News Bulletin of the Traffie Chub of Chicago August 2013



President's Message

This month completes seven months serving as your President. I am very proud of our club's board members as they have continued to build momentum and completed many of the tasks that will help to extend the sustainability of your club over the coming years.

So far this year's golf outings have been well attended, successful and fun. If you haven't done so already, be sure to make your reservations for our next golf outing on August 15th at the Odyssey Country Club in Tinley Park. My wife, Laurie and I lived there at one time, and I can tell you firsthand it's a nice course to play. The course is well maintained and somewhat forgiving compared to the courses we've played so far this year.

— continued on page 6

August 22nd to Feature Chicago Summer Soiree

Traffic Club members and guests are invited to attend a social gathering in the heart of Chicago. Goose Island Brewery was great but this time the site is Millennium Park (Grant Park for you oldies), home of the "Lollapalooza" the "Taste of Chicago" and the new 1st Annual Classic Chicagoland Supply Chain Connection that we call "Chicago Summer Soiree."

Held on August 22nd in the Pritzker Beer Garden, this networking event is billed as a "must attend" for all involved in Supply Chain, Logistics, 3rd Party Operations, Transportation, Distribution and Warehousing. What makes this activity so special is that the Traffic Club of Chicago is sharing the space with the Chicago Roundtable of the Council of Supply Chain Management Professionals.

WELCOME NEW MEMBERS

We are pleased to welcome the following new members, who have recently joined the Club.

Bret Yoder Vice President Pure Logistics, LLC 416 E. Monroe South Bend, IN 46601 574-329-6945 e-mail: byoder@purelogistics.com

Dean Corbolotti Director of Operations Kelley Transportation Co. 8451 Expansion Way Huber Heights, OH 45424 937-545-5373

e-mail: dean.corbolotti@gmail.com

Kyle Morris 28213 230th Street Court LeClaire, IA 52753 563-528-9052 e-mail: kmoisu@iastate.edu

Nick Darmanchev President Archer Atlantic Freight 833 W. Chicago Avenue, Suite 501 Chicago, IL 60642 312-931-5595

e-mail: nickd@archeratlantic.com

Diane Weaver Sr. Manager Railcar Management Sales American Railcar Industries 100 Clark Street St. Charles, MO 63301 314-304-4176 e-mail: dweaver@americanrailcar.com

Michael Hanson 544 Broadway Street S. Apt 30 Menomonie, WI 54751 e-mail: hansonm2444@my.uwstout.edu

Dr. Gurram Gopal Elmhurst College 190 Prospect Avenue Elmhurst, IL 60216 630-617-3108 e-mail: ggopal@elmhurst.edu

James Bradley
President
Midwest Railroad Company
12217 S. Cicero Avenue
Alsip, IL 60803
708-557-3666
e-mail: midwestrail@hotmail.com

Marina Anderson 741 S. Summit Avenue Villa Park, IL 60181 630-930-2075

e-mail: andersonm1953@net.elmhurst.edu

ON THE MOVE...

The following members have notified the Club office of a change in their current mailing status. Please be sure to change your records accordingly.

Norm Greer Regional Director Sales & Marketing Evergreen EAGLE P.O. Box 661332 O'Hare International Airport Chicago, IL 60666 773) 490-2819 e-mail: ngreer@evergreen-eagle.com

Karen Helzing
Eagle Gasket & Packing
1110 Ulrich Rd.
Tomball, TX 77375
630-640-5955
e-mail: karen@eaglegasket.com

Mike Conley Vice President North America Air Bridge Cargo Airlines 11417 Irving Park Road Franklin Park, IL 60131 773-800-2378

e-mail: mike.conley@airbridgecargo.com



Transportation Night Just Around the Corner

On October 9th the Club will host its 9th annual "Transportation Night" networking event at the Rosemont Restaurant in Rosemont, Illinois. Along with the Traffic Club, there will be many other transportation associations from the Chicago area also joining us as exhibitors that night.

This popular and much anticipated event is a great opportunity for our members to come out and visit your Club's booth, and say hello to those members who will be volunteering their time that evening. It's also a great venue for you to meet and greet others in our industry.

Members and non-members alike are invited to attend. There's no cost and you don't have to make reservations. This event will run from 5:30 pm to 8:00 pm, so be sure to bring plenty of business cards and just start networking.





published by

THE TRAFFIC CLUB OF CHICAGO

201 E. Army Trail Road, Suite 100-A Bloomingdale, IL 60108

PHONE 630-529-1333 FAX 630-529-1331

E-MAIL staff@trfclub-chicago.org
WEB traffic-club.org

Board of Directors

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Vice President Craig Boroughf USG Corporation

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Sean Kelly CSX Transportation Ken Madejczyk UPS Supply Chain Solutions

Kathy Knight
K.A. Knight Consulting
Frank Meidl

Ellen Murphy Polar Air Cargo

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Myles Tobin Fletcher & Sippel Jim Keuck BNSF Railway (retired)

\$89.00 each

Executive Director William Fors

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ONE TIME \$30.00
2-3 INSERT \$27.00 each
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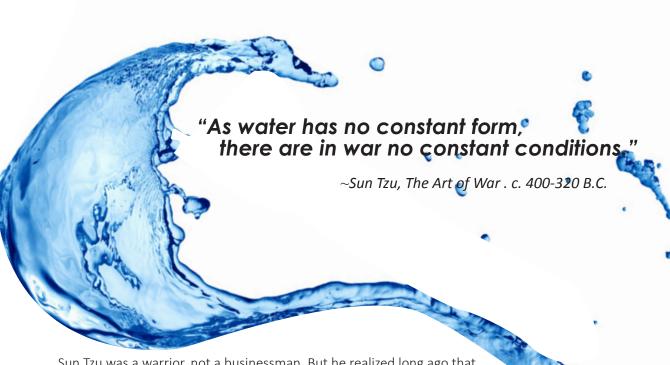
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FULL PAGE: 7-1/2" w X 10"h
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Artwork (**electronic file**) must be received by the club office no later than the 2nd Thursday of the month. For further information, call 630-529-1333.

Designed by Nite Owl Prints



Sun Tzu was a warrior, not a businessman. But he realized long ago that to succeed in any realm requires change. A business that is using the same strategies, the same tactics, and the same methods today as it did a year ago is a business that is on the fast path to failure.

There is one way to ensure the continued success of your company. Join our highly interactive workshop, Creativity for Profitability, and see first-hand how your team can go from creative idea generation, to idea execution, and the ability to pivot as needed and respond to the unexpected.

The Creativity for Profitability workshop is designed by a person *Bloomberg Business* calls one of the leading business minds today, Moe Glenner.

Glenner is the CEO of PURElogistics, LLC, a leading change management and organizational creativity firm, dedicated to providing best practices, effective strategies, and results-driven workshops, and noted author of *Selfish Altruism: Managing and Executing Successful Change Initiatives*.

The DuPage Club September 23 or 24, 2013

Register Now

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for complete workshop schedule Availability is limited Don't wait

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2014 Annual Dinner Will be Held at the Sheraton Chicago

The Annual Dinner committee has announced that our 107th annual dinner will be back at the Sheraton Chicago Hotel & Towers. The date is Thursday, May 15, 2014. The dinner was last held at the Sheraton in 2011 and the hotel's Director of Catering Sales, Vince Fattore, is delighted that we will be returning next year and looks forward to working with us once again.



We don't yet have all the information with regards to our arrangements, but as soon as that becomes available we will make that information known. The golf outing which precedes the dinner will be held on Wednesday, May 14, 2014. Once again, the outing will be held at Cog Hill Golf Club in Lemont, Illinois and all four courses have been reserved that day. In the meantime, should you have any questions regarding the dinner or the golf outing, please contact the club office at 630-529-1333.

Thanks to Our Sponsors

The Golf Committee would like to thank the following companies who were either a contest sponsor or donated door prizes for our July 18th golf outing at Abbey Springs Golf Club in Lake Geneva, Wisconsin. It is their support that continues to help make our summer tournament outings enjoyable and successful events to attend.

Abbey Springs Golf Club

Aim Transfer & Storage

American Railcar Industries

Ark Logistics

Canal Terminal Company

Chicago Freight Car Leasing

T.M. Doyle Teaming

First Union Rail

Innovative Transport Solutions

Internet Truckstop

Landstar/Genex

Midwest Express

OmniTRAX

Peoplease Corporation

RJW Transport Group

Russell Logistics

South Carolina Ports Authority

Watco Mechanical Services

Westwood Shipping

YRC Freight

2013 Executive Series Luncheon Program Schedule

Continuing to present quality speakers to our members and their guests, the Education Committee has confirmed the following dates for 2013 and 2014. Please be sure to mark your calendar and plan to attend these very informative programs.

September 19

Shawn McWhorter President, the Americas Nippon Cargo Airlines

Avalon Banquets

Elk Grove Village, Illinois

October 17

Jane Suter

Vice President Transportation

C.H. Robinson Worldwide

Holiday Inn

Matteson, Illinois

November 21

Viginia Albanese

President

Fedex Custom Critical

Avalon Banquets

Elk Grove Village, Illinois

2014

January 15

Joint Traffic Club and Midwest Association of Rail Shippers Luncheon.

Marriott Oakbrook Hills Resort

Oak Brook, Illinois. Speaker and topic TBA

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K

Rick Williams

E-mail: rick@ranktransportation.com

Phone: (630) 855-3053 Mobile: (630) 903-4098 F a x : (630) 855-5378

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ATTENTION HONORARY MEMBERS

You Are Cordially Invited to Attend Our Complimentary

APPRECIATION LUNCHEON

THURSDAY, SEPTEMBER 12, 2013

Itasca Country Club
400 East Orchard Street
Itasca, Illinois
(630) 773-1800

To show our appreciation for all the support that you have given the club over the years, all honorary members are invited to attend the luncheon as guests of The Traffic Club of Chicago.

For spouses or guests of our honorary members, as well as other active members who would like to attend this luncheon the cost is just \$25.00 per person.

SOCIAL HOUR WILL BEGIN AT 11:15 AM.

Please Make Your Reservations	BUFFET LUNCH	Jim Keuck
No Later than September 6, 2013	BEGINS AT 12:15 PM.	Chairman, Retirees Commite

THE TRAFFIC CLUB OF CHICAGO 201 E. Army Trail Road, Suite 100-A Bloomingdale, Illinois 60108 (630) 529-1333 FAX (630) 529-1331

APPRECIATION LUNCHEON

Itasca Country Club

(630) 529-1333 FAX (630) 529-1331			
Please reserve Complimentary tickets and / or _ Appreciation Luncheon at Itasca Country Club on Thurs			
Enclosed is my check for \$ Charge my Account #			
Name	Phone		
Company	Email		

Traffic Club Dues = Priceless Benefits

Whether you are a Resident, Non-Resident or Young Professional member of the Club, we want to take this opportunity to remind you of the many valued benefits that the Traffic Club of Chicago offers our members, and trust that you will take advantage of these many opportunities.

Executive Series luncheons featuring top industry speakers

Scholarship Fund for children and/ or grandchildren of members

Numerous customer entertainment venues including:

Dinner Theater Events Golf Outings Varied Sporting Events

Monthly newsletter which keeps our members notified on club happenings and events

Dining privileges at the private DuPage Club, including access to other private clubs around the country and overseas

Additional dining privileges at the private Itasca Country Club and Ridge Country Club

Endless opportunities to network with your peers

Belonging to one of the finest transportation organizations in the country

We sincerely thank you for your continued support of the club and encourage all of our members to become more involved, possibly by joining one of our many committees.

The Membership Committee

...President's Message

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This year the club is hosting a number of events for our members and their guests. One of these is a first-time networking venture between the Traffic Club and the Council of Supply Chain Management Professionals. The date is August 22nd and the location is Grant Park downtown. Catering this event will be Goose Island Brewery, so be sure to mark your calendar, bring plenty of business cards and a good appetite.

On August 28th the club will present another baseball outing for your enjoyment. This time it will be an outing to Cellular Field to see our White Sox take on the Houston Astros. The event will start with a pre-game dinner at Bacardi in the Park, and then you'll proceed to your box seats to watch the game. Tickets are limited so be sure to call the office at 630-529-133e and get your reservations in now.

Our annual complimentary luncheon for our honorary members will be held on September 12th at Itasca Country Club. This long standing luncheon is the Club's way of saying thanks to all those members, who now retired, supported the club during their many years as active members. Their efforts over the years have helped to build the club where it is today. This luncheon is open to anyone, and would be a great opportunity for our younger members to meet and great those members who went before you and have passed now passed the torch to you. They will also have some great stories to tell as well.

I hope you and your family are finding time to enjoy the summer and hope that your vacations have been or will be relaxing and enjoyable. Please keep your foot on the pedal as we continue to build momentum towards this year's goals. We need to strive to deliver a strong 2013 year end!

Sincerely, Eddie Beard

...Summer Soiree

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Festivities begin at 5:30pm and runs until 9:00pm. Adult beverages and succulent hors d'oeuvres will be the mainstay for participants. It's the "ideal set-up" to meet and greet those that you need to know among supply chain professionals. It's the "perfect storm" for leaders looking to connect with the "young professionals" in our industry, those that are seeking significant business opportunities.

Attendance is limited so get your reservations in today. To reserve your spot at the Chicago Summer Soiree contact Jen Theisen at 312-494-1725 and she will be happy to sign you up. For more information please visit our website at www.traffic-club.org.

Honorary Members Luncheon Will be Held September 12th

Attention Honorary members! This is just a reminder to mark your calendar and hope you plan to attend this year's complimentary luncheon which recognizes your support of the Club over the years when you were an active member. The date is Thursday, September 12th and the location for the luncheon will once again be Itasca Country Club. A flyer for this event will go out to our retired members in the near future.

The day's festivities will begin with a social period beginning at 11:15 am, followed by a wonderful buffet luncheon at 12:30 pm. Remember, this luncheon is only complimentary to our honorary members. For those retired members wishing to bring your spouse or a friend, the cost for their ticket is a nominal \$25.00 per person, the same price as last year.

This luncheon is also open to the general membership and anyone who would like to attend is welcome. Your cost to attend is \$25.00 as well. We especially hope that our board members will plan to join us that day to offer their thanks for the support that these retired members have given to the Club over the years.

A Great Day of Golf at Abbey Springs Golf Club

Below are just a few of our members and guests who enjoyed a rather warm but fine day of golf at our second outing of the season on July 18th at Abbey Springs Golf Club in Lake Geneva, Wisconsin. The day concluded with a wonderful buffet dinner and the awarding of the contest winners, which was followed by some great door prizes. Next up is August 15th outing at the Odyssey Country Club in Tinley Park, Illinois. We look forward to seeing you that day.





















A Great Day of Golf at Abbey Springs Golf Club









Membership Challenge 2013...Looking For a Few Good Members

All we ask is that each of our members tries to bring in just *One New Member*. That's all ... just *One New Member*.

It doesn't take much effort and we will even help you there. Below is an application form you can fax to someone you know that's not currently a member and encourage them to become one. Better yet ... just forward them the newsletter so they can read first hand what the club has to offer. As a fellow club member you already know the many benefits available to you and a brief note from you is all that's required. That's all there is to it.

Thanks for your help in making 2012 another successful membership drive year!

THE TRAFFIC CLUB OF CHICAGO Application for Membership			
Resident - \$280 Anyone residing within a 75 mile radius from City Hall Chicago	Non-Resident - \$80 Anyone residing outside a 75 mile radius from City Hall Chicago	8 ,	
PRINT Applicant's Name		Date of Birth	
TITLE	Co		
Business Address		Phone ()	
City	State/Zip	Fax ()	
Home Address	City	State/Zip	
Please indicate the area your company represents: □ Air □ Rail □ Truck □ Water □ Industry	Signature	Date	
Other	Sponsor	Card No	
FOR CLUB USE ONLY			
Year No Amount Paid \$	Elected	Member No	
PLEASE FAX YOUR APPLICATION TO THE CLUB OFFICE AT: (630) 529-1331			

White Sox Outing Set for August 28th

The reservation flyer for our August 28th outing to see the White Sox vs. the Houston Astros has been sent to the members, so if you did not received this please contact the club office. The evening's festivities will start with dinner at Bacardi in the Park located right in Cellular Field. Following dinner, members and their guests will proceed to their box seats to enjoy the game. The cost for dinner and the game is \$87.00 per person and tickets are limited to 4 per member. This should be a fun time for all so to make your reservations please visit our website at www.traffic-club.org or call the club office at 630-529-1333.

Golf Committee Looking For Contest Sponsors

Our 2013 summer golf season is in full swing with our next outing scheduled for August 15th at Odyssey Country Club in Tinley Park, Illinois. This is the first time that we have held on outing at the Odyssey CC which is listed as one of the top 15 public courses in the Chicagoland area. The committee is looking for companies who would like to support the outing by being a contest sponsor. The cost is a nominal \$75, of which \$50 is given out as the prize on the contest hole you sponsor, and the other \$25 goes towards the door prizes that evening. If you don't want to be a contest sponsor, you can still support the outing by donating a door prize. For those interested in being a sponsor or would like to donate a door prize, please e-mail the club office at: staff@trfclub-chicago.org or call golf chair Ron Mazmanian at 262-770-7129. Your support is greatly appreciated.

Classifieds

First Union Rail seeks a Manager – Tank Car Compliance. This position is responsible for managing company programs and the documentation required to maintain compliance with AAR, US DOT, and other federal regulatory agency rules and directives regarding tank car assets. Candidate must possess knowledge of AAR Interchange Rules, FRA safety standards, and regulatory requirements for tank car assets. College degree is required. Please email resume to michelle.cizmar@wellsfargo.com

First Union Rail seeks an Assistant Director – Tank Car Compliance. This position is responsible for managing the regulatory, compliance, maintenance, and tank car assets of the company. Candidate must possess knowledge of D.O.T. regulations and AAR rules relating to tank cars, tank car construction, tank car appurtenances, and commodity requirements is necessary. College degree or equivalent are required. Please email resume to michelle.cizmar@wellsfargo.com

First Union Rail seeks a Manager – Fleet Maintenance and Repair. Position is responsible for reviewing and approving estimates for repairs, and performing analyses of repair activity and recommending changes to maintenance practices. Candidate must possess knowledge of AAR interchange rules and car repair billing. An understanding of railcar repair processes and railcar construction preferred. College degree or equivalent work experience desired. Please email resume to michelle.cizmar@wellsfargo.com

First Union Rail seeks a Manager – Car Repair Auditing This position is responsible for performing railcar repair bill technical auditing, and ensuring repairs performed are in compliance with AAR rules. Candidate must possess knowledge of AAR Interchange Rules and AAR Car Repair Billing procedures. Associates degree or the equivalent is required. Please email resume to michelle.cizmar@wellsfargo.com

First Union Rail seeks a Vice President – Acquisitions. A Sr. level railcar portfolio management position that is charged with ensuring that the company achieves its financial and strategic objectives through fleet growth and gain on sale. Minimum 15 years of railroad experience in equipment leasing required. Undergraduate degree required, MBA preferred. Please email resume to Michelle.cizmar@wellsfargo.com

Gateway Coordinator - BDP International seeking individual with 3-5 years Gateway experience. Also experience in negotiating airline rates. Hazmat Certification a plus or must be able to pass Hazmat. Please e-mail resume: smccarthy@bdpnet.com

Experienced international and domestics logistics and transportation manager is looking for opportunities. Has handled \$25 million worth of business, analyzed alternatives, written transportation logistics safety and security policies. Strong Customer Service Skills. Interested in full time or temporary employment. Contact me at julianbl@sbcglobal.net or 312-408-0663.

Transportation Sales, Elk Grove IL based company seeks an aggressive sales oriented individual with good communication skills, freight sales and or freight brokering experience. TL, LTL, local, national and Int'l. Please e-mail responses to: frtbroker@aol.com.

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Traffic Club Calendar for 2013

The following is a listing of Club activities that have been scheduled for 2013. Please be sure to mark your calendars accordingly, so that you don't miss any of these important events.

- Aug 9 Membership Committee Meeting
- Aug 12 Board of Governors Meeting
- Aug 12 House Committee Meeting
- Aug 15 3rd Golf Outing Odyssey Country Club, Tinley Park, IL
- Aug 22 Joint TCC-CSCMP networking event in Chicago's Grant Park downtown. Catering by Goose Island Brewery
- Aug 28 Chicago White Sox vs. Houston
 Astros. Night game with pre-game
 dinner at Bacardi in the Park and
 Box Seat tickets
- Sep 6 Membership Committee Meeting
- Sep 9 Board of Governors Meeting
- Sep 12 Annual Complimentary Retirees Luncheon, Itasca Country Club, Itasca, IL
- Sep 19 Executive Series Luncheon, Avanlon
 Banquets, Elk Grove Village, IL
 Speaker: Shawn McWhorter, President,
 Nippon Cargo Airlines
- Sep 26 Final Golf Outing Pinecrest Golf Club, Huntley, IL

- Oct 4 Membership Committee Meeting
- Oct 9 9th Annual Transportation Night networking event, Rosewood Restaurant, Rosemont, IL
- Oct 14 House Committee Meeting
- Oct 14 Board of Governors Meeting
- Oct 17 Executive Series Luncheon,
 Guest speaker: Jane Suter,
 C.H. Robinson Worldwide,
 Holiday Inn, Matteson, IL
- Nov 11 Board of Governors Meeting
- Nov 11 House Committee Meeting
- Nov 21 Executive Series Luncheon, Avalon Banquets, Elk Grove Village, IL Guest Speaker: Virginia Albanese, President, Fedex Custom Critical
- Dec 4 Annual Holiday Reception, location TBA (tent)
- Dec 6 Membership Committee Meeting
- Dec 8 House Committee Meeting
- ec 8 Board of Governors Meeting

Dates for 2014

- Jan 3 Membership Committee Meeting (tent)
- Jan 12 House Committee Meeting
- Jan 12 Board of Governors Meeting
- Jan 15 Joint Traffic Club-Midwest Association of Rail Shippers Luncheon. Marriott Oakbrook Hills Resort, Oak Brook, IL Speaker TBA

- Feb 7 Membership Committee Meeting
 - eb 10 Board of Governors Meeting
- Feb 20 Executive Series Luncheon, Speaker & Location TBA
- Mar 7 Membership Committee Meeting
 - far 10 House Committee Meeting
- Mar 10 Board of Governors Meeting
- Mar 20 Executive Series Luncheon, Location & Speaker TBA
- Apr 4 Membership Committee Meeting
- Apr 14 Board of Governors Meeting
- Apr 17 Executive Briefing and Luncheon Program, Location & Speakers TBA
- May 2 Membership Committee Meeting
- May 12 House Committee Meeting
- May 12 Board of Governors Meeting
- Jun 6 Membership Committee Meeting
- Jun 9 Board of Governors Meeting
- Jul 11 Membership Committee Meeting
- Jul 14 Board of Governors Meeting
 - 14 House Committee Meeting
- Aug 1 Membership Committee Meeting
- Aug 11 Board of Governors Meeting

Chicago Area Reciprocal Clubs Available to Club Members

THE DuPAGE CLUB

1901 S. Meyers Road
Oakbrook Terrace, Illinois
630-691-1300
Monday-Friday, Breakfast, Lunch and
Dinner, 7:00 a.m. - 10:00 p.m. and
Saturday, Dinner Only, 6:00 p.m. - 10:00 p.m.
Meeting Rooms Available.

RIDGE COUNTRY CLUB

10522 S. California Avenue Chicago, Illinois 773-238-9400 Winter Schedule Tuesday-Sunday. Lunch Only 12:00 p.m.-2:30 p.m. Dinner, Wednesday-Sunday from 6:00 pm.- 8:00 pm. Meeting Rooms are Available. Dining Privileges Only. No Golf Privileges.

ITASCA COUNTRY CLUB

400 E. Orchard Street Itasca, Illinois 630-773-1800 Tuesday-Sunday, Breakfast, Lunch and Dinner, 7:00 a.m. - 10:00 p.m. and Monday, Lunch Only, 11:30 a.m. - 2:30 p.m. Meeting and Banquet Facilities Available. Dining Only. No Golf Privileges.

THE ROSEWOOD RESTAURANT

9421 W. Higgins Road Rosemont, Illinois 847-696-9494 Monday-Friday, Lunch and Dinner, 11:00 a.m. - 11:00 p.m. and Saturday-Sunday, Dinner Only, 4:00 p.m. - 11:00 p.m. Private Meeting Rooms and Banquet Facilities Available.

Nearly 100 private dining and country clubs are available to the members around the country and overseas.

To see the list of available clubs please visit our website at:

www.traffic-club.org