

# The Waybill

News Bulletin of the Traffic Club of Chicago

June 2012



*The Traffic Club of Chicago  
Cordially invites you  
to the  
One Hundred Fifth Annual Dinner  
Wednesday Evening, June Thirteenth  
Two Thousand Twelve  
at seven thirty o'clock  
Grand Ballroom  
Second Floor  
Hilton Chicago  
Downtown  
720 S. Michigan Avenue*

*Reception 6:00 to 7:00  
Normandie Lounge  
Second Floor*

*Business Attire*

## President's Message

The Traffic Club of Chicago's 105th Annual Dinner is almost here! Don't miss this great opportunity to network with fellow executives from the transportation, logistics and manufacturing industries. And, as importantly, don't miss the opportunity to hear Steve Carter from Target Corporation speak about the global logistics market. Approximately 800 industry executives will be in attendance for this much anticipated event, and it is a dinner that you do not want to miss!

Also, a reminder that our annual dinner golf outing will be held on Tuesday, June 12, 2012 at Cog Hill Golf Club in Lemont, Illinois. There are still some openings available, whether you're a single, a twosome or a foursome. Don't miss this extremely enjoyable event, and we look forward to seeing you on the tee.

Finally, the Association of Transportation Law Professionals will hold its annual meeting at the Union League Club on June 14-15, 2012. Experts from around the country will be coming to Chicago to discuss a host of transportation related topics including equipment leasing, high speed rail,

— continued on page 2

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**Inland Port Logistics Conference  
September 5-6, 2012**

**THE JOURNAL  
OF COMMERCE**

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**WELCOME NEW MEMBERS**

We are pleased to welcome the following new members, who were elected to the Club at the April - May Membership Committee meetings.

Scott Foate  
Director of Business Development  
Dunham Express  
3633 Lexington Avenue  
Madison WI 53714  
608-210-2946 – Fax not available  
e-mail: sfoate@dunhamexpress.com

Beth Kleyn  
Account Manager  
CN  
2800 Livernois  
Troy MI 48083  
248-840-7686 – Fax 248-740-6031  
e-mail: beth.kleyn@cn.ca

Richard Roche  
President & CEO  
Roche Industries, LLC  
411 W. River Road  
Elgin IL 60123  
847-531-2204 – Fax not available  
e-mail: jolson@roche-industries.com

Denise Cardy  
Secretary Treasurer  
Toronto Transportation Club  
A12-1250 Eglinton Ave. West Suite 133  
Mississauga, ON, Canada L5V 1N3  
316-866-5450 – Fax 866-247-0160  
e-mail: sectreasurer@torontotransportationclub.com

Patrick Leahy  
Area Vice President  
Transcore  
176 Lakeview Court  
Bloomington IL 60108  
630-671-0588 – Fax 630-671-0589  
e-mail: patrick.leahy@transcore.com

Douglas Marshall  
President  
Marshall Investigative Group  
416 W. Talcott Road  
Park Ridge IL 60068  
847-993-2035 – Fax 847-993-2039  
e-mail: dmarshall@mi-pi.com

— continued on page 8

**ON THE MOVE...**

The following members have notified the Club office of a change in their current mailing status. Please be sure to change your records accordingly.

Bridget Bell  
Cargo Manager  
Cathay Pacific Airways  
P.O. Box 661035  
Chicago IL 60666  
773-686-3000 – Fax 773-686-0808  
e-mail: bridget\_bell@cathaypacific.com

Michael Heineman  
Mgr. Sales & Business Development  
CF Rail Services  
1115 Jack Block Court  
Crosby TX 77532  
(713) 306-2398 – Fax 281-407-2729  
e-mail: michael.heineman@cfrailservices.com

Larry Kuharevicz  
President  
Active Logistics & Transport Group  
P.O. Box 9462  
Naperville IL 60467  
630-645-6530 – Fax 630-645-6535  
e-mail: larry.kuharevicz@pacer.com

**...President's Message**

*continued from page 1*

major transportation infrastructure projects, and rail, motor carrier, aviation, labor, maritime and commuter rail regulatory updates. This event will be a great educational opportunity for lawyers and non-lawyers alike. For further information, please contact Lauren Michalski at [KeyAssnMgt@verizon.net](mailto:KeyAssnMgt@verizon.net).

Very truly yours,  
Myles L. Tobin

# The Waybill



published by

**THE TRAFFIC CLUB OF CHICAGO**

201 E. Army Trail Road, Suite 100-A  
Bloomington, IL 60108

PHONE 630-529-1333  
FAX 630-529-1331  
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WEB [traffic-club.org](http://traffic-club.org)

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Artwork (**electronic file**) must be received by the club office no later than the 2nd Thursday of the month. For further information, call 630-529-1333.

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# The Golf Committee

Invites You and Your Guests to Attend...

*Our First Golf Outing*  
*Thursday, July 12, 2012*

## HAWKS VIEW GOLF CLUB

7377 Kreuger Road  
Lake Geneva, Wisconsin

Shotgun Start at 1:00 p.m.  
Please arrive  
no later than 12:00 p.m.

*A Contest and Prize for  
Each and Every Hole!*

*Longest Drive, Closest to  
the Pin, Longest Putt, Plus  
Much, Much More!*

Golf & Dinner	\$125.00
Golf Only	\$80.00
Dinner Only	\$45.00

Dinner at 6:00 p.m.

No Cancellations After  
July 9, 2012



TRAFFIC CLUB OF CHICAGO  
201 E. Army Trail Road, Suite 100-A  
Bloomington, IL 60108  
630-529-1333 FAX 630-529-1331

**HAWKS VIEW GOLF CLUB**  
Lake Geneva, Wisconsin

Chairman,

Shotgun Start 1:00 p.m.

Please reserve \_\_\_\_\_ GOLF \_\_\_\_\_ DINNER tickets to the Traffic Club's First Golf Outing of 2012,  
at Hawks View Golf Club on Thursday, July 12, 2012.

Name \_\_\_\_\_ Company \_\_\_\_\_ Phone \_\_\_\_\_

## Special Offer for Resident & Young Professional Members

The Education Committee is pleased to announce a special reduced attendee rate for the upcoming Journal of Commerce Inland Ports Logistics Conference, to be held September 5th – 6th at the Marriott Oak Brook Hills Resort. The JOC Inland Ports Logistics Conference will illustrate to shipper organizations how utilizing rail intermodal through inland ports, as part of a North American import or export supply chain and can help achieve meaningful benefit in reducing transportation and fuel costs, reducing supply chain risk, and expanding access to capacity.

The event will provide in depth information, analysis and insight into:

- How shippers can integrate rail intermodal into their North American supply chain.
- How logistics and real estate/site selection units of shipper organizations can achieve incremental supply chain benefits by more closely coordinating their activities, and how real estate decisions can positively impact how effectively rail is integrated into the supply chain.
- How exporters can gain greater access to capacity by integrating their supply chain into an inland port environment.
- How an inland port strategy can drive reductions in fuel costs and other supply chain costs at a time when transportation costs are steadily increasing.

- How collaboration among vendors and customers linked together in supply chains can benefit from an inland port-based supply chain.
- How to effectively manage inland port distribution from seaports, via transload, IPI or combination.
- How supply chain risk can be effectively mitigate through an inland port/rail intermodal strategy.

Traffic Club members now qualify for a reduced rate of \$650 per conference attendee. Please note this rate only applies to current Resident and Young Professional Members who reside in the greater Chicago area.

More information about the Inland Ports Logistics Conference can be found at: <http://jocevents.com/index.php?section=defaulthome>, or by contacting Bill Fors at the Club office 630-529-1333.

## An Open Invite from T.O.T.S.

The Intermodal Association has an open invitation to anyone who would like to attend their monthly dinner meetings. Their meetings are always held the first Monday of the month at Carriage Green Country Club, located at 8700 Carriage Greens Drive in Darien, Illinois. Their dinners begin at 6:00 pm with refreshments, followed by a buffet dinner from 6:30 pm to 8:00 pm. The cost is \$25.00 per person. For further information please call their office at 708-251-2387.

## M.A.R.S. to Hold July 9-10 Meeting in Lake Geneva

The Midwest Association of Rail Shippers has announced it will hold its 239th meeting, July 9-10, 2012, at the Grand Geneva Resort in Lake Geneva, Wisconsin. M.A.R.S. is one of five regional associations under the North American Rail Shippers organization that provides forums for discussion between the railroads and shippers on resolving current rail issues. As in the past, a golf outing will be held on Monday, July 9, followed by a full day of meetings on July 10. The meeting will be addressed by Michael Anderson, CEO of The Anderson Companies, and Edward Hamberger, President of the AAR has also been invited. Many other top level shipper speakers have also been invited. Hotel accommodations are available at a special rate of \$140 up until June 18. To make your reservations please call the resort at 262-248-8811.

## The IAC Invites You to Attend Their Monthly Dinner Meetings

The Intermodal Association has an open invitation to anyone who would like to attend their monthly dinner meetings. Their meetings are always held the first Monday of the month at Carriage Green Country Club, located at 8700 Carriage Greens Drive in Darien, Illinois. Their dinners begin at 6:00 pm with refreshments, followed by a buffet dinner from 6:30 pm to 8:00 pm. The cost is \$25.00 per person. For further information please call their office at 708-251-2387.



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# The Entertainment Committee

Invites You and Your Guests to Attend Our...

## “Stadium Club” CUBS OUTING

at  
**WRIGLEY FIELD**

**Wednesday, June 27, 2012**



**Game Time 1:20 pm**

**LIMIT 4 TICKETS PER MEMBER**  
**No cancellations after June 22, 2012**

**\$95<sup>00</sup>** per person

### **GOURMET BUFFET LUNCH**

in the “Dugout Room”

Located in Wrigley’s Private “Stadium Club”

Begins at 11:20 am

Entrance to the Stadium Club is located  
next to the Captain Morgan Club at the  
corner of Addison & Sheffield

**Lunch includes unlimited domestic beer,  
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**No e-mail reservations will be accepted.**

**Please call the club office after 9:00 a.m. at 630-529-1333 to make your reservation.**



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**MEMBERSHIP CHALLENGE 2012...LOOKING FOR A FEW GOOD MEMBERS**

All we ask is that each of our members tries to bring in just *One New Member*.  
 That's all ... just *One New Member*.

It doesn't take much effort and we will even help you there. Below is an application form you can fax to someone you know that's not currently a member and encourage them to become one. Better yet ... just forward them the newsletter so they can read first hand what the club has to offer. As a fellow club member you already know the many benefits available to you and a brief note from you is all that's required. That's all there is to it.

*Thanks for your help in making 2012 another successful membership drive year!*

**THE TRAFFIC CLUB OF CHICAGO**

**Application for Membership**

**Resident - \$280**

Anyone residing within a 75 mile radius from City Hall Chicago

**Non-Resident - \$80**

Anyone residing outside a 75 mile radius from City Hall Chicago

**Young Professional - \$80**

First time applicant, age 30 or younger. Can reside within or outside the 75 mile radius from City Hall Chicago

PRINT Applicant's Name \_\_\_\_\_ Date of Birth \_\_\_\_\_

TITLE \_\_\_\_\_ Co. \_\_\_\_\_

Business Address \_\_\_\_\_ Phone (\_\_\_\_\_) \_\_\_\_\_

City \_\_\_\_\_ State/Zip \_\_\_\_\_ Fax (\_\_\_\_\_) \_\_\_\_\_

E-mail \_\_\_\_\_ Website \_\_\_\_\_

Home Address \_\_\_\_\_ City \_\_\_\_\_ State/Zip \_\_\_\_\_

Please indicate the area your company represents:

Air  Rail  Truck  Water  Industry

Other \_\_\_\_\_

Signature \_\_\_\_\_ Date \_\_\_\_\_

Sponsor \_\_\_\_\_ Card No. \_\_\_\_\_

**FOR CLUB USE ONLY**

Year No. \_\_\_\_\_ Amount Paid \$ \_\_\_\_\_ Elected \_\_\_\_\_ Member No. \_\_\_\_\_

**PLEASE FAX YOUR APPLICATION TO THE CLUB OFFICE AT: (630) 529-1331**

## Traffic Club Dues = Priceless Benefits

Whether you are a Resident, Non-Resident or Young Professional member of the Club, we want to take this opportunity to remind you of the many valued benefits that the Traffic Club of Chicago offers our members, and trust that you will take advantage of these many opportunities.

Executive Series luncheons featuring top industry speakers

Scholarship Fund for children and/or grandchildren of members

Numerous customer entertainment venues including:

Dinner Theater Events

Golf Outings

Varied Sporting Events

Monthly newsletter which keeps our members notified on club happenings and events

Dining privileges at the private DuPage Club, including access to other private clubs around the country and overseas

Additional dining privileges at the private Itasca Country Club and Ridge Country Club

Endless opportunities to network with your peers

Belonging to one of the finest transportation organizations in the country

We sincerely thank you for your continued support of the club and encourage all of our members to become more involved, possibly by joining one of our many committees.

*The Membership Committee*

## 2012 Executive Series Luncheon Program Schedule

Continuing to present quality speakers to our members and their guests, the Education Committee has confirmed the following dates and speakers for 2012 and 2013. Please be sure to mark your calendar and plan to attend these very informative programs.

### August 16

Ms. Bola Delano  
Dep. Director Planning & Programing  
Illinois Department of Transportation  
Ravisloe Country Club  
18231 S. Park Avenue  
Homewood, Illinois

### September 20

Robbie Anderson  
President  
United Cargo  
Avalon Banquets  
1905 E. Higgins Road  
Elk Grove Village, Illinois

### October 18

Joint Traffic Club-Assn. of Transportation  
Law Professional (ATLP) Luncheon  
Program & Speaker TBA  
Maggiano's Restaurant  
516 N. Clark Street  
Chicago, Illinois

### November 29

CSA Seminar  
"What Shippers Need to Know"  
Wojcik Conference Center  
Harper College  
1200 W. Algonquin Road  
Palatine, Illinois

## 2013

### January 23

Joint Traffic Club-MARS Luncheon  
Program & Speaker TBA  
Marriott Oak Brook Hills Resort  
3500 Midwest Road  
Oak Brook, Illinois

## — Classifieds —

Gateway Coordinator - BDP International seeking individual with 3-5 years Gateway experience. Also experience in negotiating airline rates. Hazmat Certification a plus or must be able to pass Hazmat. Please e-mail resume: smccarthy@bdpnet.com

Supply Chain professional seeking opportunity. Experienced in: Food & Industrial products industries, All modes, Priv. equip, warehousing, international, forecasting, S&OP and purchasing. Location is open. To learn more or discuss opportunities call 847-867-0022 or email allenharju@gmail.com

Recent DeVry University graduate with a Bachelor of Science Degree seeks either an entry level programmer's position (willing to relocate) or a local internship, experienced with C++, Java and C#. Please contact me at: maryehauser@gmail.com or 708-606-2150

Experienced international and domestics logistics and transportation manager is looking for opportunities. Has handled \$25 million worth of business, analyzed alternatives, wrote transportation logistics safety and security policies. Strong Customer Service Skills. Interested in full time or temporary employment. Contact me at julianbl@sbcglobal.net or 312-408-0663.

Transportation Sales, Elk Grove IL based company seeks an aggressive sales oriented individual with good communication skills, freight sales and or freight brokering experience. TL, LTL, local, national and Int'l. Please e-mail responses to: fitbroker@aol.com.

Experience dispatcher wanted. Must be bi-lingual and will cover intermodal operations in the five-state Midwest area. Interested parties please contact Tony or Karen at 773-927-1300.

Prime commercial property for sale or lease. Eight fenced acres at 26th Street and Cicero Avenue in Chicago. For further information please contact William Pacella at 773-927-1300.

— continued on page 8

**...New Members***continued from page 2*

Robert Haberkorn  
Vice President  
Q-Products  
16720 S. Mozart Avenue  
Hazelcrest IL 60429  
708-271-9840- Fax 708-850-4781  
e-mail: bhaberko@qsales.com

Stephen Haynes  
Manager Logistics  
SunCoke Energy  
1011 Warrenville Road  
Lisle IL 60532  
630-824-1916 – Fax not available  
e-mail: swhaynes@suncoke.com

J. Clay Best  
Operations Manager  
Delta Companies Group  
5000 W. 41st Street  
Cicero IL 60804  
708-497-0319 – Fax not available  
e-mail: clay.best@deltacogroup.com

Chris Weber  
Account Manager  
British Airways  
P.O. Box 66604  
Chicago IL 60666  
773-917-2175 – Fax not available  
e-mail: chris.weber@ba.com

Joe Gallo  
Vice President Operations  
Road Shark Logistics  
684 County Line Road  
Bensenville IL 60106  
630-948-5024 – Fax 630-454-3700  
e-mail: jgallo@roadsharklogistics.com

Adeline Audisho  
Sales & Customer Relations Manager  
LOT Polish Airlines Cargo  
11601 W. Touhy Avenue, Bldg. 893  
P.O. Box 661245  
Chicago IL 60666  
773-686-0970 – Fax 773-313-3453  
e-mail: a.audisho@lot.com

**...New Members Cont'd**

Dennis Liberti  
Partner  
GroundForce INA  
231 W. 29th Street, Suite 1206  
New York NY 10001  
212-964-4700 – Fax 212-964-4730  
e-mail: dennisl@groundforceina.com

Ken Wark  
Regional Sales Executive  
APL Logistics  
728 Western Avenue  
Glen Ellyn IL 60137  
630-403-2199 – Fax not available  
e-mail: ken\_wark@apllogistics.com

Steve Kirk  
Assistant Vice President Sales  
Bulkmatic Transport Co.  
2001 N. Cline Avenue  
Griffith IN 46319  
219-644-5022 – Fax not available  
e-mail: skirk@bulkmatic.com

Robert Davis  
Vice President  
Hickman Williams and Company  
P.O. Box 5225  
Oak Brook IL 60522  
630-605-7866 – Fax 630-574-2376  
e-mail: rdavis@hicwilco.com

**Student Membership**

Matthew Cooney  
Indiana University  
1506 Concord Avenue  
Arlington Heights IL 60004  
847-997-2243  
e-mail: mcooney@umail.iu.edu

**...Classifieds***continued from page 7*

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**Did You Know?... A Bit of Traffic Club History**

Many of you might not be aware, but over its history the Traffic Club has had many notable individuals who have held membership at one time or another. You probably didn't know that Robert Todd Lincoln, son of President Abraham Lincoln was once a member. Mr. Lincoln was general counsel for the Pullman Palace Car Company during the famed Pullman Strike of 1894, and took over as president in 1897 upon the death of company founder George Pullman. The Club was only in existence for three years when Mr. Lincoln briefly held membership in the Traffic Club from 1910-1911. He resigned the following year upon his appointment to chairman of the board of the Pullman Company. The Club's historical files still maintain in its possession an autographed photograph of Mr. Lincoln.

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## Traffic Club Calendar for 2012

The following is a listing of Club activities that have been scheduled for 2012. Please be sure to mark your calendars accordingly, so that you don't miss any of these important events.

- Jun 1 Membership Committee Meeting
- Jun 11 Board of Governors Meeting
- Jun 12 Annual Dinner Golf Outing, Cog Hill Golf Club, Lemont IL
- Jun 13 105th Annual Dinner, Hilton Hotel, S. Michigan Ave., Chicago. Guest Speaker, Steve Carter, Director of Transportation Planning, Target Corp
- Jun 27 Stadium Club Outing, Chicago Cubs vs. New York Mets
- Jul 6 Finance Committee Meeting
- Jul 6 Membership Committee Meeting
- Jul 9 House Committee Meeting
- Jul 9 Board of Governors Meeting
- Jul 12 1st Golf Outing of the Season, Hawks View Golf Club, Lake Geneva WI
- Aug 3 Membership Committee Meeting
- Aug 8 Chicago White Sox vs. Kansas City Royals. Picnic Area Dinner & Right Field Box Seats.
- Aug 16 Executive Series Luncheon, Guest Speaker, Ms. Bola Delano, Dep. Director, Planning & Programming, IDOT, Ravisloe Golf Club, Homewood, IL
- Aug 16 2nd Golf Outing of the Season, Ravisloe Golf Club, Homewood, IL
- Sep 7 Membership Committee Meeting
- Sep 10 House Committee Meeting
- Sep 10 Board of Governors Meeting
- Sep 13 Honorary Members Annual Complimentary Luncheon, Itasca Country Club, Itasca, IL
- Sep 20 Executive Series Luncheon, Guest Speaker, Robbie Anderson, President, United Cargo, Avalon Banquets, Elk Grove Village, IL
- Sep 27 Final Golf Outing, Highlands of Elgin Golf Course, Elgin IL
- Oct 5 Membership Committee Meeting
- Oct 8 Board of Governors Meeting
- Oct 10 8th Annual Transportation Night networking event, Rosewood Restaurant, Rosemont, IL
- Oct 18 Joint Traffic Club-Assn. of Transportation Law Professionals Luncheon, Program & Speaker TBA, Maggiano's Restaurant, downtown Chicago
- Nov 9 Membership Committee Meeting
- Nov 12 House Committee Meeting
- Nov 12 Board of Governors Meeting
- Nov 29 CSA Seminar, "What Shippers Should Know", Wojcik Conference Center, Harper College, Palatine, IL
- Dec 5 Annual Holiday Reception and Election of Officers and Directors for 2013. Location TBA
- Dec 7 Membership Committee Meeting
- Dec 10 Board of Governors Meeting

### Dates for 2013

- Jan 4 Membership Committee Meeting
- Jan 23 Joint Traffic Club-MARS Luncheon, Program & Speaker TBA, Marriott Oak Brook Hills Resort, Oak Brook, IL
- Jan 14 House Committee Meeting
- Jan 14 Board of Governors Meeting
- Feb 1 Membership Committee Meeting
- Feb 11 Board of Governors Meeting
- Feb 21 Executive Series Luncheon, Location & Speaker TBA
- Mar 1 Membership Committee Meeting
- Mar 11 House Committee Meeting
- Mar 11 Board of Governors Meeting
- Mar 21 Executive Series Luncheon, Location & Speaker TBA
- Apr 5 Membership Committee meeting
- Apr 8 Board of Governors meeting
- Apr 18 Executive Briefing & Luncheon, Program & Location TBA
- May 3 Membership Committee meeting
- May 13 House Committee meeting
- May 13 Board of Governors meeting
- May 15 Annual Dinner Golf Outing, Cog Hill Golf Club (tent)
- May 16 106th Annual Dinner (tent)
- June 7 Membership Committee Meeting
- Jun 10 House Committee Meeting
- Jun 10 Board of Governors Meeting
- June 13 1st Golf Outing of the Season, Location TBA (tent)

## Chicago Area Reciprocal Clubs Available to Club Members

### THE DuPAGE CLUB

1901 S. Meyers Road  
Oakbrook Terrace, Illinois  
630-691-1300

*Monday-Friday, Breakfast, Lunch and Dinner; 7:00 a.m. - 10:00 p.m. and Saturday, Dinner Only, 6:00 p.m. - 10:00 p.m. Meeting Rooms Available.*

### RIDGE COUNTRY CLUB

10522 S. California Avenue  
Chicago, Illinois  
773-238-9400

Winter Schedule  
*Tuesday-Sunday. Lunch Only 12:00 p.m.-2:30 p.m. Dinner, Wednesday-Sunday from 6:00 pm.- 8:00 pm. Meeting Rooms are Available. Dining Privileges Only. No Golf Privileges.*

### ITASCA COUNTRY CLUB

400 E. Orchard Street  
Itasca, Illinois  
630-773-1800

*Tuesday-Sunday, Breakfast, Lunch and Dinner; 7:00 a.m. - 10:00 p.m. and Monday, Lunch Only, 11:30 a.m. - 2:30 p.m. Meeting and Banquet Facilities Available. Dining Only. No Golf Privileges.*

### THE ROSEWOOD RESTAURANT

9421 W. Higgins Road  
Rosemont, Illinois  
847-696-9494

*Monday-Friday, Lunch and Dinner; 11:00 a.m. - 11:00 p.m. and Saturday-Sunday, Dinner Only, 4:00 p.m. - 11:00 p.m. Private Meeting Rooms and Banquet Facilities Available.*

Nearly 100 private dining and country clubs are available to the members around the country and overseas.

To see the list of available clubs please visit our website at:

[www.traffic-club.org](http://www.traffic-club.org)