door. We are currently looking into the possibility of reduced rates for their sleeping rooms for those who might be interested in overnight accommodations. Further information will be forthcoming, so be sure to mark your calendar and join us that evening, have been possible.

Finally, we would also like to thank the Retirees Committee chaired by Jim Keuck, BNSF Railway retired, for all their help. Not only were they responsible for getting the formal dinner invitations in the mail, but they also manned the registration table the night of the dinner, handing out tickets and assisting those who had questions regarding table seating.

New Website Up and Running

Last month we notified the members that the Club's new website was up and running, that we would like you to visit the website and give us your comments on the new site all the added features that are available to you. To visit the website go to www.traffic-club.org. To access the member's secured area is very simple. Your ID is either your Account Number or your E-Mail address. Your Password is your Last Name all in lower case. Once you have entered the website you will have easy access to all the areas of the site that are for members only. If you should have any problems getting into the member's area, please e-mail us or call the Club office at 630-529-1333. Once again, your comments are appreciated.

The Waybill



published by

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Bloomingdale, IL 60108

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WEB traffic-club.org

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Artwork (**electronic file**) must be received by the club office no later than the 2nd Thursday of the month. For further information, call 630-529-1333.

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The Golf Committee

Invites You and Your Guests to Attend...

Our Final Outing of the Season

Thursday, September 27, 2012

THE HIGHLANDS OF ELGIN

Shotgun Start at 1:00 p.m.
Please arrive
no later than 12:00 p.m.

*Numerous
On Course Events*

Door Prizes

Cash Prizes & More!

875 Sports Way
Elgin, Illinois
(847) 931-5950

Golf & Dinner	\$125.00
Golf Only	\$80.00
Dinner Only	\$45.00

Dinner at 6:00 p.m.

No Cancellations After
September 24, 2012



TRAFFIC CLUB OF CHICAGO
201 E. Army Trail Road, Suite 100-A
Bloomington, IL 60108
630-529-1333 FAX 630-529-1331

THE HIGHLANDS OF ELGIN
Elgin, Illinois

Chairman,

Shotgun Start 1:00 p.m.

Please reserve _____ GOLF _____ DINNER tickets to the Traffic Club's Final Golf Outing of 2012,
at The Highlands of Elgin on Thursday, September 27, 2012.

Name _____ Company _____ Phone _____

President of United Cargo Will Speak in September

The Education Committee has announced that the guest speaker for their September 20, 21012 Executive Series Luncheon will be Robbie Anderson, President of United Cargo. The luncheon will once again be held at the Avalon



Banquets in Elk Grove Village, Illinois. In his role as President, Mr. Anderson is responsible for all aspects of United Cargo's revenue, marketing, operations, product

quality, technology solutions and customer service.

Prior to his current position, Mr. Anderson was Staff Vice President of the Cleveland Hub for Continental Airlines, where he was responsible for all airport operations. In addition to his duties at United Cargo, he currently serves as Vice-Chairman of the Airlines for America Executive Cargo Council, is a Trustee for the International Air Cargo Association (IATA) and also serves as a member on the IATA Cargo Committee and CNS Advisory Board.

Special Offer for Resident and Young Professional Members

Just a reminder that the Education Committee is offering a special reduced attendee rate for the upcoming Journal of Commerce Inland Ports Logistics Conference, to be held September 5th – 6th at the Marriott Oak Brook Hills Resort. The Inland Ports Logistics Conference will illustrate to shipper organizations how utilizing rail intermodal through inland ports, as part of a North American import or export supply chain and can help achieve meaningful benefit in reducing transportation and fuel costs, reducing supply chain risk, and expanding access to capacity.

The event will provide in depth information, analysis and insight into:

- How shippers can integrate rail intermodal into their North American supply chain.
- How logistics and real estate/site selection units of shipper organizations can achieve incremental supply chain benefits by more closely coordinating their activities, and how real estate decisions can positively impact how effectively rail is integrated into the supply chain.

...Special Offer Cont'd

- How exporters can gain greater access to capacity by integrating their supply chain into an inland port environment.
- How an inland port strategy can drive reductions in fuel costs and other supply chain costs at a time when transportation costs are steadily increasing.
- How collaboration among vendors and customers linked together in supply chains can benefit from an inland port-based supply chain.
- How to effectively manage inland port distribution from seaports, via transload, IPI or combination.
- How supply chain risk can be effectively mitigate through an inland port/ rail intermodal strategy.

Traffic Club members now qualify for a reduced rate of \$650 per conference attendee. Please note this rate only applies to current Resident and Young Professional Members who reside in the greater Chicago area.

More information about the Inland Ports Logistics Conference can be found at: <http://jocevents.com/index.php?section=defaulthome>, or by contacting Bill Fors at the Club office 630-529-1333.



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Hawks View Offers A Great Day of Golf

Although the weather has been unbearably hot for some time now, it didn't deter our guys from coming out for our July 12th golf outing at Hawks View Golf Club in Lake Geneva, Wisconsin. This was the first time that we've been back to Hawks View in a few years, and everyone was looking forward to playing here once again. After all, it's the only 5 Star rated golf course in the Lake Geneva area. The day started out quite a scorcher, but later that afternoon the clouds moved in and the winds picked up, helping to cool things down. As always, we want to thank all the companies who helped make the day's event a success either as a sponsor or through their donation towards the door prizes. A special note of thanks goes out to First Union Rail for their support of the outing with their \$200 Team Scramble cash award, and to Scott Moscrip with the Internet Truckstop who donated \$500 cash for door prizes that evening. We also want to thank Bill Gerst with Innovative Transport Solutions and Tim O'Donnell with GCG Financial who helped to work the betting hole that day. We look forward to seeing you at our joint Executive Series luncheon and golf outing on August 16th at Ravisloe Golf Club in Homewood, Illinois



Thanks to Our Sponsors

The Golf Committee would like to recognize and thank the following companies who were either a sponsor or donated door prizes for our July 12th golf outing at Hawks View Golf Club in Lake Geneva, Wisconsin. It is their support that makes our outings such successful events.

- Aim Transfer & Storage
- Amsted Logistics
- British Airways World Cargo
- Canal Terminal Company
- Chicago Rail Link
- Crane Worldwide Logistics
- CSX Transportation
- Cumberland Transport
- ECB Consulting Services
- First Union Rail
- GCG Financial
- Hawks View Golf Club
- Iberia Cargo
- Innovative Transport Solutions
- Internet Truckstop
- Landstar
- C.H. Robinson Worldwide
- T.H. Ryan Cartage
- Sullivan, Hincks & Conway
- Union Pacific Railroad
- United Express System
- Watco Mechanical Services

Retirees Luncheon Set for September 13th

Attention Honorary members! This year's complimentary luncheon recognizing your support of the Club over the years has been set. The date is Thursday, September 13th and the location for the luncheon will once again be Itasca Country Club. A flyer for this event will go out to our retired members in the near future.

The day will begin with a social period beginning at 11:15 am, followed by a wonderful buffet luncheon at 12:30 pm. Remember, this luncheon is only complimentary to our honorary members. For those retired members wishing to bring your spouse or a friend, the cost for their tickets is a nominal \$25.00 per person, the same price as last year.

As in the past, this luncheon is also open to the general membership and anyone who would like to attend is welcome. Your ticket price is \$25.00 as well. We especially hope that many of our board members and other club members will attend, just to say thanks for all the support that these retired members have given to the Club over their many years of membership.

Transportation Night Just Around the Corner

On October 10th the Traffic Club will host its 8th annual "Transportation Night" networking event at the Rosewood Restaurant in Rosemont with numerous other transportation associations from the Chicago area also joining us as exhibitors that night.

This popular and much anticipated event is a great opportunity for our members to visit your Club's booth, and say hello to our members who will be working that evening.

This is also a great venue for you to meet and greet others in our industry. There's no cost for anyone to attend and you are not required to make any reservations. This event will run from 5:30 pm to 8:00 pm, so just show up and be sure to bring plenty of business cards.

We will offer a complimentary sandwich buffet, along with a cash bar that evening. A flyer regarding this event will be e-mailed shortly to our members, as well as to the members of all the other participating associations. Please pass the flyer on to anyone you feel would be interested in attending, as it's open to any and all in the industry. We look forward to seeing you that evening.



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— Classifieds —

Traffic/Logistics Manager with over 26 years of experience is looking for new opportunities. All modes, private fleet, intermodal, analyzed alternative methods. Reviewed and written transportation agreements. Strong management skills. Interested in full time. Interested parties please contact Ajhauser79@sbcglobal.net or phone 708-606-8635

Experienced international and domestic logistics and transportation manager is looking for opportunities. Has handled \$25 million worth of business, analyzed alternatives, wrote transportation logistics safety and security policies. Strong customer service skills. Interested in full time or temporary employment. Please contact me at julianbl@sbcglobal.net or phone 312-408-0663.

— Welfare —

Harold Plaut – Honorary member and retired General Traffic Manager of Agriculture for International Minerals & Chemical Corporation, passed away 3 months ago at the age of 84. We were just notified of his passing and a date was not given. Mr. Plaut had been a member of the Club for 348 years, joining in 1964 when he was a District Research Analyst for IMC, where he remained his entire career. Mr. Plaut was an active member of the Club, serving on numerous committees that included Trustees & Finance; Public Relations; Historical & Fine Arts and House. Upon his retirement from IMC in 1986, he was elected an honorary member of the Club. He and his late wife.

THE JOURNAL OF COMMERCE

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MEMBERSHIP CHALLENGE 2012...LOOKING FOR A FEW GOOD MEMBERS

All we ask is that each of our members tries to bring in just *One New Member*.
That's all ... just *One New Member*.

It doesn't take much effort and we will even help you there. Below is an application form you can fax to someone you know that's not currently a member and encourage them to become one. Better yet ... just forward them the newsletter so they can read first hand what the club has to offer. As a fellow club member you already know the many benefits available to you and a brief note from you is all that's required. That's all there is to it.

Thanks for your help in making 2012 another successful membership drive year!

THE TRAFFIC CLUB OF CHICAGO

Application for Membership

Resident - \$280

Anyone residing within a 75 mile radius from City Hall Chicago

Non-Resident - \$80

Anyone residing outside a 75 mile radius from City Hall Chicago

Young Professional - \$80

First time applicant, age 30 or younger. Can reside within or outside the 75 mile radius from City Hall Chicago

PRINT Applicant's Name _____ Date of Birth _____

TITLE _____ Co. _____

Business Address _____ Phone (_____) _____

City _____ State/Zip _____ Fax (_____) _____

E-mail _____ Website _____

Home Address _____ City _____ State/Zip _____

Please indicate the area your company represents:

Air Rail Truck Water Industry

Other _____

Signature _____ Date _____

Sponsor _____ Card No. _____

FOR CLUB USE ONLY

Year No. _____ Amount Paid \$ _____ Elected _____ Member No. _____

PLEASE FAX YOUR APPLICATION TO THE CLUB OFFICE AT: (630) 529-1331

Traffic Club Dues = Priceless Benefits

Whether you are a Resident, Non-Resident or Young Professional member of the Club, we want to take this opportunity to remind you of the many valued benefits that the Traffic Club of Chicago offers our members, and trust that you will take advantage of these many opportunities.

Executive Series luncheons featuring top industry speakers

Scholarship Fund for children and/or grandchildren of members

Numerous customer entertainment venues including:

Dinner Theater Events

Golf Outings

Varied Sporting Events

Monthly newsletter which keeps our members notified on club happenings and events

Dining privileges at the private DuPage Club, including access to other private clubs around the country and overseas

Additional dining privileges at the private Itasca Country Club and Ridge Country Club

Endless opportunities to network with your peers

Belonging to one of the finest transportation organizations in the country

We sincerely thank you for your continued support of the club and encourage all of our members to become more involved, possibly by joining one of our many committees.

The Membership Committee

CSA is Intimidating for Shippers...*But it doesn't have to be.*

The Traffic Club of Chicago's Education Committee understands the new federal Compliance, Safety and Accountability (CSA) regulations are potentially one of the most intimidating challenges any shipper has ever faced. But the Club wants to make it easier for Chicago area shippers to survive this new challenge.

On Thursday, November 29, 2012, in cooperation with the Continuing Education Department of Harper College, the Traffic Club of Chicago will present a Mini-Seminar called, "CSA – What Shippers Need to Know".

The program will start at 9:30am with an introduction to CSA, followed by an in depth panel discussion of CSA by industry experts. This discussion will include:

- How CSA can inadvertently negatively impact shippers.
- What shippers need to know in order to be fully compliant with CSA regulations.

The morning panels will be followed by a luncheon presentation by TranZact Technologies President Mike Regan, a leading industry expert on the real world impact of CSA on shippers.

When: November 29, 2012.

Cost: \$75 for Traffic Club members and \$85 for non-members. Includes both continental breakfast and luncheon.

Where: Wojcik Conference Center on the campus of Harper College in Palatine, Illinois (located just west of Woodfield Mall off Interstate 90).

Seating is limited, so to make your reservations for this important education event, please contact the Club office at 630-529-1333 or by e-mail at: staff@trfclub-chicago.org

2012 Executive Series Luncheon Program Schedule

Continuing to present quality speakers to our members and their guests, the Education Committee has confirmed the following dates and speakers for 2012 and 2013. Please be sure to mark your calendar, and plan to attend these very informative programs.

September 20

Robbie Anderson
President
United Cargo
Avalon Banquets
1905 E. Higgins Road
Elk Grove Village, Illinois

October 18

Joint Traffic Club-Association of Transportation Law Professional (ATLP) Luncheon
Transportation Regulatory Update
Maggiano's Restaurant
516 N. Clark Street
Chicago, Illinois

November 29

CSA Seminar
"What Shippers Need to Know"
Wojcik Conference Center
Harper College
1200 W. Algonquin Road
Palatine, Illinois

2013

January 23

Joint Traffic Club-MARS Luncheon Program & Speaker TBA
Marriott Oak Brook Hills Resort
3500 Midwest Road
Oak Brook, Illinois



Visit our website:
www.traffic-club.org

Traffic Club Calendar for 2012

The following is a listing of Club activities that have been scheduled for 2012. Please be sure to mark your calendars accordingly, so that you don't miss any of these important events.

- | | | |
|--|--|--|
| Aug 8 Chicago White Sox vs. Kansas City Royals. Picnic Area Dinner & Right Field Box Seats. | Oct 10 8th Annual Transportation Night networking event, Rosewood Restaurant, Rosemont, IL | Mar 1 Membership Committee Meeting |
| Aug 16 Executive Series Luncheon, Guest Speaker, Ms. Bola Delano, Dep. Director, Planning & Programing, IDOT, Ravisloe Golf Club, Homewood, IL | Oct 18 Joint Traffic Club-Assn. of Transportation Law Professionals Luncheon, Program & Speaker TBA, Maggiano's Restaurant, downtown Chicago | Mar 11 House Committee Meeting |
| Aug 16 2nd Golf Outing of the Season, Ravisloe Golf Club, Homewood, IL | Nov 9 Membership Committee Meeting | Mar 11 Board of Governors Meeting |
| Aug 21 Finance Committee Meeting | Nov 12 House Committee Meeting | Mar 21 Executive Series Luncheon, Location & Speaker TBA |
| Sep 7 Membership Committee Meeting | Nov 12 Board of Governors Meeting | Apr 5 Membership Committee meeting |
| Sep 10 House Committee Meeting | Nov 29 CSA Seminar, "What Shippers Should Know", Wojcik Conference Center, Harper College, Palatine, IL | Apr 8 Board of Governors meeting |
| Sep 10 Board of Governors Meeting | Dec 5 Annual Holiday Reception and Election. Union League Club of Chicago, Main Dining Room | Apr 18 Executive Briefing & Luncheon, Program & Location TBA |
| Sep 13 Honorary Members Annual Complimentary Luncheon, Itasca Country Club, Itasca, IL | Dec 7 Membership Committee Meeting | May 3 Membership Committee meeting |
| Sep 20 Executive Series Luncheon, Guest Speaker, Robbie Anderson, President, United Cargo, Avalon Banquets, Elk Grove Village, IL | Dec 10 Board of Governors Meeting | May 13 House Committee meeting |
| Sep 27 Final Golf Outing, Highlands of Elgin Golf Course, Elgin IL | Dates for 2013 | May 13 Board of Governors meeting |
| Oct 5 Membership Committee Meeting | Jan 4 Membership Committee Meeting | Jun 7 Membership Committee Meeting |
| Oct 8 Board of Governors Meeting | Jan 14 House Committee Meeting | Jun 10 House Committee Meeting |
| | Jan 14 Board of Governors Meeting | Jun 10 Board of Governors Meeting |
| | Jan 23 Joint Traffic Club-MARS Luncheon, Program & Speaker TBA, Marriott Oak Brook Hills Resort, Oak Brook, IL | Jun 11 Annual Dinner Golf Outing, Cog Hill Golf Club(tent) |
| | Feb 1 Membership Committee Meeting | Jun 12 106th Annual Dinner, Location TBA (tent) |
| | Feb 11 Board of Governors Meeting | Jul 5 Membership Committee meeting (tent) |
| | Feb 21 Executive Series Luncheon, Location & Speaker TBA | Jul 8 Board of Governors meeting |
| | | Jul 18 1st Golf Outing of the Season (tent) |
| | | Aug 2 Membership Committee meeting |
| | | Aug 12 Board of Governors meeting (tent) |
| | | Aug 12 House Committee meeting (tent) |
| | | Aug 15 2nd Golf Outing, Location TBA (tent) |

Chicago Area Reciprocal Clubs Available to Club Members

THE DuPAGE CLUB

1901 S. Meyers Road
Oakbrook Terrace, Illinois
630-691-1300

Monday-Friday, Breakfast, Lunch and Dinner; 7:00 a.m. - 10:00 p.m. and Saturday, Dinner Only, 6:00 p.m. - 10:00 p.m. Meeting Rooms Available.

RIDGE COUNTRY CLUB

10522 S. California Avenue
Chicago, Illinois
773-238-9400

*Winter Schedule
Tuesday-Sunday. Lunch Only 12:00 p.m.-2:30 p.m. Dinner, Wednesday-Sunday from 6:00 pm.- 8:00 pm. Meeting Rooms are Available.
Dining Privileges Only. No Golf Privileges.*

ITASCA COUNTRY CLUB

400 E. Orchard Street
Itasca, Illinois
630-773-1800

*Tuesday-Sunday, Breakfast, Lunch and Dinner; 7:00 a.m. - 10:00 p.m. and Monday, Lunch Only, 11:30 a.m. - 2:30 p.m. Meeting and Banquet Facilities Available.
Dining Only. No Golf Privileges.*

THE ROSEWOOD RESTAURANT

9421 W. Higgins Road
Rosemont, Illinois
847-696-9494

Monday-Friday, Lunch and Dinner, 11:00 a.m. - 11:00 p.m. and Saturday-Sunday, Dinner Only, 4:00 p.m. - 11:00 p.m. Private Meeting Rooms and Banquet Facilities Available.

Nearly 100 private dining and country clubs are available to the members around the country and overseas.

To see the list of available clubs please visit our website at:

www.traffic-club.org