

The Waybill

News Bulletin of the Traffic Club of Chicago

October 2011



Wishing All Our Members



an Enjoyable Fall Season!



President's Message

We hope you had a chance to attend our successful Joint Traffic Club-Air Cargo Assn. of Chicago luncheon program last month at the Holiday Inn in Elk Grove Village. Our guest speaker was Brandon Fried, Executive Director of the Air Forwarders Association, Washington D.C., who gave a timely presentation on the TSA, Air Cargo Security and what the future holds for the industry. Please be sure to join us for this month's Executive Series luncheon on October 20th at the Odyssey Country Club in Tinley Park. Our guest speaker that day will be Scott Grady, Sr. Vice President, Sales and Marketing, Landstar Transportation Logistics, Jacksonville, Florida.

Last month the Club held its annual Honorary Members Complimentary Luncheon at Itasca Country Club. Close to 50 members, spouses and others were on hand to enjoy a wonderful buffet luncheon, followed by some great stories by members reliving their early years in transportation. There was also the Club's first Oktoberfest Party held at the Schnitzel Platz Restaurant in Glendale Heights. Although the crowd was small, everyone had a great time, and all the proceeds from this event will be given to our Scholarship fund. In addition, your Club participated in the 5th Annual Logistics Summit hosted by the Will County Center for Economic Development held at the Bolingbrook Country Club. This was the first time we have exhibited at this venue, which was a great avenue to promote the Club and recruit new members from Chicago's collar counties.

As you probably know by now The Traffic Club of Chicago is pleased to offer estate gifting opportunities for the Club's ongoing scholarship fund. More than ever, college and university students need financial support in helping them to meet their goals and dreams in obtaining a higher education.

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WELCOME NEW MEMBERS

We are pleased to welcome the following new members, who were elected to the Club at the September Membership Committee meetings.

Ryan Fitzpatrick
Transportation Agent
BNSF Logistics, LLC
8044 Montgomery Road
Cincinnati OH 45236
614-923-8658 – Fax 614-859-1088
e-mail: ryan.fitzpatrick@bnsflogistics.com

Jerry Serrata
Account Executive
CDS Moving Equipment
2636 S. Clearbrook
Arlington Heights IL 60005
847-366-9354 – Fax 847-437-9335
e-mail: jserrata@cds-usa.com

Justin McAdams
Trade Development Manager
The Port of Houston Authority
111 East Loop North
Houston TX 77029
512-629-1729 – Fax 713-670-2564
e-mail: jmcadams@poha.com

Sean Conrad
Cargo Manager
Swissport Cargo Services LP
P.O. Box 66081
Chicago IL 60666
773-686-6593 – Fax 773-686-1064
e-mail: sean.conrad@swissport.com

Rodney Deneseus
Vice President
Global Logistical Connections
706 Tipperary Court, Unit 2B
Schaumburg IL 60193
630-283-0045 – Fax 630-283-0046
e-mail: rdeneseus@glc-inc.com

Jeffrey Werner
Vice President
DEW Distribution Services
2201 Touhy Avenue
Elk Grove Village IL 60007
847-409-8766 – Fax 847-593-3094
e-mail: jeff@dewdist.com

ON THE MOVE...

The following members have notified the Club office of a change in their current mailing status. Please be sure to change your records accordingly.

Dennis Grim
Executive Producer
Business to Business Communications
411 W. River Road, Suite 207
Elgin IL 60123
847-531-2207 – Fax not available
e-mail: denny@soundbusinessnetwork.com

John Gleason
9283 W. Sierra Pinta Drive
Peoria AZ 85382
623-566-8656 – no fax, no e-mail

Thomas Kay
Terminal Manager
Mason Dixon Intermodal, Inc
24105 W. Front Street
Channahon IL 60410
815-467-5441 – Fax 815-467-5497
e-mail: tkay@mdintermodal.com

Kathleen Knight
Director, Business Development
TTS Terminals, Inc.
24317 W. 143rd Street, #101
Plainfield, IL 60544
773 428-9188 – Fax 773-304-3144
kknight@ttsterminals.com

John Brennan
National Accounts Manager
United Rentals
10541 S. Hoyne
Chicago IL 60643
224-531-4605 – Fax not available
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The Waybill



published by

THE TRAFFIC CLUB OF CHICAGO

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WEB traffic-club.org

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ADVERTISING

BUSINESS CARD: 3-1/2" w X 2" h	
ONE TIME	\$30.00
2-3 INSERT	\$27.00 each
4 OR MORE	\$25.00 each
1/4 PAGE: 4-7/8" w X 3-1/4" h or 2-3/8" w X 6-3/4" h	
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FULL PAGE: 7-1/2" w X 10" h	
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4 OR MORE	\$191.00 each

Artwork (**electronic file**) must be received by the club office no later than the 2nd Thursday of the month. For further information, call 630-529-1333.

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The Traffic Club of Chicago
is proud to offer
Sponsorship Opportunities for our Annual Holiday Party

Tuesday December 6, 2011

6:30pm to 9:00pm

The School of the Art Institute of Chicago Ballroom
(formerly the Illinois Athletic Club)
112 South Michigan Avenue
Chicago, IL 60603



Platinum Sponsorship	\$500 – 3 complimentary guest passes
Gold Sponsorship	\$400 – 2 complimentary guest passes
Silver Sponsorship	\$300 – 1 complimentary guest pass
Bronze Sponsorship	\$200
Friend of Club	\$100

*The generous support of your company will be recognized on a Sponsor sign at the event,
in The Waybill and on the Club's website.*

For more information, contact the club office at (630) 529-1333 or email: staff@trfclub-chicago.org

CORPORATE SPONSOR

The club would like to acknowledge and thank the following companies for their support through our corporate sponsorship program.



— Welfare —

Dennis Grim – Executive Producer, Business to Business Communications and Chairman Emeritus of the Club’s Education Committee, is now at home recuperating following heart by-pass surgery. His wife Laura says that he’s doing just fine and all of us who know Denny, wish him a quick and speedy recovery.

Elaine Pinkowski – wife of Honorary member Chuck Pinkowski, retired G.E. Railcar Services, passed away on September 15th after a long illness. Mrs. Pinkowski was 71. Donations can be made in her name to the Northwestern Hospital Palliative Care & Home Hospice Program.

Season’s Final Outing at Orchard Valley Golf Club

Our last golf outing of the season was held on September 8th at Orchard Valley Golf Club in Aurora, on a beautiful day with partly sunny skies. This was the first time that the Club has played this course, and from the comments received from some of the 70 plus members and guests, it was a very nice course and everyone enjoyed the day. Winner of the Team Award was the Mike Conley foursome from Cargolux Airlines which took home the \$200 cash prize courtesy of First Union Rail. Golf was followed by a wonderful buffet dinner and with the addition of some great door prizes, created a nice ending to a very successful season. Our thanks go out to all our sponsor companies and to Diane Lawrin and Janeen Leppert who worked our “Fantasy Card” betting hole that day. It was a great year, and except for one cold and damp outing, Mother Nature was kind to us all summer long. We look forward to seeing you all back on the tee for the 2012 golf season.

...President’s Message

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Please consider the Traffic Club of Chicago Scholarship Fund in your future estate plans. We thank you and our future scholarship recipients certainly thank you as well.

Your club is also proud to offer Sponsorship Opportunities for our Annual Holiday Party to be held on Tuesday, December 6, 2011, in the Ballroom at the School of The Art Institute of Chicago on Michigan Avenue. Part of the former Illinois Athletic Club, the ballroom was recently restored to reflect the historical look and feel of its original 1927 elegance. We look forward to seeing one and all that evening.

We also would like to welcome Tom Degnan as the new Membership Committee chair who will be working with Janeen Leppert and the membership committee on targeting new membership growth opportunities. Tom is an active participant on-line with his own Logistics LinkedIn group. Finally, a special thank you also goes to Mike Halktis, chair of our Finance Committee which is responsible for keeping track of the club’s finances and investments. The diligent work of his committee helps the board with its decision-making duties.

Jim Galen



Visit our website:
www.traffic-club.org



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Vice President

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The Traffic Club of Chicago

Is proud to offer Estate Gifting Opportunities for our Scholarship Fund

- *CONTRIBUTE to Higher EDUCATION by designating the Club as a beneficiary of your estate (contributions are not tax deductible).*
- *Look to help a family member of the club attain a more affordable higher education.*
- *Your generous support will be recognized in the Waybill and appear on the TCC's Website under Heritage Donors*
- *Most savings or financial accounts offer a beneficiary designation option such as POD* accounts.*
- *A brokerage account may be designated as a TOD* account.*



Scholarship Chair Frank Moczulewski and 2011 Award Recipients

For Donation Details Call:

*Jim McLaughlin CRPC(r), CFM PH: 312.499.4607 CFM First Vice President PIA Program Portfolio Manager Merrill Lynch
33 W. Monroe - Suite 2200 Chicago, IL 6060; 866.315.7053 (toll free); 312.428.4044 (fax);
jim_mclaughlin@ml.com(email)*

OR Contact Bill Fors TCC PH: 630-529-1333 or Email: staff@trfclub-chicago.org

**POD = Paid on Death; TOD = Transfer on Death*

Traffic Club Dues = Priceless Benefits

Whether you are a Resident or Non-Resident member of the Club, we want to take this opportunity to remind you of the many valued benefits that the Traffic Club of Chicago offers our members, and trust that you will take advantage of these many opportunities.

Executive Series luncheons featuring top industry speakers

Scholarship Fund for children and/or grandchildren of members

Numerous customer entertainment venues including:

- Dinner Theater Events
- Golf Outings
- Varied Sporting Events

Monthly newsletter which keeps our members notified on club happenings and events

Dining privileges at the private DuPage Club, including access to other private clubs around the country and overseas

Additional dining privileges at the private Itasca Country Club and Ridge Country Club

Endless opportunities to network with your peers

Belonging to one of the finest transportation organizations in the country

We sincerely thank you for your continued support of the club and encourage all of our members to become more involved, possibly by joining one of our many committees.

The Membership Committee

2011-12 Executive Series Luncheon Program Schedule

The Education Committee has confirmed the following dates for their Executive Series programs through the spring of 2012. Please be sure to mark your calendars and plan to attend one these timely and informative events.

November 17

Executive Briefing & Luncheon “International Logistics Update” Fountain Blue Banquets” Des Plaines, Illinois

2012

January 12

Joint Traffic Club-M.A.R.S. Luncheon Daniel R. Elliott III, Chairman, Surface Transportation Board, Washington DC Marriott Oak Brook Hills Resort Oak Brook, Illinois

February 16

Ashton Place 341 75th Street Willowbrook, Illinois Program and Speaker TBA

March 15

Maggiano’s Restaurant 516 N. Clark Street Chicago, Illinois Program and Speaker TBA

Joint TCC – MARS January 2012 Luncheon Program

The annual joint Executive Series luncheon program between the Traffic Club and the Midwest Association of Rail Shippers (MARS); will be held on Wednesday, January 12, 2012 at the Marriott Oak Brook Hills Resort in Oak Brook, IL. The committee is pleased to announce that our guest speaker that day will be Daniel R. Elliott III, Chairman of the Surface Transportation Board, Washington, DC.

Mr. Elliott was appointed to his position as Chairman of the STB following his confirmation by the U.S. Senate in August, 2009 and will serve in that position through 2013. His stated goal is to try and bring more harmony in



the relationship between the shippers and railroads by trying to revitalize the STB’s dormant arbitration system. Prior to the STB he served as associate general counsel for the United Transportation Union, and also practiced before the National Mediation Board and the National Labor Relations Board. Before that he worked in private practice in Cleveland and Washington, DC.



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Want to see your ad in the next issue of the Waybill?
**See page 2 for more information,
 or call the club office at (630) 529-1333**



Thanks to Our Sponsors

The Golf Committee would like to take this opportunity to thank the following companies who were either hole sponsors or donated door prizes for our final golf outing of the season on September 8th at Orchard Valley Golf Club in Aurora, Illinois. It is their support and the support of others that make our golf outings such successful and exciting venues.

- Air Canada Cargo
- American Railcar Industries
- Cargolux Airlines
- Clutch Global Logistics
- First Union Rail
- G&D Integrated
- Hassett Air Express
- Hempel (USA)
- Innovative Transportation Solutions
- Jet Airways of the U.S.
- Landstar
- Merrill Lynch
- Orchard Valley Golf Club
- RJW Transport Group
- T.H. Ryan Cartage
- Salco Products
- Standard Forwarding
- The Treppel Group
- United Express System
- Watco Mechanical Services

Will County 5th Annual Global Logistics Summit

The Traffic Club was one of thirty exhibitors at the recent 5th Annual Global Logistics Summit presented by the Will County Economic Development Council, held on September 20th at the Bolingbrook Golf Club in Bolingbrook, IL. This was the first time we have exhibited at this event, and many of those attending were very interested in the many benefits that we offer our members.

Over 300 were in attendance at the summit which offered an interesting program beginning with a presentation by Mike Mullen, CEO of CenterPoint Properties on the “Development of America’s Largest Inland Port”. Other topic areas discussed were: “Exports and the Global Supply Chain; Spotlight on Trucking; 21st Century Global Logistics Workforce”, and a Will County Inland Port Update on: “Managing the Infrastructure.”



The Club’s trade show booth, awaiting the arrival of volunteers from our Membership Committee, is ready to go prior to the opening of the summit program that morning.



Mike Mullen, CEO, CenterPoint Properties speaks to the audience on the development of America’s largest inland port.



Attendees at the summit take advantage of a break between sessions to visit some of the many exhibiting companies that were present that day.



Program attendees listen intently to a presentation by one of the morning panel program members.

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Reciprocal Clubs...
Another Added Benefit

One of the many benefits that are available to our members is the access to nearly 100 private dining and country clubs around the country as well as overseas. This benefit is made available through our association with the DuPage Club, one of the finest private dining clubs in the Chicago area. One club that we will highlight in this issue is the Saginaw Club located in Saginaw, Michigan.

The Saginaw Club which was founded in 1889 and is conveniently located in downtown Saginaw at 219 N. Washington on the corner of Washington & Johnson Street. The Club accommodates both formal and casual dining for lunch and dinner. They offer private rooms for dining and meetings and can accommodate 200 people in our ballroom on the third floor.

Their Grill Room is open Mon-Fri. from 11:45am – 2:00pm. Lunch is served Mon-Fri. from 11:45am – 2:00pm. Dinner is available Thu-Fri-Sat. from 6:00pm – 8:30 pm. and the Members Bar is open Mon-Fri. from 11:00am – 2:00am closing. Remember, when using reciprocal club facilities you need to contact the Traffic Club office as to which club and the date you wish to use their facilities. We will then send a letter of introduction to that club on your behalf.



The Saginaw Club formal dining room

Advertisement for L&S Rail Service, Inc. featuring the company logo, name, and contact information for Don L. Gibson, Project Coordinator.

MEMBERSHIP CHALLENGE 2011...LOOKING FOR A FEW GOOD MEMBERS

With the coming New Year all we ask is that each of our members tries to bring in just One New Member. That's all ... just One New Member.

It doesn't take much effort and we will even help you there. Below is an application form you can fax to someone you know that's not currently a member and encourage them to become one. Better yet ... just forward them the newsletter so they can read first hand what the club has to offer. As a fellow club member you already know the many benefits available to you and a brief note from you is all that's required. That's all there is to it.

Thanks for your help in making 2011 another successful membership drive year!

THE TRAFFIC CLUB OF CHICAGO

Application for Membership

Annual Resident Dues \$275.00

Annual Non-Resident Dues \$75.00

Please DO NOT send any payment. You will be billed accordingly.

PRINT Applicant's Name _____ Date _____

TITLE _____ Co. _____

Business Address _____ Phone (____) _____

City _____ State/Zip _____ Fax (____) _____

E-mail _____ Website _____

Home Address _____ City _____ State/Zip _____

Please indicate the area your company represents:

- Air Rail Truck Water Industry

Other _____

Signature _____

Sponsor _____ Acct. No. _____

FOR CLUB USE ONLY

Year No. _____ Amount Paid# _____ Elected _____ Member No. _____

PLEASE FAX YOUR APPLICATION TO THE CLUB OFFICE AT: (630) 529-1331

Traffic Club Calendar for 2011

The following is a listing of Club activities that have been scheduled for 2011. Please be sure to mark your calendars accordingly, so that you don't miss any of these important events.

Oct 6	Finance Committee meeting	Jan 9	Board of Governors meeting	Jun 12	Annual Dinner Golf Outing, Cog Hill Golf Club, Lemont IL
Oct 7	Membership Committee meeting	Jan 11	Joint Traffic Club-MARS, Luncheon Program. Guest speaker: David R. Elliott III, Chairman, Surface Transportation Board, Oakbrook Hills Marriott Resort	Jun 13	105th Annual Dinner, Hilton Hotel & Towers, Michigan Ave., Speaker TBA
Oct 10	House Committee meeting	Feb 3	Membership Committee meeting	Jul 6	Membership Committee meeting
Oct 10	Board of Governors meeting	Feb 9	Finance Committee Meeting	Jul 9	House Committee meeting (tent)
Oct 20	Executive Series Luncheon, Odyssey Country Club, Tinley Park, IL Guest speaker: Scott Grady, Senior VP Sales & Mktg. Landstar Transportation Logistics	Feb 13	House Committee Meeting	Jul 9	Board of Governors meeting (tent)
Nov 3	Finance Committee meeting	Feb 13	Board of Governors Meeting	Jul 12	1st Golf Outing of the Season, Hawks View Golf Club, Lake Geneva WI
Nov 4	Membership Committee meeting	Feb 16	Executive Series Luncheon, Ashton Place, Willowbrook IL Speaker TBA	Jul 25	Annual Cubs-Stadium Club outing (tent)
Nov 14	House Committee meeting	Mar 2	Membership Committee meeting	Aug 3	Membership Committee meeting
Nov 14	Board of Governors meeting	Mar 8	Finance Committee meeting	Aug 13	House Committee meeting
Nov 17	Executive Briefing & Luncheon "International Transportation" Fountain Blue Banquets, Des Plaines IL	Mar 12	House Committee meeting	Aug 13	Board of Governors meeting
Dec 2	Membership Committee meeting	Mar 12	Board of Governors meeting	Aug 16	2nd Golf Outing of the Season, Location TBA (tent)
Dec 6	Annual Holiday Reception. Ballroom of the School of the Art Institute of Chicago, 112 S. Michigan Avenue	Mar 15	Executive Series Luncheon Maggiano's Restaurant, Chicago IL Speaker TBA	Sep 7	Membership Committee Meeting
Dec 8	Finance Committee meeting (tent)	Apr 5	Finance Committee meeting	Sep 10	House Committee Meeting
Dec 12	House Committee meeting	Apr 6	Membership Committee meeting	Sep 10	Board of Governors Meeting
Dec 12	Board of Governors meeting	Apr 9	House Committee meeting	Sep 13	Final Golf Outing of the Season, Location TBA (tent)
		Apr 9	Board of Governors meeting	Sep 20	Executive Series Luncheon, Speaker and Location TBA
		Apr 19	Executive Series Luncheon Program, Location & Speaker TBA	Oct 5	Membership Committee Meeting
		May 3	Finance Committee meeting	Oct 8	Board of Governors Meeting
		May 4	Membership Committee meeting	Oct 10	8th Annual Transportation Night networking event, Rosewood Restaurant. (tent)
		May 14	House Committee meeting	Oct 18	Executive Series Luncheon, Speaker and Location TBA
		May 14	Board of Governors meeting		
		Jun 1	Membership Committee meeting		
		Jun 7	Finance Committee meeting		
		Jun 11	House Committee meeting		
		Jun 11	Board of Governors meeting		

Dates for 2012

Jan 6	Membership Committee meeting
Jan 9	House Committee meeting

Chicago Area Reciprocal Clubs Available to Club Members

THE DuPAGE CLUB

1901 S. Meyers Road
Oakbrook Terrace, Illinois
630-691-1300

Monday-Friday, Breakfast, Lunch and Dinner; 7:00 a.m. - 10:00 p.m. and Saturday, Dinner Only, 6:00 p.m. - 10:00 p.m. Meeting Rooms Available.

RIDGE COUNTRY CLUB

10522 S. California Avenue
Chicago, Illinois
773-238-9400

*Winter Schedule
Tuesday-Sunday, Lunch Only 12:00 p.m.-2:30 p.m.
Dinner, Wednesday-Sunday from 6:00 pm.- 8:00 pm.
Meeting Rooms are Available.
Dining Privileges Only. No Golf Privileges.*

ITASCA COUNTRY CLUB

400 E. Orchard Street
Itasca, Illinois
630-773-1800

Tuesday-Sunday, Breakfast, Lunch and Dinner; 7:00 a.m. - 10:00 p.m. and Monday, Lunch Only, 11:30 a.m. - 2:30 p.m. Meeting and Banquet Facilities Available. Dining Only. No Golf Privileges.

THE ROSEWOOD RESTAURANT

9421 W. Higgins Road
Rosemont, Illinois
847-696-9494

Monday-Friday, Lunch and Dinner, 11:00 a.m. - 11:00 p.m. and Saturday-Sunday, Dinner Only, 4:00 p.m. - 11:00 p.m. Private Meeting Rooms and Banquet Facilities Available.

Nearly 100 private dining and country clubs are available to the members around the country and overseas.

To see the list of available clubs please visit our website at:

www.traffic-club.org