

# The Waybill

News Bulletin of the Traffic Club of Chicago

May 2011



*The Traffic Club of Chicago  
cordially invites you  
to the  
One Hundred Fourth Annual Dinner  
Thursday evening, May Nineteenth  
Two Thousand Eleven  
at seven thirty in the evening  
Grand Ballroom  
Sheraton Chicago Hotel & Towers  
Downtown  
301 E. North Water Street*

*Reception 6:00 to 7:00 pm  
Grade Ballroom Promenade*

*Business Attire*

*Level Four*

## **President's Message**

I hope that many of you had a chance to attend last month's Executive Briefing and Luncheon program at the Fountain Blue Banquets in Des Plaines. Over 100 members and guests were on hand for this timely and informative program on "Business Relationships".

This month we're gearing up for our 104th Annual Dinner, which will be held on Thursday, May 19, at the Sheraton Chicago Hotel, located along the scenic Chicago River Walk. Our guest speaker that evening will be Lt. General Russel Honore (retired), who was responsible for restoring order after Hurricane Katrina hit the gulf coast in 2005 and caused massive flooding in New Orleans. His presentation will focus on the culture of preparedness that occurs within local governments. This year's Annual Dinner golf outing will be held on Wednesday, May 18, at Cog Hill Golf Club in Lemont,

— continued on page 4

## **May 6th is Deadline for Room Reservations**

The time is now! If you haven't already made your room reservations for this year's annual dinner, you only have a few more days in order to take advantage of the special room rate of \$209 for those attending the dinner. Currently, over 80% of our blocked sleeping rooms have been reserved and the hotel has been kind to extend the deadline for this special rate to May 6th. After that date any remaining blocked rooms will be released for general sales at their standard rate. To make your reservations, please call the Sheraton Hotel direct at 312-464-1000. To get the discounted rate, be sure to tell them you are making a reservation under the "Traffic Club of Chicago Room Block" rate.

## WELCOME NEW MEMBERS

We are pleased to welcome the following new members, who were elected to the Club at the March and April Membership Committee meetings.

Drew Wilson  
Vice President Business Solutions  
Eastern Washington Gateway Railroad  
313 Elm Place  
Princeton IL 61356  
847-824-1264 – Fax not available  
e-mail: d.wilson@ewgrr.com

Gordon Richards  
Director of Sales  
Union Pacific Railroad  
900 Douglas Avenue  
Elgin IL 60120  
847-226-9477 – Fax 847-697-4350  
e-mail: gmrichards@up.com

Jeffrey Stewart  
Vice President  
Cincinnati Barge & Rail Terminal  
3033 Riverside Drive  
Cincinnati OH 45226  
(513) 533-7607 – Fax (513) 533-7603  
e-mail: jstewart@barge2rail.com

Carol Comanse  
Traffic Manager  
United States Gypsum  
550 W. Adams Street  
Chicago IL 60661  
312-436-4537 – Fax 312-672-4537 ??  
e-mail: ccomanse@usg.com

Manuel Contreras  
President  
A&M Intermodal  
4043 W. 52nd Place  
Chicago IL 60632  
773-735-9500 – Fax 773-735-9501  
e-mail: many@amintermodal.com

Jeffrey Clark  
General Manager  
Eagle Training Services  
9182 Pyott Road  
Lake in the Hills IL 60156  
847-854-3218 – Fax 847-854-7627  
e-mail: jeff@eagletrainingservices.com

Jim Roberts  
Regional Sales Executive  
BDP International  
875 Devon Avenue  
Elk Grove Village IL 60007  
312-451-5341 – Fax not available  
e-mail: james.roberts@bdpinternational.com

## ON THE MOVE...

The following members have notified the Club office of a change in their current mailing status. Please be sure to change your records accordingly.

Robert "Skip" Marshall  
Director, Strategic Accounts  
Yusen Logistics (Americas) Inc  
2019 Wellington Court, Suite B  
Geneva IL 60134  
(630) 621-8076 – Fax (901) 215-3282  
e-mail: robert.marshall@us.yusen-logistics.com

Tim Crow  
Executive Vice President  
AFN  
7230 N. Caldwell  
Niles IL 60714  
224-515-7153 – 224-515-7653  
e-mail: tcrow@afnww.com

Greg Borossay  
Manager, Marine Marketing  
Port of Portland  
7200 N.E. Airport Way  
Portland OR 97218  
503-944-7258 – Fax 503-944-7250  
e-mail: greg.borossay@portofportland.com

Robert Kellner  
National Account Executive  
Dupre Logistics LLC  
201 Energy Parkway, Suite 5002  
LaFayette LA 70508  
800-865-4043 – Fax 337-314-2280  
e-mail: rhkellner@duprelogistics.com

Macquarie Rail  
One N. Wacker Drive, 9th Floor  
Chicago IL 60606

*Phone & e-mail addresses remain the same for the following:*

Mark Brecht  
Senior Vice President Operations

David Edwards  
President

Brian Ottinger  
Vice President, Sales & Marketing

Harry Zander  
Sr. Vice President, Sales & Marketing

# The Waybill



published by

**THE TRAFFIC CLUB OF CHICAGO**  
201 E. Army Trail Road, Suite 100-A  
Bloomingdale, IL 60108

PHONE 630-529-1333  
FAX 630-529-1331  
E-MAIL [staff@trfclub-chicago.org](mailto:staff@trfclub-chicago.org)  
WEB [traffic-club.org](http://traffic-club.org)

## Board of Directors

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**Executive Director**  
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ONE TIME	\$30.00
2-3 INSERT	\$27.00 each
4 OR MORE	\$25.00 each

**1/4 PAGE:** 4-7/8" w X 3-1/4" h or 2-3/8" w X 6-3/4" h

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**1/2 PAGE:** 4-7/8" w X 6-1/2" h or 7-1/2" w X 4-1/4" h

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2-3 INSERT	\$153.00 each
4 OR MORE	\$145.00 each

**FULL PAGE:** 7-1/2" w X 10" h

ONE TIME	\$225.00
2-3 INSERT	\$203.00 each
4 OR MORE	\$191.00 each

Artwork (**electronic file**) must be received by the club office no later than the 2nd Thursday of the month. For further information, call 630-529-1333.

*Designed by Nite Owl Prints*

— continued on page 8

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## CORPORATE SPONSOR

The club would like to acknowledge and thank the following companies for their support through our corporate sponsorship program.



## ...President's Message

*continued from page 1*

Illinois. The outing will offer some new venues this year, including a raffle, on course contests and a silent auction.

Many of you may not know this, but these festivities will occur during National Transportation Week which runs from May 15 thru May 21, 2011. This proclamation, to occur on the 3rd Friday in May, was issued in 1952 is to pay tribute to all people who move passengers and goods via all modes of transportation.

Continuing with a historical perspective in transportation, in 1923, the Chicago Air Park was built 10 miles away from downtown Chicago that primarily served air mail contractors. A few years later, some of the airport land was leased to the Board of Education, and was renamed the Chicago Municipal Airport. In 1928, the airport saw its first full year of operation that included 4 lighted runways. In 1949, the airport was renamed Midway in honor of the Air and Naval Battle of Midway Island in the Pacific during WWII.

The boom years for Midway Airport were from 1932 to 1961, with a peak of 10 million passengers in 1959. As jet engine technology advanced, new planes required longer runways which favored Midway's local competitor, O'Hare airport, which opened in 1955 and quickly attracted passengers as larger planes became the dominant form of air travel. The city of Chicago periodically invested in the beleaguered Midway Airport and even constructed the Stevenson Expressway in an effort to attract more passenger traffic. Midway continued to lose passenger traffic in the 1960s and 1970s until the airline industry was changed by the Airline Deregulation Act of 1978. This created an era of regulated rates and routes, which gave way to more aggressive competition. Midway found its market niche by focusing on affordable jet travel from Chicago via smaller planes suited for shorter runways.

Jim Galen



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## Traffic Club Dues = Priceless Benefits

Whether you are a Resident or Non-Resident member of the Club, we want to take this opportunity to remind you of the many valued benefits that the Traffic Club of Chicago offers our members, and trust that you will take advantage of these many opportunities.

Executive Series luncheons featuring top industry speakers

Scholarship Fund for children and/or grandchildren of members

Numerous customer entertainment venues including:

Dinner Theater Events

Golf Outings

Varied Sporting Events

Monthly newsletter which keeps our members notified on club happenings and events

Dining privileges at the private DuPage Club, including access to other private clubs around the country and overseas

Additional dining privileges at the private Itasca Country Club and Ridge Country Club

Endless opportunities to network with your peers

Belonging to one of the finest transportation organizations in the country

We sincerely thank you for your continued support of the club and encourage all of our members to become more involved, possibly by joining one of our many committees.

*The Membership Committee*

## M.A.R.S. to Hold July Meeting

The Midwest Association of Rail Shippers has announced it will hold its 237th meeting, July 11-12, 2011, at the Grand Geneva Resort in Lake Geneva, Wisconsin. As in the past, a golf outing will be held on Monday, July 11, followed by a full day of meetings on July 12. Their keynote speaker will be Justine Fisher, Vice President High Yield Research for Goldman Sachs, with many other top level speakers invited for the meeting sessions. Hotel accommodations are available at a special rate of \$140 up until June 20. To make your reservations please call the resort at 262-248-8811.

## Reciprocal Clubs...Another Added Benefit

One of the many benefits that are available to our members is the access to nearly 100 private dining and country clubs around the country as well as overseas. This benefit is due to our association with the DuPage Club, one of the finest private dining clubs in the Chicago area.

This month we highlight the Decatur Club, founded in 1883 and is located at 158 W. Prairie Avenue in the heart of downtown Decatur, Illinois. The club is open Monday-Friday for Lunch from 11:00am to 2:00pm, and for Dinner from 5:00pm to 9:00pm. Saturday they are open for Dinner from 5:00pm to 9:00pm and is closed on Sunday. If you ever plan on being in the Decatur area, and would like to use their facilities, you must contact the Traffic Club office in advance. We will have Du Page Club fax a letter of introduction, requesting your use of their facilities for the period of time you request. For more information about the Decatur Club, please visit their website at: [www.thedecaturclub.com](http://www.thedecaturclub.com)

## The IAC Invites You to Attend Their Monthly Dinner Meetings

The Intermodal Association has an open invitation to anyone who would like to attend their monthly dinner meetings. Their meetings are always held the first Monday of the month at Carriage Green Country Club, located at 8700 Carriage Greens Drive in Darien, Illinois. Their dinners begin at 6:00 pm with refreshments, followed by a buffet dinner from 6:30 pm to 8:00 pm. The cost is \$25.00 per person. For further information please call their office at 708-251-2387.

Lounge



Bar



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Sales Compensation Consultant  
Transportation Industry Practice Leader  
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[beth.carroll@cygnalgroup.com](mailto:beth.carroll@cygnalgroup.com)



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**MEMBERSHIP CHALLENGE 2011...LOOKING FOR A FEW GOOD MEMBERS**

With the coming New Year all we ask is that each of our members tries to bring in just *One New Member*.  
That's all ... just *One New Member*.

It doesn't take much effort and we will even help you there. Below is an application form you can fax to someone you know that's not currently a member and encourage them to become one. Better yet ... just forward them the newsletter so they can read first hand what the club has to offer. As a fellow club member you already know the many benefits available to you and a brief note from you is all that's required. That's all there is to it.

*Thanks for your help in making 2011 another successful membership drive year!*

**THE TRAFFIC CLUB OF CHICAGO**

Annual Resident Dues  
\$275.00

**Application for Membership**

Annual Non-Resident Dues  
\$75.00

*Please DO NOT send any payment. You will be billed accordingly.*

PRINT Applicant's Name \_\_\_\_\_ Date \_\_\_\_\_

TITLE \_\_\_\_\_ Co. \_\_\_\_\_

Business Address \_\_\_\_\_ Phone (\_\_\_\_\_) \_\_\_\_\_

City \_\_\_\_\_ State/Zip \_\_\_\_\_ Fax (\_\_\_\_\_) \_\_\_\_\_

E-mail \_\_\_\_\_ Website \_\_\_\_\_

Home Address \_\_\_\_\_ City \_\_\_\_\_ State/Zip \_\_\_\_\_

Please indicate the area your company represents:

- Air  Rail  Truck  Water  Industry

Other \_\_\_\_\_

Signature \_\_\_\_\_

Sponsor \_\_\_\_\_ Acct. No. \_\_\_\_\_

**FOR CLUB USE ONLY**

Year No. \_\_\_\_\_ Amount Paid# \_\_\_\_\_ Elected \_\_\_\_\_ Member No. \_\_\_\_\_

**PLEASE FAX YOUR APPLICATION TO THE CLUB OFFICE AT: (630) 529-1331**

**2011-12 Executive Series Luncheon Program Schedule**

The Education Committee has confirmed the following dates for our Executive Series programs. Please be sure to mark your calendars and plan to attend these timely and informative events.

September 15th

Thomas Murphy  
Executive Vice President and COO  
Polar Air Cargo  
Avalon Banquets  
Elk Grove Village, Illinois

October 20th

Randy Blankenhorn  
Executive Director  
Chicago Metropolitan Agency for Planning – “The 2040 Freight Plan”  
Odyssey Country Club  
Tinley Park, Illinois

November 17th

Executive Briefing & Luncheon  
Location and Program TBA

**2012**

January 11th

Joint Traffic Club-M.A.R.S. Luncheon  
David R. Elliott III, Chairman, Surface Transportation Board,  
Marriott Oak Brook Hills Resort  
Oak Brook, Illinois

— Classifieds —

Transportation professional with extensive experience in bulk and packaged goods/ commodities transported via truck and/or rail is seeking employment in the Chicago-land area. Should you have a need for an experienced transportation person, please contact Larry Prince at 630-202-6775.

Towne Air Freight is currently seeking qualified candidates to fill Account Executive positions based in our Romulus, MI terminal (DTW), our Brook Park, OH terminal (CLE), and our Elk Grove Village, IL terminal (ORD). Candidates should have 3 years of proven transportation sales experience and be able to prospect, qualify, and close giving formal presentations. Applicants must pass pre-employment drug screens. Interested parties please contact Jerry Metzgo at Jerry.Metzgo@towneair.com or by phone at 847-427-0830 x2617

Young logistics professional relocating to the Chicago area is seeking employment in freight or passenger transportation. Six years experience in truckload and LTL dispatching for over the road and local carriers. Customer service, safety and maintenance management experience. Direct supervision of drivers including establishing goals and managing in a team building environment. Please contact Doug Burdic at 217-779-1925 or doug\_burdic@hotmail.com

Transportation professional with extensive 3PL experience is seeking a new opportunity. Experienced in sales, sales management and customer service management. Experience also includes truckload, intermodal, LTL and logistics services. For more information call Chuck Bushell at 630-699-5256.

— Welfare —

**Arthur Moser** – Honorary member and retired Assistant Vice President Sales for the Santa Fe Railway, passed away on March 26th after a long illness. He was 93. Mr. Moser was a long time member of the club (53 years), joining in September, 1958 when he was General Freight Agent for the railroad. He was a very active member of the club and served as committee member and chairman on numerous committees including Annual Dinner, Reception, Trustees & Finance, Indoor Entertainment, House and Traffic Clubs International. Mr. Moser spent his entire career with the Santa Fe and retired from the company in 1981. Upon his retirement he was elected an honorary member and he and his wife spend part of their retirement years in Wheaton, Illinois, but later moved to Santa Rosa, California where he resided at the time of his passing.

**Robert Dwyer** – Honorary member and retired Vice President of Sales for the former Northbrook Corporation passed away on April 27th at the age of 80. Mr. Dwyer joined the club in 1985 and although he was never active on any of the club’s committees, he was a very supportive member of the club. He retired in 1996 when his company was purchased by First Union Rail Corporation. Although he did not have the required years as a member to receive honorary member status, he was none the less given that title for his strong and active support of the club over the years. Upon his retirement, Mr. Dwyer and his wife left the Chicago area for California where he lived out the rest of his life.

**THE JOURNAL OF COMMERCE**

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**...New Members**

*continued from page 2*

Michael Heineman  
Sales & Service Manager  
Hempel (USA) Inc  
1115 Jack Block Court  
Crosby TX 77532  
(713) 306-2398 – Fax not available  
e-mail: mihe@hempel.com

Michael Marlowe  
Vice President Sales  
Ship Xpress  
15801 Fairchild Drive  
Tampa FL 33647  
(813) 340-4377 – Fax not available  
e-mail: michael.marlowe@shipxpress.com

Michael Grace  
Vice President Intermodal Division  
Mi-Jack Products  
3111 W. 167th Street  
Hazel Crest IL 60429  
(708) 596-5200 – Fax (708) 225-2312  
e-mail: mgrace@mi-jack.com

Dennis Damiani  
Account Manager  
Schneider National  
5314 Brindlewood Drive  
Plainfield IL 60856  
(815) 436-2537 – Fax (920) 403-8320  
e-mail: damianid@schneider.com

**New Venues for 2011 Golf Season**

The Golf Committee has announced that there will be an exciting new look to this year's golf outings. All the outings this year will be a "scramble" format, with new venues that include Par 3 Contests; Raffles; Cash Prizes and Trips. Please be sure to mark your calendar for the following dates for this year's outing. We look forward to seeing many of you on the tee.

June 9  
Whisper Creek Golf Club  
Huntley, Illinois

July 14  
Abbey Springs Golf Club  
Lake Geneva, Wisconsin

August 11 - "New Course"  
Ravisloe Golf Club  
Homewood, Illinois

September 8 - "New Course"  
Orchard Valley Golf Club  
Aurora, Illinois

**April 21st Power Point Presentations are Available**

Our April 21st Executive Briefing and Luncheon program at the Fountain Blue Banquets was an outstanding success with over 100 members and guests on hand to hear some very timely and informative discussion on the current state of the industry. It was made mention at the end of the day's program, that anyone interested in receiving the power point presentations made by either our morning speaker, Rick Blasgen, CSCMP, or our luncheon speaker, Mike Regan, Tranzact Technologies, can do so by contacting the club office at 630-529-133. We will be happy to forward their presentations to anyone who would like to receive them.



Visit our website:  
[www.traffic-club.org](http://www.traffic-club.org)

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## Traffic Club Calendar for 2011

The following is a listing of Club activities that have been scheduled for 2011. Please be sure to mark your calendars accordingly, so that you don't miss any of these important events.

- May 6 Membership Committee meeting
- May 9 House Committee meeting
- May 9 Board of Governors meeting
- May 18 Annual Dinner Golf Outing, Cog Hill Golf Club Lemont, IL
- May 19 104th Annual Dinner, Sheraton Chicago Hotel & Towers. Guest speaker: Lt. General Russel Honore, USA (retired)
- Jun 9 1st Golf Outing of the Season, Whisper Creek Golf Club, Huntley IL
- Jun 13 House Committee meeting
- Jun 13 Board of Governors meeting
- Jun 30 Annual Chicago Cubs/Stadium Club Outing. Chicago Cubs vs. San Francisco Giants. Luncheon 11:30 am, Game Time 1:20 pm
- Jul 8 Membership Committee meeting
- Jul 11 House Committee meeting
- Jul 11 Board of Governors meeting
- Jul 14 2nd Golf Outing, Abbey Springs Golf Club, Fontana, WI
- Jul 29 Dinner Theater Event, Neil Simon's "Broadway Bound", Drury Lane Theater, Oak Brook, IL
- Aug 5 Membership Committee Meeting
- Aug 8 Board of Governors Meeting
- Aug 11 3rd Golf Outing, Ravisloe Country Club, Homewood, IL

- Sep 2 Membership Committee Meeting
- Sep 8 Final Golf Outing, Orchard Valley Golf Club, Aurora, IL
- Sep 12 House Committee Meeting
- Sep 12 Board of Governors Meeting
- Sep 15 Executive Series Luncheon, Guest Speaker: Thomas Murphy, Executive Vice President & COO, Polar Air Cargo. Avalon Banquets, Elk Grove Village IL
- Sep 22 Annual complimentary Retirees Luncheon  
Itasca Country Club, Itasca, IL
- Sep 23 Oktoberfest Party, Schnitzel Platz Restaurant, Glendale Heights IL
- Oct 7 Membership Committee meeting
- Oct 10 House Committee meeting
- Oct 10 Board of Governors meeting
- Oct 20 Executive Series Luncheon, Odyssey Country Club, Tinley Park IL. Guest speaker: Randy Blankenhorn, Executive Director, Chicago Metropolitan Agency for Planning (CMAP)
- Nov 4 Membership Committee meeting
- Nov 14 House Committee meeting
- Nov 14 Board of Governors meeting
- Nov 17 Executive Briefing & Luncheon, Fountain Blue Banquets, Des Plaines, IL. Program TBA
- Dec 2 Membership Committee meeting
- Dec 6 Annual Holiday Reception, location TBA
- Dec 12 House Committee meeting
- Dec 12 Board of Governors meeting

### Dates for 2012

- Jan 6 Membership Committee meeting
- Jan 9 House Committee meeting
- Jan 9 Board of Governors meeting
- Jan 11 Joint Traffic Club-MARS, Luncheon Program. Guest speaker: David R. Elliott III, Chairman, Surface Transportation Board, Oakbrook Hills Marriott Resort
- Feb 3 Membership Committee meeting
- Feb 9 Finance Committee Meeting
- Feb 13 House Committee Meeting
- Feb 13 Board of Governors Meeting
- Feb 16 Executive Series Luncheon, Speaker and Location TBA
- Mar 2 Membership Committee meeting
- Mar 8 Finance Committee meeting
- Mar 12 House Committee meeting
- Mar 12 Board of Governors meeting
- Mar 15 Executive Series Luncheon, Speaker and location TBA
- Apr 6 Membership Committee meeting
- Apr 9 House Committee meeting
- Apr 9 Board of Governors meeting
- Apr 19 Executive Series Luncheon Program, Location & Speaker TBA
- May 3 Finance Committee meeting
- May 4 Membership Committee meeting
- May 14 House Committee meeting
- May 14 Board of Governors meeting
- May 16 Annual Dinner Golf Outing, Cog Hill Golf Club, Lemont, Illinois
- May 17 105th Annual Dinner, Location and Speaker TBA

## Chicago Area Reciprocal Clubs Available to Club Members

### THE DuPAGE CLUB

1901 S. Meyers Road  
Oakbrook Terrace, Illinois  
630-691-1300

*Monday-Friday, Breakfast, Lunch and Dinner, 7:00 a.m. - 10:00 p.m. and Saturday, Dinner Only, 6:00 p.m. - 10:00 p.m. Meeting Rooms Available.*

### RIDGE COUNTRY CLUB

10522 S. California Avenue  
Chicago, Illinois  
773-238-9400

*Winter Schedule  
Tuesday-Sunday, Lunch Only 12:00 p.m.-2:30 p.m.  
Dinner, Wednesday-Sunday from 6:00 pm. - 8:00 pm.  
Meeting Rooms are Available.  
Dining Privileges Only. No Golf Privileges.*

### ITASCA COUNTRY CLUB

400 E. Orchard Street  
Itasca, Illinois  
630-773-1800

*Tuesday-Sunday, Breakfast, Lunch and Dinner, 7:00 a.m. - 10:00 p.m. and Monday, Lunch Only, 11:30 a.m. - 2:30 p.m. Meeting and Banquet Facilities Available. Dining Only. No Golf Privileges.*

### THE ROSEWOOD RESTAURANT

9421 W. Higgins Road  
Rosemont, Illinois  
847-696-9494

*Monday-Friday, Lunch and Dinner, 11:00 a.m. - 11:00 p.m. and Saturday-Sunday, Dinner Only, 4:00 p.m. - 11:00 p.m. Private Meeting Rooms and Banquet Facilities Available.*

Nearly 100 private dining and country clubs are available to the members around the country and overseas.

To see the list of available clubs please visit our website at:

[www.traffic-club.org](http://www.traffic-club.org)