

# The Waybill

News Bulletin of the Traffic Club of Chicago

October 2012



## *From the Office of the President*

Whether or not you're celebrating the Jewish Holidays, I'd like to wish you all a happy and healthy New Year!

As I mentioned last month, I met with various trade development folks in Hong Kong last month. As a result of that meeting we hope to hold an Executive Series Luncheon in conjunction with the Hong Kong Trade Development Council sometime in 2013 - details will follow. Hong Kong is very interested in promoting trade opportunities with Traffic Club Members. If you're interested in these opportunities, please contact me or Bill Fors and we'll put you in touch with the appropriate folks in Hong Kong.

We have some great events for Club members in October. Our Networking Night will be held on October 10th at the Rosewood Restaurant in Rosemont. There's no cost to attend and a complimentary sandwich buffet will be available. We typically have well in excess of 300 attendees, so bring your business cards, and prepare for a host of networking opportunities!

On October 18th our next Executive Series Luncheon will be held in the banquet rooms of Maggiano's Restaurant in downtown Chicago. Three prominent Chicago attorneys (including me!) will discuss regulatory developments in the transportation industry which will affect all of you, whether you're involved in railroading, manufacturing, logistics, marine, trucking, air, or any other transportation related company. We look forward to seeing you on the 18th!

Very truly yours,

Myles L. Tobin

## **Hilton Chicago Will Host 2013 Annual Dinner**

Annual Dinner chairman George Baima has announced that next year's 106<sup>th</sup> Annual Dinner will be held on Thursday, May 16, 2013 at the Hilton Chicago located at 720 S. Michigan Avenue, downtown. Both the general reception and dinner will be moved to the International Ballroom which will allow us more room to expand the event.

It's not too early for those companies who had hospitality suites this year, to make your arrangements for next year. Please contact Martha Itulya-Omollo, Catering Manager at 312-663-6549. She will be able to assist you with making those arrangements. We will also have a block of sleeping rooms for the night of the dinner, and as soon as we finalized these arrangements we will make that information available.

## **October Program Features Railroad Regulatory Update**

The Education Committee's luncheon program on October 18<sup>th</sup> will feature a Railroad Regulatory Update with three prominent law professionals who will discuss current issues covering the Federal Railroad Administration, Surface Transportation Board, along with other issues involving the rail industry. This is a joint luncheon program between the Traffic Club and the Association of Transportation Law Professionals, and all ATLP members who attend the program will be offered the same \$45.00 rate as Traffic Club members.

The luncheon will be held in the banquet rooms of Maggiano's Restaurant located at 111 W. Grand Avenue in Chicago. The day begins with a reception starting at 11:30 am, followed by lunch at 12:15 pm. The program will commence immediately following lunch and should conclude by 2:00 pm. For those who are driving, valet parking service will be available at the venue.

## WELCOME NEW MEMBERS

We are pleased to welcome the following new members, who were elected to the Club at the September Membership Committee meeting.

Garry Old  
President  
COFC Logistics, LLC  
405 Madison Avenue, 8th Floor  
Toledo, OH 43604  
419-725-0700 – fax not available  
e-mail: [garry.old@cofclogistics.com](mailto:garry.old@cofclogistics.com)

Glenn Player  
General Manager  
Airtime Express USA, Inc.  
1074 Thorndale Avenue  
Bensenville, IL 60106  
630-238-5795 – fax not available  
e-mail: [gplayer@airtimeexpressusa.com](mailto:gplayer@airtimeexpressusa.com)

Matthew Meyers  
Int'l Transp. & Logistics Analyst  
Electro-Motive Diesel, Inc.  
9301 W. 55<sup>th</sup> Street  
LaGrange, IL 60525  
708-387-3540 – fax not available  
e-mail: [Matthew.meyers@emdiecls.com](mailto:Matthew.meyers@emdiecls.com)

## ON THE MOVE...

The following members have notified the Club office of a change in their current mailing status. Please be sure to change your records accordingly.

James Kramer  
Sr. Vice President Commercial  
Container Port Group, Inc.  
1340 Depot Street  
Cleveland, OH 44116  
440-895-8145 – fax not available  
e-mail: [kramerj@containerport.com](mailto:kramerj@containerport.com)

Kevin Gallagher  
President  
Quality Transportation Services  
8235 Meadowbridge Road  
Mechanicsville, VA 23116  
804-550-5432 – fax 804-277-8518  
e-mail: [adminnotification@qts.com](mailto:adminnotification@qts.com)

John Marks  
Lejak & Associates  
230 Hidden Creek Road  
Lake Zurich, IL 60047  
847-809-1405 – fax 877-731-9896  
e-mail: [JohnMarks@lejakandassociates.com](mailto:JohnMarks@lejakandassociates.com)

## — Welfare —

**William Malone** – Honorary member and retired Assistant Vice President of Sales for the Burlington Northern Railroad, passed away on August 5th at the age of 91. Mr. Malone was a member of the Club for over 50 years, joining in 1959 when he was the General Freight Agent in Chicago for the old Chicago, Burlington & Quincy Railroad in Chicago. He was a very active member and served on many of the Club's committees including, Auditing; House; Membership; Trustees & Finance and served as the Club's Secretary-Treasurer in 1971-1972. When the CB&Q became part of the Burlington Northern in 1970, he held the position of Assistant Vice President of Sales and remained as such until his retirement in 1981 when he was elected to honorary status. He and his wife Evelyn remained in the Chicago area for a while before moving to Samammish, Washington where he spent the rest of his retirement years.



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# The Waybill



published by

**THE TRAFFIC CLUB OF CHICAGO**  
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Bloomington, IL 60108

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FAX 630-529-1331  
E-MAIL [staff@trfclub-chicago.org](mailto:staff@trfclub-chicago.org)  
WEB [traffic-club.org](http://traffic-club.org)

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**Executive Director**  
William Fors

### ADVERTISING

**BUSINESS CARD:** 3-1/2" w X 2" h  
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Artwork (**electronic file**) must be received by the club office no later than the 2nd Thursday of the month. For further information, call 630-529-1333.

Designed by Nite Owl Prints

**The Traffic Club of Chicago**  
is proud to offer  
**Sponsorship Opportunities for our Annual Holiday Party**

**Wednesday December 5, 2012**

6:30pm to 9:00pm

The Union League Club of Chicago

Main Dining Room, 6th Floor

65 W. Jackson Boulevard

Chicago, Illinois 60604



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<b>Platinum Sponsorship</b>	\$500 – 3 complimentary guest passes
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<b>Bronze Sponsorship</b>	\$200 – <b>Friend of Club</b> \$100

*The generous support of your company for this much anticipated event will be recognized on a Sponsor Sign at the event and is the Club's newsletter The Waybill.*

*For more information please e-mail us at [staff@trfclub-chicago.org](mailto:staff@trfclub-chicago.org)  
or call the Club office at 630-529-1333*

## Nominating Committee Announces 2013 Slate

Nominating Committee chairman Tom Mitropoulos has announced that the committee has selected the following members who will run for office in 2013. The election will take place at our annual holiday reception which will be held on Wednesday, December 5<sup>th</sup> at the Union League Club in Chicago. Official election ballots will appear in the November issue of The Waybill.

President  
Eddie Beard  
Central Manufacturing Services

Vice President  
Craig Boroughf  
USG Corporation

Treasurer  
Lynn Musillami  
Tri-Air Transportation

Secretary  
Jeff Leppert  
The Treppel Group

## 2013 Slate Cont'd

The following members have been nominated to run for the position of Director which is a two year term expiring at year end 2015.

Hans Bauer  
North American Warehousing

Bruce Betts  
Flak International

Paul Deasy  
Chicago Freight Car Leasing

William Doyle  
T.M. Doyle Teaming

Ken Madejczyk  
UPS Supply Chain Solutions

Ellen Murphy  
Polar Air Cargo

Thomas Tisa  
CN

Delbert Wilkins  
Canal Terminal Company

## Thanks to Our Sponsors

The Golf Committee would like to recognize and thank the following companies who were either a contest hole sponsor or donated door prizes for our final outing of the season on September 27th at The Highlands of Elgin. It is their support that continues to help make our outings such successful venues and enjoyable outings to attend.

- American Railcar Industries
- Canal Terminal Company
- Cargolux Airlines International
- Cavalier Transportation
- Fairmount Minerals
- First Union Rail
- Hassett Air Express
- Hempel (USA)
- Horizon Lines
- J.B. Hunt Transport
- Innovative Transport Solutions
- Internet Truckstop
- Lynden Transport
- Midwest Express
- Norfolk Southern Corporation
- Roadlink
- Salco Products
- Standard Forwarding
- Transquip USA
- The Treppel Group
- Time X Express
- Watco Mechanical Services
- Westwood Shipping Lines



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## Annual Honorary Members Complimentary Luncheon

This year's annual complimentary luncheon for our honorary members was held September 13<sup>th</sup> at Itasca Country Club with nearly 50 members and guests in attendance. Everyone enjoyed the day as they renewed old acquaintances from near and far, while enjoying a wonderful buffet luncheon. The honorary member who traveled the farthest to attend the luncheon was Phil Boyle and wife Eileen who came all the way from Spring Hill, Florida. Following lunch, current Club president Myles Tobin presented an interesting overview of his travels over the years and around the globe, from Alaska to Dubai. He touched on where to go, what to see, where to stay and what to avoid. Our thanks to Retiree Committee chair Jim Keuck whose hard work made sure that this year's luncheon was another success.



## Season's Final Outing at the Highlands of Elgin

Our last outing of the season was held on September 27th at the Highlands of Elgin, located just off Route 20 & McLean Road in Elgin. This was the first time that the Club has played this challenging links course, which is listed as the #1 municipal and #2 public course in the state. From the comments received from many of the members and guests, it was a great but challenging course to play and many look forward to coming back here in the future. Winners of the Team "Scramble" Award was the John Janczak foursome which took home the \$200 cash prize courtesy of First Union Rail. Golf was followed by a fajita buffet dinner and with the addition of some great door prizes, including \$500 in cash from Scott Moscrip of the Internet Truckstop, it created a nice ending to a very successful season. Our thanks go out to all our sponsor companies and to Bill Gerst with Innovative Transport Solutions who worked our "Fantasy Card" betting hole that day. It was a great year and we look forward to seeing you all back on the tee for the 2013 golf season.

## — Classifieds —

Recent Loyola University graduate seeking position in the transportation industry. Graduated in May, 2012 with BA in International Business and Marketing with minor in French language. I'm the son of TCC Member Jody Chisholm and if you have a full time position, internship opportunity or a lead, please contact Bill Chisholm at: William.d.hisholm@gmail.com

Linguist with 3 years of experience supporting U.S. Army operations in Iraq. Extensive experience in global freight transportation operations as well as quality and process auditing. Ability to work in high-pressure environments. Interested in full time employment. Please contact me at ngzacharia@yahoo.com or by phone 847-845-0217.

Looking for a full truckload general commodities sales rep. to cover all of Chicago and Milwaukee. The carrier is running 1300 company tractors coast to coast. Salary would be in 100 k dollar range + full benefits and car allow. Please contact Roger Sulkowski at 724-733-1130 or e-mail at: sulkowski@comcast.net

Looking for new opportunities. Software development and Information Technology professional with fifteen years of experience successfully developing, integrating and supporting software solutions for the logistics and transportation industry. Eight years of experience managing teams and project leadership. TMS and WMS experience, ConnectShip certified. Contact Alex at (847)282-4471

Transportation Sales Professional experienced in Full 3PL – Integrated Supply Chain Solutions (not just Brokerage, but 'everything') OR selling Dedicated Contract Carriage. Send resumes or referrals to Allan Medina, Senior Executive Recruiter at allan@mrtampanorth.com or call (813) 490-3541 or (800) 878-7165 ext.111.

Asset Based Van Truckload Sales Professional (who lives within a 75 mile radius of Chicago) and has experience selling OTR Dry Van Truckload. Send resumes or referrals to Allan Medina, Senior Executive Recruiter at allan@mrtampanorth.com or call (813) 490-3541 or (800) 878-7165 ext.111.

Traffic/Logistics Manager with over 26 years of experience is looking for new opportunities. All modes, private fleet, intermodal, analyzed alternative methods. Reviewed and written transportation agreements. Strong management skills. Interested in full time. Interested parties please contact Ajhauser79@sbcglobal.net or phone 708-606-8635



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## Our Final Outing of the Season at the Highlands

Below are just a few of our members and guests who enjoyed a brisk day of golf at our final outing of the season at the Highlands of Elgin. The outing was smaller than usual due to the fact of the much anticipated Ryder Cup / being held at Medina Country Club just 20 minutes down the road. This was the first time we've played here, and from the positive comments that we received, this is another course to put on the return list for future outings.



## Traffic Club Dues = Priceless Benefits

Whether you are a Resident, Non-Resident or Young Professional member of the Club, we want to take this opportunity to remind you of the many valued benefits that the Traffic Club of Chicago offers our members, and trust that you will take advantage of these many opportunities.

Executive Series luncheons featuring top industry speakers

Scholarship Fund for children and/or grandchildren of members

Numerous customer entertainment venues including:

- Dinner Theater Events
- Golf Outings
- Varied Sporting Events

Monthly newsletter which keeps our members notified on club happenings and events

Dining privileges at the private DuPage Club, including access to other private clubs around the country and overseas

Additional dining privileges at the private Itasca Country Club and Ridge Country Club

Endless opportunities to network with your peers

Belonging to one of the finest transportation organizations in the country

We sincerely thank you for your continued support of the club and encourage all of our members to become more involved, possibly by joining one of our many committees.

*The Membership Committee*

## 2012 Executive Series Luncheon Program Schedule

Continuing to present quality speakers to our members and their guests, the Education Committee has confirmed the following dates and speakers for 2012 and 2013. Please be sure to mark your calendar, and plan to attend these very informative programs.

### October 18

Joint Traffic Club-Association of Transportation Law Professional (ATLP) Luncheon Program  
 "Railroad Regulatory Update"  
 Maggiano's Restaurant  
 Banquets Entrance  
 111 W. Grand Avenue  
 Chicago, Illinois

### November 29

CSA Seminar  
 "What Shippers Need to Know"  
 Wojcik Conference Center  
 Harper College  
 1200 W. Algonquin Road  
 Palatine, Illinois

## 2013

### January 23

Joint Traffic Club-MARS Luncheon Program & Speaker TBA  
 Marriott Oak Brook Hills Resort  
 3500 Midwest Road  
 Oak Brook, Illinois

### February 21

Carlisle Banquets  
 435 E. Butterfield Road  
 Lombard, Illinois  
 Program & Speaker TBA



Visit our website:  
[www.traffic-club.org](http://www.traffic-club.org)

## CSA is Intimidating for Shippers...But it doesn't have to be.

The Traffic Club of Chicago's Education Committee understands the new federal Compliance, Safety and Accountability (CSA) regulations are potentially one of the most intimidating challenges any shipper has ever faced. But the Club wants to make it easier for Chicago area shippers to survive this new challenge.

On Thursday, November 29, 2012, in cooperation with the Continuing Education Department of Harper College, the Traffic Club of Chicago will present a Mini-Seminar called, "CSA – What Shippers Need to Know".

The program will start at 9:30am with an introduction to CSA, followed by an in depth panel discussion of CSA by industry experts. This discussion will include:

- How CSA can inadvertently negatively impact shippers.
- What shippers need to know in order to be fully compliant with CSA regulations.

The morning panels will be followed by a luncheon presentation by TranZact Technologies President Mike Regan, a leading industry expert on the real world impact of CSA on shippers.

**When:** November 29, 2012.

**Cost:** \$75 for Traffic Club members and \$85 for non-members. Includes both continental breakfast and luncheon.

**Where:** Wojcik Conference Center on the campus of Harper College in Palatine, Illinois (located just west of Woodfield Mall off Interstate 90).

Seating is limited, so once you receive the flyer on this event, be sure to make your reservations as soon as possible. If you have any questions regarding this program please contact the Club office at 630-529-1333 or by e-mail at: [staff@trfclub-chicago.org](mailto:staff@trfclub-chicago.org)



### Scholarship Applications Will be Sent Shortly

The Scholarship Committee has announced that the applications for the 2013 scholarship awards program will be sent out to the members via e-mail later this month. For those honorary members who do not have e-mail access, the applications will be sent to you via regular mail. The scholarship awards will be presented at the March 2013 luncheon program whose location will be announced at a later date. Applications must be received post-marked no later than January 18, 2013 which will allow students ample time to get all required documentation into the Scholarship Committee. Applications or any other supporting documentation post-marked after January 18 will not be accepted and the application will be considered incomplete.

### A Gathering of Presidents

Our recent retiree's luncheon at Itasca Country Club drew a number of the Club's past presidents, some whose terms go as far back as 1980. Because of business constraints or distance, a number of past presidents weren't able to attend. Pictured below are those presidents who were present for the luncheon that day.



Seated left to right: Dan Linklater-2008, Ray Holloway-1996, Myles Tobin-2012, Tom Mitropoulos-1994. Standing left to right: Jim Keuck-2006, Bruce Betts-2010, Paul Eggert-1998 and Archie Walters-1980. Present but not shown were Dominic Persino-1986 and Joe Wark-1987.

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## MEMBERSHIP CHALLENGE 2012...LOOKING FOR A FEW GOOD MEMBERS

All we ask is that each of our members tries to bring in just *One New Member*.  
That's all ... just *One New Member*.

It doesn't take much effort and we will even help you there. Below is an application form you can fax to someone you know that's not currently a member and encourage them to become one. Better yet ... just forward them the newsletter so they can read first hand what the club has to offer. As a fellow club member you already know the many benefits available to you and a brief note from you is all that's required. That's all there is to it.

*Thanks for your help in making 2012 another successful membership drive year!*

### THE TRAFFIC CLUB OF CHICAGO

#### Application for Membership

**Resident** - \$280  
Anyone residing within a 75 mile radius from City Hall Chicago

**Non-Resident** - \$80  
Anyone residing outside a 75 mile radius from City Hall Chicago

**Young Professional** - \$80  
First time applicant, age 30 or younger. Can reside within or outside the 75 mile radius from City Hall Chicago

PRINT Applicant's Name \_\_\_\_\_ Date of Birth \_\_\_\_\_

TITLE \_\_\_\_\_ Co. \_\_\_\_\_

Business Address \_\_\_\_\_ Phone (\_\_\_\_) \_\_\_\_\_

City \_\_\_\_\_ State/Zip \_\_\_\_\_ Fax (\_\_\_\_) \_\_\_\_\_

E-mail \_\_\_\_\_ Website \_\_\_\_\_

Home Address \_\_\_\_\_ City \_\_\_\_\_ State/Zip \_\_\_\_\_

Please indicate the area your company represents:

Air  Rail  Truck  Water  Industry

Other \_\_\_\_\_

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**PLEASE FAX YOUR APPLICATION TO THE CLUB OFFICE AT: (630) 529-1331**

## Traffic Club Calendar for 2012

The following is a listing of Club activities that have been scheduled for 2012. Please be sure to mark your calendars accordingly, so that you don't miss any of these important events.

- Oct 5 Membership Committee Meeting  
 Oct 8 Board of Governors Meeting  
 Oct 10 8th Annual Transportation Night networking event, Rosewood Restaurant, Rosemont, IL  
 Oct 18 Joint Traffic Club-Assn. of Transportation Law Professionals Luncheon Program. "A Railroad Regulatory Update". Maggiano's Restaurant, downtown Chicago  
 Nov 9 Membership Committee Meeting  
 Nov 12 House Committee Meeting  
 Nov 12 Board of Governors Meeting  
 Nov 29 CSA Seminar, "What Shippers Should Know", Wojcik Conference Center, Harper College, Palatine, IL  
 Dec 5 Annual Holiday Reception and Election. Union League Club of Chicago, Main Dining Room  
 Dec 7 Membership Committee Meeting  
 Dec 10 Board of Governors Meeting

### Dates for 2013

- Jan 4 Membership Committee Meeting  
 Jan 14 House Committee Meeting  
 Jan 14 Board of Governors Meeting  
 Jan 23 Joint Traffic Club-MARS Luncheon, Program & Speaker TBA, Marriott Oak Brook Hills Resort, Oak Brook, IL  
 Feb 1 Membership Committee Meeting  
 Feb 11 Board of Governors Meeting  
 Feb 21 Executive Series Luncheon, Carlisle Banquets, Lombard, IL Program & Speaker TBA  
 Mar 1 Membership Committee Meeting  
 Mar 11 House Committee Meeting  
 Mar 11 Board of Governors Meeting  
 Mar 21 Executive Series Luncheon, Location & Speaker TBA  
 Apr 5 Membership Committee meeting  
 Apr 8 Board of Governors meeting  
 Apr 18 Executive Series Briefing & Luncheon, Program & Speakers TBA  
 May 3 Membership Committee meeting  
 May 13 House Committee meeting  
 May 13 Board of Governors meeting  
 May 15 Annual Dinner Golf Outing, Cog Hill Golf Club, Lemont IL

- May 16 106th Annual Dinner, Chicago Hilton Hotel, International Ballroom  
 Jun 7 Membership Committee Meeting  
 Jun 10 House Committee Meeting  
 Jun 10 Board of Governors Meeting  
 Jul 5 Membership Committee meeting (tent)  
 Jul 8 Board of Governors meeting  
 Jul 18 2nd Golf Outing of the Season (tent)  
 Aug 2 Membership Committee meeting  
 Aug 12 Board of Governors meeting (tent)  
 Aug 12 House Committee meeting (tent)  
 Aug 15 3rd Golf Outing of the Season (tent)  
 Sep 6 Membership Committee meeting  
 Sep 9 Board of Governors meeting  
 Sep 19 Executive Series Luncheon, Avalon Banquets, Elk Grove Village, IL Program & Speaker TBA  
 Oct 4 Membership Committee meeting  
 Oct 9 9th Annual Transportation Night networking event, Rosewood Restaurant, Rosemont, IL (tent)  
 Oct 14 Board of Governors meeting  
 Oct 17 Executive Series Luncheon, Location & Speaker TBA

## Chicago Area Reciprocal Clubs Available to Club Members

### THE DuPAGE CLUB

1901 S. Meyers Road  
 Oakbrook Terrace, Illinois  
 630-691-1300

*Monday-Friday, Breakfast, Lunch and Dinner; 7:00 a.m. - 10:00 p.m. and Saturday, Dinner Only, 6:00 p.m. - 10:00 p.m. Meeting Rooms Available.*

### RIDGE COUNTRY CLUB

10522 S. California Avenue  
 Chicago, Illinois  
 773-238-9400

Winter Schedule

*Tuesday-Sunday. Lunch Only 12:00 p.m.-2:30 p.m. Dinner, Wednesday-Sunday from 6:00 pm.- 8:00 pm. Meeting Rooms are Available. Dining Privileges Only. No Golf Privileges.*

### ITASCA COUNTRY CLUB

400 E. Orchard Street  
 Itasca, Illinois  
 630-773-1800

*Tuesday-Sunday, Breakfast, Lunch and Dinner; 7:00 a.m. - 10:00 p.m. and Monday, Lunch Only, 11:30 a.m. - 2:30 p.m. Meeting and Banquet Facilities Available. Dining Only. No Golf Privileges.*

### THE ROSEWOOD RESTAURANT

9421 W. Higgins Road  
 Rosemont, Illinois  
 847-696-9494

*Monday-Friday, Lunch and Dinner, 11:00 a.m. - 11:00 p.m. and Saturday-Sunday, Dinner Only, 4:00 p.m. - 11:00 p.m. Private Meeting Rooms and Banquet Facilities Available.*

Nearly 100 private dining and country clubs are available to the members around the country and overseas.

To see the list of available clubs please visit our website at:

[www.traffic-club.org](http://www.traffic-club.org)