

The Waybill

News Bulletin of the Traffic Club of Chicago

May 2016

The Traffic Club of Chicago

Cordially invites you

to the

One Hundred Ninth Annual Dinner

Thursday Evening, May Nineteenth

Two Thousand Sixteen

at seven thirty o'clock

Chicago Ballroom

Sheraton Grand Chicago

301 E North Water Street

Chicago, Illinois 60611

Reception 6:00 to 7:00

Chicago Promenade

Business Attire

President's Message

It's May and the final preparations are underway for our marquee event - The Annual Dinner. We are on pace for more than 800 people in attendance with presence from every transportation industry. This is true testament of our Club, our Membership and our home city - Chicago.

Before I get into the "thank you" to everyone involved, it is important to note, we still have room to attend the event. So, call, email or go to website (traffic-club.org) and join us. This is your chance to learn and network with peers and leaders in our industry. It will be impossible not to learn.

Alright, now on to the thank you portion of the message. While serving as President of our Club is an honor and in my case a family tradition, it is also hard work not for me but for our team.

Please join me with our sincerest thanks to:

Megan Gold, this event does not happen without you and CM Services. You have every detail covered and this is no small feat.

Denny Grim, the head table and sponsors are a result of you lifelong connections and commitment to the Club.

Ron Mazmanian, the golf course is packed and the weather you ordered looks to be perfect.

Our Members, this is your event. Enjoy it.

Our Sponsors, we will continue to build value for your companies and work to deliver on your commitments to us.

Finally, my fellow board members, committee chairs & past presidents, it is a privilege to host our 109th annual dinner with you.

See you all on the 19th.

Your President,

Jeffrey R. Leppert

WELCOME NEW MEMBERS

We are pleased to welcome the following new members, who have recently joined the Club.

Nick Hannigan
VP, Account Management
Hub Group
nhannigan@hubgroup.com

Jim Olek
Director of Sales
JB Hunt
jim_olek@jbhunt.com

Vikki Van Vliet
Senior VP of Sales & Marketing
Trans Audit, Inc.
vvanvliet@comcast.net

Mark Darrow
Sales and Marketing Manager
Chicago Fort Wayne and Eastern Railroad
mark.darrow@gwrr.com

Jeff Schmutte
Regional Marketing Manager
DJJ Rail Equipment Group
jeff.schmutte@djj.com

Jayson Stansfield
Business Development
McKeil Marine
jstansfield@mckeilmarine.com

Daniel Clark
Manager, Sales & Business Development
TRANSInternational System Inc
dclark@trnj.com

ON THE MOVE...

The following members have notified the Club office of a change in their current mailing status. Please be sure to change your records accordingly.

Eddie Beard
2800 Painted Lake Circle
The Colony, TX 75056

Locations for Our 2016 Summer Golf Outings Announced

Golf Committee Chairman Ron Mazmanian announced that the committee has selected the dates and locations for this year's summer golf outings. Below are the dates and locations for those courses that have been selected for this year.

May 18

Cog Hill Golf Club
Lemont, IL
This is the Annual Dinner Golf Outing

June 22

Bridges of Poplar Creek
Hoffman Estates, IL
This will be a joint outing with OFA

July 21

Hawks View Golf Club
Lake Geneva, WI

August 18

Balmoral Woods Golf Course
Crete, IL

September 22

Village Links of Glen Ellyn
Glen Ellyn, IL



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The Waybill



published by

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Glen Ellyn, IL 60137

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FAX 630-790-3095
E-MAIL staff@traffic-club.org
WEB traffic-club.org

Board of Directors

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Redwood Logistics

Vice President
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Chicago Freight Car Leasing Co.

Treasurer
Tom Tisa
CN

Secretary
Erika Matias-Goodman
USG Corporation

Directors:

Dave Anderson
CN

Jim Keuck
BNSF Railway (retired)

Dan Behr
Behr & Associates

Mitch Kowalewski
Celtic International

Bruce Betts
Flak International

Ken Madejczyk
UPS Supply Chain Solutions

Keith Bouquet
National Steel Car Limited

Lynn Musillami
Custom Companies

Tom Degnan
Elevance Renewable Sciences

John Potocki
Union Pacific Railroad

Donley Forrest
GATX Corporation

Bryan Vaughan
VTG Rail

Executive Director
Jeff Church

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BUSINESS CARD: 3-1/2" w X 2" h
ONE TIME \$30.00
2-3 INSERT \$27.00 each
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1/4 PAGE: 4-7/8" w X 3-1/4" h or 2-3/8" w X 6-3/4" h
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2-3 INSERT \$94.00 each
4 OR MORE \$89.00 each

1/2 PAGE: 4-7/8" w X 6-1/2" h or 7-1/2" w X 4-1/4" h
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FULL PAGE: 7-1/2" w X 10" h
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2-3 INSERT \$203.00 each
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Artwork (**electronic file**) must be received by the club office no later than the 2nd Thursday of the month. For further information, call 630-529-1333.

Designed by Nite Owl Prints

Traffic Club Dues = Priceless Benefits

Whether you are a Resident, Non-Resident or Young Professional member of the Club, we want to take this opportunity to remind you of the many valued benefits that the Traffic Club of Chicago offers our members, and trust that you will take advantage of these many opportunities.

Executive Series luncheons featuring top industry speakers

Scholarship Fund for children and/or grandchildren of members

Numerous customer entertainment venues including:

- Dinner Theater Events
- Golf Outings
- Varied Sporting Events

Monthly newsletter which keeps our members notified on club happenings and events

Dining privileges at the private Millhurst Charhouse & Banquets, including access to other private clubs around the country and overseas

Additional dining privileges at the private Itasca Country Club and Ridge Country Club

Endless opportunities to network with your peers

Belonging to one of the finest transportation organizations in the country

We sincerely thank you for your continued support of the club and encourage all of our members to become more involved, possibly by joining one of our many committees.

The Membership Committee

109th Annual Dinner and Golf Outing

The 109th Annual Dinner will take place at the Sheraton Chicago Hotel and Towers located in Downtown Chicago on May 19th, 2016.

Also, the Annual Dinner Golf Outing will once again be taking place the day prior to the Annual Dinner, May 18th, 2016, at Cog Hill Golf Club.

Incoming Traffic Club President, Jeff Leppert, announced at the Holiday Reception that he has selected a speaker for the 109th Annual Dinner. The guest speaker will be...

Dan Hampton of the 1985 Chicago Bears!



Make sure to get your registration in before it's too late!

[Click here to register](#)

First Golf Outing - June 22nd, 2016

The Golf Committee invites you and your guests to attend our First Golf Outing at Bridges of Poplar Creek in Hoffman Estates, IL. This outing is a joint event with the OFA.

Shotgun start begins at 12:00 noon. Please arrive no later than 11:00 a.m. to get checked in.

Tickets include a box lunch and sit down dinner. There will be on course prizes and a raffle at dinner.

If you register prior to June 1st, the cost is \$125 per person. If you register after June 1st, the cost is \$135 per person.

Register today by contacting TCC staff at staff@traffic-club.org or 630-529-1333.

— Classifieds —

Do you want to escalate to a leadership position, hire and grow your own team? Ep America has a career opportunity where you can find a strong sales growth projection during the next 5 years. We are looking for a Business Development Manager for our Over the Road Division based in Chicago. A very attractive annual salary is being offered plus excellent bonus and sales incentives and a great benefits package. Great organizational culture and real professional growth opportunities. To learn more and apply please email: dora.chang@ep-america.com

Interested in posting something to the Classifieds section? Contact TCC staff by email at staff@traffic-club.org. TCC will post jobs and vacancies, personal ads, ads for various services, tickets and other items for sale.

TRAFFIC CLUB OF CHICAGO
 "Where Transportation and Logistics Professionals Network and Learn"

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staff@traffic-club.org
www.traffic-club.org

Cubs Outing Set for June 2nd

J. Kevin Chapman, chair of the Club’s Networking Committee has announced that the committee has scheduled an outing to Wrigley Field for June 2nd, 2016 to see the Cubs take on the Los Angeles Dodgers. The festivities will start with a gourmet buffet luncheon at the Dugout Room located in Wrigley’s private “Audi Club”. This gourmet luncheon will include all-you-can-drink beer, wine and soft drinks. Following lunch, we will proceed to our terrace reserved outfield seats to enjoy the game. The cost for lunch and the game is \$115.00 per person and tickets are limited to 4 per member.

Unfortunately, this outing has already sold out. If you would like to be placed on the waiting list, please contact club staff by email at staff@traffic-club.org.

Transportation Night Returns to Rosemont!

On October 12th the Club will host its 12th Annual Transportation Night networking event at “The Estate” by Gene and Georgetti (formerly The Rosewood) in Rosemont, Illinois. Along with the Traffic Club, there will be many other transportation associations from the Chicago area also joining us as exhibitors that night.

This popular and much anticipated event is a great opportunity for our members to come out and visit your Club’s booth, and say hello to those members who will be volunteering their time that evening. It’s also a great venue for you to meet and greet others in our industry.

Members and non-members alike are invited to attend. There’s no cost and you don’t have to make reservations. This event will run from 5:30 pm to 8:00 pm, so be sure to bring plenty of business cards and just start networking.

Looking for Contest Sponsors

Our 2016 summer golf season is just around the corner with our first outing on June 22th at Bridges of Poplar Creek in Hoffman Estates, IL. The golf committee is looking for companies who would like to help support the outings by being a contest sponsor at one or all of this season’s outings. The cost is a nominal \$75, of which \$50 is given out as the prize to the winner of the contest you sponsor, courtesy of your company. The remaining \$25 goes towards the door prizes that are given out following dinner. If you don’t want to be a contest sponsor, you can still help support the outings by donating a door prize. For those companies interested in supporting the outings, please contact TCC staff by email at staff@traffic-club.org or by phone at 630-529-1333.

MEMBERSHIP CHALLENGE 2016...LOOKING FOR A FEW GOOD MEMBERS

All we ask is that each of our members tries to bring in just *One New Member*. That’s all ... just *One New Member*.

It doesn’t take much effort and we will even help you there. Below is an application form you can fax to someone you know that’s not currently a member and encourage them to become one. Better yet ... just forward them the newsletter so they can read first hand what the club has to offer. As a fellow club member you already know the many benefits available to you and a brief note from you is all that’s required. That’s all there is to it.

Thanks for your help in making 2016 another successful membership drive year!

THE TRAFFIC CLUB OF CHICAGO

Application for Membership

Resident - \$280
Anyone residing within a 75 mile radius from City Hall Chicago

Non-Resident - \$80
Anyone residing outside a 75 mile radius from City Hall Chicago

Young Professional - \$80
First time applicant, age 30 or younger. Can reside within or outside the 75 mile radius from City Hall Chicago

PRINT Applicant’s Name _____ Date of Birth _____

TITLE _____ Co. _____

Business Address _____ Phone (_____) _____

City _____ State/Zip _____ Fax (_____) _____

E-mail _____ Website _____

Home Address _____ City _____ State/Zip _____

Please indicate the area your company represents:

Air Rail Truck Water Industry

Other _____

Signature _____ Date _____

Sponsor _____ Card No. _____

FOR CLUB USE ONLY

Year No. _____ Amount Paid \$ _____ Elected _____ Member No. _____

PLEASE FAX YOUR APPLICATION TO THE CLUB OFFICE AT: (630) 790-3095



Why Us

What you will gain from our courses:

- Knowledge in the latest and most applicable topics in your fields
- Access to multiple experts
- Opportunities for career development
- Opportunities to network both locally and globally

Who We Are

The Global Trade & Supply Chain Institute (GTSCI™) is dedicated to providing the legal community, businesses and individuals with the most up-to-date relevant information and techniques, via live *webinars, in-person seminars, and in-depth learning boot-camps*. Our speakers include carefully selected leaders in their field who bring depth of knowledge and experience on current issues and new developments.

Our Expertise

Our diverse portfolio covers a wide range of topics including supply chain logistics and distribution, global import/export challenges, ITAR (International Traffic in Arms Regulations), pharmaceutical and medical compliance regulations, food safety and much more.



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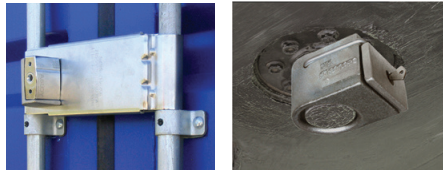
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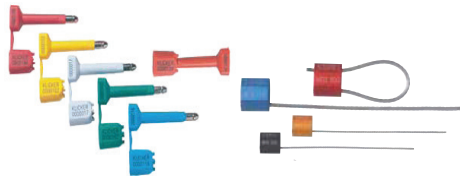
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— Welfare —

Ronald Ellwing

Ronald A. Ellwing passed away peacefully on Sunday, April 10, 2016 at his home in Libertyville, IL. He was born December 3, 1925 in Chicago, IL and had been a Libertyville resident since 1970. Ron was formerly employed at International Minerals & Chemicals Corporation for 43 years, was a charter member of Hope Evangelical Presbyterian Church in Grayslake and served as an elder. He was a member of Libertyville Civic Center Senior Hall of Fame, a former member of Libertyville parks and recreation commission and a long time volunteer at Winchester House library in Libertyville. He will be remembered as a devoted grandfather that enjoyed spending time with his granddaughters and will be dearly missed.

Memorial service times are pending for Saturday, May 21, 2016 at Hope Evangelical Presbyterian Church, 32475 N. Alleghany Road, Grayslake, IL 60030. Interment will be at Lakeside Cemetery in Libertyville. In lieu of flowers, memorials to the church are appreciated. Arrangements by Burnett-Dane Funeral Home in Libertyville.

John C. Allen, Jr.

John C. Allen, Jr., died on Sunday, April 1, 2016. Although he moved to northern Wisconsin in 1989, John maintained many friendships among his Traffic Club colleagues and attended a few gatherings through the years for retired members. He and his wife owned a supper club in Woodruff, Wisconsin for many years called "Ma Bailey's" where John played piano every night. After he and his wife sold the restaurant he continued to play for other supper clubs in the area and kept up a full schedule of 'gigs' at the Minocqua Country Club. He was also very active in his local community both politically and in the arts scene. Please visit www.nimsgrenfuneral.com for a full obituary.

John's family will have a memorial service for John on May 19 at his church and a celebration of his life in Milwaukee on May 21. Members can contact his wife, Judy Allen, for more information at 715-356-9169.

Richard B. Johnston

Long time Traffic Club member, Richard B. Johnston, passed away the evening of April 16th at the age of 78.

Richard joined the Traffic Club of Chicago in 1980, and has been a friend of the club ever since. Richard was President & CEO of White River Transportation located in Burr Ridge, IL.

Beloved husband of Margaret "Peggy" T. Johnston (nee: Taggart) for 58 years. Loving father of the late Jeffrey Allen Johnston and Angela Johnston Hass. Devoted grandfather of Lindsey Margaret Johnston-Badersnider (Brian Badersnider), Spencer Allen Johnston and Christine Anne Hass. Great-grandfather of Lillian Margaret Badersnider.




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see page 2 for additional information

Traffic Club Calendar for 2016

The following is a listing of Club activities that have been scheduled for 2016. Dates and events will be updated as plans are finalized. Please be sure to mark your calendars accordingly, so that you don't miss any of these important events.

Jan 7	Finance Committee Meeting (Conference Call)	May 9	Board of Directors Meeting	Aug 18	Third Golf Outing Balmoral Woods Golf Course Crete, IL
Jan 11	Board of Directors Meeting	May 18	109th Annual Dinner Golf Outing Cog Hill Golf Club Lemont, IL	Sept	Pinstripes Networking Event
Jan 13	Joint Traffic Club-Midwest Assn. of Rail Shippers Luncheon Guest Speaker: Pat Ottensmeyer President, Kansas City Southern Location: Westin Yorktown Center, Lombard, IL	May 19	109th Annual Dinner Guest Speaker: Dan Hampton of the 1985 Chicago Bears Location: Sheraton Chicago Hotel and Towers, Downtown Chicago	Sept 8	Finance Committee Meeting (Conference Call)
Jan 31	Scholarship Application Deadline	June 2	Cubs Outing - Cubs vs Dodgers	Sept 8	Retiree Luncheon
Feb 4	Finance Committee Meeting (Face to Face)	June 9	Finance Committee Meeting (Face to Face)	Sept 12	Board of Directors Meeting
Feb 8	Board of Directors Meeting	June 13	Board of Directors Meeting	Sept 22	Fourth Golf Outing Village Links of Glen Ellyn Glen Ellyn, IL
Feb 25	3rd Annual Career Fair Loyola University Chicago Schreiber Center Chicago, IL	June 22	First Golf Outing Joint Outing with OFA Bridges of Poplar Creek Hoffman Estates, IL	Oct	Transportation Night
Mar 10	Finance Committee Meeting (Conference Call)	July 7	Finance Committee Meeting (Conference Call)	Oct 6	Finance Committee Meeting (Face to Face)
Mar 14	Board of Directors Meeting	July 11	Board of Directors Meeting	Oct 10	Board of Directors Meeting
Mar 17	Executive Series Luncheon w/ Scholarship Award Ceremony	July 21	Second Golf Outing Hawks View Golf Club Lake Geneva, WI	Oct 20	Executive Series Luncheon Southside Location TBA
Mar 30	TopGolf Networking Event	Aug	Executive Series Luncheon	Nov 10	Finance Committee Meeting (Face to Face)
Apr 7	Finance Committee Meeting (Conference Call)	Aug 3	Cubs Outing - Cubs vs Marlins	Nov 10	Goose Island Networking Event
Apr 11	Board of Directors Meeting	Aug 4	Finance Committee Meeting (Conference Call)	Nov 14	Board of Directors Meeting
May 5	Finance Committee Meeting (Conference Call)	Aug 8	Board of Directors Meeting	Nov 17	Business Development Symposium
				Dec 8	Annual Holiday Party Cantigny Park Wheaton, IL
				Dec 8	Finance Committee Meeting (Conference Call)
				Dec 12	Board of Directors Meeting

Chicago Area Reciprocal Clubs Available to Club Members

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Oakbrook Terrace, Illinois
630-691-1300

*Monday-Friday, Breakfast, Lunch and
Dinner; 7:00 a.m. - 10:00 p.m. and
Saturday, Dinner Only, 6:00 p.m. - 10:00 p.m.
Meeting Rooms Available.*

ITASCA COUNTRY CLUB

400 E. Orchard Street
Itasca, Illinois
630-773-1800

*Tuesday-Sunday, Breakfast, Lunch and Dinner;
7:00 a.m. - 10:00 p.m. and Monday, Lunch
Only, 11:30 a.m. - 2:30 p.m.
Meeting and Banquet Facilities Available.
Dining Only. No Golf Privileges.*

RIDGE COUNTRY CLUB

10522 S. California Avenue
Chicago, Illinois
773-238-9400

*Winter Schedule
Tuesday-Sunday, Lunch Only 12:00 p.m.-2:30 p.m.
Dinner, Wednesday-Sunday from 6:00 pm.- 8:00 pm.
Meeting Rooms are Available.
Dining Privileges Only. No Golf Privileges.*

Nearly 100 private dining and country clubs are available to
the members around the country and overseas.

To see the list of available clubs please visit our website at:

www.traffic-club.org