TCC 2024-25 Board of Directors Nomimees

Clinton Rix, Director of Operations, Fuel Transport

Professional Bio: Clinton brings over 11 years of logistics brokerage experience to the Board of Directors nomination. His leadership roles in business development, account management, sales and operations demonstrate a dedication to excellence and a deep understanding of the logistics industry. Throughout his carrier, Clinton has nurtured long-term client and carrier relationships, leveraging those partnerships to optimize supply chains and deliver cost-effective, mutually beneficial transportation solutions. Clinton's experience brings a unique industry perspective that is sure to offer valuable, strategic insight to the Traffic Club of Chicago.

Experience and/or interest in TCC: I've had the privilege of being a Traffic Club of Chicago member for two years, and was honored to serve on the Chicago Traffic Club Board of Directors in 2023. I've also served on the Young Professionals Committee (2022), as well as the Education Committee and Membership Committee in 2023. My involvement in the Traffic Club has been incredibly enriching, allowing me to broaden my perspective and gain a deeper understanding of unfamiliar territory within the industry. The Traffic Club has been instrumental in connecting me with industry experts and keeping me informed about the latest industry trends, challenges and technology advancements. I'm excited to continue my journey with the Traffic Club and establishing myself as a contributing member, furthering my knowledge and supporting the clubs mission while continuing to learn from and network with other industry veterans.

Collin Shammo, Director, Intermodal Operations, Coyote Logistics

Professional Bio: Collin Shammo is a highly respected Director of Intermodal Operations at Coyote Logistics, a leading global third-party logistics provider and a UPS Company. With over a decade of experience in the transportation and third-party intermodal industry, Collin has emerged as a thought leader, leveraging his logistics expertise to drive intermodal growth centered around customer satisfaction and operational excellence. Throughout his career, Collin has established a strong track record of building successful teams and organizational structures that foster collaboration and promote a positive customer experience. In 2015, following Coyote's acquisition by UPS, Collin had an integral role in the UPS-Coyote network integration by optimizing empty container miles on the rail. Since then, he has held a senior leadership position within the organization and plays a considerable role in matters related to the strategic direction of the intermodal organization.

Experience and/or interest in TCC: Regularly participates in numerous industry events, including TCC events as an attendee, demonstrating his commitment to staying current on the latest trends and advancements in the field. His dedication to the industry and passion for customer satisfaction make him a valuable asset to the logistics community and is ready to take a next step in participation is a Board Member with TCC.

Elise Gerlach, Vice President, North American Surface Transportation, CH Robinson

Professional Bio: Elise Gerlach is a results-oriented leader with a passion for translating strategic visions into tangible outcomes and a strong dedication to coaching and developing talent within the industry. With a deep commitment to continuous learning and fostering collaborative environments, Elise has consistently delivered impactful innovation and customer-focused solutions throughout her career. Her expertise spans 17 years in the industry, spending time in strategic development and execution, account management, change leadership, coaching, and agile methodologies. Outside the organization, she is deeply committed to ongoing personal development (APICs and SAMA certifications), community outreach in and outside of the industry through leadership and contributor roles in Junior Achievement, Women's Leadership Networking Program, Be the Match and Chicago Traffic Club

Experience and/or interest in TCC: I'm thrilled to put my name forward to be on the Board of Directors for the Chicago Traffic Club. Over the past 15 years, I've been involved with the Club in various capacities,

and now, I find myself in a stage of life where I'm ready and eager to dedicate my time, expertise, and passion to help this organization grow and have a positive impact. My dedication goes beyond just an interest; it's a burning passion, especially when it comes to developing the next generation of supply chain talent. Drawing from my experience supporting nonprofit organizations and my contributions to ERG and leadership programs within my workplace, I am confident in my ability to make a meaningful impact. The Chicago Traffic Club holds a special place in my heart, and I am wholeheartedly committed to contributing fresh perspectives, innovative ideas, and collaborative solutions. I believe my participation as a board member will bolster the exceptional leadership team, accelerating their goals and ensuring that the Traffic Club continues to thrive as a vital institution.

Jacob "JK" Koressel, VP of Sales - Asset Van TL, Schneider

Professional Bio: I have been with Schneider for 15+ years holding 7 roles, currently Vice President of Sales - Van Truckload Asset. My goal is to create environments for our clients/associates/drivers to win, while solidifying long lasting business relationships that will impact our great industry. Building a company that will last beyond lifetimes takes unified mission/vision, continuous process improvement, a strive for excellence, accountability, and love. Previous roles: Director Carrier Sales and Operations - Brokerage - role focused on building world class sales workforce, striving towards continuous operational improvement, tech/automation, producing strong carrier experience and relationships. Regional Sales Director - Brokerage - accountability collaborating across the enterprise, developed strong customer sales workforce, robust customer experience and top account growth. Director New Business Development - Brokerage – responsible growth and customer experience on legacy accounts, building a collaborative strategy across the enterprise Sr. Sales Operations Manager – Brokerage Sr Account Executive - Brokerage

Experience and/or interest in TCC: My affiliation with TCC started young in my career attending events across the Chicagoland area. However, early on I learned that like most things, you get out what you put in. I came to realize opportunities within TCC by attending the Annual Holiday Gala. The breadth of the organization in one room, networking, and a powerful keynote speaker gave a springboard interest to invest more into TCC. Since then, I have been impressed with tweaks that the club has made, especially within the Young Professionals initiative. For the past 5 years, I continue to increase my attendance and club engagement, noticing return in the investment and becoming a proud member of this prestigious club within one of the largest freight regions of the world. I see an opportunity to give back, assist member experience, increase membership numbers, and be part of the TCC legacy to our industry and future professionals.

Jason Olinger, Director Tradeshow, Saia Inc.

Professional Bio: Jason began his career with Roadway Express in 2001. Jason was with Yellow & Roadway for 22 years holding a number of Leadership positions including Field Sales, Corporate Sales and Inside Sales along with Customer Service, Training, Operations and Tradeshow. Jason has been a member of the Traffic Club of Chicago since 2010 and was a past President for the Traffic Club of Chicago in 2020. Jason is currently the Vice Chair of the Education Committee.

Experience and/or interest in TCC: Jason has been a member of the TCC for over 10 years and served on the Board of Directors along with being a past president in 2020. Jason enjoys giving back to our transportation community and serving the industry the he is passionate about.

Jim Gunther, Director Network Strategy and Partnerships, CN

Professional Bio: Established Leader in Transportation Industry with experience across multiple modes & Supply Chain Logistics. Have worked with multiple commodities in my two plus decades in the industry. Most recently I have been working in the rail sector for CN for 12years leading team interaction with shippers and receivers. Currently I oversee the Network Strategy and Business Partnerships at CN in charge of Class 1 and Short Line relationships; along with various port and third party logistics relationships.

Experience and/or interest in TCC: I have always been a big proponent of the traffic club and being born and raised Chicagoan proud of what the club represents. This year I dove headfirst into club management as the Vice Chair of the Scholarship Committee and was able to see first-hand what the club represents, and the work needed to deliver for our members. I want to continue to develop the club for the next generation of Transportation Professionals.

Nauman Bhatti, Relationship Manager, Bank of America

Professional Bio: Nauman Bhatti started his career as a Summer Intern with Merrill Lynch and then full time the following year with the Futures, Options & Derivatives team. He then worked in Global Treasury Services helping with project mgmt. and planning while providing feedback to senior bank executives. Currently, Nauman is a Relationship Manager with Bank of America working with commercial clients in the Transportation Industry. He provides sector research and insight to help enterprises make better business decisions. Nauman graduated from University of Illinois at Chicago with a major in Finance and minor in Economics. Nauman has been a TCC Member since 2018.

Experience and/or interest in TCC: My experience with the TCC has deepened my admiration of the logistics, supply chain, and transportation industry. The rich history, diverse assortment of people, and variety of businesses create a melting pot of expertise, experience, culture, and opportunity where anyone can gain from their interactions with this great club. My goal and commitments are to bring my financial expertise, enthusiasm, and network to the TCC in a practical way which will strengthen all of our stakeholders. Membership growth and retention is the lifeblood of any successful association and will be a top of mind item in all my efforts . I would also help focus efforts towards continuous improvement and attract new related sectors within the transportation industry leading to positive engagement with this great organization. I look forward to your support.

Percy Fields, President & General Manager, Belt Railway Company of Chicago

Professional Bio: My career began 23 years ago at the age of 19, working as a conductor for the Union Pacific here in Chicago. After 4 years of being a conductor, I joined the management team and spent time promoting through the operating department, making stops in Kanas City, Council Bluffs, Omaha, St. Louis and ultimately back to Chicago. My career with the Belt Railway began in March of 2020 as General Manager, a position I held until September of 2022, when the BRC Board of Directors voted me in as President & General Manager. I received my MBA from Benedictine University and attended the Harvard Business Schools Advanced Management Program (AMP) in 2022.

Experience and/or interest in TCC: The BRC's Vision statement is "Connecting The Nation", one that I believe is also what the TCC strives to do, specifically here in Chicago. The BRC is fully engaged with all 6 Class 1 railroads in North America and I believe there is opportunity to make similar connections and engage with other transportation professionals in the city of Chicago via the TCC.

<u>Thomas P. Jackson, Vice President of Marketing & General Manager, The</u> **Greenbrier Companies**

Professional Bio: Thomas Jackson is a transportation executive with extensive experience leading marketing and sales organizations in the freight industry. Mr. Jackson has over 30 years of experience in analytically solving business problems and enhancing operations processes for profit maximization with large firms such as FedEx, Yellow-Roadway, Estes Express Lines and The Greenbrier Companies. Mr. Jackson has also served as Vice Chair for the Canadian Association of Railway Suppliers, as well as other board and committee seats such as National Industrial Transportation League, Intermodal Association of America and Railway Supply Institute supporting the interests of freight transportation. Mr. Jackson provides expert insights into creating cutting edge innovations such as the creation of Virtual Sample Railcar™. This award-winning technology remotely brings freight customers into the railcar plant to inspect the quality of newly built railcars from the convenience of home offices or a conference rooms. This advancement reduces travel time and cost.

Experience and/or interest in TCC: I have been a resident member of The Traffic Club of Chicago since 2022 and now would like to further support the heritage of this group as a board member. I have past

experience in transportation boards and committees where positive changes drove memberships and benefits for all members. I'm a lifelong advocate for the freight transportation industry and believe that my knowledge will help the CTC. If approved by voted, I would be available to attend all meetings in person or virtually and look forward to supporting various committees such as Marketing, Membership, Young Professionals, Education, Sponsorship and Scholarship. I'm familiar managing committee budgets, report outs and related activities. Thanks for your consideration.

Tom Mitich, Assistant Vice President of Logistics, Midwest, MSC

Professional Bio: Long time member of the Chicago Intermodal industry. Have been in a multitude of roles related to Rail, Trucking and Depot services for more than 20 years. Previously managing trucking and CY and now going on 20 years with MSC.

Experience and/or interest in TCC: I have attended a few different events put on by TCC the past few years and have appreciated the energy and enthusiasm of the members and the events. The club also has a void in representation from the ocean carrier side of the industry and I am hoping to spark at least a small push of folks to regain an interest in it. In addition to that, the people side of our industry is the most interesting and fun part of it. Containers and chassis' haven't changed and likely won't for a very long time!