

The Waybill

News Bulletin of the Traffic Club of Chicago

May 2014

The Traffic Club of Chicago

Cordially invites you

to the

One Hundred Seventh Annual Dinner

Thursday Evening, May Fifteenth

Two Thousand Fourteen

at seven thirty o'clock

Chicago Ballroom

Second Floor

Sheraton Chicago Hotel & Towers

Downtown

301 East Water Street

Reception 6:00 to 7:00

Ballroom Promenade

Second Floor

Business Attire

President's Message

Learning

The theme this month is "Learning". Learning about our industry and each other, and the satisfaction of "Life Long Learning".

I recently attended a Supply Chain class at Georgia Institute of Technology (Georgia Tech). The class was on campus in Atlanta, and everyone was preparing for graduation. The combination of May graduations and my own experience back in class made me stop and contemplate the theme of "Learning".

First, it was an excellent class and helped me identify key areas in my company's processes which I could help improve. What I was reminded of, however, is how this industry of Supply Chain, Logistics, and Transportation so freely shares experiences. In my experience, no other industry so freely engages in sharing best practices, lessons learned, or enjoys helping others solve problems. I have experienced this countless times, whether in a class room setting, at industry events, or in a one-on-one conversation with an industry peer.

The Traffic Club of Chicago is an excellent platform for these experiences. While just getting people together is enough to foster learning and problem solving with Transportation professionals, the added context of being among the industry's elite leaders makes this all the more effective.

I'm fresh from my new class and am now anticipating an excellent keynote from Dr. Yossi Sheffi at the Traffic Club Annual Dinner on Thursday, May 15. These experiences encourage me keep "Life Long Learning" at the top of my to-do list.

After each learning session, I feel more confident and better equipped to tackle the new and ever-changing technologies, regulations, business models, and obstacles that I face at work each day. I hope that you take a moment in May to reflect on your Learning Strategy, and I hope you feel the same way.

Sincerely,
Craig Boroughf

WELCOME NEW MEMBERS

We are pleased to welcome the following new members, who have recently joined the Club.

Don Finnerty
Dir. Growth and Development, U.S.A.
Montreal Port Authority
51263 Nocolette Drive
Chesterfield, MI 48047
586-273-7618
don@knightgsi.com

Joseph Lombardo
President
Ege Avenue Associates
1330 Newton Avenue
Batavia, IL 60510
630-229-3207
joe.lombardo@egeavenue.com

Mike Kaspar
CEO
K2 Tank Lines, Inc.
6734 Joliet Road, Suite 203
Countryside, IL 60525
815-467-1500
mike@k2tanklines.com

William Mungai
Manager Airfreight Services
C. H. Powell Co/ Tandem Global Logistics
830 Dillon Drive
Wood Dale, IL 60191
630-860-8513
bmugnai@tandemgloballogistics.com

Steve Yanchick
Sales Account Manager
Yusen Logistics
3503 Tyler Drive
Joliet, IL 60431
630-210-2810
steve.yanchick@us.yusen-logistics.com

...New Members Cont'd

Kayla Brackett
Student
Northwestern University
701 University Place
Evanston, IL 60201
kaylabrackett2016@u.northwestern.edu

Guanghui Liu
Student
Northwestern University
1915 Maple Avenue
Evanston, IL 60201
GuanghuiLiu2014@u.northwestern.edu

Xiang Xu
Student
Northwestern University
4250 N. Marine Drive
Chicago, IL 60613
347-387-4333
xiangxu2018@u.northwestern.edu

ON THE MOVE...

The following members have notified the Club office of a change in their current mailing status. Please be sure to change your records accordingly.

Scott Anderson
Mgr. Business Dvlpmt. & Real Estate
CN
17641 S. Ashland Avenue
Homewood, IL 60430
708-332-4705
scott.anderson@cn.ca

Frank Cole
Sales Executive
JX Peterbilt
2203 Bernice Road
Lansing, IL 60477
708-870-0198
fcole@jxe.com

The Waybill



published by

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Bloomingdale, IL 60108

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WEB traffic-club.org

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ONE TIME \$30.00
2-3 INSERT \$27.00 each
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1/4 PAGE: 4-7/8" w X 3-1/4" h or 2-3/8" w X 6-3/4" h
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Artwork (**electronic file**) must be received by the club office no later than the 2nd Thursday of the month. For further information, call 630-529-1333.

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We look forward to serving your local needs.

The Golf Committee

Invites You and Your Guests to Attend...

Our First Golf Outing
Thursday, June 12, 2014

HAWKS VIEW GOLF CLUB

7377 Kreuger Road
Lake Geneva, Wisconsin

Shotgun Start at 1:00 p.m.
Please arrive
no later than 12:00 p.m.

*A Contest and Prize for
Each and Every Hole!*

*Longest Drive, Closest to
the Pin, Longest Putt, Plus
Much, Much More!*

Golf & Dinner	\$125.00
Golf Only	\$80.00
Dinner Only	\$45.00

Dinner at 6:00 p.m.

No Cancellations After
June 9, 2014



TRAFFIC CLUB OF CHICAGO
201 E. Army Trail Road, Suite 100-A
Bloomington, IL 60108
630-529-1333 FAX 630-529-1331

HAWKS VIEW GOLF CLUB
Lake Geneva, Wisconsin

Chairman,

Shotgun Start 1:00 p.m.

Please reserve _____ GOLF _____ DINNER tickets to the Traffic Club's First Golf Outing of 2014,
at Hawks View Golf Club on Thursday, June 12, 2014.

Name _____ Company _____ Phone _____

CSA Program Covers Numerous Issues

Our April, 17 Executive Briefing and Luncheon at St. Francis University in Joliet, Illinois was well received, with attendees coming from as far away as Wisconsin and Missouri to hear panel members discuss CSA regulations and the impact it will have on shippers, carriers and brokers. Many important topic areas were discussed, with continuous questions coming from a very active and participating audience. Lunch followed the morning program, and the day concluded with a presentation by Matt Hart, Executive Director of the Illinois Trucking Association. Mr. Hart's presentation was a legislative update on what is happening in Springfield regarding pending bills before the legislature that will impact the trucking industry in Illinois.



An intent audience listens to panel members discuss important issues covering the trucking industry at our April Executive Briefing and Luncheon at St. Francis University in Joliet, Illinois.

Looking for Contest Sponsors

Our 2014 summer golf season is just around the corner with our first outing on June 12th at Hawks View Golf Club in Lake Geneva, Wisconsin. The golf committee is looking for companies who would like to help support the outings by being a contest sponsor at one or all of this season's outings. The cost is nominal \$75, of which \$50 is given out as the prize to the winner of the contest you sponsor, courtesy of your company. The remaining \$25 goes towards the door prizes that are given out following dinner. If you don't want to be a contest sponsor, you can still help support the outings by donating a door prize. For those companies interested in supporting the outings, please contact golf chairman Ron Mazmanian at 262-770-7129, or the Club office at 630-529-1333.

2014 Executive Series Luncheon Program Schedule

The Education Committee has been hard at work, lining up some exciting, timely and informative luncheon programs for 2014 that should be of interest to our members and your guests. Please be sure to mark your calendars for these dates, and kindly forward this information on to anyone you feel would be interested in attending these programs.

September 18

Location, Program & Speaker TBA

October 16

Air Freight Program
Avalon Banquets
Elk Grove Village, Illinois

November 20

Location, Program & Speaker TBA



Timeshare at Royal Resorts, Cancun, Mexico

(5) Star Vacation, Gulf of Mexico
Call Cindy at 630-657-1100

Royal Caribbean – Week 27 July 5, 2014 through July 12, 2014

2 BR villa, LR, KIT, bath, terrace, beach front.
Dining, golf, fishing, water sports. Asking \$1,400.00



Visit our website:
www.traffic-club.org



TRAFFIC CLUB OF CHICAGO

"Where Transportation and Logistics Professionals Network and Learn"

**** 1st Annual Career Fair ****

For professionals looking for new career opportunities and students looking for internships or employment. Featuring transportation / logistics / supply chain / manufacturing employers.

Bring your resume, come explore career opportunities, talk with industry experts, and network with some of the industry's top companies.

Date: Wednesday June 25, 2014

Time: 3:00pm to 8:00pm

Where: Loyola University

**Corby Law Center, Kasbeer Hall, 15th Floor
25 E Pearson St., Chicago IL, 60611 (Pearson & Wabash)**

Cost: Free!!

**Talks: Resume writing & resume reviews
Social media & your career
Industry career resources
Traffic Club of Chicago Scholarships**

**More Info: On our LinkedIn & Facebook Groups
For exhibitor information please contact
Dave Anderson at 630-845-9681
or Tom Degnan at 630-633-6568**

MARS to Hold July Meeting

The Midwest Association of Rail Shippers (MARS) has announced it will hold its 243rd meeting, July 14-15, 2014 at the Grand Geneva Resort in Lake Geneva, Wisconsin. As in the past, a golf outing supporting their Scholarship Fund will be held on Monday, July 14, with a reception to follow that evening. Dress code is casual and networking tables will be available for those wishing to place information materials about your company. A full round of meetings follow the next day.

An early list of highlight presenters include David Altig, Executive Vice President and Director of Research, Federal Reserve Bank of Atlanta; Dan Mack, Vice President, Rail Transportation & Terminal Operations, CHS and Michael McClellan, Vice President, Industrial Products, Norfolk Southern Corporation. In addition, there will also be panels of railroads and rail customers discussing the causes and effects of rail service issues. There are many other keynote speakers invited and we will update you as this information becomes available.

Hotel accommodations at the Grand Geneva is available at a special rate of \$148 for guest rooms and \$244 for a two bedroom suite at the Timber Ridge Lodge on site. Other amenities include a discount rate at the Spa and free access to the Water Park. The cut-off date for these special room rates is June 13th so make your reservations early by calling Christine Johnson at 262-249-4708. She will be happy to assist you with all your needs.

Club Committees...Do You Know What They Do?

This is the second article in a series that focuses on your Club Committees, and especially the committee members who volunteer their time, expertise, insight and knowledge of the industry, in order to help the club function and grow for the benefit of the membership

The Networking Committee is a key committee of the club that looks to provide opportunity benefits for club members to network and meet other industry leaders in various settings and venues. The Networking Committee is responsible for arranging a variety of social and sports related events during the year for the benefit of our members and guests. These events offer the members the opportunity to entertain their customers, while at the same time, allowing them to network with other members and guests in an informal social environment. The committee also assists in promoting membership during these events.

The Committee is chaired by Bryan Vaughan, Commercial Leader, Services; GE Capital Rail Services, who joined GE in 2006 from the Canadian National Railway, where he was a Director of Sales - Bulk Business Group, and has an MBA from the

University of Chicago. Additional committee members includes: Tina Beckberger, Strategic Marketing Manager, GE Capital Rail services, who joined GE in 2000 and has an MBA from the University of Chicago Booth School of Business, and Todd Kahn, Vice President of Portfolio Management and Marketing, at Chicago Freight Car Leasing. Todd has an MBA in Finance, Strategy and Marketing from Northwestern University's Kellogg School of Management.

The committee's 2014 focus is on providing a variety of diverse, affordable, casual networking events hosted in various locations around the Chicago area that would be of interest to current members, as well as prospective members who are involved the transportation industry. If you are interested, and have any suggestions for future events that would benefit the club membership, why not look into joining this committee. Also, if you haven't had an opportunity to review the list of activities on the clubs website, or in the monthly issues of the Waybill, why not look to participate and attend one of the many future events the committee has planned. We certainly look forward to seeing you there!

And You Thought Your Dinner Tables Were a Tight Fit...



A tight fit indeed! This photograph from the Club's 50th annual dinner in 1957 was recently discovered, and should quell any future complaints about tight tables. This standard size table is still used today, but not for banquet seating. The table only measures 2.5' x 6' yet it was a cozy table for ten back then. There's so little space that the dinner plates are actually hanging off the table. I guess you got to know the person sitting next to you, whether you liked to or not.



Rick Williams

E-mail: rick@ranktransportation.com

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Mobile: (630) 903-4098

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MEMBERSHIP CHALLENGE 2014...LOOKING FOR A FEW GOOD MEMBERS

All we ask is that each of our members tries to bring in just *One New Member*.
That's all ... just *One New Member*.

It doesn't take much effort and we will even help you there. Below is an application form you can fax to someone you know that's not currently a member and encourage them to become one. Better yet ... just forward them the newsletter so they can read first hand what the club has to offer. As a fellow club member you already know the many benefits available to you and a brief note from you is all that's required. That's all there is to it.

Thanks for your help in making 2013 another successful membership drive year!

THE TRAFFIC CLUB OF CHICAGO

Application for Membership

Resident - \$280

Anyone residing within a 75 mile radius from City Hall Chicago

Non-Resident - \$80

Anyone residing outside a 75 mile radius from City Hall Chicago

Young Professional - \$80

First time applicant, age 30 or younger.
Can reside within or outside the 75 mile radius from City Hall Chicago

PRINT Applicant's Name _____ Date of Birth _____

TITLE _____ Co. _____

Business Address _____ Phone (____) _____

City _____ State/Zip _____ Fax (____) _____

E-mail _____ Website _____

Home Address _____ City _____ State/Zip _____

Please indicate the area your company represents:

Air Rail Truck Water Industry

Other _____

Signature _____ Date _____

Sponsor _____ Card No. _____

FOR CLUB USE ONLY

Year No. _____ Amount Paid \$ _____ Elected _____ Member No. _____

PLEASE FAX YOUR APPLICATION TO THE CLUB OFFICE AT: (630) 529-1331

Traffic Club Dues = Priceless Benefits

Whether you are a Resident, Non-Resident or Young Professional member of the Club, we want to take this opportunity to remind you of the many valued benefits that the Traffic Club of Chicago offers our members, and trust that you will take advantage of these many opportunities.

Executive Series luncheons featuring top industry speakers

Scholarship Fund for children and/or grandchildren of members

Numerous customer entertainment venues including:

Dinner Theater Events

Golf Outings

Varied Sporting Events

Monthly newsletter which keeps our members notified on club happenings and events

Dining privileges at the private DuPage Club, including access to other private clubs around the country and overseas

Additional dining privileges at the private Itasca Country Club and Ridge Country Club

Endless opportunities to network with your peers

Belonging to one of the finest transportation organizations in the country

We sincerely thank you for your continued support of the club and encourage all of our members to become more involved, possibly by joining one of our many committees.

The Membership Committee

— Classifieds —

Local/Regional trucking company in Bedford Park, IL is seeking an experienced dispatcher with at least 5 years of experience. Knowledgeable with Chicago area, TL & LTL, hazmat and routing. Must have good communication skills and basic computer knowledge. Competitive compensation offered. Please email resumes to: mikeborkowski@bedfordmotor.com

Experienced Logistics/Transportation Professional now back in the Chicago area seeking a management-level operational, planning or consulting opportunity. This candidate, transitioning from active military service (US Army), possesses an In-depth Operational and Strategic-level planning background coupled with strong management and leadership skills. Possesses uniquely synchronized Logistics, Distribution and Transportation successes in both private sector (US Freightways, Sears Logistics Services) and public service. Proven ability to lead, train and motivate organizations and people; while promoting long-term professional partnerships and achieving corporate and organizational objectives. Please contact Clark Burner at: burncd@hotmail.com

Experienced domestic account manager is looking for an opportunity to represent an asset based carrier. Territories called in have produced over \$25m. Have sold all forms of freight. Looking for full time. Contact me at scottsignorelli@gmail.com

Asset based brokerage company is seeking an energetic, disciplined sales agent. If you are a person that has a direct shipper book of business and just want to accomplish the sales then you need to contact Mike at mshea@buchananhauling.com We are a stable and financially strong organization that is continuing to grow in the trucking and transportation industry.

Saturn Freight Systems, Inc. of Marietta, GA, www.saturnfreight.com has an established station in Chicago that is looking to add an additional sales person. The right person would be from the forwarding industry and have a client base of "portable" business. Our network helps manage all domestic and international services. Interested parties should submit resumes to jantus@saturnfreight.com

Experienced international and domestic logistics and transportation manager is looking for opportunities. Has handled \$25 million worth of business, analyzed alternatives, written transportation logistics safety and security policies. Strong customer service skills. Interested in full time or temporary employment. Contact me at julianbl@sbcglobal.net or 312-408-0663.

Gateway Coordinator - BDP International seeking individual with 3-5 years Gateway experience. Also experience in negotiating airline rates. Hazmat Certification a plus or must be able to pass Hazmat. Please email resume: smccarthy@bdpnet.com



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Traffic Club Calendar for 2014

The following is a listing of Club activities that have been scheduled for 2014. Please be sure to mark your calendars accordingly, so that you don't miss any of these important events.

May 2	Membership Committee Meeting	Aug 1	Membership Committee Meeting	Dec 3	Annual Holiday Reception (tent)
May 12	House Committee Meeting	Aug 11	Board of Governors Meeting	Dec 5	Membership Committee Meeting
May 12	Board of Governors Meeting	Aug 21	3rd Golf Outing, Blackstone Golf Club, Marengo, IL	Dec 8	Board of Governors Meeting
May 14	Annual Dinner Golf Outing, Cog Hill Golf Club, Lemont, IL	Aug ?	Kane County Cougars, Family Event, picnic area and game seats. Date TBA	Dates for 2015	
May 15	107th Annual Dinner, Sheraton Chicago Hotel, Guest Speaker: Dr. Jossi Sheffi, Director of MIT Center for Transp. & Logistics	Sep 5	Membership Committee Meeting	Jan 9	Membership Committee Meeting
Jun 5	Membership Committee Meeting	Sep 8	Board of Governors Meeting	Jan 12	Board of Governors Meeting
Jun 6	Membership Committee Meeting	Sep 8	House Committee Meeting	Jan 12	House Committee Meeting
Jun 8	House Committee Meeting	Sep 11	Annual Complimentary Retirees Luncheon, Itasca Country Club	Jan 14	Joint Traffic Club-Midwest Assn. of Rail Shippers Luncheon, Oak Brook Hills Resort, Oak Brook, IL Guest Speaker TBA
Jun 8	Board of Governors Meeting	Sep 18	Executive Briefing and Luncheon Program, Location & Speakers TBA	Feb 6	Membership Committee Meeting
Jun 9	Board of Governors Meeting	Sep 25	Final Golf Outing, Geneva National Golf Club, Lake Geneva, Wisconsin	Feb 9	House Committee Meeting
Jun 12	1st Golf Outing, Hawks View Golf Club, Lake Geneva, Wisconsin	Sep ?	Informal Beer Garden Networking Event in the Rosemont area. Date TBA	Feb 9	Board of Governors Meeting
Jun 18	First golf outing of the season, Location TBA	Oct 3	Membership Committee Meeting	Feb 19	Executive Series Luncheon, Location & Speaker TBA
Jul 11	Membership Committee Meeting	Oct 8	10th Annual Transportation Night networking event, Rosewood Restaurant, Rosemont, IL	Mar 6	Membership Committee Meeting
Jul 14	Board of Governors Meeting	Oct 13	Board of Governors Meeting	Mar 9	Board of Governors Meeting
Jul 14	House Committee Meeting	Oct 16	Executive Series Luncheon, Avalon Banquets, Elk Grove Village, IL. Air Freight Program & Speaker TBA	Mar 19	Executive Series Luncheon, Location & Speaker TBA
Jul 17	2nd Golf Outing, Orchard Valley Golf Club, Aurora, IL	Nov 7	Membership Committee Meeting	Apr 3	Membership Committee Meeting (tent)
Jul 31	Cubs vs. Rockies, 1:20 pm game Lunch in the private United Club	Nov 10	Board of Governors Meeting	Apr 13	Board of Governors Meeting
		Nov 20	Executive Series Luncheon, Location, Program & Speaker TBA	Apr 13	House Committee Meeting

Chicago Area Reciprocal Clubs Available to Club Members

THE DuPAGE CLUB

1901 S. Meyers Road
Oakbrook Terrace, Illinois
630-691-1300

Monday-Friday, Breakfast, Lunch and Dinner; 7:00 a.m. - 10:00 p.m. and Saturday, Dinner Only, 6:00 p.m. - 10:00 p.m. Meeting Rooms Available.

RIDGE COUNTRY CLUB

10522 S. California Avenue
Chicago, Illinois
773-238-9400

*Winter Schedule
Tuesday-Sunday. Lunch Only 12:00 p.m.-2:30 p.m.
Dinner, Wednesday-Sunday from 6:00 pm.- 8:00 pm.
Meeting Rooms are Available.
Dining Privileges Only. No Golf Privileges.*

ITASCA COUNTRY CLUB

400 E. Orchard Street
Itasca, Illinois
630-773-1800

*Tuesday-Sunday, Breakfast, Lunch and Dinner,
7:00 a.m. - 10:00 p.m. and Monday, Lunch
Only, 11:30 a.m. - 2:30 p.m.
Meeting and Banquet Facilities Available.
Dining Only. No Golf Privileges.*

THE ROSEWOOD RESTAURANT

9421 W. Higgins Road
Rosemont, Illinois
847-696-9494

*Monday-Friday, Lunch and Dinner,
11:00 a.m. - 11:00 p.m. and Saturday-Sunday,
Dinner Only, 4:00 p.m. - 11:00 p.m.
Private Meeting Rooms
and Banquet Facilities Available.*

Nearly 100 private dining and country clubs are available to the members around the country and overseas.

To see the list of available clubs please visit our website at:

www.traffic-club.org