

The Waybill

News Bulletin of the Traffic Club of Chicago

June 2011



From the Office of the President

I certainly hope that you had a chance to attend our 104th annual dinner and golf outing last month. The dinner was another successful event that included fabulous dining, an energetic speaker in Lt. General Russel Honore' and an excellent venue along Chicago's scenic River Walk. My thanks to annual dinner chair Sean Kelly and his committee for a job well done. The golf outing at Cog Hill Golf Club had a record turnout, and included some new and fun activities like a silent auction, scattered flag contests and an air cannon option on selected courses. Additional thanks go out to golf chair Jeff Leppert and chair emeritus Ron Mazmanian for another successful outing.

A special mention also goes out to members Jim Keuck and Frank Moczulewski. Jim is past president of the club (2006), and is retiring from the BNSF Railway after 40 years of service. Frank is currently chair of the scholarship committee and is a recent retiree from the Norfolk Southern Corporation after 35 years with the company. On behalf of the club, I would like to express our sincere thanks to both Jim and Frank for their many years of service.

Don't forget to take advantage of the golf committee's first tournament outing of the season, on June 9th at Del Webb's Whisper Creek Golf Club in Huntley, Illinois. The entertainment committee will also host its annual Stadium Club-Cubs outing on June 30th to see the Cubs take on the San Francisco Giants. This event is always a sellout, so be sure to get your reservations in early.

In previous newsletters, I presented a historical perspective on transportation as it related to Chicago. Looking ahead, what does the future hold within the transportation industry? The Wall Street Journal had a recent article on a mode of public transportation that has often been overlooked. This mode has been around for some time but has never been taken seriously due to factors such as unsightliness, noise, unproven for distance, and lack of emergency access in case of accidents.

This mode of public transportation carried many concerns, but over time most have been rectified. The visual appeal issue is no worse than looking at the elevated structure or the "L" in Chicago, and the noise is certainly less intrusive. New designs now weigh less resulting in less vibration, and structures supporting the system take less material, which as a result helps reduce visual obscurity. Emergency access with evacuation tracks has been planned in these designs, and the distance issue has been proven with the operational success between Tokyo and Osaka, Japan.

While the U.S. is trying to find its way with high speed rail, emerging economies like India, Brazil and China are looking at this technology because of its low cost structure and is fairly "quick" to build over current roads. For those of us who have been lucky enough to travel to Disneyland, you might have an idea of what this mode of transportation is ... Monorail.

Jim Galen

Another Successful Annual Dinner

Our 104th annual dinner on Thursday, May 19th at the Sheraton Chicago Hotel & Towers was another great success with nearly 900 members and guests in attendance that evening. This was the first time in nearly 12 years since the dinner was last held at the Sheraton Hotel, which was due to the fact that the Marriott did not have the space to accommodate us this year.

Positive comments were the norm as we received warm compliments on both the dinner and our guest speaker Lt. General Russel Honore' USA retired. The General gave a strong speech on preparedness and what we need to do when faced with sudden tragedy, such as Hurricane Katrina and the current floods facing many of our southern states.

The Sheraton did an outstanding job presenting a fabulous dinner, as well as a trio dessert that was the talk at many a table. We would be remiss if we did not thank Gabriel Forir with American Commercial Lines, who as Master of Ceremonies, made sure that the evening's program ran like clockwork. Of course we can't forget Sean Kelly, CSX Transportation, who served as the chair for this year's Annual Dinner committee. If not for their planning and hard work, this dinner would not have happened.

Finally, we would also like to thank the Retirees Committee chaired by Jack Powers, for all their help. Not only were they responsible for getting the formal dinner invites in the mail, but they also manned the registration table the night of the dinner, handing out tickets and assisting those who had questions regarding table seating. We look forward to seeing you in 2012 for our 105th annual dinner.

WELCOME NEW MEMBERS

We are pleased to welcome the following new members, who were elected to the Club at the May Membership Committee meetings.

Theodore Tamul
General Manager
C.H. Robinson
25 Northwest Point, Suite 850
Elk Grove Village IL 60007
847-472-8750 – Fax 847-690-0359
e-mail: ted.tamul@chrobinson.com

Robert Voltmann
President & CEO
Transportation Intermediaries Assn.
1625 Prince Street, Suite 200
Alexandria VA 22314
703-299-5700 – Fax 703-836-0123
e-mail: voltmann@tianet.org

Jason St. Martin
Railcar Manager
Western Petroleum Company
9531 W. 78th Street
Eden Prairie MN 55344
952-828-5530 – Fax not available
e-mail: jstmartin@westernpetro.com

Christine Carrier
Sales & Marketing Officer
CAD Railway Industries Ltd.
155 Montreal-Toronto Highway
Lachine, Quebec, Canada H8S 1B4
514-634-3131 – Fax 514-634-4280
e-mail: ccarrier@cadrail.ca

...New Members Cont'd

Larry Minutillo
Director of Sales
Central Transport
200 N. Manheim Road
Hillside IL 60162
312-593-5341 – Fax not available
e-mail: lblv@comcast.net

Ron Faherty
President
ARL Transport
1155 Stoops Ferry Road
Moon Township PA 15108
412-507-2976 – Fax 412-507-2987
e-mail: ron@arlnetwork.com

ON THE MOVE...

The following members have notified the Club office of a change in their current mailing status. Please be sure to change your records accordingly.

William Gerst
Sales & Marketing Executive
Innovative Transport Solutions
140 Eastern Avenue
Bensenville IL 60106
(630) 350-2611 – Fax (630) 350-2403
e-mail: william.gerst@innovativetransport-solutions.com

Knut Hansen
213 Heywood Terrace
Deland FL 32724
(708) 203-4063 – Fax not available
e-mail: knut.suzie@gmail.com

Are Your Reps Motivated?

Your sales compensation plan should be doing more for your business — like providing motivation to acquire new customers and expand business with existing customers. We can help you improve your compensation plans to improve your bottom line results.

Beth Carroll
Sales Compensation Consultant
Transportation Industry Practice Leader
815.485.4711
beth.carroll@cygnalgroup.com



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The Waybill



published by

THE TRAFFIC CLUB OF CHICAGO
201 E. Army Trail Road, Suite 100-A
Bloomington, IL 60108

PHONE 630-529-1333
FAX 630-529-1331
E-MAIL staff@trfclub-chicago.org
WEB traffic-club.org

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BUSINESS CARD: 3-1/2" w X 2" h

ONE TIME	\$30.00
2-3 INSERT	\$27.00 each
4 OR MORE	\$25.00 each

1/4 PAGE: 4-7/8" w X 3-1/4" h or 2-3/8" w X 6-3/4" h

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FULL PAGE: 7-1/2" w X 10" h

ONE TIME	\$225.00
2-3 INSERT	\$203.00 each
4 OR MORE	\$191.00 each

Artwork (**electronic file**) must be received by the club office no later than the 2nd Thursday of the month. For further information, call 630-529-1333.

Designed by Nite Owl Prints

The Entertainment Committee

Invites You and Your Guests to Attend Our...

“Stadium Club” CUBS OUTING

at

WRIGLEY FIELD

Thursday, June 30, 2011



Game Time 1:20 pm

**LIMIT 4 TICKETS PER MEMBER
No cancellations after June 24, 2011**

\$94⁰⁰ per person

GOURMET BUFFET LUNCH

in the “Dugout Room”

Located in Wrigley’s Private “Stadium Club”

Begins at 11:20 am

Entrance to the Stadium Club is located at
the corner of Addison & Sheffield

**Lunch includes unlimited domestic beer,
wine and soft drinks.**

No e-mail reservations will be accepted.

Please call the club office after 9:00 a.m. at 630-529-1333 to make your reservation.

CORPORATE SPONSOR

The club would like to acknowledge and thank the following companies for their support through our corporate sponsorship program.



2011-12 Executive Series Luncheon Program Schedule

The Education Committee has confirmed the following dates for our Executive Series programs. Please be sure to mark your calendars and plan to attend these timely and informative events.

September 15th

Thomas Murphy
Executive Vice President and COO
Polar Air Cargo
Avalon Banquets
Elk Grove Village, Illinois

October 20th

Randy Blankenhorn
Executive Director
Chicago Metropolitan Agency for Planning – “The 2040 Freight Plan”
Odyssey Country Club
Tinley Park, Illinois

November 17th

Executive Briefing & Luncheon
Program TBA
Fountain Blue Banquets
Des Plaines, Illinois

2012

January 11th

Joint Traffic Club-M.A.R.S. Luncheon
David R. Elliott III, Chairman, Surface Transportation Board
Marriott Oak Brook Hills Resort
Oak Brook, Illinois

February 16th

Ashton Place
341 75th Street
Willowbrook, Illinois
Speaker TBA

March 15th

Maggiano’s Restaurant
516 N. Clark Street
Chicago, Illinois
Speaker TBA

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Traffic Club Dues = Priceless Benefits

Whether you are a Resident or Non-Resident member of the Club, we want to take this opportunity to remind you of the many valued benefits that the Traffic Club of Chicago offers our members, and trust that you will take advantage of these many opportunities.

Executive Series luncheons featuring top industry speakers

Scholarship Fund for children and/or grandchildren of members

Numerous customer entertainment venues including:

Dinner Theater Events

Golf Outings

Varied Sporting Events

Monthly newsletter which keeps our members notified on club happenings and events

Dining privileges at the private DuPage Club, including access to other private clubs around the country and overseas

Additional dining privileges at the private Itasca Country Club and Ridge Country Club

Endless opportunities to network with your peers

Belonging to one of the finest transportation organizations in the country

We sincerely thank you for your continued support of the club and encourage all of our members to become more involved, possibly by joining one of our many committees.

The Membership Committee

Thanks to Our Sponsors

The Board of Governors, along with the Annual Dinner Committee as well as the Golf Committee, would like to acknowledge the following companies and offers their sincere thanks for their generous support of this year's annual dinner events. It is their continued support that makes these events a success every year.

General Reception

CN

Head Table Reception

BNSF Railway

Dinner Sponsor

Norfolk Southern Corporation

Platinum Sponsor

CN

CSX Transportation

First Union Rail

Union Pacific Railroad

Gold Sponsor

Bear Cartage & Intermodal

Belt Railway Company of Chicago

Central Manufacturing Services

GATX

H&M International Transportation

OmniTRAX

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Transportation Intermediaries Association

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St. Marys Railway West

VLS Recovery Services

The IAC Invites You to Attend Their Monthly Dinner Meetings

The Intermodal Association has an open invitation to anyone who would like to attend their monthly dinner meetings. Their meetings are always held the first Monday of the month at Carriage Green Country Club, located at 8700 Carriage Greens Drive in Darien, Illinois. Their dinners begin at 6:00 pm with refreshments, followed by a buffet dinner from 6:30 pm to 8:00 pm. The cost is \$25.00 per person. For further information please call their office at 708-251-2387.

THE JOURNAL OF COMMERCE

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Director of Logistics and Transportation

Fairmount Minerals LTD., has an immediate opening for a Director of Logistics and Transportation to be based in Wedron, IL or Benton Harbor, MI. This individual will provide a forward-thinking strategic vision on the optimization of logistic effectiveness.

Responsibilities:

- Plan, manage, and report on all transportation, shipping, and fleet related activities
- Operational evaluation, improvement plans, plan execution supervision, resource planning and execution monitoring for approximately 4,000 railcars across 40 terminals
- Manage and negotiate rail car leases with a goal to optimize fleet size
- Ensure compliance to all regulatory issues within scope of service
- Strategic Fleet and Transportation planning, including managing capital expenditure and strategic IT initiative - Transportation Planning Systems
- Collaborate with executive, operational, and sales management to develop a comprehensive long-term Transportation Strategy
- Ability to plan and manage projects and processes as well as allocate resources, monitor progress and establish budgets
- Analyze data and draw insights from detailed market level analysis
- Support companies commitment to the principles of sustainable development

Qualifications include, but not limited to:

- Bachelor's degree in Business, Engineering, Logistics, Supply Chain Management or related field
- 10+ years of experience in transportation, product flow analysis, and/or network analysis required
- Strong background and relationship with Class 1 Railroads highly desired
- Strong background and relationship with Rail Car Leasing Companies
- Knowledge and demonstration of solid understanding of Supply Chain
- Proficient in Microsoft Office with advanced knowledge in Excel
- Strong organizational and communication skills
- Willingness to travel 25-50%
- Relocation package available

Full-time position with competitive compensation, medical and dental benefit package, 401(k), Employee Stock Bonus Plan, Wellness Incentive Program and Safety Bonus Program. To apply, mail your resume to P.O. Box 177, Wedron, IL 60557 (Attn: HR), fax your resume to 815-433-9866 or email HR@fmsand.com. Please include salary requirements.

EOE

Fairmount Minerals has a strong commitment to sustainable development and environmental stewardship. We strive to conduct our business in a way that respects and supports environmental and social issues while also building prosperity for our many stakeholders. Visit us at www.Fairmountminerals.com

Record Attendance for Annual Dinner Golf Outing

This year's annual dinner golf outing on May 18th at Cog Hill Golf Club in Lemont, Illinois, set an attendance record with nearly 350 golfers on hand to enjoy the day's events. Although the morning carried overcast skies and some slight showers, Mother Nature was kind to us as the rain ended early.

There were a number of new venues that added a new twist to the day's festivities and were greeted favorably by those in attendance. Among them was an "air cannon" contest in which contestants fired their golf ball from the tee on a short Par 4. The one closest to the flag won 3 days and 2 nights in Las Vegas. There was also a "scattered flags" contest in which you could win any number of things, from cell phones to a flat screen television, while another contest gave you the chance to win 3 days and 2 nights in Orlando. Finally, there was the "silent auction" in which you could bid on any number of sports related items, and bid they did.

All in all, it was great event, especially when the sun finally came out, while everyone was enjoying a relaxing end to the day on the patio. Many people asked, but they'll have to wait to see what next year's annual dinner golf outing might offer.

An Open Invite from T.O.T.S.

Are you retired or soon to be retiring from the industry? If so, the Transportation Old Timers, an organization of retired transportation executives would like to invite you to become a member. The T.O.T.S. holds a luncheon twice a year, one at LaGrange Country Club and the other is at Itasca Country Club. Members receive a quarterly newsletter and the luncheons offer you the opportunity to socialize with your fellow peers in the industry. For those who would like further information, please contact Gene Schmittgens at 708-748-5366 or e-mail at: meschmittgens@att.net

The Golf Committee

Invites You and Your Guests to Attend...

Our Second Golf Outing
Thursday, July 14, 2011

Shotgun Start at 1:00 p.m.
Please arrive
no later than 12:00 p.m.

ABBHEY SPRINGS GOLF CLUB

1 Country Club Drive
Fontana, Wisconsin 53125

On Course Events Include...
Air Cannon, Trick Shot Show,
Scattered Flags & More!

Raffle Prizes Including
3 Days & 2 Nights in Orlando

Cash Prizes and More!

Golf & Dinner	\$120.00
Golf Only	\$75.00
Dinner Only	\$45.00

Dinner at 6:00 p.m.

No Cancellations After
July 8, 2011



TRAFFIC CLUB OF CHICAGO
201 E. Army Trail Road, Suite 100-A
Bloomington, IL 60108
630-529-1333 FAX 630-529-1331

ABBHEY SPRINGS GOLF CLUB
Fontana, Wisconsin

Chairman,

Shotgun Start 1:00 p.m.

Please reserve _____ GOLF _____ DINNER tickets to the Traffic Club's Second Golf Outing of 2011,
at Abbey Springs Golf Club on Thursday, July 14, 2011.

Name _____ Company _____ Phone _____

— Classifieds —

Transportation professional with extensive experience in bulk and packaged goods/commodities transported via truck and/or rail is seeking employment in the Chicago-land area. Should you have a need for an experienced transportation person, please contact Larry Prince at 630-202-6775.

Towne Air Freight is currently seeking qualified candidates to fill account executive positions based in our Romulus, MI terminal, our Brook Park, OH terminal and our Elk Grove Village, IL terminal. Candidates should have 3 years of proven transportation sales experience and be able to prospect, qualify and close giving formal presentations. Applicants must pass pre-employment drug screens. Interested parties please contact Jerry Metz at Jerry.Metzo@towneair.com or by phone at 847-427-0830, ext. 2617.

M.A.R.S. to Hosts July 11-12 Meeting in Lake Geneva

The Midwest Association of Rail Shippers has announced it will hold its 237th meeting, July 11-12, 2011, at the Grand Geneva Resort in Lake Geneva, Wisconsin. M.A.R.S. is one of five regional associations under the North American Rail Shippers organization that provides forums for discussion between the railroads and shippers on resolving current rail issues. As in the past, a golf outing will be held on Monday, July 11, followed by a full day of meetings on July 12. Their keynote speaker will be Justine Fisher, Vice President High Yield Research for Goldman Sachs, with many other top level speakers invited for the meeting sessions as well. Hotel accommodations are available at a special rate of \$140 up until June 20. To make your reservations please call the resort at (262) 248-8811



Dinner Theater Event Planned

The Entertainment Committee has planned a dinner theater event for Friday, July 29th at the Drury Lane Theater located in Oakbrook Terrace, Illinois. The play is Neil Simon's highly acclaimed classic comedy "Broadway Bound". The play which received seven Tony Award nominations, tells the story of two individuals struggling to break into show business as comedy writers in the 1940's. Please be sure to mark your calendar and plan to attend what should be an exciting evening. Further information will be coming shortly.

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Scott S. Anderson
Vice President

COMMERCIAL REAL ESTATE SERVICES

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MEMBERSHIP CHALLENGE 2011...LOOKING FOR A FEW GOOD MEMBERS

With the coming New Year all we ask is that each of our members tries to bring in just *One New Member*.
That's all ... just *One New Member*.

It doesn't take much effort and we will even help you there. Below is an application form you can fax to someone you know that's not currently a member and encourage them to become one. Better yet ... just forward them the newsletter so they can read first hand what the club has to offer. As a fellow club member you already know the many benefits available to you and a brief note from you is all that's required. That's all there is to it.

Thanks for your help in making 2011 another successful membership drive year!

THE TRAFFIC CLUB OF CHICAGO

Annual Resident Dues
\$275.00

Application for Membership

Annual Non-Resident Dues
\$75.00

Please DO NOT send any payment. You will be billed accordingly.

PRINT Applicant's Name _____ Date _____

TITLE _____ Co. _____

Business Address _____ Phone (_____) _____

City _____ State/Zip _____ Fax (_____) _____

E-mail _____ Website _____

Home Address _____ City _____ State/Zip _____

Please indicate the area your company represents:

- Air Rail Truck Water Industry

Other _____

Signature _____

Sponsor _____ Acct. No. _____

FOR CLUB USE ONLY

Year No. _____ Amount Paid# _____ Elected _____ Member No. _____

PLEASE FAX YOUR APPLICATION TO THE CLUB OFFICE AT: (630) 529-1331

Traffic Club Calendar for 2011

The following is a listing of Club activities that have been scheduled for 2011. Please be sure to mark your calendars accordingly, so that you don't miss any of these important events.

Jun 9	1st Golf Outing of the Season, Whisper Creek Golf Club, Huntley IL	Sep 22	Annual complimentary Retirees Luncheon Itasca Country Club, Itasca, IL	Feb 3	Membership Committee meeting	
Jun 13	House Committee meeting	Sep 23	Oktoberfest Party, Schnitzel Platz Restaurant, Glendale Heights IL	Feb 9	Finance Committee Meeting	
Jun 13	Board of Governors meeting	Oct 7	Membership Committee meeting	Feb 13	House Committee Meeting	
Jun 30	Annual Chicago Cubs/Stadium Club Outing, Chicago Cubs vs. San Francisco Giants. Luncheon 11:30 am, Game Time 1:20 pm	Oct 10	House Committee meeting	Feb 13	Board of Governors Meeting	
Jul 8	Membership Committee meeting	Oct 10	Board of Governors meeting	Feb 16	Executive Series Luncheon, Ashton Place, Willowbrook IL Speaker TBA	
Jul 11	House Committee meeting	Oct 20	Executive Series Luncheon, Odyssey Country Club, Tinley Park IL. Guest speaker: Randy Blankenhorn, Executive Director, Chicago Metropolitan Agency for Planning (CMAP)	Mar 2	Membership Committee meeting	
Jul 11	Board of Governors meeting	Nov 4	Membership Committee meeting	Mar 8	Finance Committee meeting	
Jul 14	2nd Golf Outing, Abbey Springs Golf Club, Fontana, WI	Nov 14	House Committee meeting	Mar 12	House Committee meeting	
Jul 29	Dinner Theater Event, Neil Simon's "Broadway Bound", Drury Lane Theater, Oak Brook, IL	Nov 14	Board of Governors meeting	Mar 12	Board of Governors meeting	
Aug 5	Membership Committee Meeting	Nov 17	Executive Briefing & Luncheon, Fountain Blue Banquets, Des Plaines, IL. Program TBA	Mar 15	Executive Series Luncheon Maggiano's Restaurant, Chicago IL Speaker TBA	
Aug 8	Board of Governors Meeting	Dec 2	Membership Committee meeting	Apr 6	Membership Committee meeting	
Aug 11	3rd Golf Outing, Ravisloe Country Club, Homewood, IL	Dec 6	Annual Holiday Reception, location TBA	Apr 9	House Committee meeting	
Sep 2	Membership Committee Meeting	Dec 12	House Committee meeting	Apr 9	Board of Governors meeting	
Sep 8	Final Golf Outing, Orchard Valley Golf Club, Aurora, IL	Dec 12	Board of Governors meeting	Apr 19	Executive Series Luncheon Program, Location & Speaker TBA	
Sep 12	House Committee Meeting	Dates for 2012			May 3	Finance Committee meeting
Sep 12	Board of Governors Meeting	Jan 6	Membership Committee meeting	May 4	Membership Committee meeting	
Sep 15	Executive Series Luncheon, Guest Speaker: Thomas Murphy, Executive Vice President & COO, Polar Air Cargo. Avalon Banquets, Elk Grove Village IL	Jan 9	House Committee meeting	May 14	House Committee meeting	
		Jan 9	Board of Governors meeting	May 14	Board of Governors meeting	
		Jan 11	Joint Traffic Club-MARS, Luncheon Program. Guest speaker: David R. Elliott III, Chairman, Surface Transportation Board, Oakbrook Hills Marriott Resort	May 16	Annual Dinner Golf Outing, Cog Hill Golf Club, Lemont, Illinois	
				May 17	105th Annual Dinner, Location and Speaker TBA	
				Jun 1	Membership Committee meeting	
				Jun 7	Finance Committee meeting	
				Jun 11	House Committee meeting	
				Jun 11	Board of Governors meeting	
				Jun 14	1st Golf Outing of the Season Location TBA (tent)	

Chicago Area Reciprocal Clubs Available to Club Members

THE DuPAGE CLUB

1901 S. Meyers Road
Oakbrook Terrace, Illinois
630-691-1300

Monday-Friday, Breakfast, Lunch and Dinner, 7:00 a.m. - 10:00 p.m. and Saturday, Dinner Only, 6:00 p.m. - 10:00 p.m.
Meeting Rooms Available.

RIDGE COUNTRY CLUB

10522 S. California Avenue
Chicago, Illinois
773-238-9400

Winter Schedule
Tuesday-Sunday, Lunch Only 12:00 p.m.-2:30 p.m.
Dinner, Wednesday-Sunday from 6:00 pm.- 8:00 pm.
Meeting Rooms are Available.
Dining Privileges Only. No Golf Privileges.

ITASCA COUNTRY CLUB

400 E. Orchard Street
Itasca, Illinois
630-773-1800

Tuesday-Sunday, Breakfast, Lunch and Dinner, 7:00 a.m. - 10:00 p.m. and Monday, Lunch Only, 11:30 a.m. - 2:30 p.m.
Meeting and Banquet Facilities Available.
Dining Only. No Golf Privileges.

THE ROSEWOOD RESTAURANT

9421 W. Higgins Road
Rosemont, Illinois
847-696-9494

Monday-Friday, Lunch and Dinner, 11:00 a.m. - 11:00 p.m. and Saturday-Sunday, Dinner Only, 4:00 p.m. - 11:00 p.m.
Private Meeting Rooms
and Banquet Facilities Available.

Nearly 100 private dining and country clubs are available to the members around the country and overseas.

To see the list of available clubs please visit our website at:

www.traffic-club.org