News Bulletin of the Traffie Ctub of Chicago March 2017

The Traffic Club of Chicago

Cordially invites you

to the

One Hundred Tenth Annual Dinner

Wednesday Evening, May Twenty-Fourth

Two Thousand Seventeen

at seven thirty o'clock

Chicago Ballroom

Sheraton Grand Chicago

301 E North Water Street

Chicago, Illinois 60611

Business Attire

Reception 6:00 to 7:00 Chicago Promenade

President's Message

We have a diverse Club! Our fellow members are supply chain, manufacturing and service professionals who have identified themselves with Trucking (28%), Railroads (24%), Manufacturing/ Shipping (22%), Consulting (15%), Intermodal (13%) 3rd Party Logistics (12%), Leasing (9%), Marine (9%), Freight Forwarding (9%), Support Services/ Technology (9%) and Air (6%).

Our diverse membership offers us a wider perspective and enriches us with a great variety of experiences that can be learned and leveraged. We offer many opportunities to network and socialize with talented individuals that can contribute ideas and opportunities. We encourage you to tap into this diversity and share your own experiences as well. Check out our upcoming events highlighted in this Newsletter.

Best,

Paul Deasy President Traffic Club of Chicago

Reserve Your Room Now for 110th Annual Dinner

Don't wait, make your hotel reservation now! You can make your reservations over the phone by calling 1-800-233-4100. Indicate that you are with the Traffic Club of Chicago to receive the discounted room rate of \$239 from 5/23/17 - 5/24/17.

The cutoff date for reserving rooms in the room block is 5:00PM CST on May 3rd, 2017.

WELCOME NEW MEMBERS

We are pleased to welcome the following new members, who have recently joined the Club.

Larry Cunat DSI Security 7601 S. Kostner Ave Suite 100 Chicago, IL 60652 7086252296 lcunat@dsisecurity.com

Mark Hurley Fitzmark 445 West Erie St Suite 5B Chicago, IL 60654 3173663015 mark@fitzmark.com

Michael Macmahon 522 W. Foxdale Ln. Arlington Heights, IL 60004 847-814-1588 mmacmahon66@gmail.com

Jeffrey Savini Savini Cartage Inc. 11925 S Wolf Drive Plainfield, IL 60585 312-965-6449 savinicartage@att.net

Keith Andersen Wells Fargo Rail 9377 W. Higgins Rd Suite 600 Rosemont, IL 60018 847-384-5315 Keith.w.andersen@wellsfargo.com

Billie Rodriguez USG 550 W Adams St Chicago, IL 60661 3124366147 bxrodriguez@usg.com

Woodfin Cobbs Norfolk Southern Railway 8571 BABSON CT Fishers, IN 46038 248-924-1162 bwcobbs@nscorp.com

Thomas Collett FlexiVan 251 Monroe Ave. Kenilworth, NJ 7033 973-830-0223 tcollett@flexivan.com

Kathleen Sackett Wisconsin & Southern Railroad a Watco Company 1890 E. Johnson Street Madison, WI 53704 608-260-2041 ksackett@watcocompanies.com

...New Members Cont'd

Pat Hansen Union Pacific 1400 Douglas Street Stop 1280 Omaha, NE 68179 402-544-1604 pmhansen@up.com

Wendy Buckley Specialty Transportation and Regulatory Services 4201 Neshaminy Blvd. Suite 108-278 Bensalem, PA 19020 267-507-7002 wendyjbuckley@starshazmat.com

Marcus Hanley WTG Logistics 2 Marin Way Unit 2 Stratham, NH 3885 603-395-9296 mhanley@wtgnh.com

Matthew Lee Circle Logistics 1229 N North Branch Steet suite 218 Chicago, IL 60642 260-222-5405 mlee@circledelivers.com

Annual Dinner Program Will Offer Advertising

Our 110th Annual Dinner on May 24, 2017 will once again offer advertising in the dinner program for those companies wishing to promote their services.

The program will be seen by nearly 900 attendees from the transportation, manufacturing and logistics industries, many of them coming from across the U.S., Canada and Mexico, to attend this much anticipated event.

\$900 – Full Page Ad - 5 ½ x 8 ½

600 – Half Page Ad - 5 $\frac{1}{2}$ x 4 $\frac{1}{4}$

All ads will be in color and must be furnished to the club office in a PDF format and must be no less than 300 DPI. No Bleeds. The Club office will not be responsible for any advertising layout or design work.

Space is limited so get your ads in as soon as possible!

If you have any questions please email us at staff@traffic-club.org or call the office at 630-529-1333.



published by

THE TRAFFIC CLUB OF CHICAGO

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E-MAIL staff@traffic-club.org
WEB traffic-club.org

Board of Directors

President
Paul Deasy
Chicago Freight Car Leasing Co.

Vice President Tom Tisa CN

Treasurer Erika Matias-Goodman USG Corporation

> Secretary Bryan Vaughn VTG Rail

Directors:

Dave Anderson CN **Donley Forrest** GATX Corporation

Dan Behr Behr & Associates

Russell Kazmierczak Clutch Global Logistics, Inc.

Bruce Betts Unaffiliated Jim Keuck BNSF Railway (retired) Jeffrey Leppert

Mike Blanchard Coal City Cob Co., Inc. Keith Bouquet

Redwood Logistics

John Potocki

National Steel Car, Ltd.

Tom Degnan

Union Pacific Railroad

Kristy Welsh

d Swift Transportation

Executive Director
Jeff Church

WAYBILL ADVERTISING

BUSINESS CARD: 3-1/2"w X 2"h
ONE TIME \$30.00
2-3 INSERT \$27.00 each
4 OR MORE \$25.00 each

1/4 PAGE: 4-7/8"w X 3-1/4"h or 2-3/8"w X 6-3/4"h

ONE TIME \$105.00 2-3 INSERT \$94.00 each 4 OR MORE \$89.00 each

1/2 PAGE: 4-7/8"w X 6-1/2"h or 7-1/2"w X 4-1/4"h

ONE TIME \$170.00 2-3 INSERT \$153.00 each 4 OR MORE \$145.00 each

FULL PAGE: 7-1/2" w X 10"h
ONE TIME \$225.00
2-3 INSERT \$203.00 each
4 OR MORE \$191.00 each

Artwork (**electronic file**) must be received by the club office no later than the 2nd Thursday of the month. For further information, call 630-529-1333.

Designed by Nite Owl Prints



May 2-4, 2017 | Lombard, Illinois

Be a part of the conversation!

Join us for interactive discussions with IANA's task forces and committees as we address the industry's priority O&M issues. Looking to reconnect? Golf and the Networking Reception top the social agenda.

May 2-4, 2017 The Westin Lombard Yorktown Center Lombard, Illinois

See our website for more information and to register today!



www.intermodal.org

Traffic Club Dues = Priceless Benefits

Whether you are a Resident, Non-Resident or Young Professional member of the Club, we want to take this opportunity to remind you of the many valued benefits that the Traffic Club of Chicago offers our members, and trust that you will take advantage of these many opportunities.

Executive Series luncheons featuring top industry speakers

Scholarship Fund for children and/ or grandchildren of members

Numerous customer entertainment venues including:

Dinner Theater Events Golf Outings Varied Sporting Events

Monthly newsletter which keeps our members notified on club happenings and events

Dining privileges at the private Millhurst Charhouse & Banquets, including access to other private clubs around the country and overseas

Additional dining privileges at the private Itasca Country Club and Ridge Country Club

Endless opportunities to network with your peers

Belonging to one of the finest transportation organizations in the country

We sincerely thank you for your continued support of the club and encourage all of our members to become more involved, possibly by joining one of our many committees.

The Membership Committee

New TCC Sponsorship Committee Seeking Volunteers

As a non-profit organization, the Traffic Club of Chicago relies heavily on the support of generous sponsors to continue providing valuable resources to its members.

To increase the communication and coordination between the Club and its sponsors, TCC is establishing a new committee tilted the Sponsorship Committee.

In order to get the Sponsorship Committee up and running, a hand full of committee volunteers from each segment of the transportation industry are needed.

Purpose: In collaboration with other Committees (e.g. Networking, Annual Dinner, Membership) the TCC Sponsorship Committee will develop company / organizational relationships and donations / sponsor funding supportive of the TCC Mission and aligned activities. The committee will be comprised of a Committee Chair (or Co-Chairs) and 12 committee members. The 12 committee members will each be from a distinct TCC Market/ Business segment that they are aligned.

- 1. Trucking 28%
- Railroad 24%
- 3. Consulting 15%
- 4. Manufacturing 15%
- 5. Intermodal 13%
- 6. 3PL 12%
- 7. Leasing 9%
- 8. Ocean/Waterways 9%
- 9. Freight Forwarding 9%
- 10. Support Services 9%
- 11. Shipping 7%
- 12. Air 6%

If you are interested in serving on the Sponsorship Committee as a representative of your industry segment, please contact TCC staff my email at staff@ traffic-club.org or by phone at 630-529-1333. Thank you for your consideration!

2017 Annual Dinner Registration Open!

The Annual Dinner Committee has finalized a location, date AND guest speaker for this year's 110th Annual Dinner!

The Annual Dinner will once again take place at the Sheraton Grand Chicago located in Downtown Chicago on Wednesday, May 24th, 2017. Yes, that's correct. The Annual Dinner will be on a Wednesday in 2017!

Also, the Annual Dinner Golf Outing will once again be taking place the day prior to the Annual Dinner, May 23rd, 2017, at Cog Hill Golf Club.

Traffic Club President, Paul Deasy, has announced that he has selected a speaker for the 110th Annual Dinner. The guest speaker will be...

Co-Pilot of U.S. Airways Flight 1549, "The Miracle on the Hudson," Jeff Skiles!



Mr. Skiles was recently portrayed by actor Aaron Eckhart in the film "Sully" which was released in September of 2016. The film has received rave reviews from critics, and has grossed over \$218 million worldwide.

To view Jeff Skiles full bio, <u>click here!</u> Registration for the 110th Annual Dinner and Golf Outing is now open! <u>Click here</u> to register.



Visit our website: www.traffic-club.org

Recap: March Executive Series Luncheon

On March 16th, transportation professionals gathered at Ditka's in Oakbrook Terrace to hear Darrell Ortiz, Founder & CEO of CDM Software Solutions, Inc speak about the role of technology in today's transportation, logistics and supply chain functions.



TopGolf Networking Event

Help TCC kick off the golf season at the TopGolf Networking Event in Wood Dale, IL! Not a golfer? No worries! Top-Golf has games fit for new players and pros alike.

Check out the following video to view more details on how to play: https://www.youtube.com/watch?v=90TP1btBAbc

This networking event will take place on April 12th, 2017 from 5PM - 8PM at TopGolf Wood Dale. Each attendee will receive 1 drink token, appetizers, access to 4 heated golf bays w/ 3 hours of TopGolf play (Guests will rotate play), ping pong, and bags.

The cost to attend is \$70 for members and \$80 for non-members. Registration is now open! To register, <u>click here</u>.

Questions? Contact TCC staff at staff@traffic-club.org or 630-529-1333.

Membership Challenge 2017...Looking For a Few Good Members

All we ask is that each of our members tries to bring in just *One New Member*. That's all ... just *One New Member*.

It doesn't take much effort and we will even help you there. Below is an application form you can fax to someone you know that's not currently a member and encourage them to become one. Better yet ... just forward them the newsletter so they can read first hand what the club has to offer. As a fellow club member you already know the many benefits available to you and a brief note from you is all that's required. That's all there is to it.

Thanks for your help in making 2017 another successful membership drive year!

The Tr	AFFIC CLUB (OF CHICAGO									
Application for Membership											
Resident - \$280 Anyone residing within a 75 mile radius from City Hall Chicago	Non-Resident - \$80 Anyone residing outside a 75 m radius from City Hall Chicago	= 10ting 1101continui \$000									
PRINT Applicant's Name Date of Birth											
TITLE	Co										
Business Address		Phone ()									
City	State/Zip	Fax ()									
E-mail	Website										
Home Address	City	State/Zip									
Please indicate the area your company represents: Air Rail Truck Water Industry	Signature	Date									
Other	Sponsor	Card No									
FOR CLUB USE ONLY											
Year No Amount Paid \$	Elected	Elected Member No									
PLEASE FAX YOUR APPLICATION TO THE CLUB OFFICE AT: (630) 790-3095											

Scholarship Committee Announces Award Winners

Scholarship Committee chairman Bryan Vaughan, announced that his committee completed the judging and selection of this year's scholarship awards recipients. The presentation of these awards was made at the Education Committee's March 16th Executive Luncheon at Ditka's in Oakbrook Terrace, IL.

Mr. Vaughan would like to sincerely thank his committee for all their hard work in judging this year's applicants, and to all the students who took part in this year's scholarship awards program. He hopes that those who were not selected this year will not be deterred from applying for next year's awards program. The following individuals are this year's winning applicants and the schools at which they are currently enrolled.

George Baima Scholarship Award

Katherine Shade

Massachusetts Institute of Technology

Tom Mitropoulos Scholarship Award

Cara Smoczynski

University of Wisconsin-Whitewater

Additional Recipients

Alexis Jakubowski

Middlebury College (Vermont)

Annemarie Pettet

Governors State University (Illinois)

Erin Retzlaff-Roberts

Purdue University (Indiana)

... Additional Recipients Cont'd

Karli Sellers

University of Florida (Florida)

Madeline Tisa

St. Louis University (Missouri)

Madeline Olsem

Iowa State University (Iowa)

Marisa McCarthy

University of Virginia (Virginia)

Max Jakubowski

Syracuse University (New York)

Nicole Retzlaff

Mercyhurst University (Pennsylvania)

Olivia Tisa

St. Louis University (Missouri)

Rachel Reinecke

University of St. Thomas (Minnesota)

Taylor Girard

Mt. Mary University (Wisconsin)

Vanessa Spilotro

Loyola University Chicago (Illinois)

Locations for Our 2017 Summer Golf Outings Have Been Updated!

Golf Committee Chairman Ron Mazmanian announced that the committee has updated the dates and locations for this year's summer golf outings. Please see the updates below:

May 23, 2017

Cog Hill Lemont, IL

Annual Dinner Golf Outing

June 21, 2017

Bridges at Poplar Creek Hoffman Estates, IL *TCC/OFA Joint Golf Outing*

July 20, 2017

Evergreen G.C. Elkhorn, WI

August 24, 2017

Pheasant Run G.C. St. Charles, IL *TCC/OFA Joint Golf Outing*

September 21, 2017

Seven Bridges G.C. Woodridge, IL *TCC/MFCC Joint Golf Outing*

Classifieds

Interested in posting something to the Classifieds section? Contact TCC staff by email at staff@traffic-club.org. TCC will post jobs and vacancies, personal ads, ads for various services, tickets and other items for sale.



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Traffic Club Calendar for 2017

The following is a listing of Club activities that have been scheduled for 2017. Dates and events will be updated as plans are finalized. Please be sure to mark your calendars accordingly, so that you don't miss any of these important events.

Jan Jan	9 11	Board of Directors Meeting Joint Traffic Club-Midwest Assn. of Rail Shippers Luncheon	May	23	110th Annual Dinner Golf Outing Cog Hill Golf Club Lemont, IL	Aug	24	Third Golf Outing Joint Outing with OFA Pheasant Run Golf Course
		Guest Speaker: David Gardner, Ingredion, Inc.	May	24	110th Annual Dinner Guest Speaker: Jeff Skiles			St. Charles, IL
Jan	31	Scholarship Application Deadline			Location: Sheraton Chicago Hotel and Towers,	Sept Sept		Retiree Luncheon Business Development Forum
Feb	9	Finance Committee Meeting (In-Person)			Downtown Chicago	Sept	7	Finance Committee Meeting (Conference Call)
Feb	13	Board of Directors Meeting	June	8	Finance Committee Meeting	Sept Sept		Board of Directors Meeting Fourth Golf Outing
Feb	16	Executive Series Luncheon Guest Speaker: Keith Prather, Armada Corporate Intelligence	June June	12 21	(Conference Call) Board of Directors Meeting First Golf Outing	sin sept	21	Joint Outing with MFCC Seven Bridges Golf Course
Mar	9	Finance Committee Meeting			Joint Outing with OFA Bridges of Poplar Creek	Oct	5	Woodridge, IL Finance Committee Meeting
Mar	13	(Conference Call) Board of Directors Meeting			Hoffman Estates, IL	i imua im		(In-Person)
Mar	16	Executive Series Luncheon w/ Scholarship Award Ceremony Guest Speaker: Darrell Ortiz,	July July	6 20	Finance Committee Meeting (Conference Call) Second Golf Outing	Oct Oct Oct	9 11 19	Board of Directors Meeting Transportation Night Executive Series Luncheon (Southside),
		CDM Software Solutions, Inc.	July	20	Evergreen Golf Course Elkhorn, WI	Fall		Career Fair at Loyola University
Apr	6	Finance Committee Meeting (Conference Call)	Aug	3	Cubs Outing	Nov	9	Finance Committee Meeting (In-Person)
Apr	10	Board of Directors Meeting			Cubs vs Diamondbacks	Nov	13	Board of Directors Meeting
Apr	12	TopGolf Networking Event	Aug	10	Finance Committee Meeting (In-Person)	Dec		Annual Holiday Party
May	4	Finance Committee Meeting (Conference Call)	Aug Aug	14 17	Board of Directors Meeting Executive Series Luncheon	Dec	7	Finance Committee Meeting (Conference Call)
May	8	Board of Directors Meeting				Dec	11	Board of Directors Meeting

Visit our website for upcoming event information: www.traffic-club.org/events

Chicago Area Reciprocal Clubs Available to Club Members

MILLHURST CHARHOUSE & BANQUETS

1901 S. Meyers Road
Oakbrook Terrace, Illinois
630-691-1300
Monday-Friday, Breakfast, Lunch and
Dinner, 7:00 a.m. - 10:00 p.m. and
Saturday, Dinner Only, 6:00 p.m. - 10:00 p.m.
Meeting Rooms Available.

ITASCA COUNTRY CLUB

400 E. Orchard Street Itasca, Illinois 630-773-1800 Tuesday-Sunday, Breakfast, Lunch and Dinner, 7:00 a.m. - 10:00 p.m. and Monday, Lunch Only, 11:30 a.m. - 2:30 p.m. Meeting and Banquet Facilities Available. Dining Only. No Golf Privileges.

RIDGE COUNTRY CLUB

10522 S. California Avenue Chicago, Illinois 773-238-9400 Winter Schedule Tuesday-Sunday. Lunch Only 12:00 p.m.-2:30 p.m. Dinner, Wednesday-Sunday from 6:00 pm.- 8:00 pm. Meeting Rooms are Available. Dining Privileges Only. No Golf Privileges.

Nearly 100 private dining and country clubs are available to the members around the country and overseas.

To see the list of available clubs please visit our website at:

www.traffic-club.org